

Vraj Shah

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Hiring Team

Safety Cybersecurity

Subject: Application for **RevOps Software Engineer Co-op**

Dear Hiring Team,

I am excited to apply for the RevOps Engineering Co-op position at Safety Cybersecurity. As a master's student in Applied Computer Science at Dalhousie University and a software engineer with over two years of experience, I am eager to bridge the gap between engineering and business operations by leveraging my technical expertise in web development, API integrations, and automation.

During my time as a Software Engineer at Simform Solutions, I worked extensively with ReactJS, REST APIs, SQL databases, and automation tools, optimizing web applications and improving system performance. I developed CI/CD pipelines with GitHub Actions and GitLab CI, reducing deployment times by 50%. Additionally, my experience integrating frontend and backend services helped enhance system efficiency and scalability, skills that align well with this role's focus on marketing automation, CRM systems, and payment processing.

What excites me about this opportunity is the chance to apply my technical problem-solving skills beyond traditional product development—delving into RevOps technology to drive business growth. My strong foundation in JavaScript, API development, and version control (Git & GitHub), combined with my interest in business operations technology, makes me a strong candidate for this role.

I am particularly drawn to Safety Cybersecurity's mission to integrate security into the development workflow, and I would love to contribute by optimizing revenue-driving technical solutions. I am eager to bring my collaborative mindset, technical expertise, and problem-solving abilities to your team.

I would welcome the opportunity to discuss how my skills align with Safety Cybersecurity's goals. Thank you for your time and consideration—I look forward to the possibility of contributing to your team.

Sincerely,

Vraj Shah