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Umesh Deshmukh
MBA Finance

Career Objective - Seeking assignments in Operations, Quality Assurance, Process Improvement and Training & Development with an organization of high repute.

Professional Summary -

1. A complete professional with 4 years of experience in financial sector.
2. Accomplished, energetic, highly motivated and committed mentor with proven abilities in strategic planning, managing projects, improving efficiency of operations, having excellent analytical interpersonal skills. Active mentor with solid history of achievements.
3. Strategic thinker & decision maker, deft in continually monitoring ways for improvement of organizational & individual development.
4. Involved in conducting root-cause analysis and taking preventive measures for repeated escalations.
5. Experienced and capable of working in diverse work force. Detailed, oriented, flexible and adaptable. Successful working with people from different cultures.
6. Leading, training and monitoring performance of the team members for maintaining excellence in operations.

Experience

XL Dynamics
Performance. Validation.

Associate Analyst- Operation & Servicing QC

XL Dynamics India Pvt. Ltd. Oct 2013 to Nov 2016

1. Managing a team (Team Size - 11) responsible for - assessing forward loan portfolio and review Insurance policy document, configuring financial data. Process to determine authenticity of data, quality audit of loan attributes and mortgage documentation for soundness and accuracy. Reviewing and resolving Audit Insurance conditions.
2. Maintaining and updating Standard Operating Procedures (SOP), checklists and preparing the work flow allocation for the entire process.
3. Analyzing and maintaining to ensure best customer service in the industry.
4. A one face contact to resolve production and work related query.
5. Strict adherence to procedures and compliance requirements.
6. Strict adherence to confidentiality requirements as per US and Indian laws (Including data protection legislation).
7. Efficient and accurate management of daily, weekly and monthly reporting requirements.
8. Managing the overall performance, efficiency and attendance of the team.
9. Maximize the productivity and performance of a team of Financial Analysts through provision of real time assistance, sharing product knowledge, teaching and providing feedback.

10. Ensuring healthy work environment within team by encouraging participation, effective communication and motivation.
11. Ensuring proper communication & co-ordination among different teams across the shifts.

Assistant Manager-I (Branch Banking)

ICICI Bank: 2012 to 2013



1. Contribute to the growth of Privilege Banking Channel
2. Increase the channel base through new customer acquisitions
3. Dedicated point of contact for a set of affluent and mass affluent existing customers
4. To deliver a high quality client service to these mapped customers
5. Execute retention strategies to manage client relationships and increase product sales
6. Achieve targets for Deposit and Revenue growth from the managed customer base.

Education

MBA-Finance

Sinhgad Academy of Engineering
Pune, 2010 – 2012

Completed MBA from one of the top leading university & management institute of Maharashtra i.e. Sinhgad Institutes, Pune university.

- Secured-65.53%

B Com.

G.S.Science, Art And Commerce College, Khamgaon
2007-2010

- Secured-60.00%

HSC

Shri A. K. National High School & Junior College, Khamgaon, 2005-2007

- Secured-72.33%

SSC

Z. P Highschool Pimpalgaon Raja
2004-2005

- Secured-57.06%
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Award & Achievement

1. Awarded as Second topper of the year from 2010-2012 MBA batch of Sinhgad Institute, Kondhwa Pune.
2. Created and designed 1 new process / 1 new team with the help of USA Management by working in India only. [XL Dynamics India Pvt. Ltd.].
3. Worked on various projects to ensure new guidelines and updates are being implemented within stipulated time across the organization. [XL Dynamics India Pvt. Ltd.].
4. Was the first employee who got promoted as mentor within 7 months and handling team within 1 year. [XL Dynamics India Pvt. Ltd.].
5. Enhanced the process for cutting cost and saving training time by segregating the complete process into 2 sub processes. [XL Dynamics India Pvt. Ltd.].
6. Enhanced software for cutting cost and saving time by avoiding redundant processes.
7. Successfully handled the transition of a new process from USA office to India office.
8. Appreciated by client and management twice for achievement of benchmark of working 102 & 77 days without taking a single weekly off.