

## **MANDEEP YADAV**

### **CAREER OBJECTIVE:**

To be associated with an organisation to enhance my professional skills in a dynamic and stable workplace and develop my attitude to further the organisation's objectives and also attain my career targets in the progress.

### **ACADEMIC QUALIFICATIONS:**

<b><u>Examination</u></b>	<b><u>Board/University</u></b>	<b><u>School/College</u></b>	<b><u>Year of Passing</u></b>	<b><u>Percentage/CGPA</u></b>
B. Tech. CHEMICAL ENGINEERING	VIT UNIVERSI- TY	VIT UNIVERSI- TY VELLORE	2016	8.85
XII Standard	C.B.S.E.	Holy child Public School, Rewari	2012	89.4%
X Standard	C.B.S.E	Holy child public School , Rewari	2010	9.00

### **Professional Experience**

- **Business Development Associate(Team leader) in Think and learn Pvt ltd (BYJU’S classes) ( May 2016-Nov-2016)**— I worked for five month as permanent employee did B2C and B2B sales .As team leader i had to manage 5 people and to meet the targets given every month.
- **Internship in Think and learn Pvt ltd(BYJU’S Classes) ( Dec 2015- May 2016)-** I worked as in-tern for 5 months.I trained for B2B and B2C sales.I learned how to make sales and how to close deals by field experience.achieved targets of sales.

### **Areas of Interest :**

- Sales ( both B2C and B2B ),Marketing, Event Management

### **TECHNICAL SKILLS:**

- **Professional Operating Systems:** Leadquard software, Ameyo software
- **Languages:** Basics of C
- **Application Software :** MATLAB, Solid works
- **Microsoft office:** Word, Excel, PowerPoint.

### **SCHOLASTIC ACHIEVEMENTS:s**

- **“MERIT ”** award of 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> year, VIT University (Citation by chancellor)
- **SCIENCE TOPPER** – Scored highest marks in SCIENCE division of Holy child public school in 12<sup>th</sup> CBSE board exams.
- **VICE CAPTAIN-** during 2011-2012 in Holy Child Public School.

### **EXTRA CURRICULAR ACTIVITIES IN ACADEMICS:**

- **ORGANISER** of **GRAVITAS'15** tech-managment fest of VIT University.
- **MANAGER** of **Mechnovate'15** i.e National level mechanical symposium in VIT University.
- **ORGANISER** of Harayana Nights'15 in VIT university, vellore.
- **PUBLIC RELTION OFFICER** at IICHE student chapter, VIT University.
- **COMMITTEE COORDINATOR** in TECH FEST "GRAVITAS 2014 for publicity committee".
- **COMMITTEE COORDINATOR** in CULTURAL FEST "RIVIERA 2015 for publicity and marketing committee".
- **TEAM COORDINATOR** of Technoscape 2013( A National Conference on separation techniques).
- **COORDINATOR** for cultural festivals of HARYANVI NIGHT IN VIT.
- **COORDINATOR** in Mechnovate 2013.
- **COORDINATOR** in Viterary 2014 i.e literary fest..
- **COMMITTEE VOLUNTEER** GRAVITAS 2013 and RIVIERA 2014.
- **EVENT COORDINATOR** of MATLAB WORKSHOP in GRAVITAS 2014.

#### HOBBIES:

- Learning new things about sales and marketing , Travelling, exploring business skills & News, to get involve in extracurricular activity like fest.trips.

#### PERSONAL DETAILS:

NAME : MANDEEP YADAV

FATHER NAME : Mr HARI KISHAN YADAV

CORESSPONDANCE ADDRESS : ROOM No-404, GREENS LAND PG, 4th CROSS, SG PALAYA, BANGLORE , PIN 560029

E-MAIL : mandeepprao43@gmail.com

CONTACT No. : +91 9629873069,+91 8884747685

LANGUAGE KNOWN : ENGLISH , HINDI and BASIC GERMAN

PERMANENT ADDRESS : H.no-579,GALI no: 7E , VIJAY NAGAR (DEFENCE CONLONY), REWARI, HARYANA PIN 123401

NATIONALITY : Indian

DATE OF BIRTH : 30-10-1994

#### DECLARATION

I hereby declare that the above information is to the best of my knowledge.

Date:24/11/2016

Place: Bangalore

Mandeep yadav