

M anilkumar

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PROFESSIONALSUMMARY

- Around 2.6 years experience in Salesforce.com CRM Administration/Development including analysis, modeling, design, coding, testing and Maintenance.
- Involved in various stages of Software Development Life Cycle (SDLC) including analysis, requirement gathering, and development.
- Knowledge of Roles, Profiles, Sharing Rules, Reports & Dashboard, Standard and Custom Objects, Custom setting, Page Layouts and Record Types.
- Extensive experience in creating Workflows, Approval processes, Validation rules, sharing rules
- Good knowledge on Apex development in creating Objects, Triggers, Integration, Batch Apex, Apex Classes, Standard Controllers, Custom Controllers and Controller Extensions
- Developed Visual force pages using Apex Programming on Force.com Platform
- Have good working knowledge in querying salesforce.com database using SOQL & SOSL queries and Governor Limits
- Experience in Code Deployments from Sandbox to another Environment by Eclipse IDE and Change Set.
- Experience working with Salesforce.com Sandbox and Production environments
- Proficient in Data Migration from Traditional Applications to Sales force Using Data Loader & CLIQ
- Experienced in web technologies like HTML, XML and JavaScript, JQueryes, CSS.
- Executed various levels of Unit, Integration, Regression and User Acceptance (UAT) using test cases to prove that system conform to specifications
- Having good experience in Salesforce Web Service integration.
- Good knowledge on Winter16 Latest features.

PROFESSIONAL EXPERIENCE

- Working as a Software Engineer (SalesForce.com) for Tech Mahindra Ltd., Bangalore from Jun-2013 to till date.

EDUCATION

- B.Tech in Electronics and Communication Engineering

TECHNICAL SKILLS

Sales force	: Apex, Visual force, SOQL, SOSL, Validation rules, Email template, Formula Apex Trigger, Workflow, Approvals, App exchange, Eclipse, Salesforce.com, Web services, Apex data loader, CLIQ, REST, SOAP and Test Classes
Languages	: Java, SQL, PL/SQL
Web Technologies	: HTML, JavaScript, CSS
Software Package	: MS Office 2003/2007/2011

PROJECT EXPERIENCE

Project Title: Lending and Finance Management

Jan'15- Till Date

Client: Strategic Funding Source, Inc. (USA)

Role: Salesforce Developer.

Description:

Strategic Funding Source finances has established itself as a leading specialist in the Merchant Cash Advance (MCA) industries. Strategic Funding Source finances the future of small business with technology and insight. We provide financing to a wide range of businesses including retailers, restaurants, hotels, medical professionals, manufacturers, wholesalers and automotive dealers and suppliers.

Roles & Responsibilities:

- Interacted with various business team members for requirements gathering and created the requirements document.
- Worked on various sales force objects like Accounts, Opportunities, Products and Reports.
- Created custom objects, tabs, fields, page layouts as per Business Requirement.
- Creating Workflow Rules, Validation rules & Approval process.
- Building relationships between the objects according to the requirement.
- Designed and developed Apex classes, Apex Triggers and Validation rules for various functional needs in the application.
- Worked on SOAP API Integration and tested using SOAP UI
- Invoked SOAP based Web Services for the legacy system to push Real Time/Batch updates on the customer data and display in a Visual Force Page.
- Custom development using Apex and Visual Force Page.
- Created Reports and Dashboards
- Implemented security and sharing rules on object, field, and record level for different users at different levels of organization.
- Written Test classes for code coverage.
- Have migrated Customizations from Sandbox to Production Using Change Sets.
- Created page layout, search layouts to organize fields, custom Links, Related Lists, and other components on a record detail and edit pages.
- Created Custom VisualForce components and attributes to override the look and feel of standard VisualForce components

Project Title: SaS (Sales Automation System)

Feb'14- Dec'14

Client: Ford

Role: Salesforce Developer

Description:

Ford is an American Multinational the Company sells automobiles and commercial vehicles under the Ford brand. Ford was looking to develop a CRM application using Sales force to track sales. Used extreme agile methodology to bridge the gap between requirements and implementation, which facilitated the users to understand sales force functionalities and features, so that they could set their expectations while defining the requirements.

Roles & Responsibilities:

- Interacted with various business team members for requirements gathering and created the requirements document.
- Worked on various sales force objects like Accounts, Opportunities, Products and Reports.
- Developed various custom objects, Tabs, components, visual force pages and controllers.
- Developed Apex classes, Controller classes and apex triggers for various functional needs in the application.
- Created and used email templates in HTML and visual force.
- Worked on various search criteria, like single search and bulk search by uploading the csv file.
- Implemented Data Loader through the Command Line Interface to extract the data from Database.
- Created workflow rules and defined related tasks, time triggered tasks, email alerts, field updates to implement the business logic.
- Created profiles and implemented object level, field level and record level security.
- Created various validation rules to validate the data.
- Created custom labels and used them in validation rules to parameterize the validation rules.
- Created record types and page layouts and assigned page layouts to the record types.
- Created custom report types and generated report using the report types.

Project Title: Online Education

Client: Gartner Solutions Inc

Jun'13- Jan'14

Role: Salesforce Developer

Description:

Gartner Solutions Inc is a web application caters online training and certification for the management and entrepreneur skill. This sites has features to take online test, time bound audio/video study materials. Emails and collaborations with students, trainers and other peer groups who are registered on this site.

Roles & Responsibilities:

- Involved in gathering the requirements from Client for building the application and queries from Business Users.
- Customizing and designing using Salesforce.com in accordance with the requirements.
- Worked on the designing of custom objects, custom fields, role based page layouts, custom Tabs, custom reports, report folders, report extractions to various formats, design of Visual Force Pages, Dashboards and various other components as per the client and application requirements.
- Responsible for creating validation rules and workflows in Salesforce.com.
- Implemented security and sharing rules at object, field, and record level for different users at different levels of organization. Also created various profiles and configured the permissions based on the organizational hierarchy
- Generate reports and scheduling report runs in Salesforce.com
- Developed public Sales force sites pages.
- Developed Web2Lead for many portals.
- Developed a time based workflow that checks if the user is logging status reports, if not it creates notifications.

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