

Contact

shahkinjal@gmail.com

www.linkedin.com/in/shahkinjal
(LinkedIn)
shah-kinjal.github.io/ksa/
(Personal)
github.com/shah-kinjal (Portfolio)

Top Skills

Optimization
Agile Project Management
Software Product Management

Languages

Gujarati
Hindi

Certifications

Certified Scrum Master
Sun Certified Java Programmer
Generative AI Fundamentals

Honors-Awards

HP CIO special recognition award

Kinjal Shah

Software Engineering Leader | Scalable Systems | Team Growth |
Cloud | Security | FinTech
San Francisco Bay Area

Summary

Engineering leader with 20+ years of experience scaling high-impact teams and delivering robust, secure, cloud-native platforms. I've grown teams from 10 to 50+ globally distributed engineers, led product and platform development at scale, and helped organizations improve engineering velocity by 40% and reduce cloud spend. Passionate about team development, security-first engineering, and solving complex distributed systems challenges.

I'm currently exploring new opportunities where I can help organizations scale teams + platforms, grow empowered teams, and build products that make a difference.

Experience

MKFS Tech

Founder | Chief Consultant (Software Development | CyberSecurity | AI)
September 2018 - Present (7 years 2 months)

Offer software development, FinTech, and AI consulting services to organizations, which enhance their strategic goals and improve operational efficiency.

Rosendin Electric (July 2024 - Present): Currently helping Rosendin's transition to a touchless, AI-powered invoice processing system, which boosted automation from 10% to 65% in just six months.

Implemented an AI-powered SMS service for recruiting and the HR team for outreach with potential, in-process, and newly hired candidates. This resulted in a faster turnaround time and a better candidate experience.

Previous Projects (2018 - 2019): Worked with a prominent solution provider in Jamaica to implement and maintain a Mobile payment platform. Integrated multiple banks and onboarded thousands of merchants on the platform.

Collaborated with a neobanking startup in Ireland and implemented a payment solution on top of the core banking platform to provide an e-commerce offering for its merchants.

Agero, Inc.

5 years 7 months

Senior Director of Engineering

December 2019 - July 2024 (4 years 8 months)

San Francisco, California

Developing a resilient, scalable, and secure roadside assistance platform to improve an otherwise stressful day for individuals due to vehicle troubles.

Director of Engineering

January 2019 - December 2019 (1 year)

San Francisco Bay Area

Quisk, Inc.

4 years 6 months

Head of Software Engineering

July 2016 - October 2018 (2 years 4 months)

Sunnyvale, California, United States

Developed cloud-based, secure, omni-channel mobile payment processing platform for masses without access to credit cards to be able to use their money electronically.

Director of Engineering

March 2015 - July 2016 (1 year 5 months)

Sunnyvale, California, United States

Engineering Manager

May 2014 - March 2015 (11 months)

Sunnyvale, California, United States

Hewlett Packard Enterprise

Engineering Manager | Architect

September 2012 - May 2014 (1 year 9 months)

Palo Alto, CA

Visa

Staff Software Engineer (Cybersource)

March 2008 - September 2012 (4 years 7 months)

Foster City, CA

Model N

Senior Member Of Technical Staff

November 2006 - March 2008 (1 year 5 months)

Redwood Shores, CA

Harris Automation
Software Engineer IV
March 2003 - November 2006 (3 years 9 months)

Education

Santa Clara University - Leavey School of Business
Master of Business Administration - General Management

San José State University
Master of Engineering - MEng, Software Engineering (Enterprise Technology)

San José State University
Bachelor of Science (B.S.), Computer Science