

FUNCTIONAL REQUIREMENTS DOCUMENT (FRD)

Project Title:

Mitron Bank Credit Card Market Analysis Dashboard

2. Dashboard Sections

This project consists of three interactive dashboards, designed to provide comprehensive insights into customer demographics, spending behavior, and payment patterns.

| Dashboard Section | Description |
|--|---|
| Main Dashboard (Navigation Page) | Acts as a control panel to access both detailed dashboards. Displays project overview and navigation buttons. |
| Customer Profile Dashboard | Provides insights into customer demographics, average spending behavior, and occupation-based segmentation. |
| Spending Behavior & Payment Insights Dashboard | Analyzes overall spending patterns, category-wise spend, monthly trends, and payment method distribution. |

3. Data Requirements

| Dashboard Section | Data Fields Needed | Source |
|--------------------------------------|--|--------------|
| Customer Profile Dashboard | Customer_ID, City, Gender, Age, Occupation, Total Spend | project.xlsx |
| Spending Behavior & Payment Insights | Category, Payment_Method, Month, Spend, City, Occupation | project.xlsx |
| KPIs / Summary Metrics | SUM(Spend), COUNTD(Customer_ID), | project.xlsx |

AVG(Spend), MAX(Spend)

4. Filters / Slicers

The dashboards include the following filters to allow dynamic data exploration:

- City
- Occupation
- Category
- Payment Type
- Gender
- Age Group

These filters are interlinked across charts for synchronized updates.

5. Visuals / Charts

| Dashboard Section | Visual Type(s) |
|--|---|
| Customer Profile Dashboard | KPIs (Total Customers, Total Spend, Average Spend per Customer, Top Customer Spend), Donut Chart (Gender Spend Share), Treemap (Occupation Spend Distribution), Bar Chart (Spend by Age Group), City-wise Spend Bar Chart |
| Spending Behavior & Payment Insights Dashboard | KPIs (Monthly Spend, Top Occupation, Top City), Bar Chart (Spend by Category), Line Chart (Monthly Spend Trend), Stacked Bar Chart (Payment Type by Occupation), Pie Chart (Spend Share by Category) |
| Main Dashboard | Navigation Buttons, Project Overview Text Card, Image/Icon for Bank Branding |

6. Interactivity

The dashboards include multiple interactive features for data exploration:

- Filter Actions: Filters (City, Occupation, Category) affect all charts dynamically.
- Navigation Buttons: Enable movement between dashboards (Main → Customer Profile → Spending Behavior).
- Drill-downs: Charts allow exploration by city, category, or occupation.
- Parameters: Used to switch chart dimensions dynamically (e.g., view by City / Occupation / Category).
- Hover Tooltips: Display detailed information for each bar or data point.

7. Calculations / Measures

| Calculation Name | Formula | Purpose |
|----------------------------|--|---|
| Total Customers | COUNTD([Customer_ID]) | To identify the number of unique customers. |
| Total Spend | SUM([Spend]) | To calculate total customer spending. |
| Average Spend per Customer | SUM([Spend]) / COUNTD([Customer_ID]) | To find average spend per customer. |
| Top Customer Spend | { FIXED [Customer_ID] : SUM([Spend]) } | To find the highest-spending customer. |
| Monthly Spend | { FIXED [Month] : SUM([Spend]) } | To analyze spending trends by month. |
| Spend by Category | SUM([Spend]) / TOTAL(SUM([Spend])) | To compute share of each category. |
| Payment Method Share | SUM([Spend]) / TOTAL(SUM([Spend])) | To identify preferred payment types. |
| Top City Spend | { FIXED [City]SUM([Spend])} | To find top-performing cities. |

8. Notes / Special Instructions

- Use a consistent dark theme (black background with purple borders) across all dashboards.
- Maintain uniform KPI card styling with rounded edges and shadow effects.
- Hide unnecessary x-axis labels (e.g., Spend by Category chart).
- Ensure navigation buttons (arrows, labels) are correctly linked between dashboards.
- Filters should apply across both dashboards for unified analysis.
- Use dynamic titles that reflect selected filters (e.g., "Spending by Category - [City]").