



Ambrish Ram

#157,15th Cross,
1st Block, Rajaji Nagar
Bangalore- 560 010

E-mail: ambrish07@hotmail.com

Phone: +91 9900110971
8095867876

OBJECTIVE

To secure a Position as Inside Sales Executive for IT Services in a Growth oriented Firm, wherein I pursue Responsibilities that Utilize my skills and experience.

WORK EXPERIENCE

Archon Consulting Sytems Private
Limited, Bangalore

December 2013 — June 2015

Executive- Business Development

Archon Consulting is into System Integration and IT Consulting Services . They Offer end to end IT Needs and solutions.

Solutions: Client Computing Solutions, Enterprise Solutions, Networking Solutions, Security Solutions

Services: IT Infrastructure Services, Consulting Services & Support Services.

Roles & Responsibilities:

- ØIdentifying prospective customers
- ØContact prospective customers to explain services and solutions offered
- ØCustomize the services and solutions which meets Customer requirements
- ØRespond to customer queries about product Features, prices and availability
- ØMonitoring market conditions and competitors' products, prices and sales
- ØPerforming managerial duties, such as preparing sales reports, Maintaining sales records
- ØGenerating Leads through Continuous visits, building good relationship with Corporate Clients

Achievements:

- ØReceived appreciation from various clients for meeting their SLA's
- ØWas Instrumental in providing end to end AV Solutions to Canada based client

EDUCATION

MBA - Marketing & Systems

August 2011 — July 2013

M.P.Birla Institute of Management, Bangalore

Obtained MBA Degree with 68.5 %

B.Tech In Electronics and
Communication Engineering

August 2006 — July 2010

Sri Manakula Vinayagar Engineering College, Pondicherry

Obtained Engineering Degree with 6.86 CGPA

Class XII

2005 — 2006

Nellai Nadar Matriculation Higher Secondary School, Chennai

Secured 63.27% in Class XII

ACADEMIC
PROJECTS

MBA : The Tourism destination Marketing in and around Bangalore City

B.Tech: Interference cancellation in CDMA using unique user configuration algorithm

INTERNSHIPS

MBA- " An Organizational study at Protocol Centre for Confidence building " at Protocol for One Month

B.Tech: Numeric Power systems limited for one week

QUALIFICATIONS

Certified Computer Hardware and Networking Engineering From Accel IT Academy

WORKSHOPS

One Day Work shop on Behavioural Science conducted by Switch Learning Technologies
Participated in National Level Entrepreneurship Summit Conducted by IFMR

INTERESTS

Travelling,
Listening to Music,
Playing Shuttle BadmintonPERSONAL
DETAILS

Date of Birth: 11th July 1989

Linguistic Skills: English, Tamil (to Speak, to read & Write), Kannada(to speak)

PERSONAL
TRAITS

- Team Player
- Quick Learner
- Adaptable
- Pleasing Personality

REFERENCES

References available upon request.

DECLARATION

I hereby declare that above furnished details are true to my knowledge

I look forward for personal audience to prove my credentials

Date : 02-05-2016

Signature: *Ambrish.R*