



MD ADNAN

Sales Manager

Profile

Dynamic and results-oriented professional with a successful track record of entrepreneurship in the plywood, paints, interior design, and hardware business for over 10 years With additional working experience in Sales and management. Seeking to leverage my mechanical engineering background and business acumen to secure a challenging role in Hyderabad that allows for continued personal and professional growth.

Work Experience

2023

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2024

SUPER HYLAM PVT LTD

Area Sales Manager

- Working with the wider development team.
- Manage sales and services
- I cover four to five Areas including
Cuttack,Chandikhol,Jajpur,Balesore fir dealer and
architect visits.

2020

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2023

IDENTITY PLYWOOD

Area Sales Manager

- Its new Kolkata based company but I and team along
with 13 dealers, we have made it a well known brand
in Cuttack, Odisha.

2019

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2020

SUNSHINE PLYWOOD

Sales Executive

- Working with the wider development team.
- Manage Sales and Marketing with
Architects,Builder,contractors and Carpenters.

2014

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2019


KALINGA PAINTS & PLYWOODS

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Solo-Proprietor

- Successfully established and managed a profitable business
specializing in the retail and distribution of plywood, color,
and hardware products.
- Demonstrated strong leadership skills by overseeing all
aspects of business operations, including procurement,
inventory management, sales, and customer service.
- Developed and implemented strategic business plans to
drive revenue growth and expand market share.

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Education

Bachelor of Technology in Mechanical
Engineering,BPUT,ODISHA
Graduated in 2013
CGPA 7.8/10

Expertise

Sales & Marketing
Team Leadership
Proficient in Microsoft
Office Suite

Language

English
Hindi
Odia