



M RAMAKRISHNAN RAO

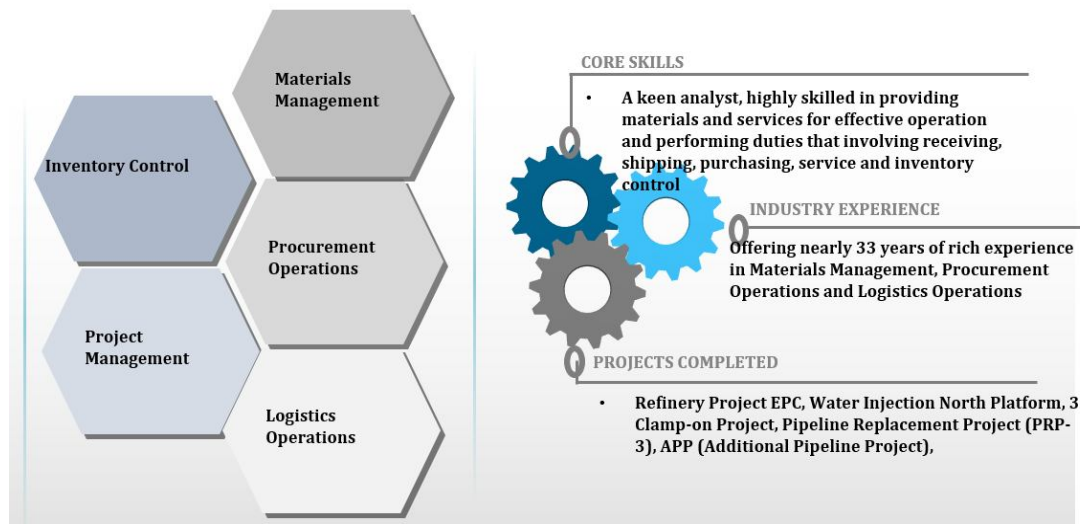
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A result oriented & performance driven professional, in quest of assignments in Materials Management / Procurement Operations / Logistics Operations with a leading organization of high repute in Oil & Gas / Petrochemical / Refinery projects

AREAS OF EXPERTISE	PROFILE SUMMARY
<p>Materials Management</p> <p>Procurement Operations</p> <p>Logistics Operations</p> <p>Inventory Control</p> <p>Fabrication Operations</p> <p>Store Operations</p> <p>Budgeting & Cost Control</p> <p>Project Management</p> <p>Liaison & Coordination</p> <p>New Networking Skills</p> <p>Vendor Development</p> <p>Key Account Management</p> <p>Negotiation Skills</p>	<ul style="list-style-type: none"> PG Diploma in Materials Management with nearly 33 years of rich experience in Materials Management, Procurement Operations and Logistics Operations Previously associated with Leighton India Contractors Pvt. Ltd. (Formerly Leighton Welspun Contractors), Mumbai as Senior Material Controller (Senior Executive Stores) Championed in monitoring activities like freight, stock, other important materials to and from warehouses and factories, docks, trucks and other delivery vehicles, ships and containers as well as receiving materials and even inspecting them before any delivery; responsible for purchasing, servicing equipment and inventory management including coordinating with item master to ensure all materials (piping, mechanical, electrical & instrumentation) as per BOQ /drawing are requisitioned and order in place Excels in monitoring purchase / procurement of package items including vendor & sub vendor from various sources involving planning and techno-commercial functions Skilled in supervising and controlling logistics process & services at vendor's end and providing valuable suggestions for efficiency enhancement Quality exposure in several functions entailing Safety, Housekeeping, In-built Package, Store Management System based on Foxpro, Unix and in built software system including isometrics, drawings for Piping, Electrical, Instrumentation and mechanical Materials for Refinery, on shore terminal projects. Worked in leading organizations like Leighton India Contractors, Mumbai for Bombay High, Aker Powergas (Aker Solution), Cuddalore for NOCL Refinery, ALLSEAS Engineering BV,for RIL -KGD6 offshore At Kakinada, Toyo Engineering India Ltd., Taloja for Asahi Float Glass, Eassar Projects Ltd., for Essar Steel ,Hazira, Surat, etc. Performed cross-functional capacities like Materials Controller, Sr. Materials Controller, Store Officer, Senior Supervisor, etc. An innovative, loyal & result-orientated professional with strong leadership, negotiation, decision making and problem solving skills; proven ability to surpass targets within given deadlines, regardless of pressure

Leadership: Driving the organizational mission through employees & supports motivation of employees in organization

Management: Overseeing operations of the organization, implementing plans, managing human & physical resources



CAREER MILESTONES

- Distinction in working on various assignments like **Refinery Project EPC, Water Injection North Platform, 3 Clamp-on Project, Pipeline Replacement Project (PRP-3), APP (Additional Pipeline Project), HRD-2 Development Project for ONGC-Bombay High, EPC 2 & 3 Project, Cairn Energy India Ltd for Lakshmi Gas Terminal, Surat, ONGC- G1 & GS15 Offshore Field Development & Onshore Gas Terminal at Krishna Godavari Basin Odalarevu, etc.**
- Demonstrated excellence in overseeing various functions entailing installation of piping, electrical, mechanical & instrumentation materials for Gas Processing Plant for Cairn Energy at Hazira, Surat thru Clough engg., offshore development project INCL top side as well as jacket installation and associated piping for process lines (related all electrical & instrumentation system), installation at Hazira for Niko Resources, Gas Processing Plant, subsea pipeline installation for Reliance at East Coast thru Allseas Marine Contractors (Dutch)

CORE COMPETENCIES

- Interfacing with several departments for implementing effective Logistics System
- Preparing purchase schedules for procurement of raw materials to ensure smooth execution of business operations
- Looking after entire gamut of Materials Management activities including monitoring inventory levels & stock operations and liaising with vendors for timely procurement of various
- Designing policies for indigenizing products thus saving cost and enhancing revenue for the company
- Reviewing Store Department, tracking and maintaining inventory levels in the stores for all items required
- Evaluating vendor's performance to ensure adherence to predefined specifications and supply of quality material & execution of job works / tasks
- Implementing inventory control systems to avoid over-stocking and out-of-stock that causes production and financial losses for the company
- Steering the successful rollout of projects with accountability of defining scope, setting timelines, analyzing requirements, prioritizing tasks and identifying dependencies as per pre-set budgets

WORK EXPERIENCE

May'11-Jun'14 with Leighton India Contractors Pvt. Ltd. (Formerly Leighton Welspun Contractors), Mumbai as Senior Material Controller (Senior Executive-Stores)

Major Projects Handled:

- Water Injection North Platform, 3 Clamp-on Project, Pipeline Replacement Project (PRP-3), APP (Additional Pipeline Project), HRD-2 Development Project for ONGC-Bombay High, EPC 2 & 3 Project (*Oil & Gas Process Terminal Facility & Power Utility Installation for client Cairn India, Barmer, Rajasthan*)

Role:

- Accountable for handling complete material control functions for refurbishment work related to the projects

Oct'10-May'11 with Aker Powergas (Aker Solution), Cuddalore, Nagarjuna Oil & Chemicals Ltd. (NOCL) as Materials Controller

Major Project Handled:

- Refinery Project EPC; *Client: Nagarjuna Oil & Chemicals Ltd. (Project Management by CB&I)*

Role:

- Served as member of Construction Management Team for core project management related activities
- Looked after various functions that involved materials, procurement, logistics, etc. related functions for streamlining operations

Oct'07-Aug'09 with ALLSEAS Engineering BV, Kakinada/Vizag for Reliance KGD6 (Krishna Godavary Basin –Offshore) as Materials Controller

Major Project Handled:

- Offshore Subsea Pipeline Project for Reliance at KG Basin (based in project office in Vizag)

Role:

- Interfaced with the following:
 - Logistics & Materials Control Team for clearance of imported shipment in terminal shore base and load out to our vessels for offshore activities in an effective manner
 - Logistic & Vessel Management Team at Vizag & Head Office at Rotterdam for Allseas KGD6 Project
 - To receive duty exemption certificate (certificate from DGH) for import clearance for each shipment for Allseas KGD6 Project
 - Customs Clearance of imported shipments as well as transported them to shore base and Re-export of equipment and balance materials after completion of project; keep track of all shipments arrived at port getting them cleared and followed up of outstanding shipments (Air & Sea Freight)

PREVIOUS EXPERIENCE

Feb'02-Jul'07 with Clough Engineering Ltd., Hazira, Surat & Amalapuram east coast (AP) as Materials Controller

Major Projects Handled:

- ONGC- G1 & GS15 Offshore Field Development & Onshore Gas Terminal at Krishna Godavari Basin Odalarevu
- NIKO-GSPC Offshore Development Project Hazira, Surat including offshore job for Pipeline Stabilization at Mumbai
- Cairn Energy India Ltd for Lakshmi Gas Terminal, Surat
- Notable Achievements:
- Distinction in working on inbuilt package like **Materials Management Package** based on Unix; directly connected to **Perth Server through Jakarta Server for piping materials issues** against isometrics, etc. electrical and instrument items INCL Cables, etc.
- Instrumental in initiating the cost saving initiative by identifying area nearby the job site for storing materials thereby saving double costs
- Holds the merit of receiving **Best Performance Award** from Construction Manager named Mr. Mike Edwards in May'02

Apr'95-Jan'02 with Kvaerner Powergas India Ltd., Mangalore & Bellary as Sr. Materials Controller

Major Projects Handled:

- Praxair Air Separation Plant (World's Leading Air Separation Co., New York) for setting 2 Units (2 X 2500 TPD) of World's largest Oxygen Plant for Jindal Praxair at Bellary, South India
- Mangalore Refinery Petro Chemicals Ltd.; worked under Toyo Engineering India Ltd. (Leading Engineering Consultancy of Japan)

Notable Achievements:

- Skilfully utilized optimum storage space available and **saved cost & disposal of surplus by 10 million Rupees** in 2002
- Bagged **Appreciation Letter from Regional Director-Praxair India-Dough Formaniack from USA** for 2001

Mar'94-Mar'95 with Toyo Engineering India Ltd., Talaja, as Store Officer

Major Project Handled:

- Float Glass India Ltd. (Joint Venture of Telco & Asahi Glass Company, Japan)

Jul'92-Dec'93 with Eassar Projects Ltd. (Subsidiary of Eassar Gujarat for their Integrated Steel Plant), Hazira, Surat as Senior Supervisor

Major Project Handled:

- Essar Steel, Hazira

Jan'80-Sep'90 with Elecon Engineering Company Ltd., Vijayawada, Ramagundam and Neyveli as Store Officer

Major Projects Handled:

- Neyveli Lignite Corporation Ltd.
- NTPC Ramagundam (Super Thermal Power Project)
- Vijayawada Thermal Power Station

Jun'78-Dec'79 with Prasanna Engineering Corporation, Neyveli as Storekeeper

Major Project Handled:

- Neyveli Lignite Corporation

EDUCATION

- PG Diploma in Materials Management from **Annamalai University, Tamil Nadu**, passed in 1992
- B.Sc. (Physics) from **Madras University, Tamil Nadu**, Passed in 1981



PERSONAL DETAILS

Date of Birth:	16th March, 1958
Address:	B3-201, Kendriya Vihar, Yelahanka, Bangalore-560064
Languages Known:	English, Tamil, Kannada, Hindi and Telugu
Location Preference:	Middle East
Nationality:	Indian
Marital Status:	Married
Number of Dependents:	One son & wife