Finance Report:

Revenue: December 2022 marked a new milestone for the company as it generated a staggering \$3.9 billion in revenue. This impressive figure showcases the company's ability to drive growth and maintain its position as a leading player in the industry.

Regional Breakdown: The revenue generated in December 2022 was distributed among four key regions: West, South, North, and East. The West region alone generated \$0.99 billion, closely followed by the South with \$0.95 billion. The North and East regions also made significant contributions, generating \$0.75 billion and \$0.55 billion, respectively. These results emphasize the strength of the West and South regions, as well as the potential for growth in the North and East.

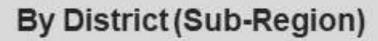


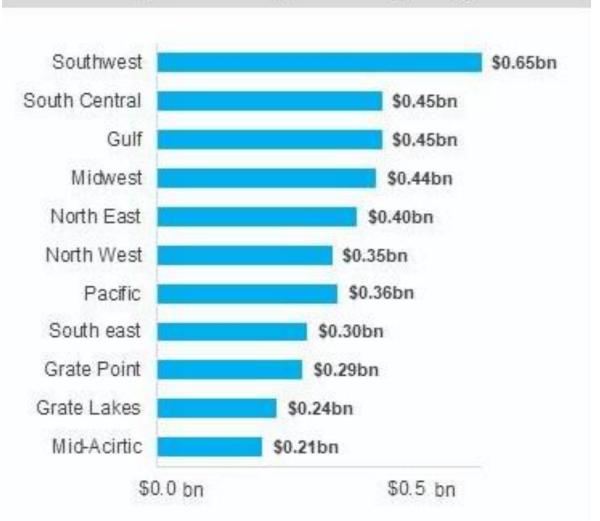
Annual Sales Trend: A look back at the previous year (2022) revealed a consistent monthly growth trend, with the company generating an average of 2.5% more revenue each month. The sales for each month were as follows: January (\$3.3 billion), February (\$3.8 billion), March (\$3.9 billion), April (\$3.4 billion), May (\$3.9 billion), June (\$4.0 billion), July (\$3.6 billion), August (\$3.7 billion), September (\$3.8 billion), October (\$3.7 billion), November (\$3.8 billion), and December (\$3.9 billion).



Average CGR is for last 12 months is 2.5%

District-Level Analysis: When analysing the sales by district, it was evident that the Southwest region generated the highest revenue, with \$0.65 billion in sales. The South Central region also performed well, with \$0.45 billion in sales. The Gulf, Midwest, and North East regions were close behind, generating \$0.45 billion, \$0.44 billion, and \$0.40 billion, respectively. These results highlight the potential for growth in regions such as the Pacific, South East, Great Point, Great Lakes, and Mid-Atlantic, which generated \$0.36 billion, \$0.30 billion, \$0.29 billion, \$0.24 billion, and \$0.21 billion, respectively.





In summary, this finance report highlights the company's impressive revenue growth and its strong performance across multiple regions and districts. The results of this report can be used to inform future strategic decisions and drive continued growth for the company.