



FILTERS

region All
division All
customer All

P & L

By Fiscal Years

All values in USD

Note: 21vs20 is not part of pivot table

Customer	Fiscal Years		2021	21vs20
	2019	2020		
Net Sales				
Australia	3.9M	10.7M	21.0M	<div><div></div></div> 96.2%
Austria		0.1M	2.8M	<div><div></div></div> 2301.3%
Bangladesh	0.5M	2.3M	7.0M	<div><div></div></div> 207.7%
Canada	4.8M	12.2M	35.1M	<div><div></div></div> 288.1%
China	1.4M	5.4M	22.9M	<div><div></div></div> 422.0%
France	4.0M	7.5M	25.9M	<div><div></div></div> 347.2%
Germany	2.6M	4.7M	12.0M	<div><div></div></div> 256.2%
India	30.8M	49.8M	161.3M	<div><div></div></div> 324.0%
Indonesia	2.5M	6.2M	18.4M	<div><div></div></div> 296.7%
Italy	2.9M	4.5M	11.7M	<div><div></div></div> 262.5%
Japan		1.9M	7.9M	<div><div></div></div> 421.1%
Netherlands	0.2M	3.4M	8.0M	<div><div></div></div> 237.9%
Newzealand		2.0M	11.4M	<div><div></div></div> 574.3%
Norway		2.5M	13.7M	<div><div></div></div> 551.8%
Pakistan	0.6M	4.7M	5.7M	<div><div></div></div> 120.5%
Philippines	5.7M	13.4M	31.9M	<div><div></div></div> 238%
Poland	0.4M	2.8M	5.2M	<div><div></div></div> 186%
Portugal	0.7M	3.6M	11.8M	<div><div></div></div> 330%
South Korea	12.8M	17.3M	49.0M	<div><div></div></div> 283%
Spain		1.8M	12.6M	<div><div></div></div> 711%
Sweden	0.1M	0.2M	1.8M	<div><div></div></div> 782%
United Kingdom	2.0M	8.1M	34.2M	<div><div></div></div> 423%
USA	11.5M	31.9M	87.8M	<div><div></div></div> 275%
cogs				
Australia	2.2M	5.8M	14.1M	<div><div></div></div> 243%
Austria		0.1M	2.0M	<div><div></div></div> 2272%
Bangladesh	0.3M	1.4M	4.5M	<div><div></div></div> 334%
Canada	2.8M	7.1M	21.7M	<div><div></div></div> 306%
China	0.8M	3.3M	13.5M	<div><div></div></div> 406%
France	2.3M	4.3M	14.7M	<div><div></div></div> 346%
Germany	1.6M	3.0M	8.9M	<div><div></div></div> 294%
India	17.8M	33.7M	109.7M	<div><div></div></div> 325%
Indonesia	1.5M	3.5M	11.3M	<div><div></div></div> 320%
Italy	1.6M	3.1M	8.2M	<div><div></div></div> 265%
Japan		1.2M	4.2M	<div><div></div></div> 357%
Netherlands	0.1M	1.8M	4.6M	<div><div></div></div> 264%
Newzealand		1.5M	5.9M	<div><div></div></div> 404%
Norway		1.5M	9.6M	<div><div></div></div> 625%



Pakistan	0.4M	2.7M	3.6M	<div></div>	134%
Philippines	3.4M	7.3M	19.4M	<div></div>	265%
Poland	0.3M	1.7M	3.0M	<div></div>	178%
Portugal	0.5M	2.3M	6.8M	<div></div>	299%
South Korea	6.7M	12.1M	31.4M	<div></div>	259%
Spain		1.1M	8.4M	<div></div>	763%
Sweden	0.0M	0.1M	1.1M	<div></div>	836%
United Kingdom	1.3M	5.3M	18.7M	<div></div>	352%
USA	7.7M	19.5M	55.3M	<div></div>	284%
Gross Margin					
Australia	1.7M	4.9M	6.9M	<div></div>	141%
Austria		0.0M	0.9M	<div></div>	2765%
Bangladesh	0.1M	0.9M	2.4M	<div></div>	268%
Canada	2.0M	5.1M	13.4M	<div></div>	263%
China	0.6M	2.1M	9.4M	<div></div>	448%
France	1.8M	3.2M	11.2M	<div></div>	348%
Germany	0.9M	1.7M	3.1M	<div></div>	188%
India	13.1M	16.0M	51.6M	<div></div>	322%
Indonesia	1.1M	2.7M	7.1M	<div></div>	266%
Italy	1.3M	1.4M	3.5M	<div></div>	258%
Japan		0.7M	3.7M	<div></div>	530%
Netherlands	0.1M	1.6M	3.4M	<div></div>	209%
Newzealand		0.5M	5.5M	<div></div>	1051%
Norway		0.9M	4.0M	<div></div>	431%
Pakistan	0.2M	2.0M	2.0M	<div></div>	102%
Philippines	2.3M	6.0M	12.5M	<div></div>	206%
Poland	0.2M	1.1M	2.2M	<div></div>	197%
Portugal	0.3M	1.3M	5.0M	<div></div>	385%
South Korea	6.1M	5.2M	17.6M	<div></div>	341%
Spain		0.7M	4.2M	<div></div>	626%
Sweden	0.0M	0.1M	0.7M	<div></div>	714%
United Kingdom	0.7M	2.8M	15.4M	<div></div>	559%
USA	3.8M	12.4M	32.5M	<div></div>	261%
GM %					
Australia	42.6%	45.9%	32.9%	<div></div>	72%
Austria		26.1%	30.1%	<div></div>	115%
Bangladesh	28.7%	39.6%	34.5%	<div></div>	87%
Canada	41.7%	41.9%	38.2%	<div></div>	91%
China	44.9%	38.7%	41.1%	<div></div>	106%
France	44.1%	43.1%	43.2%	<div></div>	100%
Germany	37.0%	35.6%	26.2%	<div></div>	73%
India	42.4%	32.2%	32.0%	<div></div>	99%
Indonesia	42.0%	42.9%	38.4%	<div></div>	90%
Italy	45.6%	30.7%	30.1%	<div></div>	98%
Japan		37.0%	46.5%	<div></div>	126%
Netherlands	36.4%	47.8%	42.0%	<div></div>	88%
Newzealand		26.4%	48.2%	<div></div>	183%

AtliQ Hardwares



Norway		37.7%	29.5%		78%
Pakistan	39.7%	42.8%	36.2%		85%
Philippines	39.9%	45.1%	39.1%		87%
Poland	37.4%	40.2%	42.6%		106%
Portugal	39.3%	36.1%	42.1%		117%
South Korea	47.5%	29.8%	35.9%		120%
Spain		37.7%	33.1%		88%
Sweden	38.3%	44.1%	40.2%		91%
United Kingdom	36.2%	34.1%	45.1%		132%
USA	32.8%	39.0%	37.0%		95%
Total Net Sales	87.5M	196.7M	598.9M		304%
Total cogs	51.2M	123.4M	380.7M		309%
Total Gross Margin	36.2M	73.3M	218.2M		298%
Total GM %	41.4%	37.3%	36.4%		98%

