

## **Prafulla Kumar**

#113, 16th Main, 12<sup>th</sup> Cross  
BTM 1st Stage,  
Bangalore-560029

: **9902050973**

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***Two Years of experience in Business Development using SAS, PL SQL, Mainframe and Excel***

### **OBJECTIVE:**

To be an integral part of an organization, where I could use my creativity and innovativeness for achieving the organizational and personal goals and living up to its expectations.

### **SYNOPSIS:**

- Proficient in **SAS, SQL, Mainframe, DS, OS, Algorithms, VBA**
- Good Functional knowledge of **CPG and Retail industry**
- Familiar with Software Development Life Cycle (**SDLC**), Project Management, Project Release and Configuration Management Plans.
- Excellent communication skills, strong architectural skills, hardworking and a very good team worker.

### **QUALIFICATION:**

- **Bachelor of Engineering (Information Science & Engineering, BE)** from NMAMIT, Nitte (VTU), Karnataka in 2013.
- **Intermediate/10+2** from Jharkhand Board (JAC)
- **Matriculation** from Jharkhand Board (JAC)

### **Personal Accomplishments:**

- Received CSAT award for Q2 2015
- Awarded two times as the Best quarterly performer for efficiently handling all the challenges in terms of requirement analysis, technical complexity and strict deadlines.
- Received many client appreciations for the fast paced quality delivery and for the commitment shown in delivering Projects successfully.

- Attended a 3-day workshop FEEL Employable program conducted by Prof. Sunny Tharappan, CLHRD 2012, NMAMIT, Nitte.
- Undergone Individual Effectiveness Labs, Organizational Effectiveness Labs and Immersive Group Workshops conducted by i-POINT Consulting Services.

### **EMPLOYMENT DETAILS:**

- Currently working as Associate Analyst in **GENPACT INDIA (p) Ltd.** , Bangalore from January-2014 to till date

### **Overall Technical Skills:**

- **O/S Environment: Windows XP,7, Unix**
- **Languages: SAS, C, C++, VBA**
- **Databases: SQL**
- **Tools: : Mainframe, COES, FaCT**

### **Responsibilities:-**

- As Associate Data Analyst I assisted the organization in various business operations. I used various research techniques and tools to find out market position which enabled the organization to widen their opening in new business ventures. Also responsible for producing various day today sales reports which was used by client to calculate their products current status in the market.
- Managing and maintaining databases which hold complete client record and analyzing the same to provide them useful information & update for their specific products.
- Develop metrics to determine inefficiencies and areas of improvement throughout organization.
- Identify process problems and implemented new and improved policies and processes Lead cross-functional teams to understand and analyze operational opportunities and impacts for technology changes throughout the institution.
- Ensured that established internal control procedures were in compliance by examining reports, records, documentation and operating practices.

### **EXTRACURRICULAR ACTIVITIES**

- Strong Motivation skills, Good team player and hard working.
- Ability to quickly grasp technical aspects and willingness to learn.
- Confidence to face new challenges and can adapt to changes.

**PERSONAL DETAILS:**

**Nationality** : Indian  
**Sex** : Male  
**DOB** : 09/09/1990  
**Marital Status** : Single  
**Languages Known** : English, Hindi  
**Passport** : Yes  
**PAN** : CJMPK2885G

**DECLARATION**

I hereby declare that the information furnished above is true to the best of my knowledge.

**Date: -**

**Place: -** Bangalore

**Prafulla Kumar**