

AISLINN BEAUMONT

CONTACT INFORMATION

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18404 61 ave, Edmonton, AB

SKILLS

Business Development

Manage Budgets

Driving Business Growth

Talent Review

Territory Management

Team Development

Goals and Performance

Staffing and Sales Reporting

Staff Training and Development

EDUCATION

Pre Social Work

Grant MacEwan University

PROFILE

Reliable Area Manager successful at operating in high-volume, fast paced environments. An empowering leader with over 18 years of management performance. Problem-solver with talents for team building, leading and motivating, as well as excellent customer relations aptitude and relationship-building skills. Proficient in using independent decision-making skills, and dedicated to morale-building abilities to enhance employee engagement and boost performance.

EXPERIENCE

Mini Mall Storage

Edmonton — Dec 2023 - Currently

- Coordinated with other regional managers to share best practices, streamline processes, and improve overall organizational effectiveness.
- Monitored and analyzed performance data, identifying areas of improvement and developing corrective action plans.
- Enhanced brand awareness, development of local marketing, advertising and cross promotion.
- Responsible for outsourcing all vendors for services.
- Traveled to over 8 locations per week to manage each store and perform
- Managed a team of diverse employees, fostering a positive work environment that encouraged collaboration and professional growth.
- Oversaw multiple facility expansions, ensuring timely completion within budget constraints.

Owner, 1977 BEAUTY HALL inc.

Edmonton/Kelowna — Nov 2019-Dec 2023

- Efficiently and effectively identified and solved all problems that impacted direction of business.
- Applied excellent problem-solving, process development and strategic implementation skills to lead and support all areas of operations.
- Point of contact for all rental agreements.
- Designed all marketing to build client base.
- Provided all designs and plans for build out .
- Developed business plan, and worked with bank to obtain funding for all expenses.

Area Manager, EB GAMES

Edmonton & Interior BC - Dec 2012- Sept 2019

- Resolved conflicts promptly to promote positive environment for customers.
- Assessed reports to evaluate performance, develop targeted improvements and implement changes.
- Transformed underperforming teams into productive, profitable teams.

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- Brought in exceptional candidates to boost team productivity and operational efficiency.
- Drove revenues and team morale by developing and deploying sales contests.
- Led the operations of 10 retail locations in and around the Edmonton area and Interior BC. Consistently called upon to be key contact for other areas/districts; Managing up to 24 stores at one time.
- Managed a team of 18 Store Managers and Assistant Managers, and 40+ part time associates.
- Received top performance awards in the country for the area and individual stores.
- Directed workforce planning, customer retention and customer service management for multiple locations.
- Increased profits through effective sales training, KPI's, troubleshooting P&L areas and training new managers on web-based collecting system and key sales tactics.

Food Services Director, COMPASS GROUP

Regina SK - Feb 2012- Nov 2012

- Supervise and lead the operations of all catering and 11 outlets throughout the university, including 2 Tim Horton locations, 1 Quiznos and 1 Starbucks.
- Supervised 4 Managers, 11 supervisors and a total staff complement of up to 80+ union employees.
- Responsible for labour costs, food costs, menu planning, accounting, forecasting, and payroll.
- Organized and executed the opening of all operations to full capacity for fall semester.
- Experience with royalties and commissions for branded outlets.
- Involved in regional meetings and training, including DiSC training.
- Planned operations to effectively cover needs while controlling costs and maximizing service.

Dual Site Manager, COBS BREAD

Edmonton AB - Nov 2009 - Feb 2012

- Responsible for 2 store locations with 4 management team , and 10 associates each.
- Daily forecasting, production analysis, food costs, labour costs, ordering, inventory, and budgets.
- Responsible for recruiting, hiring, training, evaluating along with coaching all associates on providing the proper customer service experience and quality control of product.
- Worked with local charities for nightly donations.
- Quickly learned new skills and applied them to daily tasks, improving efficiency and productivity.

Restaurant Manger, OLIVE GARDEN

Edmonton AB- Oct 2008 - Nov 2009

- Manage day to day operations, effectively ran the restaurant during scheduled shifts.
- Effectively scheduled 70+ servers, bar staff, bussers and hosts within Skills labour budgets while maintaining a high level of service for our guests.
- Involved in company (TQ) Total Quality Health and Safety.
- Provided production lists, inventory, and guest count projections accurately.
- Used critical thinking to break down problems, evaluate solutions and make decisions.
- Involved in increased weekly guest counts thus increasing overall sales.

Catering Manager, Aramark Canada Ltd.

Edmonton AB - Oct 2005 - Oct 2008

- Maintained monthly budgets and performance tracking and assisted in developing the department's annual budget.to day operations.
- Demonstrated financial accountability in pre-costing menus and services and ensured competitive market pricing.
- Coordination for daily events in 5 campus's around the city, with up to 15 services per campus, and large groups exceeding 1000.
- Point of contract for all internal and external clients.
- Hired and trained both permanent and temporary team members.
- Used critical thinking to break down problems, evaluate solutions and make decisions.
- Involved in increased weekly guest counts thus increasing overall sales.