

N.C. BOPANNA

Contact: +91-9591970812; +91-8378970812

Email: ncbopanna@yahoo.com; ncbopanna@hotmail.com

PROFILE

- An experienced professional with over 20 years of experience in Technical operations, Project Management, Contract Management and Supply Chain. Was Chief Operating Officer with a manufacturing company, Keld Ellentoft India Pvt Ltd. after taking premature retirement from the Indian Navy
 - A catalyst of change, proactive, sociable and goal-oriented leader with outstanding communication and motivational abilities
 - Sound technical knowledge of engineering systems, and good grasp of the business aspects.
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EDUCATIONAL CREDENTIALS

Executive Post Graduate Program in Management (1 year full time MBA), 2011

Indian Institute of Management, Bangalore

Technical Management Course, 2003

Jamnalal Bajaj Institute of Mgmt Studies with College of Naval Warfare

B.E. (Electronics & Communication), 1988

University of Mysore

Core Competencies

Technical Operations ♦ Project Management ♦ Production ♦ Vendor Management ♦ Techno-commercial Operations ♦ Quality Assurance ♦ Contract Management ♦ Global / Domestic Sourcing ♦ Cross Functional Coordination ♦ Stakeholder Management ♦ Training

Key Accomplishments

- *Created a culture change to make it a "Let's do it" organization and re engineered the processes at Keld Ellentoft India Pvt Ltd., thereby increasing productivity 20 % Y-O-Y*
- *Introduction of a new product line, in technical collaboration with a Canadian company, and quickly raising the quality of production to the level where global customers waived off the inspection clause*
- *As project manager and system integrator in the Navy, ensured timely resolution of issues involving various stakeholders with differing priorities for smooth progress of the Rs 12500 Cr warship building project*
- *Successfully managed 500+ workers in an industrial set up with a strong union to ensure delivery*
- *Initiated and executed repair rate contracts from scratch, ensuring faster response time for customers*

- *Ensured operation of all electrical, communication and weapon systems on board ships at optimum levels at all times*

PROFESSIONAL EXPERIENCE

Entrepreneurship during Sabbatical

Nov 13 – Sep 14

Set up a multi brand sport outlet as a franchisee during a break from work. After setting up the store and steering it through the initial months, it has now been handed over back to the company.

KELD ELLETOFT INDIA PVT. LTD.

Apr'11 - Sep 13

Chief Operating Officer

Keld Ellentoft India Pvt Ltd. is a leading manufacturer of non metallic expansion joints and industrial dampers in the country. The customers include large process industries like steel, power plants, cement, fertilizers, paper etc. The company supplies not only to domestic customers, but across the globe with presence in the Middle East, Canada, Chile, UK among others. Design/Engineering, Production, Procurement, Quality, Planning & Commercial directly report to the COO.

- Spearheading efforts across the entire spectrum of functions from order to dispatch with responsibility for timely delivery while increasing manufacturing capacity. Handling overall operations for a manufacturing company
- Planning and scheduling with respect to cost, resource deployment, time over-runs, quality compliance and manpower planning in line with the organization requirements
- Streamlining new process concepts for production optimization, yield improvement and adopting new cost reduction techniques. Identifying and implementing improvement opportunities of each manufacturing process for continual improvement
- Sourcing through identification of cost effective vendors / suppliers for procurement with an aim of reducing cost while improving quality & reliability. Negotiating the best contract terms
- Streamlined the process of shipments across the globe, with increase in export orders, through improved internal processes and better negotiations with freight forwarders
- Ensuring conformance with ISO 9001:2008 standards, with specific TS 16949 clauses also being implemented in order to benchmark against the automobile industry. Introduction of FMEA in the company
- Dynamic planning of the required outsourcing capacity, based on the order book and anticipated orders
- Infrastructure planning and shift to the new manufacturing facility
- Introduced Art of Living Kriya on the shop floor for all workers

INDIAN NAVY (taken premature retirement in the rank of Commander)

1989-2010

Joint Director - Naval Headquarters ♦ 2006 - 2010

The Directorate of Naval Design at Naval Headquarters is the nodal agency for all matters relating to ship building in the Navy.

- Steered the construction of three large frontline warships, with total project cost being Rs 12500 Cr as Project Manager.

- Achieved substantial savings as member of technical and commercial team for procurement of big ticket weapon systems from both Indian and foreign vendors. Largest being 30 % saving on a single order worth Rs 120 Cr.
- Handled the electrical, communication and weapon system interfacing requiring extensive coordination and buy in from numerous stakeholders from around the globe
- Finalisation of onboard and depot spares for all equipment
- Review the project, anticipate risks and escalate well in time right upto the Ministry of Defence, when required, to ensure necessary actions are in place

Senior Manager (Contracts) – Fleet Maintenance Unit ♦ 2003 – 2005

Fleet Maintenance Unit is responsible for the first and second line support to Operational ships. The mandate for the unit being to ensure faster turn around time for ships coming in for repairs.

- Revamped the entire functioning of the organization by initiating and executing 17 different repair rate contracts with vendors at Visakhapatnam, in a span of one year, to deliver quick and efficient service to the operational ships.
- The contracts were drawn up for repair overhaul of electrical equipment, pumps, outfitting / carpentry, flooring, HVAC systems, OBMs etc.
- Role included cost estimating, budget planning and control of planned output.
- Judiciously led efforts across developing, managing and monitoring the performance of multi-skilled work force

Manager – Naval Dockyard ♦ 1999 – 2002

Naval Dockyard is the agency for carrying out minor and major refits on warships. The dockyard is manned by 8000 + workers. The refit involves not only repair and overhaul of existing systems, but also installation and integration of new state of the art systems.

- Responsible for refits of ships involving repair and overhaul of motors, generators, control panels etc. and onboard ship repair jobs as head of 11 electrical work centres with over 500 workers at Naval Dockyard.
- Ensured ISO certification for all the 11 work centres
- Troubleshoot breakdowns and carried out root cause analysis of the problem to come out with its permanent solution. Reviewed the operational practices, identified the areas of obstruction and initiated steps for continuous improvement.
- Handled refits of around 50 ships, meeting stiff deadlines through organizing resources and directing operational efforts, in a very dynamic environment.
- Effectively dealt with the workers' union of the 8000 strong work force of the dockyard.
- Driven the work force to take pride in their work by taking on challenging jobs, which led to increased productivity and harmonious work culture.

Electrical Officer – Signal Intelligence Unit ♦ 1997 – 1999

Signal Intelligence Unit is tasked with monitoring all naval transmissions from neighboring countries and from vessels in international waters.

- Responsible for maintenance of state of the art communication equipment for a 24 x 7 signal intelligence unit.
- Was also responsible for administration, discipline, logistics for the unit with over 100 sailors and their families.
- Member of the team involved in the 'Transfer of Technology' for a Communication system from Germany

Systems Officer (Onboard Various Ships)

♦ 1991 -1992 ♦ 2002 -2003 ♦ 2005 -2006

- Ensured operational efficiency of all electrical, control & instrumentation, communication & weapon systems ranging from motors/generators to state of the art missile systems, both indigenous and imported, under adverse resource constraints.
- Completed a successful stand alone 4 month long deployment in the South China Seas without a single instance of equipment non availability.
- Responsible for the morale, well being and the productivity of officers & sailors under me, a challenging task during long deployments.
- Implemented PPM (Planned Preventive Maintenance) practices to minimize downtime and losses while ensuring application of best maintenance practices.
- Coordinated the successful installation of new weapon systems onboard during the refit of a major warship.

Training Coordinator – Naval College of Engineering ♦ 1993 -1997

Naval College of Engineering is a fully residential institute imparting technical training to naval cadets. Equal emphasis is given for personality development and officer like qualities as for the technical inputs

- Planned and imparted training to over 300 officer cadets in leadership, moral conduct and physical fitness through conduct of outdoor activities, camps and class room instructions.
- Designed & conducted customized training programs based on requirements while aligning training & development initiatives with the organizational goals.
- Responsible for the facility management of the cadet's residential facility and the 'Officers Mess' for over 500 officers. Responsible for F & B and housekeeping.
- Conducted academic classes in engineering subjects and military history.

Date of Birth : 10 Oct 1967

Hobbies : Golf, Squash, Dance, Reading & Yoga

Recognition : Commended twice by The Flag Officer Commanding in Chief for going 'beyond the normal call of duty'.

Languages Known : English, Hindi, Kannada, Tamil, Telugu (can understand)