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24 July 2014

Snapshot of profile

Seeking placement as **Senior Professional in General Management or Finance & Accounts**. Qualified **CMA (ICWAI)** and having about 28 years of experience

- Committed General Management and Accounts & Finance professional with rich exposure in service sector, manufacturing and sales and marketing environment.
 - Proactive, methodical and strong in general management, planning, finance, accounts, budgeting, audit, bank / FI funding, MIS, Commercial and HR.
 - Passion for systems and procedures.
 - Well organized, good in communication and presentation.
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Current Role & KRA

- **Chief Financial Officer** - . Mplex Group (**Cable Television Service and Optic Fibre Cable infrastructure building on turnkey basis**) having 6 private limited companies. Group turnover about 150 crs. Key member of management team. Responsible for P&L, Budget and variance analysis, accounts, finance, banking, statutory audit, costing, Commercial, HR and joint venture companies.
- **General Management** : Finance, Accounts, HR & Admn, Commercial and IT.
- **Finance** : Managing the finances of the company. Liaison with bank for funding. Financial planning, Funds Management, Cash Flow Projection, Sourcing of Funds, Receivables Management. Successfully negotiated 3,500 lacs project finance (term loan) for the company's new projects.
- **Accounts & Audit** : Consolidation of MIS & Accounts - analyzing and presenting the accounts to the MD and Board of Directors. Bank Funding. Statutory, internal and Technical audit, MIS, etc

- **Planning & Budget** : Business Policies, Preparation of Monthly, Quarterly, HY and Yearly Business Plan, implementation, constant monitoring, control and corrective action keeping in view of the company's overall vision - for the company as a whole and for individual branches.
- **Secretarial & Compliance** : Board Meetings, Board Resolutions, RoC filings, TRAI compliance.
- **Costing & Pricing** : Pricing of Channel Bouquets, Cost control measures.
- **Commercial & Taxation** : Contract reviews, Schemes, Legal Cases, Monitoring the statutory compliances, Stock Management.
- **Human Resources** : Overseeing the HR activities of the group. Employee strength around 250.
- **Team & Reporting** : Leading and guiding a team of 15 members and reporting to the Managing Director.
- Number of reportees – 10.

Strengths

- Committed to details and accuracy
- Analytical skills, quick decision making, foresight
- Strong leader and interpersonal relationship
- Listening
- Belief in team

Notable career accomplishment

- Mplex Networks (Service & Infrastructure) – Conversion of Partnership Firm into Private Limited Company. Successfully arranged funding (3,500 lacs of fund and non-fund) from bank. Systems and Procedure implementation in the group. Streamlining the collection procedures (implementation of technology driven collection mechanism).
- Hathway Cable (Service) – In charge of 3 states and 7 branches. Accounts, finance and audit. Receivables Management, ERP Implementation, Creation Data base for about 100,000 customers, Cost Reduction Initiatives, Financial Discipline etc.
- Tata Telecom (Manufacturing) - Implementation of Product Costing System, system of inventory control which resulted in arresting material wastage during production and in jobbing activities. Better control over consumption of production materials.

Career growth

- **Experience** : 28 years (PQE 21 years)

Organization	Period	Position and responsibility
Mplex Networks Private Limited, Bangalore (Rs 150 Cr group) – Corporate Office	July 2010	Chief Financial Officer (Finance, Accounts, Audit, Budget, Secretarial, Legal, HR and Admn)
Hathway Cable & Datacom Ltd Bangalore (Rs 90 Cr) – Regional Office	Apr 2000 to June 2010	Deputy General Manager - F & A (Regional Accounts, Finance & Audit)
Tata Telecom Limited Palghat / Chennai (Rs 280 Cr) – Manufacturing Accounts	Dec 1995 to Mar 2000	Divisional Manager – Commercial (Controller of Purchase / Accounts / Audit of Factory and 6 branches)
Ashok Leyland Limited Chennai / Hyderabad (Rs 2500 Cr) – Factory Accounts (Instruments)	Dec 1990 to Nov 1995	Deputy Manager - Finance & Accounts (In-charge of Factory Accounts and Audit at Hyderabad. Key member of Chennai Factory accounts)
Deejay Group of Companies & Kumar Brothers Chennai (Rs 12 Cr) – Trading Accounts	Sep 1982 to Nov 1990	Officer Accounts (Accounts)

- **Academic qualification** : BSc CMA (passed in 1993)

- **Current compensation (CTC)** : Rs 31,00,000/- pa

- **Other personal details**

* Age : 54 years

* Marital status : Married

* Languages known : English & Tamil