Market Basket Analysis

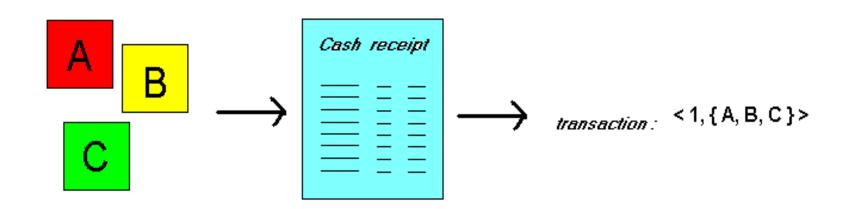
Analysis of customer buying habits by finding associations and correlations between the different items that customers place in their "shopping basket"



Market Basket Analysis

Given: A database of customer transactions (e.g., shopping baskets), where each transaction is a set of items (e.g., products)

Find: Groups of items which are frequently purchased together



Basic Concepts

Given database of transactions, each transaction is a list of items (purchased by a customer in a visit)

Find <u>all</u> rules that correlate the presence of one set of items with that of another set of items

Example: 98% of people who purchase tires and auto accessories also get automotive services done

Extract information on purchasing behavior
"IF buys coke and sausage, THEN also buy mustard with high probability"

Actionable information: can suggest...

New store layouts and product assortments
Which products to put on promotion

Useful:

"On Thursdays, super store consumers often purchase rice and meat together."

Trivial:

"Customers who purchase maintenance agreements are very likely to purchase large appliances."

unexpected:

"When a new hardaware store opens, one of the most sold items is toilet rings."

Association Rules: Basics

• **Support:** denotes the frequency of the rule within transactions.

$$support(A \Rightarrow B [s, c]) = p(A \cup B) = support(\{A, B\})$$

• **Confidence:** denotes the percentage of transactions containing A which contain also B.

confidence(A
$$\Rightarrow$$
 B [s, c]) = p(B|A) = p(A \cup B) / p(A) = support({A,B}) / support({A})

Association Rules: Basics

- Minimum support σ :
 - **High** \Rightarrow **few** frequent itemsets
 - ⇒ **few** valid rules which occur **very often**
 - **Low** ⇒ **many** valid rules which occur **rarely**
- Minimum confidence γ :
 - **High** ⇒ <u>few</u> rules, but all "almost logically true"
 - Low ⇒ many rules, many of them very "uncertain"
- Typical values: $\sigma = 2 10 \%$, $\gamma = 70 90 \%$

Rule Measures: Support & Confidence

Let minimum support 50%, and minimum confidence 50%, we have

$$A \Rightarrow C (50\%, 66.6\%)$$

 $C \Rightarrow A (50\%, 100\%)$

Transaction ID	Items Bought
2000	A,B,C
1000	A,C
4000	A,D
5000	B,E,F

Association Rules: Basics

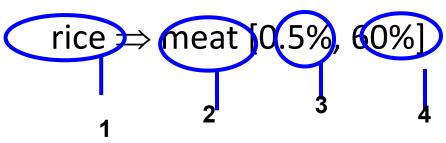
Typical representation formats for association rules:

- rice ⇒ meat [0.5%, 60%]
- buys:rice ⇒ buys:meat [0.5%, 60%]
- "IF buys rice, THEN buys meat in 60% of the cases. rice and meat are bought together in 0.5% of the rows in the database."

• Other representations (used in Han's book):

- buys(x, "rice") ⇒ buys(x, "meat") [0.5%, 60%]
- major(x, "CS") ^ takes(x, "DB") ⇒ grade(x, "A") [1%, 75%]

Association Rules: Basics



"IF buys rice, THEN buys meat in 60% of the cases in 0.5% of the rows"

- 1 Antecedent, left-hand side (LHS), body
- 2 Consequent, right-hand side (RHS), head
- 3 **Support**, frequency ("in how big part of the data the things in left- and right-hand sides occur together")
- 4 **Confidence**, strength ("if the left-hand side occurs, how likely the right-hand side occurs")

Apriori Algorithm

Apriori algorithm finds frequent itemsets (itemsets with minimum support)

Association rules can then be generated from frequent itemsets

It consists of two steps:

- Generation of candidate itemsets
- Pruning of itemsets which are infrequent

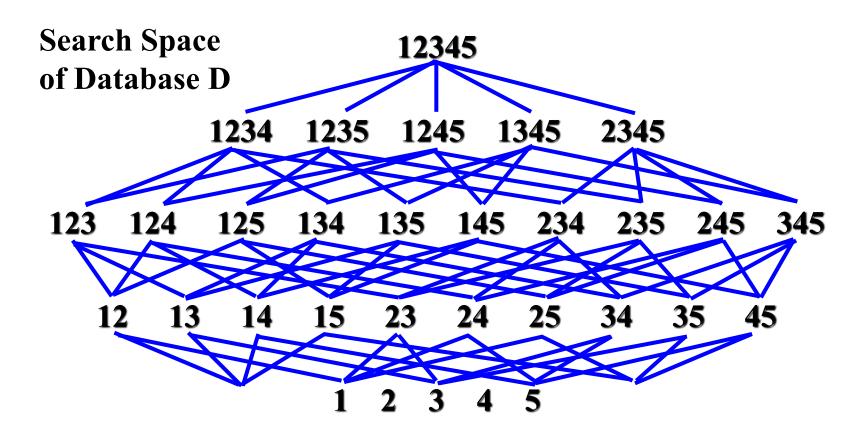
Apriori Algorithm: Finding frequent itemsets

It has an iterative approach known as a level-wise search

First, the set of frequent 1-itemsets is found (called L_1) L_1 is used to find frequent 2-itemsets (L_2) L_2 is used to find L_3 , and so on...

The finding of each L requires one full scan of the database

Apriori Algorithm: Example



Apriori Algorithm: Finding frequent itemsets

The efficiency of the level-wise generation of frequent itemsets is improved by an important property (called the Apriori property)

With the help of this property, the search space is reduced

Apriori Property: All non-empty subsets of a frequent itemsets must also be frequent

Apriori Algorithm: Finding frequent itemsets

A subset of a frequent itemset must also be a frequent itemset

i.e., if $\{AB\}$ is a frequent itemset, both $\{A\}$ and $\{B\}$ should be a frequent itemset

The name of the algorithm is based on the fact that the algorithm uses prior knowledge of frequent itemset properties

Apriori Algorithm: Example of Generating Candidates

 $L3=\{abc, abd, acd, ace, bcd\}$

Self-joining: L3*L3

abcd from abc and abd

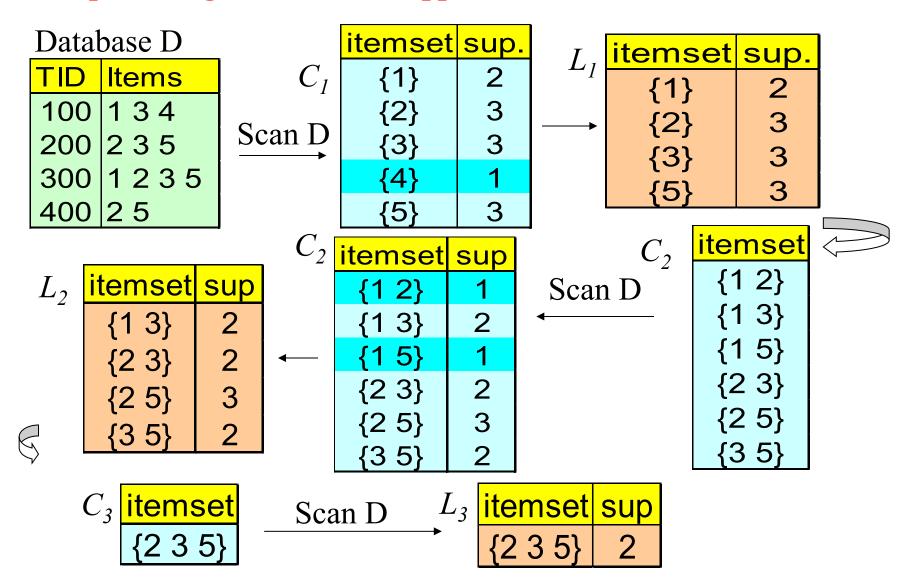
acde from acd and ace

Pruning:

acde is removed because ade is not in L3

 $C4=\{abcd\}$

Apriori Algorithm (min support =2 means 50%)



Strong Rules from Frequent Itemsets

Once frequent itemsets have been found, we can convert them into association rules

AllElectronics database

TID	List of item_ID's
T100	I1, I2, I5
T200	I2, I4
T300	I2, I3
T400	I1, I2, I4
T500	I1, I3
T600	I2, I3
T700	I1, I3
T800	I1, I2, I3, I5
T900	I1, I2, I3

Suppose the data contains the frequent itemset $\{I_1, I_2, I_5\}$

$$\begin{array}{lll} I1 \wedge I2 \Rightarrow I5, & confidence = 2/4 = 50\% \\ I1 \wedge I5 \Rightarrow I2, & confidence = 2/2 = 100\% \\ I2 \wedge I5 \Rightarrow I1, & confidence = 2/2 = 100\% \\ I1 \Rightarrow I2 \wedge I5, & confidence = 2/6 = 33\% \\ I2 \Rightarrow I1 \wedge I5, & confidence = 2/7 = 29\% \\ I5 \Rightarrow I1 \wedge I2, & confidence = 2/2 = 100\% \end{array}$$