

# Job description - Faclon Labs for Business Development and Tech Consultant

## Job Location

Marol Naka, Mumbai

## Job description

We are looking for a candidate for Business Development Associate functions, specifically for **generating leads** that will contribute to the sales pipeline of the organization. It is preferred the candidate has a science background and/or is enthusiastic about technology.

The candidate can be a fresher or should have 0-2 years of experience in Business Development, Making Presentations, Cold-Calling, and Verbal and Analytical skills. The associates will be the first point of contact with Large Cap organizations and it is expected that they have excellent communication skills.

There are going to be other responsibilities and opportunities in the business development and tech consultant space which is a value addition to the employees to explore and develop their marketing skills

It is an exciting opportunity for prospects who are looking to fast-track their career by becoming a part of the up-and-coming IoT and AI industry and forming meaningful relationships.

Engineering Candidates are highly appreciated.

Some Skills include-

- Precise Prospecting for key personnel.
- Effective communication skills to pitch on calls.
- Articulated writing skills for writing Emails.
- Good Analytical Skills

## Industry

- Industrial IoT (IIoT)
- Artificial Intelligence and Machine Learning

## Employment Type

Internship

Internship period:

3 - 6 months