



The slide features a dark background with a digital circuit board pattern. In the top left, the Visual Studio LIVE! logo is displayed with the text "EXPERT SOLUTIONS FOR ENTERPRISE DEVELOPERS". To its right, the word "AUSTIN" is written vertically. The main title "Mastering Genuine Leaders: Your Power to Do Great Things" is centered in large white font. Below it, the speaker's information is listed: "Jenn Donahue", "Founder", and "JL Donahue Engineering". A "Level: Intermediate" tag is positioned below the speaker's name. In the bottom left corner, the hashtag "#VSLIVE" is shown. In the bottom right corner, there is a circular logo with a star-like shape containing binary code, with the text "NO CODE LIMITS" underneath.

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EXPERT SOLUTIONS FOR ENTERPRISE DEVELOPERS | AUSTIN

Mastering Genuine Leaders: Your Power to Do Great Things

Jenn Donahue
Founder
JL Donahue Engineering

Level: Intermediate

#VSLIVE

NO CODE LIMITS

“The essence of leadership is to leave a lasting and positive change in the organization.”

-Jenn Donahue

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Join at slido.com
#Mastering

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γνῶθι σεαυτόν

Delphic maxim (1400 BC)

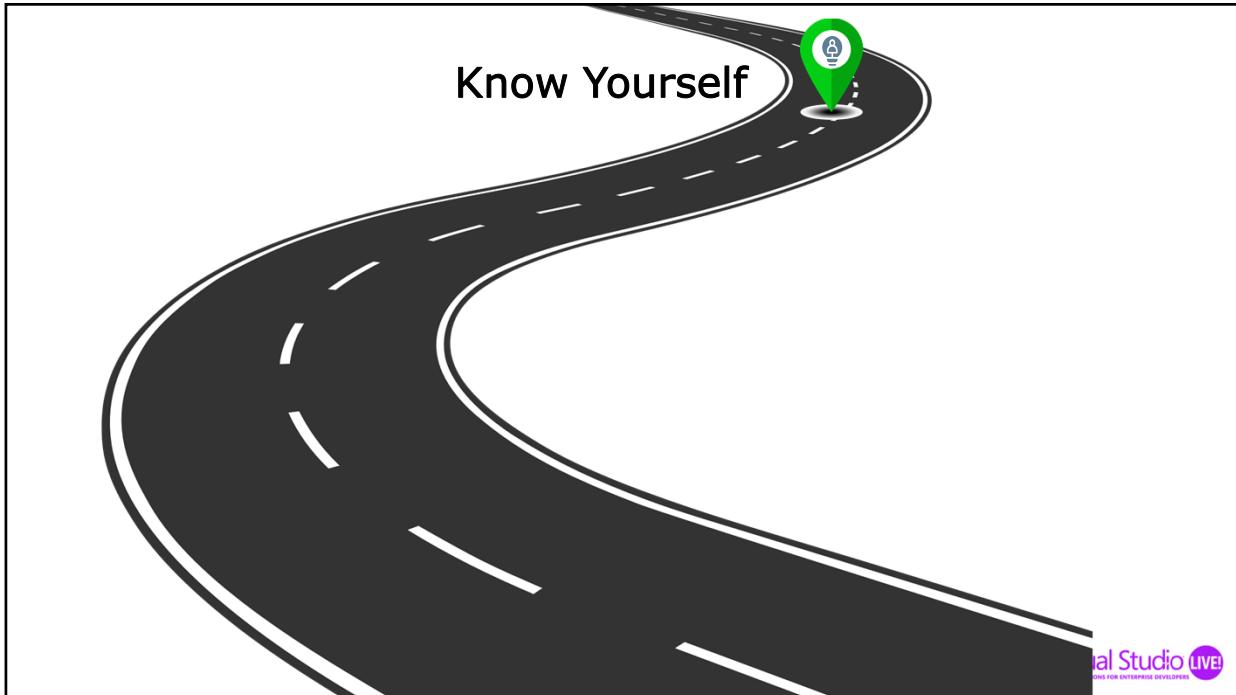


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Checkpoints

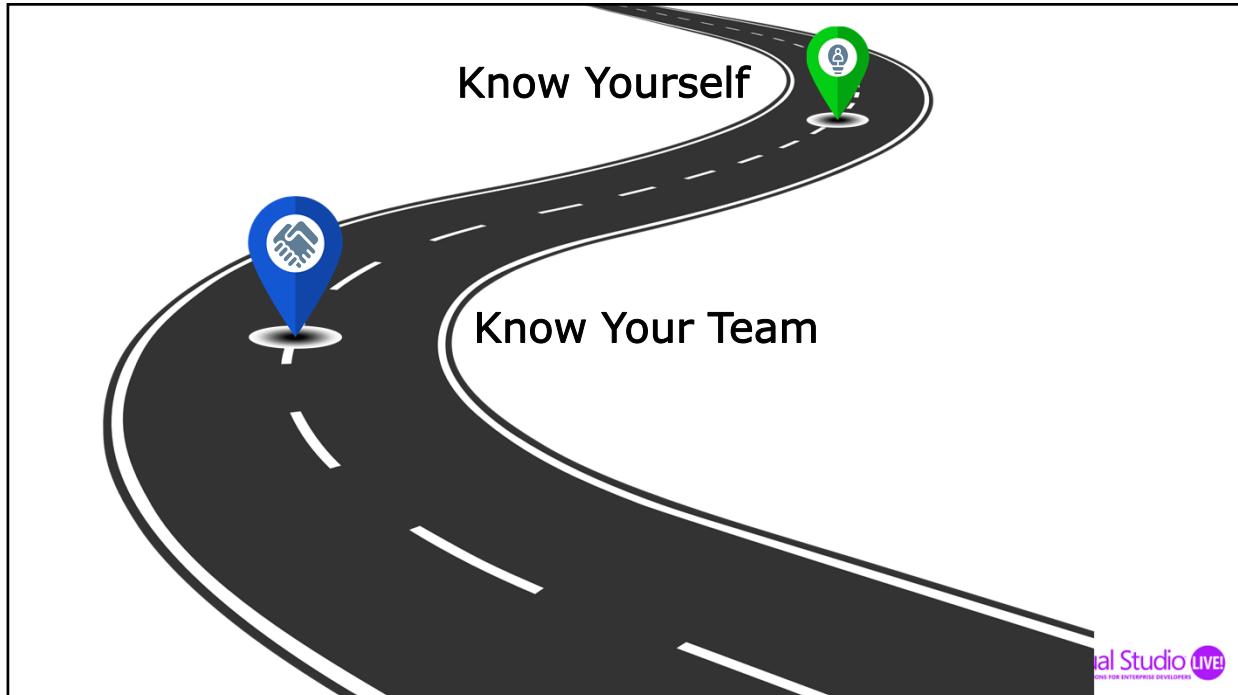
- 1 Know Yourself
- 2 Know Your Team
- 3 Build Trust in Your Team

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The 3 Be's

- Be Self-Aware
- Be Proficient
- Be Yourself



“Leaders shape the lives of those they lead with a reputation that is not forgotten.”

-Jenn Donahue



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How many direct reports do you have?

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Do you know their names?

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**Do you know their significant
others' names?**

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Do they have kids, pets, etc?

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Do you know their goals and aspirations?

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Rudy

President/CEO of 800+
Personnel Company



16



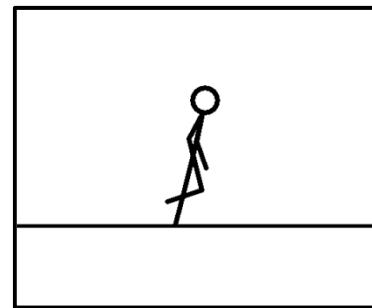
I want to know **everyone** because we are **family**, and I had a **commitment** to those who decided to work at our firm.

-Rudy Bonaparte

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Know your Team

- Strengths
- Weaknesses
- Goals?
- Aspirations?



Leadership by Walking Around

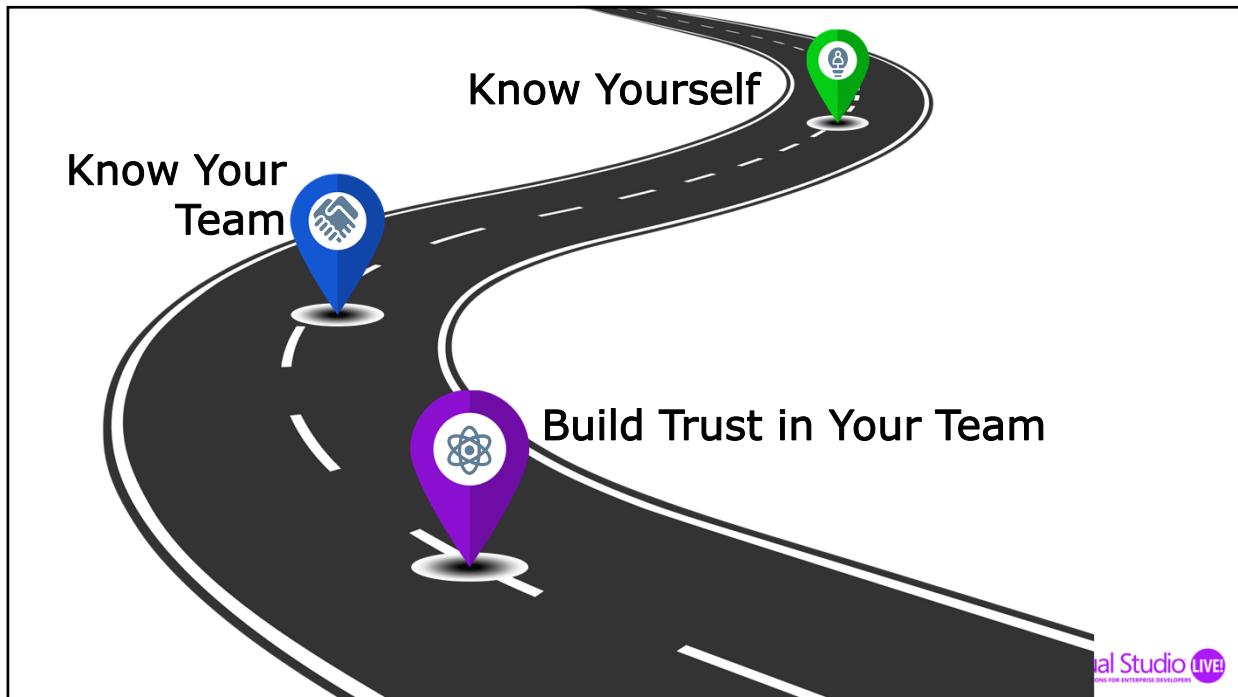
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The difficult we do immediately,
the impossible takes a bit longer.

-Motto of the U.S. Navy Seabees

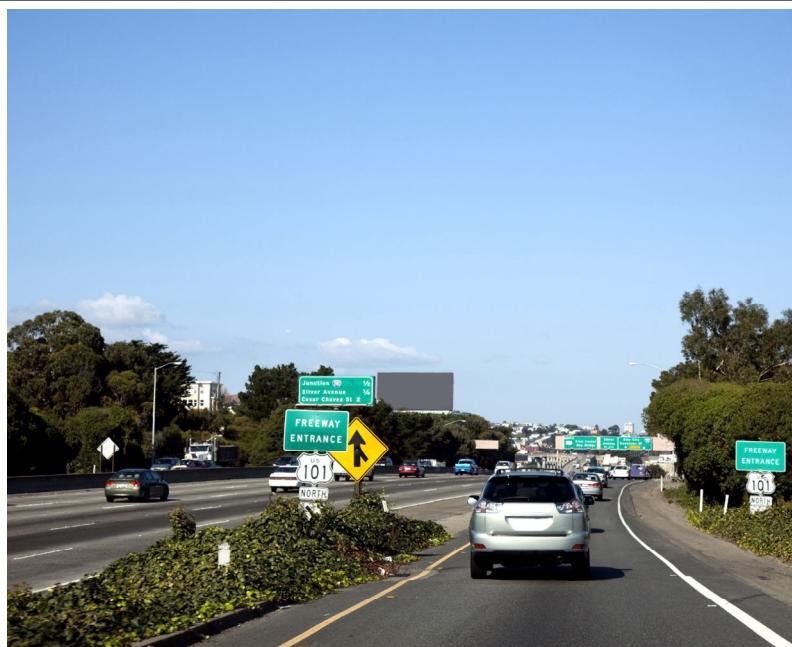
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TH14 - Mastering Genuine Leaders: Your Power to Do Great Things - Jenn Donahue

Have you been in a situation where you
have not been trusted?

How did that make you feel?



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How did it feel to not be
trusted?

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A large central word is "Frustrated". Surrounding it are various other words, many of which have arrows pointing towards the central word, suggesting they are interconnected or derived from it. The words include:

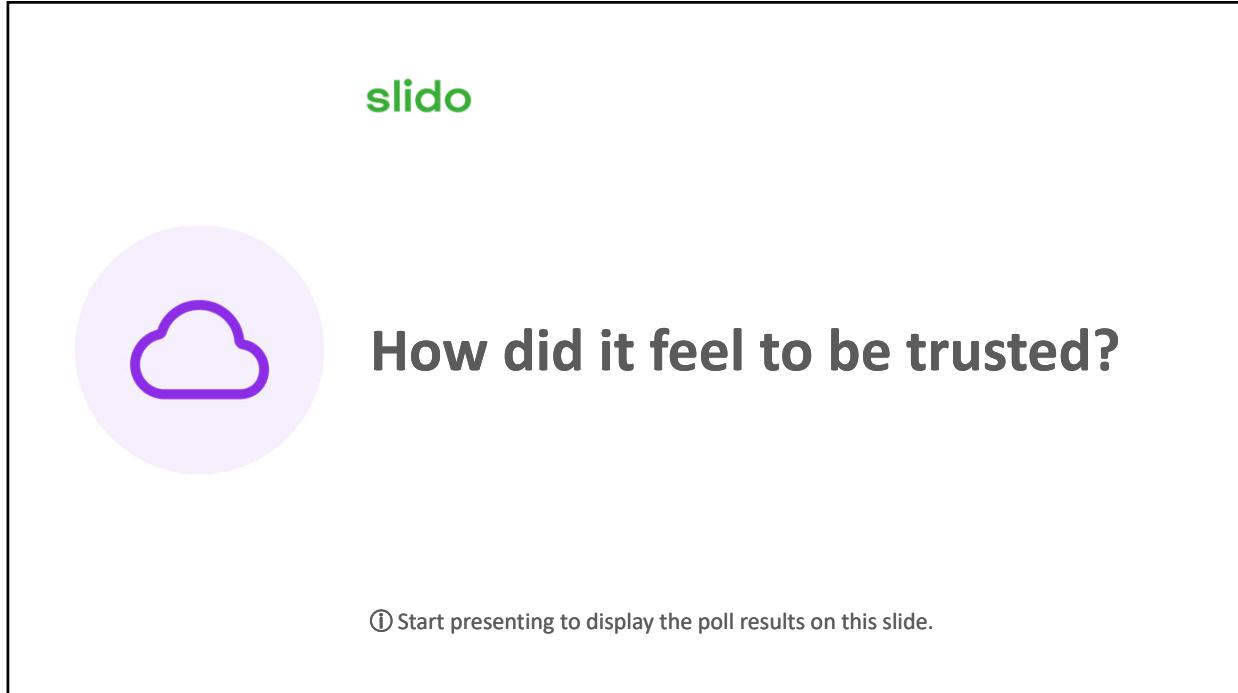
- Driven
- Unemployed
- Lost
- Fearful
- Miserable
- Trapped
- Invisible
- Betrayed
- Unwanted
- Bad
- Irrelevant
- Lonely
- Useless
- Insignificant
- Doubted
- Like-crap
- Stupid
- Challenged
- Lied-to
- Left-out
- Upset
- Anxious
- Underestimated
- Alone
- Disappointed
- Dumb
- Guilty
- Worthless
- Wanted-to-leave
- Hit-by-a-truck
- Numb
- Unappreciated
- Unsure
- Disengaged
- Annoyed
- Angry
- Misunderstood
- Disconnected
- Controlled
- Small
- Panicked
- Weak
- Not-aligned-with-my-goals
- Without-motivation



Have you been in a trusting business relationship?

How did that make you feel?





Build Trust

- Ask Questions



What do they want from me?

1. Can I trust you?
2. Are you committed to excellence?
3. Do you care about me?



What questions do you have for “them”?

1. Have I given you reason(s) to trust me?
2. Have I demonstrated my commitment to excellence?
3. Have I shown how much I care about you?



Build Trust

- Ask Questions
- Communicate
 - Often and with Transparency
- Listen



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RANGE CARD PREPARATION

SQD
PLT
CO | May be used for all types of direct fire weapons | MAGNETIC NORTH

DATA SECTION

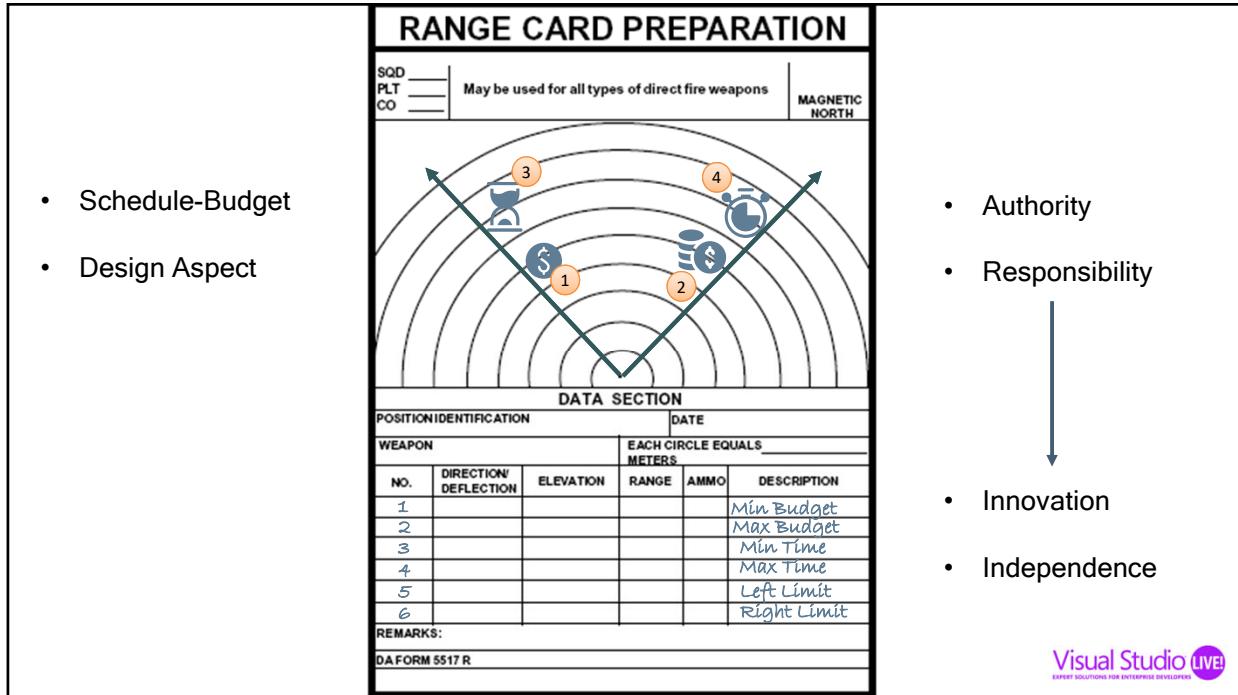
POSITION IDENTIFICATION DATE

WEAPON EACH CIRCLE EQUALS METERS

NO.	DIRECTION/ DEFLECTION	ELEVATION	RANGE	AMMO	DESCRIPTION
1					Road
2					Fence
3					Lone Tree
4					Barn
5					Left Limit
6					Right Limit

REMARKS:
DA FORM 5517 R

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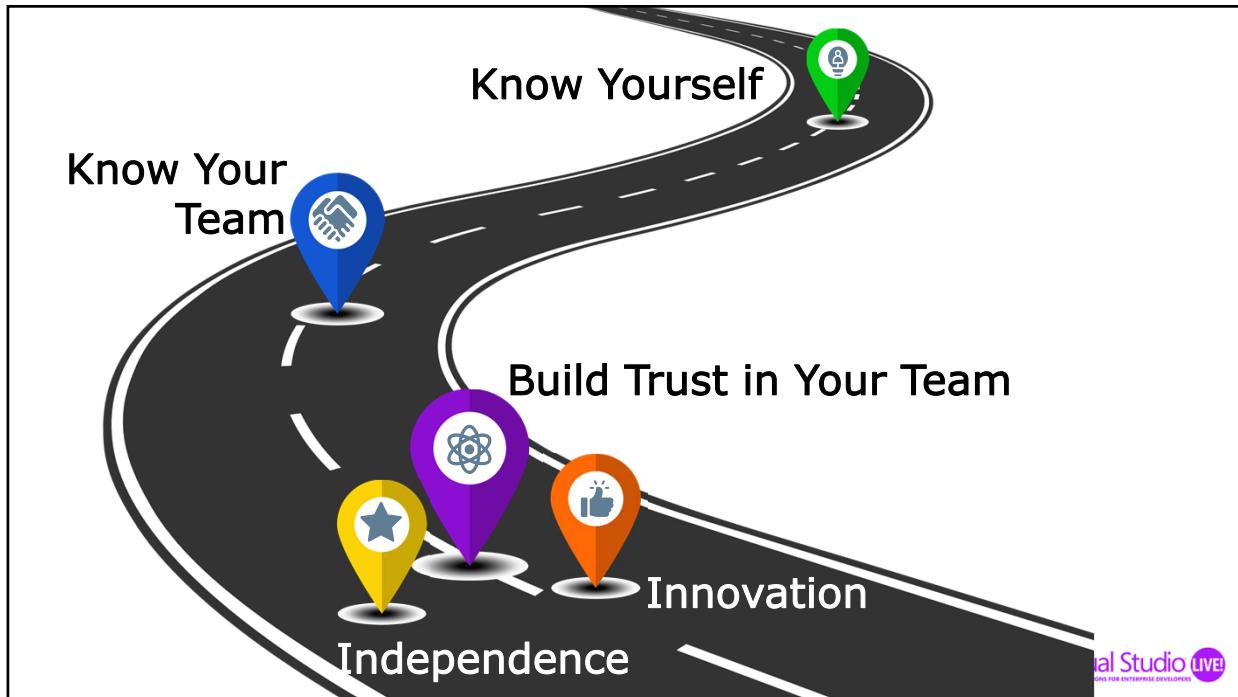


Develop and Reinforce Trust

- Delegate Authority
- Encourage ~~Allow~~ your Team to exercise Initiative
- Facilitate the success of the individuals – Provide the resources they need
- Train and guide your team, then trust in their performance

Gain the Team's trust, but also show trust in your Team.

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What is your biggest take-away?

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Tomorrow's Morning Actions



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What will you do tomorrow?

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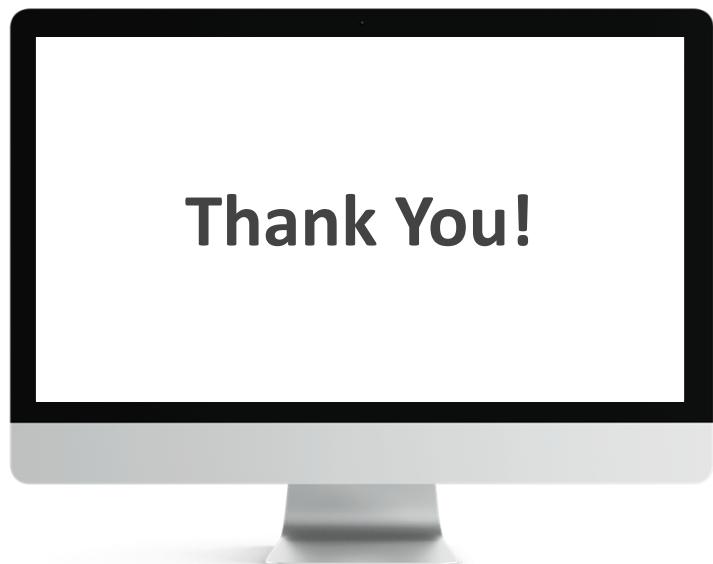
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