Waleed Ahmad

41 Bowdoin Street, Staten Island, NY 10314

347-123-7399 | waleedahmad98@gmail.com

EDUCATION

New York Institute of Technology   New York, NY

Bachelor of Science in Computer Science   December 2019

WORK EXPERIENCE

New Millenium Consulting, LLC   **East Hanover, New Jersey**

Business Development Executive   February 2020 -Present

- o Strategizing ways to build market share, increase revenue, and acquire success through innovative developments in organizational structure
- o Successfully mastering a sharp learning curve in a short period of time, achieving monthly sales quota by building a strong pipeline of qualified leads
- o Leading efforts to acquire new potential clients, and establishing relationships to partner with industry leaders
- o Consolidating new leads and potential clients into a Master file using Excel
- o Maintaining and expanding database of prospects through the use of Internet and databases to effectively identify new targets and sales marketing

Bagel Hut   **Staten Island, New York**

General Manager   Spring 2016 – Fall 2019

- o Worked alongside the owner to co-design the floor plan of the establishment
- o Directed and coordinated operational activities of the establishment
- o Conducted interviews and hired a staff for the cashier and deli positions
- o Prepared income statements and balance sheets and projected cashflow
- o Managed business finances, including paying vendors and suppliers for product services rendered
- o Optimized all Bagel Hut Social Media platforms to boost traffic for the store

Muslim Majlis of Staten Island   **Staten Island, New York**

Sunday School Social Media Manager

Summer 2017 – Present

- o Developed brand awareness and online reputation by creating various social media accounts across platforms (Facebook, Instagram, Twitter)
- o Led a team to post weekly content in order to engage with followers
- o Conducted weekly livestreams of the Friday prayers
- o Integrated with the Mosque Youth Program to host outreach programs to the local Muslim community surrounded around the following activities:
    - o Team Sports, Luncheons, Fundraisers, Local Religious Keynote Speakers/Presentations

PROJECTS

Senior Design Mobile Game   **Spring 2019**

Mobile Gachapon game built by the combination of two engines, accentuating material design and dynamically updating the user interface:

- Lead developer of the User Interface
- Used Flutter and Android Studio to plan and develop 5 different in game screens that were connected to and read information from Firebase and launched gameplay from Unity.

Dog Match

Fall 2019

A dog matching search engine application built using Python that creates a comprehensive corpus containing scraped data from the web and matches the preferred attributes from the user's query to the highest-ranking match of dog breed

- Developer of the User Interface
- Implemented the first step of the web scraper which gathers the initial URLs off a single webpage and pulls specific
- information pertaining to dog name and its attribute and creates a corpus with that information.

ACTIVITIES

Muslim Majlis of Staten Island (MMSI), *Volunteer*   **Staten Island, New York**

Executive member of Ramadan Planning Committee   January 2009 – Present

- o In charge of distribution of the daily iftar and dinner for over 100 congregants
- o Work alongside the Board of Trustees to organize and create the daily iftar schedule
- o Responsible for organizing and maintaining the supplies used for the daily iftar

Head of the weekly Friday Prayer Donation Collection   March 2016 –

Present

- o Entrusted by the Chairman of Muslim Majlis of Staten Island to collect, record, and deposit the weekly donations
- o Create weekly expense reports and distribute payouts as needed

SKILLS

Languages: Fluent in English and Urdu
Coding: Java, HTML5, CSS3, JavaScript, Python, Flutter
Technologies/Environment: Windows, Linux, MySQL, Android Studio. MacOS, Microsoft Excel, Microsoft PowerPoint, Microsoft Work