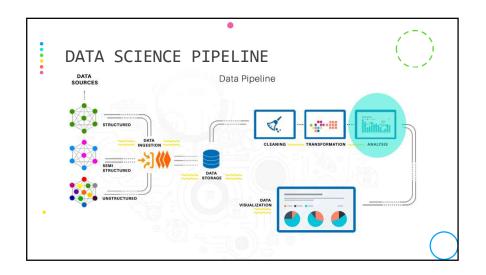
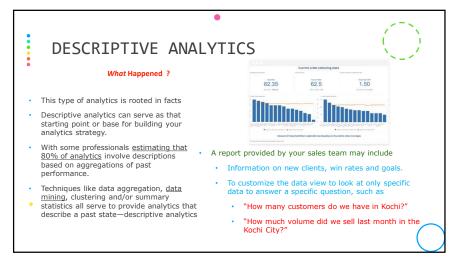


· Prescriptive Analytics





DIAGNOSTIC ANALYTICS

Why Did it Happen?

- Diagnostic analytics also focus on the past.
- These types of analyses look for cause and effect to illustrate why something occurred.
- · The objective is to compare past occurrences to determine causes.
- This is ofcourse a black-and-white answer, but instead provided in the context of probability, likelihood or a distributed outcome.

Diagnostic analytics can provide guidance by helping to:

- Identify outliers. For example, a sudden drop in sales or an explosion in website traffic that can't be explained
 may indicate a need for additional examination.
- Isolate patterns. Analysts may need to look outside the existing dataset to identify the source of the pattern. For
 example, a sudden drop in sales may have stemmed from the launch of a disruptor.
- Uncover relationships. Using more complex analytics, analysts may employ probability theory, regression analysis, or time series to isolate cause and effect relationships.

PRESPECTIVE ANALYTICS

How to Make it Happen?

- Prescriptive analytics builds on predictive analytics by helping determine recommended (prescribed) actions based on desired potential (predicted) outcomes, helping organizations achieve their business objectives.
- Prescriptive analytics models are constantly "learning" through feedback mechanisms to continuously analyze action and event relationships and recommend the optimal solution.
- By simulating the solution, prescriptive analytics can examine all the key performance criteria to ensure the outcome would achieve the correct metric goals before anything is implemented.

Report

- Artificial intelligence, machine learning and neural network algorithms are often employed to support prescriptive analytics
- To make specific suggestions based on nuanced patterns and perceptions of organizational goals, limitations and influencing factors.

PREDICTIVE ANALYTICS

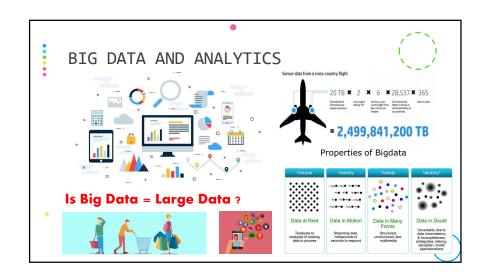
What Happens If?

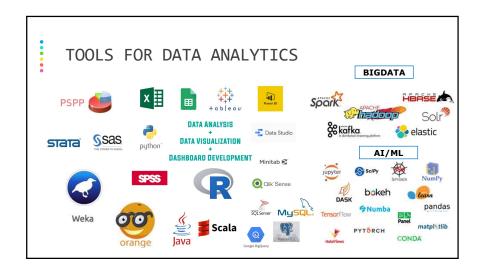
- Predictive analytics is the branch of the advanced analytics which is used to make predictions about unknown future events.
- Predictive analytics uses many

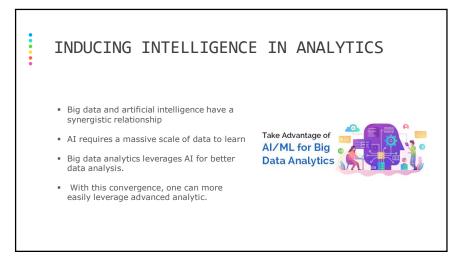
 techniques from data mining, statistics,
 modeling, machine learning, and artificial
 intelligence to analyze current data to

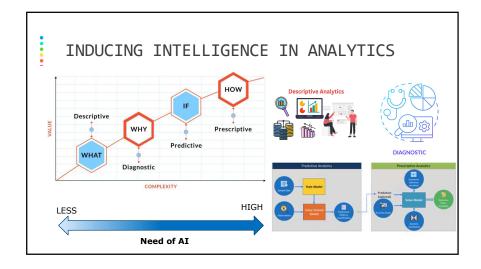
make predictions about future.

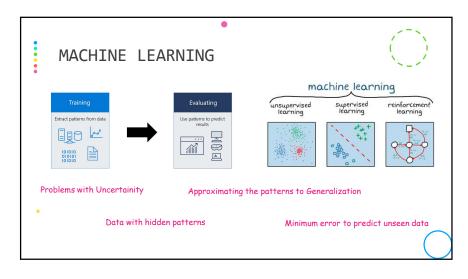
- The second secon
- Organizations are turning to predictive analytics to help solve difficult problems and uncover new opportunities. Common uses include:
- **Detecting fraud.** Combining multiple analytics methods can improve pattern detection and prevent criminal behavior.
- **Optimizing marketing campaigns.** Predictive analytics are used to determine customer responses or purchases, as well as promote cross-sell opportunities.











Data Visualization Graphical representation of information and data. Uses visual elements like charts, graphs, and maps Data visualization tools provide an accessible way to see and understand trends, outliers, and patterns in data. This makes the data more natural for the human mind to comprehend

History of Data Visualization

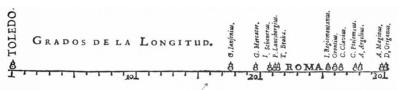
- 18th century saw the beginning of thematic mapping.
 - Attempts at the thematic mapping of geologic, economic, and medical data
- William Playfair
 - widely considered to be the inventor of many of the most popular graphs we use today
 - line, bar, circle, and pie charts



A graph by Playfair (1821), shown below, shows the price of wheat, weekly wages, and reigning monarch over a two hundred fifty year span from 1565 to 1820.

History of Data Visualization

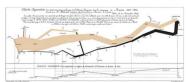
- Prior to the 17th century, data visualization existed mainly in the realm of maps, displaying land markers, cities, roads
- In 1644, Michael Florent Van Langren, a Flemish astronomer, is believed to have provided the first visual representation of statistical data
- Van Langren could have provided this information in a table, it is the use of the graph that really visually displays the wide variations in estimates



History of Data Visualization

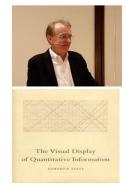
- The latter half of the 19th century is what Friendly calls the Golden Age of statistical graphics.
- Two famous examples of data visualization
 - map of cholera outbreaks in the London epidemic of 1854
 - number of men in Napoleon's 1812 infamous Russian campaign army, with army location indicated by the X-axis, and extreme cold temperatures indicated at points when frostbite took a fatal toll.

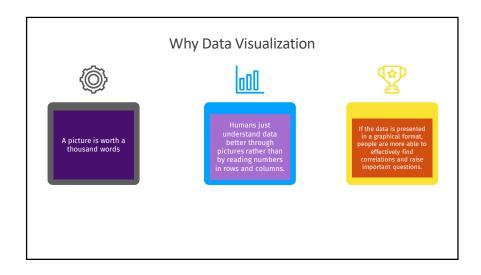




History of Data Visualization

- The latter half of the 20th century is what Friendly calls the 'rebirth of data visualization', brought on by the emergence of computer processing
- The early 80s saw the emergence of Edward Tufte, whose seminal work, *The Visual Display of Quantitative Information* is still used today in university courses for data visualization and statistical analysis





Data Visualization - A Formal Definition Data visualization is the process of acquiring, interpreting and comparing data in order to clearly communicate complex ideas, thereby facilitating the identification and analysis of meaningful patterns. Data visualization helps people understand the significance of data by summarizing and presenting a huge amount of data in a simple and easy-to-understand format in order to communicate the information clearly and effectively.

