ESMT BERLIN Food Truck Bus "5 Pandas

Group / Data Scrapin



MEET THE TEAM











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- 01 OVERVIEW OF THE BUSINE
- CHALLENGES AT HAND

 BREAKDOWN OF THE APIS
- 94 SOLUTION DEVELOPMENT
- 05 APPLICATION & OUTLOOK

BUSINESS OVERVIEW

What is our plan?

- Food Truck Business
- Starting to operate in Berlin
- Not stationary but can choose location flexibly
- Trying to serve the largest customer base possible
- ➤ Most interesting: Big events



/i\ Restriction:

We are full-time students.

- 1. Only able to work in the evening / night hours
- 2. No time for long decision process
- Location decision is made once every Sunday for the entire next week

CHALLENGES AT HAND

Our Goal: "We want to ... MAXIMIZE PROFIT

...to be able to finance our studies."

Our profit is influenced by...



Weather



Location / Event



Operation Cost

- Customers are not as likely to buy something a stand if the weather is bad
- Data: OpenWeather API
- Our possible customer base varies by the populocation / event we choose to attend
- Data: Google Events API & Google Maps API
- Costs affiliated with our operations (fuel, mate reduce our profits
- ▼ Data: Expert Interview

API BREAKDOWN



OpenWeatherMap API

Purpose for our Business:

To retrieve real-time and forecast weather data to predict behavior based on weather conditions.

Key Features:

- Current weather data (temperature, humidity, wind spe Forecast data (hourly and daily forecasts)
 - Forecast data (nourty and daity lorecasts)
- Historical weather data for trend analysis

Ease of Use / Challenges:

- Ease of Use: Simple RESTful API with clear documenta for various programming languages.
- **Challenges:** Rate limits on API calls; potential inaccur forecasts for specific locations.

Real-World Use Cases:

- Event planning for outdoor activities
- Retail businesses adjusting inventory based on weathe

API BREAKDOWN



Google Events API

Purpose for Business:

To access information about local events, enabling strate,

food truck locations based on popular gatherings.

Retrieve event details (name, time, location)

Key Features:

Search for upcoming events based on keywords and lo

Access public calendars to find local festivals or conce

Ease of Use / Challenges:

- Ease of Use: Well-documented API with extensive sup community examples.
- **Challenges:** Requires proper OAuth 2.0 authenticatior need for user permission to access certain calendars.

Real-World Use Cases:

- Event-driven marketing strategies for local businesses
- Scheduling vendors for large events like fairs and conc
- Food trucks selecting high-traffic locations during ever

API BREAKDOWN



OpenStreetMap Nominatim API

Purpose for Business:

To identify optimal locations for setting up the food truck | proximity to events and customer traffic patterns.

Key Features:

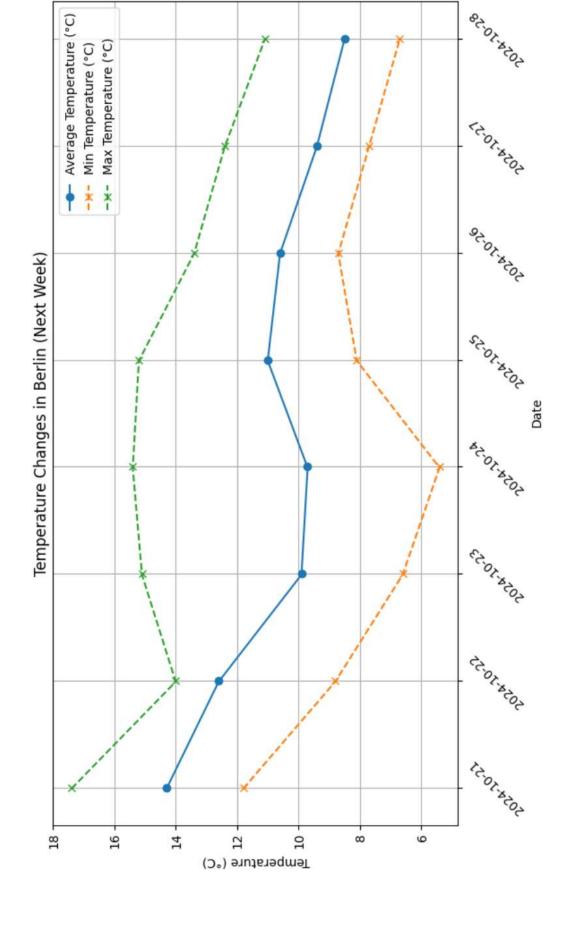
- Places API for finding nearby amenities (e.g., restrooms Maps and geolocation services for navigating to event
- Directions and distance calculations for route planning

Ease of Use / Challenges:

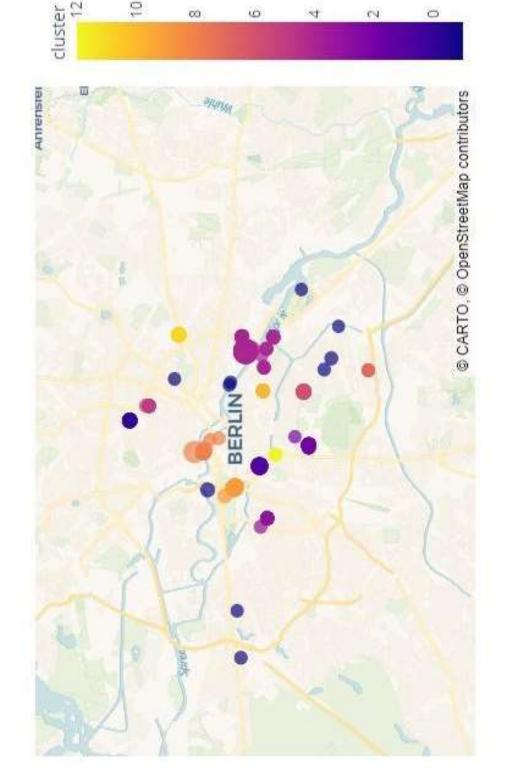
- Ease of Use: Intuitive API with extensive libraries for va
- Challenges: Billing based on usage; complex queries advanced knowledge of the API.

Real-World Use Cases:

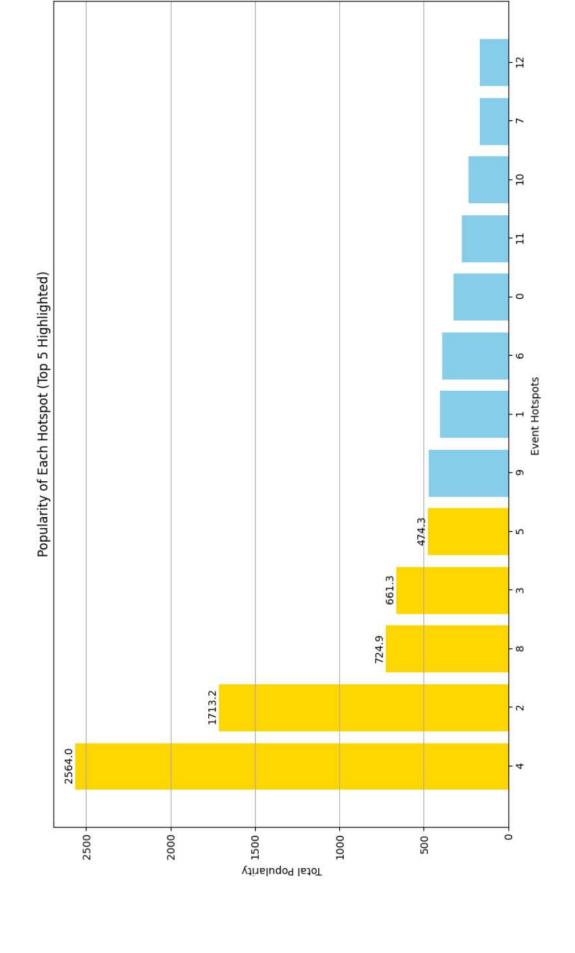
- Ride-sharing companies optimizing driver routes
- Local businesses determining foot traffic patterns
- Food trucks identifying high-demand areas based on h



OUR SOLUTION



OUR SOLUTION



APPLICATION





Core Decision Rule:

Trucks will only be moved to locations where...

Expected Revenue (ER) > Expected Costs (F

Analyze weather & promising events

Check both our weather analysis and event map for unusual insights to flag for the subsequent decision-making process.

Calculate ER & EC with data from our Tools

Expected Revenue

- Expected Attendance
- Weather Factor
- Average Spending p.p.

Expected Costs

- Groceries & Beverages
- Fuel

က

Choose Location on expected p

Profit/Loss=E

Core Decision
Trucks will be m
profitable locations
basis and might stay
specific days, if loss i

OUTLOOK

What we have planned for...



Event Assessment



Calculations



Expansion

- Adding the popularity of an individual artist to the how many people are attending (e.g., Spotify m
- Collaborate with ticket sales platform (utilize the
- Gain prices of Groceries and fuel automatically our suppliers and partnered gas station
- Put the influence of weather into more accurate
- Widen our inspected map radious to areas out in Brandenburg
- Open franchise with students in other cities

"We need to go out and test our assumptions so far."

Thank you for your attention...



& join us to see the panda babies at the Zoo Berlin