

CURRICULAM VITAE

VINOD.G

185, 5th Cross,
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Objective

The only constant in life is change. Change happens by adapting and developing oneself for further growth. With my strengths being an effective team manager, hunger for success & Versatile experience I am looking for more responsibilities to harness my potential. My core belief in positive thinking would bring in success- both professionally and personally.

WORK EXPERIENCE

Company Name: - CENTRE FOR SUSTAINABLE DEVELOPMENT

❖ **Coordinator** (From June 2011 to till date)

Responsibilities Includes:

- Website Maintenance
- Information gathering form net
- Data Entry

Company Name: - PERENNIAL INTERIORS

❖ **Marketing Manager** (From Sep 2008 to May 2011)

Responsibilities Includes:-

- Marketing, Execution
- Handling Interiors Projects.
- Handling team.
- Maintain Labor Salary, Material payments.

Company Name: - ICICI Prudential Life Insurance Co. Ltd.

❖ **Unit Manager** (From September.2007 to July 2008)

Responsibilities Included: -

- Team Building
- Team Management

- Target setting & Achievement
- Institutional selling
- Sales and Product training
- Key client/_key account management

Achievements:

- Successfully guided an advisor to become Mobile Trainer.
- Successfully guided an advisor to become Unit Manager through pinnacle program.

Company Name: HDFC BANK LTD.

❖ **Contract Sales Executive :-** (March 2005 to August 2007)

Products Handled: - Savings Accounts, Savings Plus/Max Accounts, Family Savings A/c, Kids Advantage a/c, Current Plus/Trade & Premium A/C's, Fixed Deposits, Gold debit Cards, Woman's Debit Advantage Cards, Insta Alerts, Bill Pay etc.

And also handling Life/Non-life insurance, Mutual Funds & E-Broking products

Achievements:-

Generated highest SB in June 2005 and Generated Mutual Funds in December 2006

Company Name: TATA INDICOM

❖ **Field Executive :-** (from June 2004 to January 2005)

Field visit, direct sales of TATA Land line phone and mobile.

Company Name: NEEDS LABOUR CONTRACT OFFICE

❖ **Field Officer :-** (from March 2003 to April 2004)

Maintaining the team of contract labor and accounts of labor salary

EDUCATIONAL QUALIFICATIONS

- **Bachelor of Commerce**
Bangalore University
- **Surveying**
Bangalore University
- **Pre University College**
Karnataka P U Board

- **SSLC Board**
Bangalore.

PROFESSIONAL QUALIFICATION

M.S. Office, Photo shop, Designing

PERSONAL INFORMATION

Date of Birth	4 th Feb 1980.
Marital Status	Married
Languages	English, Hindi, and Kannada (Can also speak Telugu and Tamil)
Permanent Address	#185, 5 th Cross, R. K. Mutt Layout, K. G. Nagar, Bangalore – 560 019
Hobbies:	Reading, listening music, & cricket.

Place: Bangalore
Date:

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