

# Kayli Sweeney

Two years

#### **Introduction (5 Minutes)**

- 1. Hey how are you? What do you do at Nest?
  - a. Email with customers / troubleshooting
  - b. Looking into weekly return, looking into the data
  - c. Take stock of NY office inventory
- 2. What was your prev role at Nest?
  - a. Junior was strictly emails
    - i. Still do 75% emails
  - b. Rest is more project based
    - i. Such as returns data
    - ii. Random troubleshooting
      - 1. Schedule of when manufacturers are gonna be closed
- How does your team typically interact with customers (e.g., calls, emails, chats)?
  - a. Phone number which is text and calls,
    - i. Mainly do emails
      - 1. 60/70% forms websites
        - a. Application called Hark
  - b. THEY USE **ZEN DESK** 
    - i. Text and Forms
    - ii. Hark is connected through zen deck
    - iii. INsta DMS are not doe through this
      - 1. They are done though clairvio
    - iv. Chat through the website

## **Current Software Usage (10 Minutes)**

- 3. What was your training process like and how long did it take?
  - a. Take a full workload 1 month 1 month and half
    - i. Info dump
      - 1. Learning product knowledge

- b. Notion document that has all the product information
  - i. Doing practise questions
- 4. What software tools are you currently using to manage customer interactions?

a.

- 5. Which features of your current software are most helpful in your work?
  - a. Helpful b/c of many avenues
  - b. See who is online
  - c. Snoozing different tickets
    - i. Setting deadline in a couple days
    - ii. Setting to re open in a couple days
    - iii. Has a lot of plugin features
- 6. What, if any, manual tasks do you or your team still perform despite having access to this software?
  - a. Follow up emails could be automated with send time / days
  - b. Really simple question that clog the inbox, want to automated responses

#### **Likes and Dislikes (10 Minutes)**

- 9. What do you like most about the software you currently use?
  - a.
- 10. Are there any features you wish the software had or did better?
  - a. Many thing she doesn't understand
    - i. Buggy things she hates such as
      - 1. After calls agents can't text them unless they text first
        - a. Can't send photos over text
  - b. Sorting
    - Marking tickets for urgent is not good
  - c. Certain customers are reaching out can't merge into one person
    - i. So multiple agents working on the same thing
  - d. There GPT was not working well
    - i. Wouldn't tell if customer was on the page or not
- 11. Do you feel the software improves efficiency and customer satisfaction, or are there gaps?

a.

### Wrap-Up

- 17. What is the sentiment around zendesk?
  - a. Would be willing be zendeck
- 18. Would you be open to providing further feedback if I develop a prototype or concept for

an AI tool in the future?

a.

#### **LOOK INTO GORGEOUS**