

Gursimrat Dhaliwal

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WORK EXPERIENCE

Zeno Renewables

Apprentice Electrician

Edmonton, AB

May 2024 - Present

- Installed, tested, and maintained Residential solar PV systems, including panels, inverters, optimizers and batteries.
- Diagnosed and repaired faults or issues with APS and Solaredge PV systems, including electrical and mechanical components.
- Maintained accurate records of installations, inspections, and repairs.
- Worked closely with project managers and team members to achieve project goals. Participate in training and development sessions.

PepsiCo Foods Canada

Route Sales Representative

Edmonton, AB

December 2021- May 2024

- Identified and Planned new opportunities for incremental sales growth via fact-based selling Achieving 105% Organic Growth with each new and existing account.
- Executed growth strategy, forecasted sales, and developed customer relationships to grow several accounts 2x in annual revenue.
- Serviced various small and Large Format accounts Ranging from Walmart Superstores to Local Gas stations on a Given route providing Healthy revenue of \$100k per Month or more.

7 Eleven Inc

Store Manager

Sherwood Park, AB

March 2020-December 2021

- Set Schedules and delegated assignments based on team strengths to optimise floor coverage and service levels
- Assisted in overall daily operations of the store, including continuous development of effective store associates to achieve desired sales and results.
- Collaborated with staff to maximise customer satisfaction, streamline procedures and improve bottom-line profitability.

Commissionaires- Northern Alberta

Security Guard

Edmonton, AB

June 2019-February 2020

- Worked with local and federal law enforcement agents to apprehend suspicious individuals.
- Monitored access control systems, including CCTV systems for nefarious activities.
- Oversaw premises to identify security risks to promote employee and visitor safety.

EDUCATION

Northern Alberta Institute Of Technology

Business Administration - Management

Edmonton, AB

January 2019-April 2021

Certifications

AGLC Proserve, Sell Safe Certificate, CSTS 2020, WHMIS 2015, Certified CPR, AED and First Aid