February 13, 2017

HR Officer  
IBM   
Bedford, Nova Scotia

Dear Sir/Ma’am,

My name is Shahriar Mullick Swapnil and currently I am pursuing post-graduate degree in Computing and Data Analytics at Saint Mary’s University. I am writing to express my interest for the Business Consultant(Coop) position at IBM as advertised on your career website. I would be very grateful for the opportunity to work in this position. IBM has been a prominent market leader and trendsetter in the field of technology. I aspire to work in Analytics, Artificial Intelligence and Information Management and I am particularly interested in learning the use of Watson Analytics to develop innovative solutions which will offer businesses deeper insight and competitive advantage.

At Saint Mary’s University, I have gained extensive knowledge on Software Development & Engineering, Data Analytics, and Business Intelligence. As part of the coursework, I have worked on projects and cases which helped me to gain solid research, analytical and problem solving skills. For my undergraduate degree, I studied Computer Science with a minor in Business Administration. This balance of technical expertise and operational business knowledge provides me a deeper understanding of multifaceted problems that businesses face in the fast-changing industry.

As part of my Bachelor’s degree, I wrote a thesis paper detailing my research on open source ERP systems, the direction being taken by the industry. The analysis work performed during this exercise has enabled me to better understand common enterprise operational needs and insight in the various systems that can help support a successful organization.

Teaching as a profession had always intrigued me, as I can inspire others to constantly pursue knowledge. Before starting my current degree, I was working at Scholastica one of the leading schools in Dhaka, Bangladesh as an Academic Program Manager for 3 years and a teacher for another 3 years. My role with Scholastica has required me to liaise with people from a diverse set of backgrounds and enabled me to better understand the right questions to ask and the socio-cultural intricacies that need to be considered. This extremely valuable experience taught me how to deal with problems on the go, enabled me to hone my leadership, organizational and administrative skills as well as develop a broader perspective about life.

I believe using my passion for designing creative solutions for unique problems I can help organizations with business analysis, process re-engineering and system design enabling them to achieve differentiation with innovation, quality, and customer service. I hope you will find the combination of my knowledge, experience, and determination the right choice for the position of Business Consultant at your company.

If you would like to contact me, I can be reached at (902) 989-3310 or by email at [shahriarmswapnil@gmail.com](mailto:shahriarmswapnil@gmail.com). Thank you for your consideration and I look forward to hearing from you.

Sincerely,

Shahriar Mullick Swapnil