

INVENTORY SYSTEM SURVEY REPORT

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| Shop Name: | PAK RICE |
| Person Interviewed: | Asad |
| Business Type: | General Items / Grocery |
| Survey Location: | Alfalah, Malir Halt Society, Karachi – Pakistan |
| Meeting Start: | 6:57 pm |
| Meeting End: | 7:10 pm |
| Survey Conducted By: | Hasan Mustafa |

OBJECTIVE OF SURVEY:

To analyze the current inventory management practices at Pak Rice, identify challenges and explore opportunities for implementing an efficient inventory management system.

BUSINESS PROFILE:

Pak Rice is a small-scale grocery and general items shop. The shop maintains around 70+ different items and is managed mainly by 2–4 staff members. All inventory is tracked manually with no software or digital system currently in place.

SURVEY FINDINGS:

- 1. Business Type:** Grocery (General Items)
- 2. Stock Size:** 70+ items
- 3. Inventory Management Staff:** 2
- 4. Current Tracking Method:** Manual (physical checking and basic records)
- 5. Stock Update Frequency:** Weekly
- 6. Sales/Purchase Recording:** Manual
- 7. Low Stock Identification:** Based on experience and physical checks
- 8. Problems in Current System:**
 - No centralized system
 - Time-consuming process
 - No proper reporting
 - No visibility on order frequency and stock flow

9. **Time Spent on Stock Management:** Weekly
10. **Lost Sales Due to Inventory Issues:** Sometimes
11. **Difficulty in Expiry/Batch Tracking:** Not applicable (non-perishable items)
12. **Khata Management:** 2 to 4 person
13. **Required Features in New System:**
- Stock tracking
 - Reports on stock movement and sales
 - Order frequency planning
 - Basic Khata for suppliers/customers
14. **System Preference:** Offline preferred
15. **Currently Paying for Software:** No
16. **Budget Range:** 4,000 – 5,000 PKR
17. **Payment Preference:** Wants to try first, then decide
18. **Technology Comfort Level:** Basic mobile use
19. **Reports Needed:** Weekly stock & sales reports
20. **Report Frequency:** Weekly
21. **Future Expansion Plans:** Yes

PAIN POINTS:

- Manual tracking is slow and unreliable
- No proper reporting or analytics
- No centralized stock record
- Difficult to plan orders and restocking

OPPORTUNITIES:

- Introduce a simple offline inventory system
- Weekly reports to plan purchases
- Track order frequency & supplier records
- Add Khata feature to manage dues and credits

OWNER'S PRIORITY FEATURES:

- Stock tracking
- Weekly reports
- Order frequency planning
- Customer/supplier record system

RECOMMENDATIONS:

It is recommended to develop a simple offline inventory system for Pak Rice. The system should maintain weekly stock records help plan orders and include a basic Khata module for suppliers and customers. This will reduce manual effort, prevent stockouts and improve planning.

CONCLUSION:

The survey conducted at Pak Rice highlights the need for a basic digital inventory system to replace manual methods. The current system is time-consuming, lacks centralized records and offers no reporting, which limits the shop's ability to manage and expand.

Implementing a simple offline system will help:

- Maintain accurate stock records
- Plan orders effectively
- Track supplier/customer data
- Support future expansion

This will make the shop's operations faster, more organized and ready for growth.

PICTURE PROVE:

