FusionWare Solutions

MEETING PARTICIPANTS:	DATE
1. Sathya Subramanian	26th Jan 2025
2. Seetha Lakshmi	**TIME**
3. Sai Subramanian	8:00 PM (UAE)
4. Srinivas Reddy Alla	9:30 PM (IST)
5. Hari Prasad	
6. Safiulla Shaik	
7. Nazmal Mohammed	

AGENDA:	RESPONSIBLE
1. Introduction of FusionWare Solutions & Collaboration Approach	Nazmal
2. FusionWare Key Insights and Future Plan	Srinivas
3. Credentials Overview	Hari Prasad
4. Understanding requirements of Dot Net Development	Safiulla

FusionWare Solutions

By integrating innovation, sustainability, and scalability, our mission is to empower businesses and communities with smart, future-ready solutions that drive growth, enhance operational excellence, and support a sustainable future through industry 4.0 technologies such as Integrated EMS, Digital twins, IoT and much more.

Our purpose is to revolutionize the energy and technology landscape by delivering end-to-end solutions that seamlessly integrate hardware and software, ensuring efficiency, sustainability, and innovation.

At our core, we believe that Industry 4.0 technologies are the powerful enabler of progress. Our mission is to bridge the gap between vision and reality by delivering solutions that are not only practical and scalable but also inspire a brighter, more connected future for generations to come.

We aim to - >>

Provide cutting-edge solar plant monitoring solution and advanced energy management systems to optimize energy consumption and promote renewable energy adoption.

Develop and implement building management systems that enhance operational efficiency and sustainability.

Innovate with integrated hardware solutions by embedding Wired/Wireless connectivity and enabling real-time data mapping and communication.

Offer seamless integration of multi-functional meters and SCADA systems to deliver robust monitoring, control, and automation.

Harness the power of the Internet of Things (IoT) to push critical data to networks, enabling smarter, connected infrastructure.

Deploy web-based application technologies to support efficient document management

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Lets Collaborate to combine resources, expertise, and technologies to create comprehensive, innovative and efficient solutions. The aim of collaboration is to enhance market reach, improve product/service offerings, reduce costs and share risks

	Role of Partner	Ownership	Maintenance	Future Projects (Of same client /client referral)
Sales Partnership ▪ Hardware ▪ Integration tools ▪ Sensors etc.,	Provide Leads, Requirements, Deal Closure	FusionWare	FusionWare	FusionWare
Service Collaboration ▪ Customized solutions ▪ EMS, AMS, BMS	Provide Leads, Requirements, Deal Closure	Client	FusionWare	FusionWare
Product Partnership ▪ ISO management Software ▪ Taqat Application	Provide Business Requirements, Validate UAT	SaaiyeTech	FusionWare	SaaiyeTech
Resource Supply ▪ Dot Net, Node JS Developers, App Development	Supply Technical resources	SaaiyeTech	SaaiyeTech	SaaiyeTech

Thank you!