## **AtliQ Hardwares**



## **FILTERS**

region All Performance vs Target division All All Values are in INR

Customer	Net Sales 2019	Net Sales 2020	Net Sales 2021	2021-Target	%
Australia	3.9M	10.7M	21.0M	-2.2M	- <mark>9.5%</mark>
Austria		0.1M	2.8M	-0.3M	-1 <mark>0.5%</mark>
Bangladesh	0.5M	2.3M	7.0M	-0.7M	- <mark>9.3%</mark>
Canada	4.8M	12.2M	35.1M	-5.1M	- <mark>12.6%</mark>
China	1.4M	5.4M	22.9M	-2.1M	-8 <mark>.3%</mark>
France	4.0M	7.5M	25.9M	-2.2M	-7 <mark>.8%</mark>
Germany	2.6M	4.7M	12.0M	-1.5M	-1 <mark>1.3%</mark>
India	30.8M	49.8M	161.3M	-9.6M	-5. <mark>6%</mark>
Indonesia	2.5M	6.2M	18.4M	-2.4M	-1 <mark>1.5%</mark>
Italy	2.9M	4.5M	11.7M	-1.0M	-8 <mark>.2%</mark>
Japan		1.9M	7.9M	-0.3M	-4.0 <mark>%</mark>
Netherlands	0.2M	3.4M	8.0M	-0.7M	-7 <mark>.6%</mark>
Newzealand		2.0M	11.4M	-1.4M	-1 <mark>1.0%</mark>
Norway		2.5M	13.7M	-1.4M	- <mark>9.5%</mark>
Pakistan	0.6M	4.7M	5.7M	-0.5M	-8 <mark>.5%</mark>
Philiphines	5.7M	13.4M	31.9M	-2.5M	-7 <mark>.3%</mark>
Poland	0.4M	2.8M	5.2M	-0.9M	-15.3%
Portugal	0.7M	3.6M	11.8M	-0.5M	-4.1 <mark>%</mark>
South Korea	12.8M	17.3M	49.0M	-4.4M	-8 <mark>.2%</mark>
Spain		1.8M	12.6M	-1.8M	- <mark>12.4%</mark>
Sweden	0.1M	0.2M	1.8M	-0.2M	-1 <mark>0.0%</mark>
<b>United Kingdom</b>	2.0M	8.1M	34.2M	-3.0M	-8 <mark>.0%</mark>
USA	11.5M	31.9M	87.8M	-10.2M	-1 <mark>0.4%</mark>
<b>Grand Total</b>	87.5M	196.7M	598.9M	-54.9M	-8.4%