

# Operations Research I: Models & Applications

## Nonlinear Programming

Ling-Chieh Kung

Department of Information Management  
National Taiwan University

# Road map

- ▶ **Introduction.**
- ▶ The EOQ model.
- ▶ Portfolio optimization.
- ▶ Linearizing maximum/minimum functions.
- ▶ Linearizing products of decision variables.

## Example: pricing a single good

- ▶ A retailer buys one product at a unit cost  $c$ .
- ▶ It chooses a unit retail price  $p$ .
- ▶ The demand is a function of  $p$ :  $D(p) = a - bp$ .
- ▶ How to formulate the problem of finding the profit-maximizing price?
  - ▶ Parameters:  $a > 0, b > 0, c > 0$ .
  - ▶ Decision variable:  $p$ .
  - ▶ Constraint:  $p \geq 0$ .
  - ▶ Formulation:

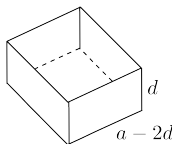
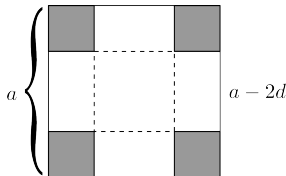
$$\begin{aligned} \max_p \quad & (p - c)(a - bp) \\ \text{s.t.} \quad & p \geq 0 \end{aligned}$$

or

$$\max_{p \geq 0} (p - c)(a - bp).$$

## Example: folding a piece of paper

- ▶ We are given a piece of square paper whose edge length is  $a$ .
- ▶ We want to cut down four small squares, each with edge length  $d$ , at the four corners.
- ▶ We then fold this paper to create a container.
- ▶ How to choose  $d$  to maximize the volume of the container?



$$\max_{d \in [0, \frac{a}{2}]} (a - 2d)^2 d.$$

## Example: locating a hospital

- ▶ In a country, there are  $n$  cities, each lies at location  $(x_i, y_i)$ .
- ▶ We want to locate a hospital at location  $(x, y)$  to minimize the average Euclidean distance from the cities to the hospital.

$$\min_{x,y} \sum_{i=1}^n \sqrt{(x - x_i)^2 + (y - y_i)^2}.$$

# Nonlinear Programming

- ▶ In all the three examples, the programs are by nature **nonlinear**.
  - ▶ Because the trade off can only be modeled in a nonlinear way.
- ▶ In general, a **nonlinear program** (NLP) can be formulated as

$$\begin{aligned} \min_{x \in \mathbb{R}^n} \quad & f(x) \\ \text{s.t.} \quad & g_i(x) \leq b_i \quad \forall i = 1, \dots, m. \end{aligned}$$

- ▶  $x \in \mathbb{R}^n$ : there are  $n$  decision variables.
  - ▶ There are  $m$  constraints.
  - ▶ This is an LP if  $f$  and  $g_i$ s are all linear in  $x$ .
  - ▶ This is an NLP if at least one of  $f$  and  $g_i$ s is nonlinear in  $x$ .
- ▶ The study of formulating and optimizing NLPs is **Nonlinear Programming** (also abbreviated as NLP).
  - ▶ Formulation is easy but optimization is hard.

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## Motivating example

- ▶ IM Airline uses 500 taillights per year. It purchases these taillights from a manufacturer at a unit price \$500.
- ▶ Taillights are consumed at a **constant rate** throughout a year.
- ▶ Whenever IM Airline places an order, an **ordering cost** of \$5 is incurred regardless of the order quantity.
- ▶ The **holding cost** is 2 cents per taillight per month.
- ▶ IM Airline wants to minimize the total cost, which is the sum of ordering, purchasing, and holding costs.
- ▶ How much to order? When to order?
  - ▶ What is the benefit of having a small or large order?



# The EOQ model

- ▶ IM Airline's question may be answered with the economic order quantity (EOQ) model.
- ▶ We look for the order quantity that is the most economic.
  - ▶ We look for a **balance** between the ordering cost and holding cost.
- ▶ Technically, we will formulate an NLP whose optimal solution is the optimal order quantity.
- ▶ Assumptions for the (most basic) EOQ model:
  - ▶ Demand is deterministic and occurs at a constant rate.
  - ▶ Regardless the order quantity, a fixed ordering cost is incurred.
  - ▶ No shortage is allowed.
  - ▶ The ordering lead time is zero.
  - ▶ The inventory holding cost is constant.

# Parameters and the decision variable

## ► Parameters:

$D$  = annual demand (units),

$K$  = unit ordering cost (\$),

$h$  = unit holding cost per year (\$), and

$p$  = unit purchasing cost (\$).

## ► Decision variable:

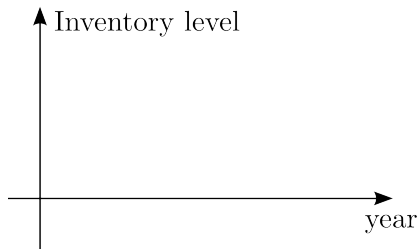
$q$  = order quantity per order (units).

## ► Objective: Minimizing annual total cost.

## ► For all our calculations, we will use **one year** as our time unit. Therefore, $D$ can be treated as the demand **rate**.

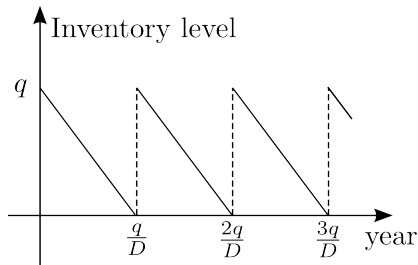
## Inventory level

- ▶ To formulate the problem, we need to understand how the **inventory level** is affected by our decision.
  - ▶ The number of inventory we have on hand.
- ▶ Because there is no ordering lead time, we will always place an order when the inventory level is zero.
- ▶ As inventory is consumed at a constant rate, the inventory level will change by time like this:



## Inventory level by time

- ▶ The same situation will **repeat** again and again:



- ▶ In average, how many units are stored?

## Annual costs

- ▶ Annual holding cost  $= h \times \frac{q}{2} = \frac{hq}{2}$ .
  - ▶ For one year, the length of the time period is 1 and the inventory level is  $\frac{q}{2}$  **in average**.
- ▶ Annual purchasing cost  $= pD$ .
  - ▶ We need to buy  $D$  units regardless the order quantity  $q$ .
- ▶ Annual ordering cost  $= K \times \frac{D}{q} = \frac{KD}{q}$ .
  - ▶ The number of orders in a year is  $\frac{D}{q}$ .
- ▶ The NLP for optimizing the ordering decision is

$$\min_{q \geq 0} \frac{KD}{q} + pD + \frac{hq}{2}.$$

- ▶ As  $pD$  is just a constant, a more relevant objective function is  $TC(q) = \frac{KD}{q} + \frac{hq}{2}$ .

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## Motivating example

- ▶ We are going to invest \$100,000 in three stocks:

Stock	Current price	Expected future price
1	\$50	\$55
2	\$40	\$50
3	\$25	\$20

- ▶ How to allocate our budget?
  - ▶ What if we want to maximize our expected profit?

## Maximize the expected profit

- ▶ If we want to maximize our expected profit, we may let  $x_i$  be the share of stock  $i$  purchased and formulate the following linear program

$$\begin{array}{llllll} \max & 55x_1 & + & 50x_2 & + & 20x_3 \\ \text{s.t.} & 50x_1 & + & 40x_2 & + & 25x_3 \leq 100000 \\ & x_1 \geq 0, & x_2 \geq 0, & x_3 \geq 0. \end{array}$$

- ▶ The best strategy may be easily obtained:
  - ▶ We should purchase 2,500 shares of stock 2.
  - ▶ Our expected profit will be \$125,000.



## Considering the risk

- ▶ Sometimes we consider not only expected profit but also **risk**.
- ▶ There are plenty of ways to measure risk.
- ▶ The Nobel Economics Prize Laureates in 1990, Markowitz and Sharpe, suggest:
  - ▶ The total revenue is random.
  - ▶ The larger the **variance** of the total revenue, the higher is the risk.
- ▶ We may **minimize the total variance** while **ensuring a certain expected revenue**.

## Variance

- ▶ Let  $X$  be a random variable,  $\mu$  be its expected value, and  $x_i$  be the  $i$ th possible realization, and  $\Pr(X = x_i)$  be the probability for  $x_i$  to occur. The variance of  $X$  is

$$\text{Var}(X) = \sum_{i=1}^n \Pr(X = x_i)(x_i - \mu)^2.$$

- ▶ Let's assume the future price for stock 1 may be \$65 or \$45, each with the probability 50%.
  - ▶ If we buy one share, the variance is  $\frac{1}{2}(65 - 55)^2 + \frac{1}{2}(45 - 55)^2 = 100$ .
  - ▶ The variance of buying two shares is  $\frac{1}{2}(130 - 110)^2 + \frac{1}{2}(90 - 110)^2 = 400$ .
  - ▶ The variance of buying  $x_1$  shares is  $100x_1^2$ .
- ▶ In general,  $\text{Var}(bX) = b^2\text{Var}(X)$  for all  $b > 0$ .

## Minimizing the risk

- ▶ For our example, let the variances of buying one share of stocks 1, 2, and 3 be 100, 1600, and 100, respectively.
- ▶ Accordingly, when we buy  $x_i$  shares of stock  $i$ , the variance of the total revenue is

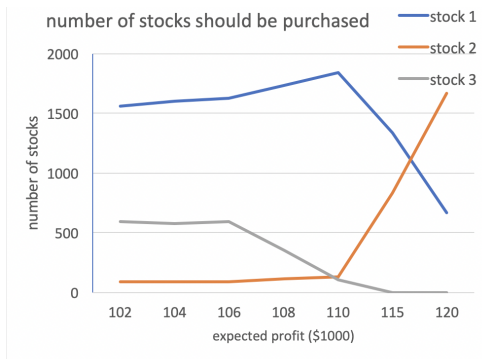
$$100x_1^2 + 1600x_2^2 + 100x_3^2.$$

- ▶ If the minimum required expected revenue is  $R$ , we may formulate the **nonlinear program**

$$\begin{array}{llllllll} \min & 100x_1^2 & + & 1600x_2^2 & + & 100x_3^2 & & \\ \text{s.t.} & 50x_1 & + & 40x_2 & + & 25x_3 & \leq & 100000 \\ & 55x_1 & + & 50x_2 & + & 20x_3 & \geq & R \\ & x_i \geq 0 & \forall i = 1, \dots, 3. & & & & & \end{array}$$

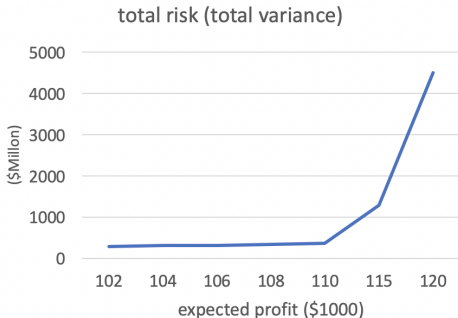
# Managerial implications

- ▶ Given different values of  $R$ , we may get **different optimal portfolios**.
  - ▶ Buying stock 1 is a must.
  - ▶ Sometimes even buying stock 3 is necessary.



# Managerial implications

- ▶ Given different values of  $R$ , we can get different optimal portfolios.
  - ▶ The higher expected revenue we want, the higher the risk is.



## Compact formulation

- ▶ We invest  $B$  in  $n$  stocks. The minimum required expected revenue is  $R$ .
- ▶ For stock  $i$ , the current price is  $p_i$ , expected future price is  $\mu_i$ , and variance of buying one share is  $\sigma_i^2$ .
- ▶ Let  $x_i$  be the shares of stock  $i$  we buy.
- ▶ The compact formulation is

$$\begin{aligned} \min \quad & \sum_{i=1}^n \sigma_i^2 x_i^2 \\ \text{s.t.} \quad & \sum_{i=1}^n p_i x_i \leq B \\ & \sum_{i=1}^n \mu_i x_i \geq R \\ & x_i \geq 0 \quad \forall i = 1, \dots, n. \end{aligned}$$

## Correlation among stock prices

- ▶ The price among stocks are typically correlated.
- ▶ Let  $\sigma_{ij}$  be the **covariance** between stocks  $i$  and  $j$ .
- ▶ The extended formulation is

$$\begin{aligned} \min \quad & \sum_{i=1}^n \sigma_i^2 x_i^2 + 2 \sum_{i=1}^n \sum_{j=i+1}^n \sigma_{ij} x_i x_j \\ \text{s.t.} \quad & \sum_{i=1}^n p_i x_i \leq B \\ & \sum_{i=1}^n u_i x_i \geq R \\ & x_i \geq 0 \quad \forall i = 1, \dots, n. \end{aligned}$$

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## Fair allocation: the problem

- ▶ Suppose that we want to allocate \$1000 to two persons in a **fair** way.
- ▶ We adopt the following measurement of fairness: The smaller the difference between the two amounts, the fairer the allocation is.
- ▶ Obviously the answer is to give each person \$500.
- ▶ May we formulate a linear program to solve this problem?

## Fair allocation: the first attempt

- ▶ Let  $x_i$  be the amount allocated to person  $i$ ,  $i = 1, 2$ .
- ▶ Is the following formulation correct?

$$\begin{array}{ll}\min & x_2 - x_1 \\ \text{s.t.} & x_1 + x_2 = 1000 \\ & x_i \geq 0 \quad \forall i = 1, 2.\end{array}$$

## Fair allocation: the second attempt

- ▶ Let  $x_i$  be the amount allocated to person  $i$ ,  $i = 1, 2$ .
- ▶ The following formulation is correct:

$$\begin{array}{ll}\min & |x_2 - x_1| \\ \text{s.t.} & x_1 + x_2 = 1000 \\ & x_i \geq 0 \quad \forall i = 1, 2.\end{array}$$

- ▶ However, the absolute function  $|\cdot|$  is **nonlinear**!
- ▶ Is it possible to linearize this problem as a linear program?

## Linearizing the second attempt

- First, let  $w$  be the absolute difference:  $w = |x_2 - x_1|$ :

$$\begin{array}{ll}\min & w \\ \text{s.t.} & x_1 + x_2 = 1000 \\ & w = |x_2 - x_1| \\ & x_i \geq 0 \quad \forall i = 1, 2.\end{array}$$

- We may change this equality constraint to an inequality:

$$\begin{array}{ll}\min & w \\ \text{s.t.} & x_1 + x_2 = 1000 \\ & w \geq |x_2 - x_1| \\ & x_i \geq 0 \quad \forall i = 1, 2.\end{array}$$

Why?

## Linearizing the second attempt

- Now, notice that  $|x_2 - x_1| = \max\{x_2 - x_1, x_1 - x_2\}$  and

$$w \geq \max\{x_2 - x_1, x_1 - x_2\} \quad \Leftrightarrow \quad w \geq x_2 - x_1 \text{ and } w \geq x_1 - x_2.$$

- Therefore, the linear program we want is

$$\begin{array}{ll}\min & w \\ \text{s.t.} & x_1 + x_2 = 1000 \\ & w \geq x_2 - x_1 \\ & w \geq x_1 - x_2 \\ & x_i \geq 0 \quad \forall i = 1, 2.\end{array}$$

- May we solve this LP and get the (500, 500) allocation?

## Solving the linear program

- ▶ Consider the LP

$$\begin{array}{ll}\min & w \\ \text{s.t.} & x_1 + x_2 = 1000 \\ & w \geq x_2 - x_1 \\ & w \geq x_1 - x_2 \\ & x_i \geq 0 \quad \forall i = 1, 2.\end{array}$$

- ▶ The equality constraint means that  $x_2 = 1000 - x_1$ :

$$\begin{array}{ll}\min & w \\ \text{s.t.} & w \geq 1000 - 2x_1 \\ & w \geq 2x_1 - 1000 \\ & x_1 \geq 0.\end{array}$$

- ▶ Would you graphically solve the LP?

# Linearizing constraints

- ▶ The technique we just applied can be generalized.
- ▶ When a **maximum** function is at the **smaller** side of an inequality:

$$y \geq \max\{x_1, x_2\} \quad \Leftrightarrow \quad y \geq x_1 \text{ and } y \geq x_2.$$

- ▶  $y$ ,  $x_1$ , and  $x_2$  can be variables, parameters, or a function of them:

$$\begin{aligned} y + x_1 + 3 &\geq \max\{x_1 - x_3, 2x_2 + 4\} \\ \Leftrightarrow \quad y + x_1 + 3 &\geq x_1 - x_3 \text{ and } y + x_1 + 3 \geq 2x_2 + 4. \end{aligned}$$

- ▶ There may be more than two terms in the maximum function:

$$y \geq \max_{i=1, \dots, n} \{x_i\} \quad \Leftrightarrow \quad y \geq x_i \quad \forall i = 1, \dots, n.$$

# Linearizing constraints

- ▶ A **minimum** function at the **larger** side can also be linearized.

$$y + x_1 \leq \min\{x_1 - x_3, 2x_2 + 4, 0\}$$

$$\Leftrightarrow y + x_1 \leq x_1 - x_3, y + x_1 \leq 2x_2 + 4, \text{ and } y + x_1 \leq 0.$$

- ▶ This technique **does not** apply to:
  - ▶ A maximum function at the larger side:  $y \leq \max\{x_1, x_2\}$  is not equivalent to  $y \leq x_1$  and  $y \leq x_2$ .
  - ▶ A minimum function at the smaller side:  $y \geq \min\{x_1, x_2\}$  is not equivalent to  $y \geq x_1$  and  $y \geq x_2$ .
  - ▶ A maximum or minimum function in an equality.



# Linearizing the objective function

- When we **minimize a maximum function**:

$$\begin{array}{ll} \min & w \\ \text{s.t.} & w \geq x_1 \\ & w \geq x_2. \end{array} \Leftrightarrow \min \max\{x_1, x_2\}$$

- $x_1$  and  $x_2$  can be variables, parameters, or a function of them.  
► There may be other constraints.  
► The objective function may contain other terms.
- Similarly, when we **maximize a minimum function**:

$$\begin{array}{ll} \max & w + x_4 \\ \text{s.t.} & w \leq x_1 \\ & w \leq x_2 \\ & w \leq 2x_3 + 5 \\ & 2x_1 + x_2 - x_4 \leq x_3. \end{array} \Leftrightarrow \begin{array}{ll} \max & \min\{x_1, x_2, 2x_3 + 5\} + x_4 \\ \text{s.t.} & 2x_1 + x_2 - x_4 \leq x_3. \end{array}$$

# Linearizing the objective function

- ▶ This technique does not apply to:
  - ▶ Maximizing a maximum function.
  - ▶ Minimizing a minimum function.
- ▶ Finally, an **absolute function** is just a maximum function:

$$|x| = \max\{x, -x\}.$$

- ▶ Minimizing an absolute function can be linearized.
- ▶ An absolute function at the smaller side of an inequality can be linearized.

## Example: hospital location revisited

- ▶ In a country, there are  $n$  cities, each lies at location  $(x_i, y_i)$ .
- ▶ We want to locate a hospital at location  $(x, y)$  to minimize the average **Manhattan distance** from the cities to the hospital.

$$\min_{x,y} \sum_{i=1}^n (|x - x_i| + |y - y_i|).$$

- ▶ This may be linearized to

$$\begin{aligned} \min \quad & \sum_{i=1}^n (u_i + v_i) \\ \text{s.t.} \quad & u_i \geq x - x_i, u_i \geq x_i - x \quad \forall i = 1, \dots, n \\ & v_i \geq y - y_i, v_i \geq y_i - y \quad \forall i = 1, \dots, n \end{aligned}$$

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# Linearizing products of decision variables

- ▶ In many cases, we see **products** of decision variables.
- ▶ This can be linearized if the two variables are:
  - ▶ A binary one and a continuous variable.
  - ▶ Two binary ones.
- ▶ This cannot be linearized if the variables are both continuous.
- ▶ Let's use examples to see how to do this.

## Scenario 1A

- ▶ A company makes and sells two products with two limited resources.
- ▶ Making each product requires a setup cost.
- ▶ Making both products results in some **reduction** on the setup cost.
- ▶ The formulation:

$$\begin{aligned} \max \quad & 10x_1 + 12x_2 - 20z_1 - 25z_2 + 10z_1z_2 \\ \text{s.t.} \quad & 2x_1 + x_2 \leq 6 \\ & x_1 + 2x_2 \leq 8 \\ & x_1 \leq 3z_1 \\ & x_2 \leq 4z_2 \\ & x_1, x_2 \geq 0 \\ & z_1, z_2 \in \{0, 1\}. \end{aligned}$$

- ▶ May we linearize  $z_1z_2$ ?

## Linearization for Scenario 1A

- ▶ Let's introduce  $w = z_1 z_2$ .
- ▶ As  $w$  appears in a maximization objective function, it suffices to introduce  $w \leq z_1$  and  $w \leq z_2$  to make  $w = z_1 z_2$ .
- ▶ In the formulation:

$$\begin{array}{ll}\max & 10x_1 + 12x_2 - 20z_1 \\ & - 25z_2 + 10z_1 z_2 \\ \text{s.t.} & \dots\end{array}$$

$$\begin{array}{ll}\max & 10x_1 + 12x_2 - 20z_1 \\ & - 25z_2 + 10w \\ \text{s.t.} & \dots \\ & w \leq z_1 \\ & w \leq z_2 \\ & w \in \{0, 1\}.\end{array}$$

## Scenario 1B

- ▶ A company makes and sells two products with two limited resources.
- ▶ Making each product requires a setup cost.
- ▶ Making both products results in some **additional** setup cost.
- ▶ The formulation:

$$\begin{aligned} \max \quad & 10x_1 + 12x_2 - 20z_1 - 25z_2 - 10z_1z_2 \\ \text{s.t.} \quad & 2x_1 + x_2 \leq 6 \\ & x_1 + 2x_2 \leq 8 \\ & x_1 \leq 3z_1 \\ & x_2 \leq 4z_2 \\ & x_1, x_2 \geq 0 \\ & z_1, z_2 \in \{0, 1\}. \end{aligned}$$

- ▶ May we linearize  $z_1z_2$ ?



## Linearization for Scenario 1B

- ▶ Let's still introduce  $w = z_1 z_2$ .
- ▶ As  $w$  now appears in a “minimization” objective function,  $w \leq z_1$  and  $w \leq z_2$  does not make  $w = z_1 z_2$ .
- ▶ Instead, let's use  $w \geq z_1 + z_2 - 1$ .
- ▶ In the formulation:

$$\begin{array}{ll}\max & 10x_1 + 12x_2 - 20z_1 \\ & - 25z_2 - 10z_1 z_2 \\ \text{s.t.} & \dots\end{array}$$

$$\begin{array}{ll}\max & 10x_1 + 12x_2 - 20z_1 \\ & - 25z_2 - 10w \\ \text{s.t.} & \dots \\ & w \geq z_1 + z_2 - 1 \\ & w \in \{0, 1\}.\end{array}$$

## Scenario 1C with linearization

- ▶ What if a product term appears in a **constraint**?
- ▶ It matters whether it appears at the “larger” or “smaller” side.
- ▶ If it is at the “**larger**” side, it may be linearized as if it appears in a maximization objective function (because the product term should be 1 only if both terms are 1).
- ▶ For example:

$$\begin{array}{ll}\max & \dots \\ \text{s.t.} & x \leq 5z_1z_2 \\ & x \geq 0 \\ & z_1, z_2 \in \{0, 1\}.\end{array}$$

$$\begin{array}{ll}\max & \dots \\ \text{s.t.} & x \leq 5w \\ & x \geq 0 \\ & z_1, z_2 \in \{0, 1\} \\ & w \leq z_1, w \leq z_2 \\ & w \in \{0, 1\}.\end{array}$$

## Scenario 1D with linearization

- ▶ If the product term is at the “**smaller**” side, it may be linearized as if it appears in a minimization objective function (because the product term cannot be 1 if either term is 1).
- ▶ For example:

$$\begin{array}{ll}\max & \dots \\ \text{s.t.} & x \geq 5z_1z_2 \\ & x \geq 0 \\ & z_1, z_2 \in \{0, 1\}.\end{array}$$

$$\begin{array}{ll}\max & \dots \\ \text{s.t.} & x \geq 5w \\ & x \geq 0 \\ & z_1, z_2 \in \{0, 1\} \\ & w \geq z_1 + z_2 - 1 \\ & w \in \{0, 1\}.\end{array}$$

## Scenario 2A

- ▶ A company makes and sells two products with two limited resources.
- ▶ **Doing the business** requires a **fixed payment** to the local government. If the payment is not made, the products cannot be sold regardless of the production quantity.
- ▶ The formulation:

$$\begin{aligned} \max \quad & (10x_1 + 12x_2)z - 15z \\ \text{s.t.} \quad & 2x_1 + x_2 \leq 6 \\ & x_1 + 2x_2 \leq 8 \\ & x_1, x_2 \geq 0 \\ & z \in \{0, 1\}. \end{aligned}$$

- ▶ May we linearize  $x_1z$  and  $x_2z$ ?

## Linearization for Scenario 2A

- ▶ Hopefully we may make  $w_1 = x_1z$  and  $w_2 = x_2z$ .
- ▶ For  $w_1$ , however, we cannot simply impose  $w_1 \leq x_1$  and  $w_1 \leq z$ .
  - ▶ The latter is too tight!
  - ▶ We should “**remove**” the constraint when  $z = 1$ . In other words, the RHS should contain a value that is an **upper bound** of  $x_1$ .
  - ▶ In this example, 3 works (why?).
- ▶ In the formulation:

$$\begin{array}{ll}\max & (10x_1 + 12x_2)z - 15z \\ \text{s.t.} & \dots\end{array}$$

$$\begin{array}{ll}\max & 10w_1 + 12w_2 - 15z \\ \text{s.t.} & \dots \\ & w_1 \leq x_1, w_1 \leq 3z \\ & w_2 \leq x_2, w_2 \leq 4z \\ & w_1, w_2 \in \{0, 1\}.\end{array}$$

## Scenario 2B

- ▶ A company may run two production processes to fulfill the demands for two products if it **accepts an order**.
- ▶ The formulation:

$$\begin{aligned} \max \quad & 50z - (10x_1 + 12x_2)z \\ \text{s.t.} \quad & 2x_1 + x_2 \geq 6 \\ & x_1 + 2x_2 \geq 8 \\ & x_1, x_2 \geq 0 \\ & z \in \{0, 1\}. \end{aligned}$$

- ▶ May we linearize  $x_1z$  and  $x_2z$ ?

## Linearization for Scenario 2B

- ▶ Let's still introduce  $w_1 = x_1z$  and  $w_2 = x_2z$ .
- ▶ As  $w$  now appears in a “minimization” objective function,  $w$  should be lower bounded rather than upper bounded.
- ▶ Let's use  $w_1 \geq x_1 - 8(1 - z)$  and  $w_2 \geq x_2 - 6(1 - z)$  and
- ▶ In the formulation:

$$\begin{array}{ll}\max & 50z - (10x_1 + 12x_2)z \\ \text{s.t.} & 2x_1 + x_2 \geq 6 \\ & x_1 + 2x_2 \geq 8 \\ & x_1, x_2 \geq 0 \\ & z \in \{0, 1\}.\end{array}$$

$$\begin{array}{ll}\max & 50z - 10w_1 - 12w_2 \\ \text{s.t.} & \dots \\ & w_1 \geq x_1 - 8(1 - z) \\ & w_2 \geq x_2 - 6(1 - z) \\ & w_1, w_2 \geq 0.\end{array}$$

## Scenario 2C with linearization

- ▶ When a product term appears at the “larger” side of a **constraint**, it may be linearized as if it appears in a maximization objective function (should be upper bounded).
- ▶ For example:

$$\begin{array}{ll}\max & \dots \\ \text{s.t.} & x_1 z \geq 5x_2 \\ & x_1 + x_2 \leq 10 \\ & x_1, x_2 \geq 0 \\ & z \in \{0, 1\}.\end{array}$$

$$\begin{array}{ll}\max & \dots \\ \text{s.t.} & w \geq 5x_2 \\ & x_1 + x_2 \leq 10 \\ & x_1, x_2 \geq 0 \\ & z \in \{0, 1\} \\ & w \leq x_1, w \leq 10z \\ & w \geq 0.\end{array}$$



## Scenario 2D with linearization

- ▶ When a product term appears at the “smaller” side of a **constraint**, it may be linearized as if it appears in a minimization objective function (should be lower bounded).
- ▶ For example:

$$\begin{array}{ll}\max & \dots \\ \text{s.t.} & x_1 z \leq 5x_2 \\ & x_1 + x_2 \leq 10 \\ & x_1, x_2 \geq 0 \\ & z \in \{0, 1\}.\end{array}$$

$$\begin{array}{ll}\max & \dots \\ \text{s.t.} & w \leq 5x_2 \\ & x_2 \leq 10 \\ & x_1, x_2 \geq 0 \\ & z \in \{0, 1\} \\ & w \geq x_1 - 10(1 - z) \\ & w \geq 0.\end{array}$$

## Concluding remarks

- ▶ Why linearization?
- ▶ Roughly speaking, to **solve** a mathematical program:
  - ▶ Solving a linear program is easy.
  - ▶ Solving a linear integer program is doable.
  - ▶ Solving a nonlinear program can be hard.
  - ▶ Solving a nonlinear integer program is typically very hard.
- ▶ Ways to solve mathematical programs (and the difficulty for solving each type of programs) will be introduced in other courses/modules.
- ▶ In general, when facing an optimization problem, we should try to formulate a program that “can be (easily) solved.”
  - ▶ That is why linearization is important.
  - ▶ To apply Operations Research in practice, being able to estimate the **solvability** of the formulation is also important.