



# **Higher Secondary School Certificate Examination Syllabus**

# BANKING CLASS XII

(based on National Curriculum 2002)

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# BANKING CLASS XII

This subject is examined in both May and September Examination sessions

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#### **PREFACE**

In pursuance of National Education Policy (1998-2010), the Curriculum Wing of the Federal Ministry of Education has begun a process of curriculum reform to improve the quality of education through curriculum revision and textbook development (Preface, National Curriculum documents 2000 and 2002).

AKU-EB was founded in August 2003 with the same aim of improving the quality of education nationwide. As befits an examination board it seeks to reinforce the National Curriculum revision through the development of appropriate examinations for the Secondary School Certificate (SSC) and Higher Secondary School Certificate (HSSC) based on the latest National Curriculum and subject syllabus guidance.

AKU-EB has a mandate by Ordinance CXIV of 2002 to offer such examination services to English and Urdu medium candidates for SSC and HSSC from private schools anywhere in Pakistan or abroad, and from government schools with the relevant permissions. It has been accorded this mandate to introduce a choice of examination and associated educational approach for schools, thus fulfilling a key objective of the National Curriculum of Pakistan: "Autonomy will be given to the Examination Boards and Research and Development cells will be established in each Board to improve the system" (ibid. para. 6.5.3 (ii)).

AKU-EB is committed to creating continuity of educational experience and the best possible opportunities for its students. In consequence it offered HSSC for the first time in September, 2007 to coincide with the arrival of its first SSC students in college or higher secondary school. Needless to say this is not an exclusive offer. Private candidates and students joining AKU-EB affiliated schools and colleges for HSSC Part 1 are eligible to register as AKU-EB candidates even though they have not hitherto been associated with AKU-EB.

This examination syllabus exemplifies AKU-EB's commitment to national educational goals.

- It is in large part a reproduction, with some elaboration, of the Class XI and XII National Curriculum of the subject.
- It makes the National Curriculum freely available to the general public.
- The syllabus recommends a range of suitable textbooks already in print for student purchase and additional texts for the school library.
- It identifies areas where teachers should work together to generate classroom activities and materials for their students as a step towards the introduction of multiple textbooks, another of the Ministry of Education's policy provisions for the improvement of higher secondary education (ibid. para. 6.3.4).

This examination syllabus brings together all those cognitive outcomes of the National Curriculum statement which can be reliably and validly assessed. While the focus is on the cognitive domain, particular emphasis is given to the application of knowledge and understanding, a fundamental activity in fostering "attitudes befitting useful and peaceful citizens and the skills for and commitment to lifelong learning which is the cornerstone of national economic development" (Preface to National Curriculum documents 2000 and 2002).

To achieve this end AKU-EB has brought together university academicians, teacher trainers, writers of learning materials and above all, experienced teachers, in regular workshops and subject panel meetings.

AKU-EB provides copies of the examination syllabus to subject teachers in affiliated schools to help them in planning their teaching. It is the syllabus, not the prescribed textbook which is the basis of AKU-EB examinations. In addition, the AKU-EB examination syllabus can be used to identify the training needs of subject teachers and to develop learning support materials for students. Involving classroom teachers in these activities is an important part of the AKU-EB strategy for improving the quality of learning in schools.

The Curriculum Wing of the Federal Ministry of Education has recently released new subject specifications and schemes of study to take effect in September, 2008. These documents are a major step forward towards a standards-related curriculum and have been welcomed by AKU-EB. Our current HSSC syllabuses have been revised to ensure conformity with the new National Curriculum 2006.

We stand committed to all students who have embarked upon the HSSC courses in facilitating their learning outcomes. Our examination syllabus document ensures all possible support.

Dr. Thomas Christie

Director.

Aga Khan University Examination Board

July 2009

### 1. Aims/Objectives of the National Curriculum (2002)<sup>1</sup>

#### **Objectives**

The course outlines in 'Banking' are being developed to prepare students for higher studies in Commerce and also to enable them to play their role as useful citizens of Pakistan. These outlines would act as a realistic link between their previous knowledge and future needs.

#### **Specific Objectives**

The objectives of this course are to enable the students to:

- 1. learn the basic concept of Banking;
- 2. learn the services performed by Banks;
- 3. know the role of banking in the National Economy in consonance with the changing socio-economic needs;
- 4. develop an interest in the subject for persuing higher studies in banking;
- 5. be able to adopt banking as a career.

#### 2. Rationale of the AKU-EB Examination Syllabus

#### 2.1 General Rationale

2.1.1 In 2007, the Curriculum Wing of the Federal Ministry of Education (MoE) issued a revised part-wise Scheme of Studies. All subjects are to be taught and examined in both classes XI and XII. It is therefore important for teachers, students, parents and other stakeholders to know:

- (a) that the AKU-EB Scheme of Studies for its HSSC examination (Annex) derives directly from the 2007 Ministry of Education Scheme of Studies;
- (b) which topics will be examined in Class XI and in Class XII;
- (c) at which cognitive level or levels (Knowledge, Understanding, Application and other higher order skills) the topics and sub-topics will be taught and examined;

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<sup>&</sup>lt;sup>1</sup> Government of Pakistan (2002), *National Curriculum; Banking Class XII, Islamabad*, Ministry of Education (Curriculum Wing)

- 2.1.2 This AKU-EB examination syllabus addresses these concerns. Without such guidance teachers and students have little option other than following a single textbook to prepare for an external examination. The result is a culture of rote memorization as the preferred method of examination preparation. The pedagogically desirable objectives of the National Curriculum which encourage "observation, creativity and other higher order thinking [skills]" are generally ignored. AKU-EB recommends that teachers and students use multiple teaching-learning resources for achieving the specific objectives of the National Curriculum reproduced in the AKU-EB examination syllabuses.
- 2.1.3 The AKU-EB examination syllabuses use a uniform layout for all subjects to make them easier for teachers to follow. Blank sheets are provided in each syllabus for writing notes on potential lesson plans. It is expected that this arrangement will also be found helpful by teachers in developing classroom assessments as well as by question setters preparing material for the AKU-EB external examinations. The AKU-EB aims to enhance the quality of education through improved classroom practices and improved examinations.
- 2.1.4 The Student Learning Outcomes (SLOs) in Section 3 start with command words such as list, describe, relate, explain, etc. The purpose of the command words is to direct the attention of teachers and students to specific tasks that candidates following the AKU-EB examination syllabuses are expected to undertake in the course of their subject studies. The examination questions will be framed using the same command words or the connotation of the command words to elicit evidence of these competencies in candidates' responses. The definitions of command words used in this syllabus are given in Section 7. It is hoped that teachers will find these definitions useful in planning their lessons and classroom assessments.
- 2.1.5 The AKU-EB has classified SLOs under the three cognitive levels, Knowledge (K), Understanding (U) and Application of knowledge and skills (A) in order to derive multiple choice questions and constructed response questions on a rational basis from the subject syllabuses ensuring that the intentions of the National Curriculum should be met in full. The weighting of marks to the Multiple Choice and Constructed Response Papers is also derived from the SLOs, command words and cognitive levels. In effect the SLOs derived from the National Curriculum determine the structure of the AKU-EB subject examination set out in Section 4 and 5.

#### 2.2 Specific Rationale of the AKU-EB Banking Examination Syllabus

The course of banking will help the learner to:

- increase his awareness and knowledge regarding working of financial institutions, banks, multinational companies and other trading institutions.
- acquire knowledge and develop an understanding of the nature and purpose of banking activities and banking institutions.
- develop an awareness of the nature and significance of innovation and change within the context of banking activities.
- develop skills of literacy, inquiry, presentation and interpretation.
- increase his knowledge and awareness regarding the dual role of people in everyday life as bankers and consumers.
- develop understanding of the functions of commercial and central banks.
- develop an appreciation for the impact of information technology, the importance of banking communication and documentation.
- understand local and world market through field visits and media.
- understand the framework within which a bank operates, a detailed study of the organization and management of banking processes and its interaction with the financial environment.

## 3. Topics and Student Learning Outcomes of the Examination Syllabus

## Part II (Class XII)

Topic	Student Learning Outcomes		Cognitive Level <sup>2</sup>		
Торіс	Student Learning Outcomes	K	U	A	
1. Origin and Evolution of Banking	Candidates should be able to:				
1.1 Definition of a bank	define the concept of the term "bank"; explain definitions of bank in the views of different authors; define bank as per Banking companies Ordinance 1962(Pakis English finance Act 1915;	stan) and *	*		
1.2 Evolution and history of banking system	explain the evolution of banking; describe evolution of banking in Iraq, Greece, Egypt, China, India and Pakistan; describe the origin of modern banking era; elaborate history of banking in Pakistan;	Europe, USA,	* * *		
1.3 Formation of a bank	explain the types of banks with reference to their formation i. chattered, legislative and registered banks explain the steps or procedures of formation of a bank;	e. statutory,	*		
1.4 Effective banking system	1.4.1 identify the characteristics of an effective banking system;	*			

<sup>&</sup>lt;sup>2</sup> K = Knowledge, U = Understanding, A= Application (for explanation see Section 8: Definition of command words used in Student Learning Outcomes and in Examination Questions).

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					K	U	A
2. Modern Banking system and kinds		Candid	lates should be able to:				
	2.1	Modern banking and its functions	2.1.1	explain modern banking system and its functions;		*	
	2.2	Kinds of banks	2.2.1	classify kinds of banks by operation or functions;		*	
	2.3	Kinds of banks by ownership	2.3.1	classify the kinds of banks on the basis of ownership;		*	
	2.4	Forms of banking systems	2.4.1	describe the different forms of banking systems;  • Mixed banking,  • Unit banking,  • Branch banking,  • Group banking,  • Corresponding banking,  analyse the merits and demerits of banking systems;		*	*
	2.5	Departments in a bank	2.5.1	explain the role of key departments of a bank i.e. cash department, accounts department, marketing department, human resource department, public relation department, legal department, security department, foreign exchange department, research and development department, audit department;		*	
	2.6	Role of banks in economic development	2.6.1	Analyse the importance of banks in the economic development of a country.			*

NOTES

					K	U	A
3. Commercial bank		cial bank Candidates should be able to:					
	3.1	Meaning of	3.1.1	define the concept of commercial bank;	*		
		commercial bank	3.1.2	define schedule and non-schedule bank;	*		
			3.1.3	explain characteristics or merits of schedule bank;			
			3.1.4	elaborate the procedure of converting a non-scheduled bank into the scheduled bank;		*	
			3.1.5	differentiate between schedule and non-schedule banking;		*	
	3.2	Kinds of commercial banks	3.2.1	explain the kinds of commercial banks and their functions;		*	
	3.3	Functions of	3.3.1	describe the functions of a commercial bank i.e. primary and secondary;		*	
		commercial banks	3.3.2	explain the important primary functions of a commercial bank i.e. receiving deposits and advancing loans;		*	
			3.3.3	explain the important secondary functions of a commercial bank i.e. public utilities services and agency services;		*	
			3.3.4	explain the important primary and secondary functions of a commercial bank;		*	
	3.4	Process of credit	3.4.1	explain the concept of credit creation;		*	
		creation	3.4.2	elaborate the process of credit creation in the economy;		*	
			3.4.3	explain assumptions for calculating credit creation;		* * * * * * * *	
			3.4.4	calculate credit creation through maximum credit creation formula;			*
			3.4.5	explain the limitations of credit creation;		*	
	3.5	Cash reserve of the bank	3.5.1	describe the concept of cash reserves for the commercial bank at central state bank;		*	
			3.5.2	explain the factors of cash reserves of commercial banks;		*	1

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				K	U	A
3.6	Importance of a	3.6.1	analyse the importance of the commercial banks in the economy form			*
	commercial		prospectus of general public, prospectus of a business man and prospectus of			
	bank	2.62	the government;			ate
		3.6.2	analyse the role of commercial banks in Pakistan's economic development;			*
4. Ban	ık Accounts	Candid	lates should be able to:			
4.1	Introduction of an	4.1.1	define an bank account;	*		
.,,	bank accounts	4.1.2	explain the causes (merits) of opening bank accounts,		*	
4.2	Types of account	4.2.1	describe the kinds of bank accounts (saving, current, fixed and home saving account);		*	
		4.2.2	comparison of different types of bank accounts (saving, current, fixed and		*	
			home saving account);			
		4.2.3	explain the types of bank costumers;		*	
4.3	Procedure of opening	4.3.1	describe the process of an opening bank account;		*	.t.
	a bank account	4.3.2	analyse the key features of an account opening form (AOF);	*		*
		4.3.3	list out the documents required for opening of a bank account;	~	*	
		4.3.4	elaborate the precautions of bank before opening a bank account;		*	
4.4	Termination of an	4.4.1	elaborate the reasons to termination of account by the bankers and		*	
	account		depositors;			
4.5	Merits of opening an	4.5.1	analyse the merits of opening a bank account;			*
	account		• to a customer;			
			• to a banker;			
			• to over all economy of the country and globally.			

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					K	U	A
6. Credit instruments Candid		Candid	lates should be able to:				
	6.1	Concept of credit	6.1.1	define the meaning of credit instruments;	*		
	0.1	instruments	6.1.2	define the kinds of credit instruments i.e. negotiable and non negotiable;	*		
		mstruments	6.1.3	analyse the importance of credit instrument;			*
	6.2	Types of credit	6.2.1	describe the features of negotiable credit instruments;		*	
		instruments	6.2.2	explain the kinds of negotiable credit instruments;		*	
	6.3	Cheques and its types	6.3.1	describe the kinds of cheques;		*	
		-	6.3.2	describe parties of cheques i.e. drawer, drawee, payee, holder of the cheque endorser, endorsee;		*	
			6.3.3	explain key elements and characteristics of the cheques;		*	
			6.3.4	explain the advantages or utilization of the cheques in every day business;		*	
			6.3.5	classify different kinds of cheques;		*	
			6.3.6	differentiate between primary and secondary kinds of cheques;		*	
			6.3.7	differentiate between bearer cheque, cross cheques and order cheque;		*	
			6.3.8	explain the crossing of a cheque and its types;		*	
			6.3.9	explain the reasons for dishonour of a cheque;		*	
			6.3.10	define and explain endorsement of a cheques;	*		
			6.3.11	explain elements of endorsement of a cheque;		*	
			6.3.12	explain types of endorsement i.e. general, special or complete, conditional,		*	
				partial, restricted and facultative;			
			6.3.13	draw the specimen of a cheque;			*

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					K	U	A
	6.4	Bill of exchange	6.4.1	define a bill of exchange (BOE);	*		
		(BOE)	6.4.2	differentiate between a bill of exchange and a cheque;		*	
			6.4.3	explain essential features of a bill of exchange (BOE);		*	
			6.4.4	identifying and define the parties of BOE;	*		
			6.4.5	describe the kinds of BOE;		*	
			6.4.6	draw a specimen of a bill of exchange;			*
			6.4.7	explain the usages and merits of BOE;		*	
			6.4.8	differentiate between inland and foreign BOE;		*	
	6.5	Dishonour of bills of	6.5.1	define acceptance and kinds of acceptance;	*		
		exchange (Noting and	6.5.2	define dishonour of BOE and notice of dishonour;	*		
		protesting)	6.5.3	explain the process noting and protecting		*	
			6.5.4	define the terms retirement, rebate, maturity, grace days, discounting notary	*		
				public, holder in due course;			
	6.6	Endorsement	6.6.1	define the term 'endorsement';	*		
			6.6.2	explain the kinds of endorsement;		*	
			6.6.3	explain the different ways in which a cheque can be endorsed (types of endorsements).		*	
7.	Credi	it instrument	Candid	lates should be able to:	l		
	Pron	nissory note					
	7.1	Definition	7.1.1	define a promissory note;	*		
	7.2	Parties to a promissory	7.2.1	list the parties to a promissory note;	*		
		note					
	7.3	Kinds of promissory	7.3.1	explain the different kinds of promissory notes;		*	
		notes					

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				K	U	$\mathbf{A}$
7.4	Specimen promissory notes	7.4.1	draw the specimen of a promissory note;			*
7.5	Differentiations	7.5.1	differentiate between a promissory note and a cheque;		*	
	between promissory	7.5.2	differentiate between a cheque and a bill of exchange;		*	
	note, bill of exchange, and cheques	7.5.3	differentiate between a bill of exchange and a promissory note.		*	
7.6	Treasury bill	7.6.1	define a treasury bill;	*		
		7.6.2	describe the characteristics of treasury bills		*	
Instr	<u>Negotiable</u> ruments Bank draft					
and o	credit cards					
		Q 1 1	define 'non negatichle instruments':	*		I
8.1	Non Negotiable Instruments	8.1.1 8.1.2	define 'non-negotiable instruments'; explain characteristics of non-negotiable instruments;	*	*	
	Non Negotiable Instruments		explain characteristics of non-negotiable instruments;	*	*	
8.1	Non Negotiable	8.1.2			*	
8.1	Non Negotiable Instruments	8.1.2 8.2.1	explain characteristics of non-negotiable instruments;  define "I owe you";			*
8.1	Non Negotiable Instruments	8.1.2 8.2.1 8.2.2	explain characteristics of non-negotiable instruments;  define "I owe you"; explain and describe characteristic and parties;			*
8.1	Non Negotiable Instruments  I owe you	8.1.2 8.2.1 8.2.2 8.2.3 8.3.1 8.3.2	explain characteristics of non-negotiable instruments;  define "I owe you"; explain and describe characteristic and parties; draw the specimen of an I owe you  define a postal order; explain the characteristic and parties;	*		
8.1	Non Negotiable Instruments  I owe you	8.1.2 8.2.1 8.2.2 8.2.3 8.3.1	explain characteristics of non-negotiable instruments;  define "I owe you"; explain and describe characteristic and parties; draw the specimen of an I owe you  define a postal order;	*	*	*
8.1	Non Negotiable Instruments  I owe you	8.1.2 8.2.1 8.2.2 8.2.3 8.3.1 8.3.2	explain characteristics of non-negotiable instruments;  define "I owe you"; explain and describe characteristic and parties; draw the specimen of an I owe you  define a postal order; explain the characteristic and parties;	*	*	
8.1	Non Negotiable Instruments  I owe you  Postal order	8.1.2 8.2.1 8.2.2 8.2.3 8.3.1 8.3.2 8.3.3	explain characteristics of non-negotiable instruments;  define "I owe you"; explain and describe characteristic and parties; draw the specimen of an I owe you  define a postal order; explain the characteristic and parties; draw the specimen of a postal order;	*	*	

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	8.5	Stock Certificate	8.5.1	define stock certificate;	*		
			8.5.2	explain characteristic parties;		*	
	0.6	0	0.61		*		
	8.6	Specimen of a bank	8.6.1	define a bank draft;	*		
		draft	8.6.2	draw the specimen of a bank draft;			*
			8.6.3	describe parties of a bank draft;		*	
			8.6.4	describe kinds of a bank draft;		*	
			8.6.5	list the parties to bank draft;	*		
	8.7	Differentiation between a cheque and a bank draft	8.7.1	differentiate between a cheque and a bank draft;		*	
	8.8	Credit & Debit Card	8.8.1	define credit card or plastic money;	*		
			8.8.2	elaborate the significance and importance of plastic money in modern		*	
				economy;			
			8.8.3	similarities and differences among debit card, credit card and ATM cards;		*	
			8.8.4	explain usages of debit card, credit cards and ATM cards.		*	
9	Lette	er of credit	Candio	lates should be able to:			
-•	Lette	or or crouit	Culture				
	9.1	Definition of a letter	9.1.1	define commercial letter of credit;	*		
		of credit					
	9.2	Parties involved in a letter of credit	9.2.1	describe the parties involved in a letter of credit;		*	
	9.3	Kinds of L/C (commercial letter of credit)	9.3.1	explain the different kinds of commercial letter of credit;		*	

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9.4	Opening of letter of credit	9.4.1	explain the procedure of opening a commercial letter of credit;		*	
9.5	Importance of L/C	9.5.1	explain the importance of a commercial letter of credit;		*	
		9.5.2	describe the advantages of letter of credit.		*	
10. Bank	advance and funds	Candid	lates should be able to:			
10.1	Principles of	10.1.1	describe the principles of investment/principles of employing bank funds;		*	
	employing bank funds.	10.1.2	explain precautions of advancing;		*	
		10.1.3	describe different forms of lending i.e., car financing, overdraft, loans,		*	
			discounting of bills, credit cards and purchasing bills.			
10.2	Sources of bank funds.	10.2.1	explain the different sources of bank funds;		*	
10.3	Uses of bank funds.	10.3.1	explain the different uses of bank funds i.e. advancing loans, direct loans, purchase of shares and debentures;		*	
10.4	Cash reserves.	10.4.1	describe cash reserve;		*	
10.5	Factors determining cash reserve	10.5.1	describe the factors that determine the cash reserve of a bank;		*	
10.6	Credit management	10.6.1	explain the 5c's of credit management;		*	_

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10.7	Securities for	10.7.1	define securities for advances	*		
	advances.	10.7.2	explain characteristic of a good security;		*	
		10.7.3	describe types of security;		*	
		10.7.4	explain forms of collateral securities (banker lien, pledge, mortgage, hypothecation);		*	
		10.7.5	explain types of collateral securities (marketable securities, goods and documents of title, life insurance policy, property, negotiable instruments,		*	
			guarantee);			
		10.7.6	explain the different kinds of securities that are offered on a loan.		*	
11. Credi	it control	Candid	lates should be able to:			
11.1	Definition of credit	11.1.1	define credit control;	*		
	control	11.1.2	explain objectives of credit control;		*	
11.2	Methods of credit control	11.2.1	describe the different methods of credit control i.e. qualitative control and quantitative control;		*	
		11.2.2	describe difficulties of credit control;		*	
11.3	State bank of Pakistan	11.3.1	explain the role and function of the State Bank of Pakistan;		*	
	and its functions and	11.3.2	describe the departments of State Bank of Pakistan;		*	
	services	11.3.3	analyse the importance of the State bank of Pakistan in economic development;			*
11.4	Share capital	11.4.1	define share capital;	*		
11.5	concept of schedule and non schedule banks	11.5.1	differentiate between schedule and non schedule banks;		*	

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11.6	concept of Islamic	11.6.1	define islamization in banking;	*		
	banking	11.6.2	explain the function of Islamic banking;		*	
		11.6.3	define Mudaraba and Musharaika.	*		
		11.6.4	differentiate Mudaraba and Musharaika.		*	
12. Balar	nce of trade and	Candid	lates should be able to:			
balan	ice of payment					
		1				
12.1	Definitions BOT and	12.1.1	explain the components of balance of payment (current account and capital		*	
	BOP		account);			
		12.1.2	differentiate between balance of payment and balance of trade;		*	
		12.1.3	identify the components of balance of trade;	*		
		12.1.4	explain how balance of payment can be improved;		*	
10.7		~ 11				
13. Forei	gn exchange	Candid	lates should be able to:			
13.1	Concept of foreign	13.1.1	define foreign exchange reserves;	*		
13.1	exchange	13.1.2	define foreign exchange rate;	*		
	exendinge	13.1.2	define foreign exchange rate,			
13.2	Mechanism to	13.2.1	explain the mechanism to determine the exchange rate;		*	
10.2	determine exchange	10.2.1	and the meaning of determine the change rate,			
	rate					
13.3	Factors affecting the	13.3.1	identify the factors that effect the foreign exchange rate;	*		
13.3	Factors affecting the foreign exchange rate	13.3.1 13.3.2	identify the factors that effect the foreign exchange rate; explain the transfer of money / remittance;	*	*	
13.3	Factors affecting the foreign exchange rate		identify the factors that effect the foreign exchange rate; explain the transfer of money / remittance;	*	*	
13.3	•			*	*	

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13.5. Exchange ra		define and describe the external control;	*		
	13.5.2	explain aims of exchange control;		*	
	13.5.3	describe control devices of exchange rate;		*	
		• exchange pegging			
		• clearing agreement			
		• standstill agreement			
		• transfer moratorium			
		block account			
		exchange equalization fund			
		exchange rationing			
		• import quota			
		• bank rate			
14. Pakistan specializ financial instituti	kistan specialized Candidates should be able to: nancial institutions				
14.1 Objective a	nd 14.1.1	describe the objectives and functions of all specialized financial institutions;	1	*	
functions of		analyse the role played by these specialized financial institutions in the			*
institutions	111111111111111111111111111111111111111	economic development of the country;			
mstitutions		economic development of the country,			
14.2 ICP / PICIO	C/NDFC/ 14.2.1	describe Investment Corporation of Pakistan (ICP);		*	
IMF / Wor		• highlights			
		• background			
		• management			
		• resources			
		• functions/services			

NOTES

		K	U	A
14.2.2	describe National Investment Trust (NT);		*	
	some basic data			
	background and objectives			
	kinds of units			
	registered unit certificates			
	management			
	advantages of holding units			
14.2.3	describe Agricultural Development Bank of Pakistan (ADBP);		*	
	• highlights			
	background			
	• capital			
	objectives and services			
	• income tax exemption			
	management			
14.2.4	describe Industrial Development Bank of Pakistan (IDBP);		*	
	introduction / highlights			
	management			
	• capital			
	• resources			
	• foreign exchange			
	problems facing the bank			
	• functions			

14.2.5	describe Pakistan Industrial Credit & Investment Cooperation (PICIC);	*	
	• introduction / highlights		
	background		
	management		
	• resources		
	• functions & services		
	PICIC & merchant banking		
	PICIC & expansion programs		
	summary of PICIC's functions		
14.2.6	describe PICIC commercial bank;	*	
14.2.7	describe National Development Finance Corporation (NDFC).	*	
	• Introduction / highlights as of 30 <sup>th</sup> June, 1995		
	board of directors		
	NDFC deposit schemes		
	terms and condition for advancing loans		
	• functions and services		

NOTES

				K	U	A
15. Elect	ronic Banking	Candid	lates should be able to:			
15.1	E-Banking (electronic banking)	15.1.1 15.1.2 15.1.3	define E-banking; explain instruments and equipments required in banking; explain the advantages or merits of E-banking;	*	*	
15.0		15.1.4	explain the disadvantages or demerits of E-banking;		*	
15.2	Kinds of E-banking	15.2.1	<ul> <li>describe working of the methods(kinds/modes) of E-banking</li> <li>Internet banking</li> <li>Mobile phone banking (M-Banking)</li> <li>Telephone banking</li> <li>PC Banking</li> <li>ATM banking</li> <li>Debit and credit card</li> </ul>		*	

NOTES

## 4. Scheme of Assessment

**Table 1: Number of Student Learning Outcomes by Cognitive level** 

Topic	Tonio	No. of		Total		
No	Торіс	Sub-Topic	K	U	A	Total
1.	Origin and evolution of	4	3	7	0	10
	banking					
2.	Modern banking system and	6	0	5	2	7
	kinds					
3.	Commercial banking	6	2	14	3	19
4.	Bank account	5	2	7	2	11
5.	Central bank	6	5	13	0	18
6.	Credit instrument: cheque and	6	9	21	4	34
	bill of exchange					
7.	Credit instrument; promissory	6	3	5	1	9
	note					
8.	Credit instrument non-	8	8	11	5	24
	negotiable instrument					
9.	Letter of credit	5	1	5	0	6
10.	Bank advances and funds	7	1	13	0	14
11.	Credit control	6	4	8	1	13
12.	Balance of trade and balance	1	1	3	0	4
	of payment					
13.	Foreign exchange	5	4	5	0	9
14.	Pakistan specialized financial	2	0	12	1	13
	institutions					
15.	Electronic banking	2	1	4	0	5
	Total	75	44	133	19	196
	Percentage		22	68	10	

Table 2: Allocation of Marks for the Multiple Choice Questions (MCQs), Constructed Response Questions (CRQs) and Extended Response Questions (ERQs)

		No. of	Marks							
Topic No	Торіс	Sub Topic	Multiple Choice Questions	Constructed Response Questions	Extended Response Questions	Total				
1.	Origin and evolution of banking	4	2	6	0	8				
2.	Modern banking system and kinds	6	2	0	U	0				
3.	Commercial banking	6								
4.	Bank account	5	5	6	6	17				
5.	Central and commercial banks of Pakistan	6								
6.	Credit instrument: cheque and bill of exchange	6								
7.	Credit instrument; promissory note	6	7	8	6	21				
8.	Credit instrument non-negotiable instrument	8								
9.	Letter of credit	5								
10.	Bank advances and funds	7	5	8 0		13				
11.	Credit control	6								
12.	Balance of trade and balance of payment	1	3	5	0	8				
13.	Foreign exchange	5	3	3	U	0				
14.	Pakistan specialized financial institutions	2	3	5	0	8				
15.	Electronic banking	2	3	3	<u> </u>	0				
	Total	75	25	38	12	75				

**Table 3: Paper Specifications** 

Topic No.	Торіс		M	larks	
1.	Origin and evolution of banking		Qs 2 @ 1 N		8
2.	Modern banking system and kinds	CRQs	ks each	8	
3.	Commercial banking	МС	Qs 5 @ 1 N	<b>A</b> ark	
4.	Bank account		2 @ 3 Mar Q 1 @ 6 M		17
5.	Central and commercial banks of Pakistan	(Choose a			
6.	Credit instrument: cheque and bill of exchange	МС			
7.	Credit instrument; promissory note	CRQs ER	21		
8.	Credit instrument non-negotiable instrument	(Choose a			
9.	Letter of credit				
10.	Bank advances and funds	MCQs 5 @ 1 Mark CRQs 2 @ 4 Marks each			13
11.	Credit control				
12.	Balance of trade and balance of payment	МС	Qs 3 @ 1 N	<b>M</b> ark	0
13.	Foreign exchange	CR	Q 1 @ 5 M	arks	8
14.	Pakistan specialized financial institutions	MCQs 3 @ 1 Mark CRQ 1 @ 5 Marks			e e
15.	Electronic banking				8
	Total	MCQs 25	CRQs 38	ERQs 12	75

- \* Extended response question will require answer in more descriptive form. Student will be writing the answer in a paragraph rather than a word or a simple sentence.
- 4.1 Table 1 indicates the number and nature of SLOs in each topic in class XII. This will serve as a guide in the construction of the examination paper. It also indicates that more emphasis has been given to understanding (68%) application and higher order skills (10%) in class XII to discourage rote memorization. The same has been reflected in table 1, however, do not translate directly into marks.
- 4.2 There will be one examination, at the end of Class XII.

- 4.3 In each class, the theory paper will be in two parts: paper I and paper II. Both papers will be administrated within 3 hours.
- 4.4 Paper I theory will consist of 25 compulsory, multiple choice items. These questions will involve four response options.
- 4.5 Paper II theory will carry 50 marks and consist of a number of compulsory, structured questions and a number of extended response questions. Each extended response question will be presented in an either/or form.
- 4.6 All constructed response questions will be in a booklet which will also serve as an answer script.

#### 5. Teaching-Learning Approaches and Classroom Activities

- 5.1 As AKU-EB syllabuses focus on understanding and higher order thinking skills, teachers need to encourage activity and problem-based classroom practices.
- 5.2 The following strategies are recommended:
  - 5.2.1 Before starting any topic, teachers should give the relevant information from that topic to build up and recall their previous knowledge if any.
  - 5.2.2 Lecture should be well organised and completed within limited time period with current and practical examples.
  - 5.2.3 To understand the cognitive level of ongoing topics, teacher(s) should provide hard copies of the syllabus to the students.
  - 5.2.4 During lecture, teacher(s) should ask question randomly from the students to assess whether the are understanding or not.
  - 5.2.5 If a teacher feels that a student does not understand, the student should be called to the board to clarify the concept. This will facilitate the student to comprehend more accurately.
  - 5.2.6 Encourage students to present selected and applied topics of the syllabus
  - 5.2.7 Arrange educational trips to different organisations and institutes, i.e. banks and financial institutions.
  - 5.2.8 Assign tasks to the students to search relevant material from other sources, i.e. library, internet and news papers etc.
  - 5.2.9 Organise group discussions among students to share their views about current topics.
  - 5.2.10 Plan to organise meeting of students with different professionals and intellectuals. This will broaden their horizons and boost their confidence levels.

#### 6. Recommended Texts and Reference Materials

#### **Recommended Books**

- 1. Dr. Asim Mehboob Siddiqui. (2007-08). *Part II for Intermediate: Banking*. Karachi: Petiwala Book Depot shop # 08, Raja and Kausar Square, Burns Road Karachi
- 2. Mohammad Amin Khalid (2007-08) *Part II for Intermediate: Modern Banking* Karachi: K-Be Book Bank, Ahmed Academy Urdu Bazar Karachi
- 3. Professor Khursheed Siddiqui (2005-06) *Part II for Intermediate An introduction to banking* Karachi :shop # 30 Ghazanfar Academy Pakistan
- 4. Hafiz Muhammad Sharif (2006-07) *Part II for Intermediate: Principles of banking* Lahore: Azeem Academy, 22-Urdu Bazar Lahore

#### **Reference Books**

- 1. P.H Collin. (2007-2008). *Dictionary of Banking and Finance*. Peter Collin publishing Isbn-10 0948549122.
- 2. B. S. Sreekantaradhya (2007). *Banking and Finance Deep and deep publication, India* Isbn-10-8176295698.

#### **Reference Materials**

- 1. Newspaper and magazine articles.
- 2. Booklets from banks, insurance companies, and other commercial institutions.
- 3. Business documents from commercial organizations such as retailers, wholesalers, banks, insurance companies.
- 4. Examples of advertising from a range of sources, including the press and television.
- 5. Commercial information published by government and other public bodies such as the Department for Business Enterprise and Regulators Reform and the Offices of Trading.
- 6. Information from private-sector organizations such as the Karachi Stock Exchange and the Advertising Standards Association (ASA).
- 7. Talks by people who work in commerce such as shop managers, finance officers, insurance consultant, property dealers, businessman or bank representatives.

#### Websites:

The internet provides a vast amount of information from a wide range of sources including businesses, trade associations and government. Search engines such as Google (www.google.com), Yahoo (www.yahoo.com), and Ask Jeeves (www.ask.com) provide good search facilities.

www.bankingandfinancereview.com www.yahoobanking.com www.wikipedia.com www.learnislamicfinance.com www.bicusa.org www.elsevier.com www.bis.org

# 7. Definition of Cognitive Levels and Command Words in the Student Learning Outcomes and in Examination Papers

### 7.1. Definitions of Cognitive Levels (Knowledge, Understanding and Application)

## **Knowledge:**

This requires knowing and remembering facts and figures, vocabulary and contexts, and the ability to recall key ideas, concepts, trends, sequences, categories, etc. It can be taught and evaluated through questions based on: who, when, where, what, list, define, describe, identify, label, tabulate, quote, name, state, etc.

#### **Understanding:**

This requires understanding information, grasping meaning, interpreting facts, comparing, contrasting, grouping, inferring causes/reasons, seeing patterns, organizing parts, making links, summarizing, solving, identifying motives, finding evidence, etc. It can be taught and evaluated through questions based on: why, how, show, demonstrate, paraphrase, interpret, summarise, explain, prove, identify the main idea/theme, predict, compare, differentiate, discuss, chart the course/direction, report, solve, etc.

#### **Application:**

This requires using information or concepts in new situations, solving problems, organizing information and ideas, using old ideas to create new ones, generalizing from given facts, analyzing relationships, relating knowledge from several areas, drawing conclusions, evaluating worth, etc. It can be taught and evaluated through questions based on: distinguish, analyse, show relationship, propose an alternative, prioritize, give reasons for, categorize, illustrate, corroborate, compare and contrast, create, design, formulate, integrate, re-arrange, reconstruct/recreate, re-organize, predict consequences etc.

#### **7.2** Definition of Command Words:

## **Knowledge:**

Define (the term or terms):

Only a formal statement or equivalent paraphrase is required. No

examples need to be given.

**List:** Name item-by-item, usually in one or two words, precise

information such as dates, characteristics, places, names.

Write: Implies making a list of desired entities or data.

**Understanding:** 

**Compare:** List the main characteristics of two entities clearly identifying

similarities (and differences).

**Describe:** Requires candidates to state in words (using diagrams where

appropriate) the main points of the topic. It is often used with reference either to particular phenomena or to particular experiments. In the former instance, the term usually implies that the answer should include reference to (visual) observations

associated with the phenomena.

**Differentiate:** Identify those characteristics which always or some times

distinguish two categories.

**Draw:** Implies a simple free hand sketch or diagram. Care should be

taken with proportions and the clear labelling of parts.

**Explain:** May imply reasoning or some reference to theory, depending on

the context.

**Identify:** Select the most appropriate from many possibilities on the basis of

relevant characteristics. It will not normally be expected that the candidate justifies the choice unless specifically asked to do so.

Make a relationship:

Put different items together to develop a set of related data.

**Prove:** Propose a base to support the outcome.

**Point out:** Pick out and recognise specific information from a given content

and/or situation.

**State:** Implies a concise answer with little or no supporting argument,

e.g. a numerical answer that can be obtained 'by inspection'.

**Summarise:** Write a shorter version of a given text capturing the main points

and eliminating detail. The writing must be grammatical and the

referent of each statement must be clear.

**Application:** 

**Analyse:** Use information to relate different features of the components of

specified material so as to draw conclusions about common

characteristics.

**Clarify:** Implies further explanation of any given information that

elaborates the key components.

**Classify:** State a basis for categorization of a set of related entities and

assign examples to categories.

## **HSSC Scheme of Studies**<sup>3</sup>

AKU-EB as a national board offers SSC and HSSC qualifications for both English and Urdu medium schools. The revised HSSC Scheme of Studies issued by the Curriculum Wing was implemented from September 2007. The marks allocated to subjects in the revised National Scheme of Studies have been followed.

## HSSC I-II (Classes XI-XII) subjects on offer for examination

## **HSSC Part-I (Class XI) Science Group (Pre-Medical)**

Cubicata		Marks	Medium	
Subjects	Theory	Practical	Total	Medium
English Compulsory-I	100	-	100	English
Urdu Compulsory-I <b>OR</b>	100		100	Urdu
Pakistan Culture-I <sup>a</sup>	100	-	100	English
Physics-I	85	15	100	English
Chemistry-I	85	15	100	English
Biology-I	85	15	100	English
Total:	455	45	500	

## **HSSC Part-II (Class XII) Science Group (Pre-Medical)**

Cubicata		Marks	Medium		
Subjects	Theory	Practical	Total	Medium	
English Compulsory-II	100	-	100	English	
Urdu Compulsory-II <b>OR</b>	100	100		100	Urdu
Pakistan Culture-II <sup>a</sup>	100	-	100	English	
Islamiyat <b>OR</b> Ethics <sup>b</sup>	50	-	50	English / Urdu	
Pakistan Studies	50	-	50	English / Urdu	
Physics-II	85	15	100	English	
Chemistry-II	85	15	100	English	
Biology-II	85	15	100	English	
Total:	555	45	600		

a. Foreign students may opt for Pakistan Culture in lieu of Urdu Compulsory, subject to the Board's

b. For non-Muslim candidates in lieu of Islamiyat.

<sup>&</sup>lt;sup>3</sup> Government of Pakistan September 2007. Scheme of Studies for SSC and HSSC (Classes IX-XII). Islamabad: Ministry of Education, Curriculum Wing.

**HSSC Part-I (Class XI) Science Group (Pre-Engineering)** 

Cubicata		Marks	Medium	
Subjects	Theory	Practical	Total	Medium
English Compulsory-I	100	-	100	English
Urdu Compulsory-I <b>OR</b>	100		100	Urdu
Pakistan Culture-I <sup>a</sup>	100	-	100	English
Physics-I	85	15	100	English
Chemistry-I	85	15	100	English
Mathematics-I	100	-	100	English
Total:	470	30	500	

**HSSC Part-II (Class XII) Science Group (Pre-Engineering)** 

Subjects		Marks	Medium	
Subjects	Theory	Practical	Total	Medium
English Compulsory-II	100	-	100	English
Urdu Compulsory-II <b>OR</b>	100		100	Urdu
Pakistan Culture-II <sup>a</sup>	100	-	100	English
Islamiyat <b>OR</b> Ethics <sup>b</sup>	50	-	50	English / Urdu
Pakistan Studies	50	-	50	English / Urdu
Physics-II	85	15	100	English
Chemistry-II	85	15	100	English
Mathematics –II	100	-	100	English
Total:	570	30	600	

a. Foreign students may opt for Pakistan Culture in lieu of Urdu Compulsory, subject to the Board's approval.

b. For non-Muslim candidates in lieu of Islamiyat.

HSSC Part-I (Class XI) Science Group (Science General)

Cycles ata	Î	Marks	Madium	
Subjects	Theory	Practical	Total	Medium
English Compulsory-I	100	-	100	English
Urdu Compulsory-I	100		100	Urdu
Pakistan Culture-I <sup>a</sup>	100	-	100	English
Any one subject combinations of the	following:			
Physics-I	85	15		English
Mathematics-I	100	-	300	English
*Statistics-I	85	15		English
Economics-I	100	-		English / Urdu
Mathematics-I	100	-	300	English
*Statistics-I	85	15		English
Economics-I	100	-		English / Urdu
Mathematics-I	100	-	300	English
Computer Science-I	75	25		English
Physics-I	85	15		English
Mathematics-I	100	-	300	English
Computer Science-I	75	25		English
Mathematics-I	100	-		English
*Statistics-I	85	15	300	English
Computer Science-I	75	25		English
Total:			500	

HSSC Part-II (Class XII) Science Group (Science General)

Cubicata	Marks			Madin
Subjects	Theory	ry Practical	Total	Medium
English Compulsory-II	100	-	100	English
Urdu Compulsory-II <b>OR</b>	100		100	Urdu
Pakistan Culture-II <sup>a</sup>	100	-	100	English
Islamiyat <b>OR</b> Ethics <sup>b</sup>	50	-	50	English / Urdu
Pakistan Studies	50	-	50	English / Urdu
Any one subject combinations of the	following:			
Physics-II	85	15		English
Mathematics-II	100	-	300	English
*Statistics-II	85	15		English
Economics-II	100	-		English / Urdu
Mathematics-II	100	-	300	English
*Statistics-II	85	15		English
Economics-II	100	-		English / Urdu
Mathematics-II	100	-	300	English
Computer Science-II	75	25		English
Physics-II	85	15		English
Mathematics-II	100	-	300	English
Computer Science-II	75	25		English
Mathematics-II	100	-		English
*Statistics-II	85	15	300	English
Computer Science-II	75	25		English
Total:		1:f II-d C	600	his at to the Decad's

a. Foreign students may opt for Pakistan Culture in lieu of Urdu Compulsory, subject to the Board's approval.

b. For non-Muslim candidates in lieu of Islamiyat.

<sup>\*</sup>These subject is offered **ONLY** in the May examination.

**HSSC Part-I (Class XI) Commerce Group** 

Subjects	Marks			Medium
	Theory	Practical	Total	Medium
English Compulsory-I	100	-	100	English
Urdu Compulsory-I <b>OR</b>	100	-	100	Urdu
Pakistan Culture-I <sup>a</sup>				English
Principles of Accounting-I	100	-	100	English
Principles of Economics	75	-	75	English
Principles of Commerce	75	-	75	English
Business Mathematics	50	-	50	English
Total:	500	-	500	

**HSSC Part-II (Class XII) Commerce Group** 

Subjects		Marks	Madin	
	Theory	Practical	Total	Medium
English Compulsory-II	100	-	100	English
Urdu Compulsory-II <b>OR</b>	100		100	Urdu
Pakistan Culture-II <sup>a</sup>	100	-	100	English
Islamiyat <b>OR</b> Ethics <sup>b</sup>	50	-	50	English / Urdu
Pakistan Studies	50	-	50	English / Urdu
Principles of Accounting-II	100	-	100	English
Commercial Geography	75		75	English
*Computer Studies	60	15		
OR	OR		75	English
Banking	75	_		
Business Statistics	50		50	English
Total:	600		600	

a. Foreign students may opt for Pakistan Culture in lieu of Urdu Compulsory, subject to the Board's approval.

b. For non-Muslim candidates in lieu of Islamiyat.

<sup>\*</sup>This subjects are offered  $\underline{ONLY}$  in the May examination.

**HSSC Part-I (Class XI) Humanities Group** 

Subjects	Marks	Medium
English Compulsory-I	100	English
Urdu Compulsory-I <b>OR</b>	100	Urdu
Pakistan Culture-I <sup>a</sup>		English
Any three of the following Elective Subjects	300	
1. Civics-I	(100	English / Urdu
2. Computer Science-I (75+25 practical)	each)	English
3. Economics-I		English / Urdu
4. *Education-I		English / Urdu
5. *Geography-I (85+15 practical)		English / Urdu
6. *Islamic Studies-I		English / Urdu
7. *Islamic History-I		English / Urdu
8. Literature in English-I		English
9. Mathematics-I		English
10. *Psychology-I (85+15 practical)		English / Urdu
11. *Statistics-I (85+15 practical)		English
12. *Sociology-I		English / Urdu
13. Urdu Literature-I		Urdu
14. *Fine Arts-I		English
Total:	500	

HSSC Part-II (Class XII) Humanities Group

HSSC Part-11 (Class XII) Humamues Group			
Subjects	Marks	Medium	
English Compulsory-II	100	English	
Urdu Compulsory-II <b>OR</b>	100	Urdu	
Pakistan Culture-II <sup>a</sup>		English	
Islamiyat <b>OR</b> Ethics <sup>b</sup>	50	English / Urdu	
Pakistan Studies	50	English / Urdu	
Any three of the following Elective Subjects	300		
1. Civics-II	(100	English / Urdu	
2. Computer Science-II (75+25 practical)	each)	English	
3. Economics-II		English / Urdu	
4. *Education-II		English / Urdu	
5. *Geography-II (85+15 practical)		English / Urdu	
6. *Islamic Studies-II		English / Urdu	
7. *Islamic History-II		English / Urdu	
8. Literature in English-II		English	
9. Mathematics-II		English	
10. *Psychology-II (85+15 practical)		English / Urdu	
11. *Statistics-II (85+15 practical)		English	
12. *Sociology-II		English / Urdu	
13. Urdu Literature-II		Urdu	
14. *Fine Arts-II		English	
Total:	600		

a. Foreign students may opt for Pakistan Culture in lieu of Urdu Compulsory, subject to the Board's approval.

b. For non-Muslim candidates in lieu of Islamiyat.

<sup>\*</sup>These subjects are offered **ONLY** in the May examination.