



CURRICULUM VITAE



MUHAMMAD SHAHID

House No: D/ 306 Street No-10 Old Muzaffarabad Colony Landhi- Karachi
Contact: 0336-1808581

PROFESSIONAL SUMMARY

Experienced and dedicated Senior Field Manager in the pharmaceutical industry with a proven track record of driving sales, managing key accounts, and enhancing team productivity. Passionate about integrating technology into the sales field, with growing expertise in Typescript, Next.js, AI, and chatbots to improve customer engagement and sales strategies.

QUALIFICATION

- Matric from Board of Secondary Education Karachi.
- Inter Arts from Karachi Board (Private)
- B.A from Karachi University. (Private)

PROFESSIONAL EXPERIENCE

- Senior Field Manager
Le Mendoza Pharmaceutical. (Pvt ltd)
2024 Year - Present
- Lead and manage a team of field representatives, ensuring targets and goals are met consistently.
- Develop and maintain relationships with key healthcare professionals, promoting products and building brand loyalty.
- Utilize data analysis to refine and improve sales strategies and identify high-potential markets.


TECHNICAL SKILLS

- TypeScript for Beginners
- Next.js Essentials
- Foundations of Artificial Intelligence
- Chatbot Development and Integration

PERSONAL INFORMATION

Father Name	:	Gul Rehman
Date of Birth	:	1-06-1993
CNIC No.	:	42501-4338565-9
Marital Status	:	Married
Religion	:	Islam
Nationality	:	Pakistani

REFERENCES:

 Will be provided on request.