

# Pricing and Packages at Serenity Bay Resort

## 1. Detailed Pricing List

### 1.1. Accommodation Pricing

- **Garden View Room:**
  - Standard Rate: \$200 per night
  - Seasonal Rate: \$250 per night (peak season)
- **Ocean View Room:**
  - Standard Rate: \$250 per night
  - Seasonal Rate: \$300 per night (peak season)
- **Beachfront Villa:**
  - Standard Rate: \$400 per night
  - Seasonal Rate: \$450 per night (peak season)
- **Overwater Bungalow:**
  - Standard Rate: \$600 per night
  - Seasonal Rate: \$700 per night (peak season)

### 1.2. Dining Pricing

- **Ocean Breeze Restaurant:**
  - Breakfast Buffet: \$25 per person
  - Lunch Buffet: \$35 per person
  - Dinner Buffet: \$45 per person
  - A la Carte:
    - Grilled Lobster: \$40
    - Seafood Paella: \$30
    - Caesar Salad: \$15
- **Bella Vista Italian Restaurant:**
  - Appetizers:
    - Bruschetta: \$12
    - Caprese Salad: \$15
  - Main Courses:
    - Margherita Pizza: \$18
    - Spaghetti Carbonara: \$22
    - Lasagna: \$24
  - Desserts:
    - Tiramisu: \$10
    - Panna Cotta: \$10
- **Coral Reef Grill:**
  - Appetizers:
    - Grilled Prawns: \$15

- BBQ Chicken Wings: \$12
- Main Courses:
  - Mixed Grill Platter: \$40
  - Grilled Salmon: \$28
  - Vegetarian Skewers: \$20
- Desserts:
  - S'mores: \$8
  - Grilled Pineapple: \$10
- **Sunrise Cafe:**
  - Breakfast:
    - Continental Breakfast: \$15
    - Pancakes with Maple Syrup: \$10
  - Lunch:
    - Chicken Wrap: \$12
    - Veggie Sandwich: \$10
  - Snacks:
    - Pastries: \$5
    - Fruit Smoothies: \$8
  - Beverages:
    - Barista Coffee: \$4
    - Fresh Juices: \$6

## 2. Seasonal Offers and Discounts

### 2.1. Early Bird Discount

- **Details:** Book 60 days in advance and receive a 15% discount on room rates.
- **Validity:** Available year-round.
- **Booking Code:** EARLYBIRD

### 2.2. Summer Special

- **Details:** Stay for 5 nights and pay for 4 nights. Includes complimentary breakfast.
- **Validity:** June 1st - August 31st.
- **Booking Code:** SUMMER21

### 2.3. Winter Escape

- **Details:** Book a Beachfront Villa or Overwater Bungalow for 3 nights and receive a complimentary spa treatment.
- **Validity:** December 1st - February 28th.
- **Booking Code:** WINTERESCAPE

### 2.4. Family Fun Package

- **Details:** Includes accommodation for two adults and two children, daily breakfast, and a family excursion.
- **Price:** \$400 per day
- **Validity:** Available year-round.
- **Booking Code:** FAMILYFUN

### 3. Membership and Loyalty Programs

#### 3.1. Serenity Club Membership

- **Details:** Join our exclusive membership program to enjoy special benefits and discounts.
- **Benefits:**
  - 10% discount on room rates
  - Complimentary room upgrade (subject to availability)
  - Early check-in and late check-out (subject to availability)
  - 15% discount at resort restaurants and spa
- **Annual Fee:** \$200
- **Enrollment:** Sign up at the front desk or online at [www.serenitybay.com/membership](http://www.serenitybay.com/membership).

#### 3.2. Loyalty Rewards Program

- **Details:** Earn points for every stay and redeem them for rewards.
- **How It Works:**
  - Earn 1 point for every \$1 spent on accommodation and dining.
  - Redeem points for free nights, dining vouchers, and spa treatments.
- **Enrollment:** Automatically enrolled upon first stay. Track your points and rewards online at [www.serenitybay.com/loyalty](http://www.serenitybay.com/loyalty).

### 4. Payment Methods and Options

#### 4.1. Accepted Payment Methods

- **Credit Cards:** Visa, MasterCard, American Express
- **Debit Cards:** All major debit cards
- **Cash:** Accepted in USD and local currency
- **Online Payments:** PayPal, resort website payment gateway

#### 4.2. Billing Procedures

- **Deposit:** A deposit of 30% of the total stay cost is required at the time of booking.
- **Final Payment:** Remaining balance is due upon check-in.
- **Incidentals:** Additional charges for dining, activities, and services are billed to the room and settled upon check-out.

#### 4.3. Invoicing

- **Requesting an Invoice:** Guests can request an invoice at the front desk or through the resort's website.
- **Invoice Delivery:** Invoices can be emailed or printed upon request.