**HOW TO GENERATE A POWERHOUSE OF TRAFFIC!** 

## TRAFFIC POWERHOUSE



Do's and Do not's chart

DIGITAL TRAINING COURSE

## Do

- Use Alexa.com and Quantcast.com to track your results and your competitors results as well
- Post highly relevant answers or content on forums at least once per day, every day
- Incorporate paid traffic methods such as PPC, Adwords, and so on
- Ping your posts and your website regularly wheny ou update it
- Create product reviews for traffic
- Include a contact form or opt-in form on your blog sidebar or on every single page on your site (where it's necessary)
- Use bullet points in your posts or content to break things up and direct your reader's attention
- Add a catchy signature to your landing page on forums and elsewhere that you post
- Use long tail keywords are your site's page names and blog post permalinks as well. Optimize!
- Keep an eye on your logfiles for your websites to see what keywords are bringing in the most visitors
- Use keywords or product names as your link (slug) title and name
- Use Twitter and other social networks, but above all, Twitter
- Have a highly relevant offer ready to go for promotion at all times
- Buy expired domains that have evidence of traffic flow
- Use Google Analytics for your site
- Always track your results

## Do Not

- Be afraid to ask questions and reach out to others for assistance
- Overwhelm yourself with tasks like posting on too many forums (pick a few and stick to them)
- Stuff keywords into blog posts or any kind of posting on your various networks, as it hurts rankings
- Set your budget too high or be overly hopeful with paid traffic
- Bid aimlessly on keywords when running pay-per-click adverts
- Post irrelevant content on networks, forums, or your site – focus on providing top quality
- Skip split testing your pages and your methods
- A Forget to segment and separate your freebie list from your list of customers (they are valuable!)
- A Overlook the importance of building your email list from day one
- Include more than one distinct call to action on any blog post, social post or any email broadcast
- Use content on your blog or posts that aren't original (aka, they don't pass a copyscape test)
- Incorporate Blackhat techniques when working with SEO on your site
- Use an automated service for search engine site submission
- A Give away freebies all the time
- Use spam techniques for traffic
- Test multiple elements on the same page at the same time, as it's hard to track the results