

Customer Segmentation

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Customer segmentation:

is the practice of dividing a customers
into groups **based on** :

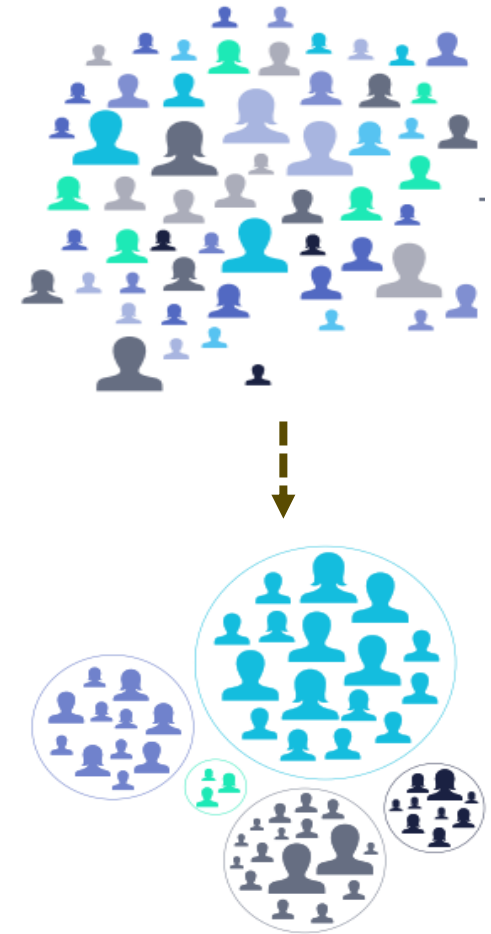
- Age
- Gender
- interests
- spending habits.





Benefit of Customer segmentation

In this project I will apply the idea by classify the customers into four segmentations (A,B,C,D) based on Age, work experience ,etc.

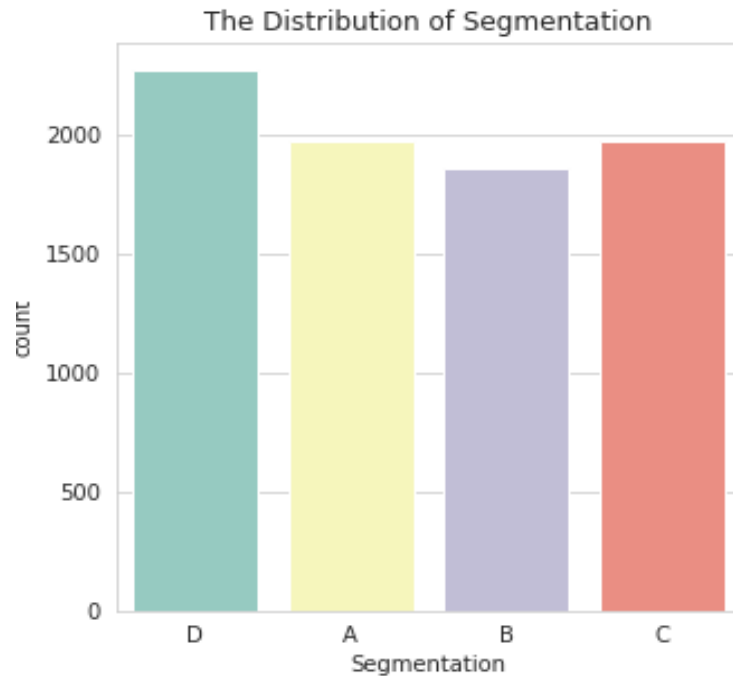


Process:

1

Exploratory Data Analysis (EDA)

- Analytic the data.
- Data Cleaning.
- Drop ID column
- Visualization between features and Segmentation(target)



Process:

1

Exploratory Data Analysis (EDA)

At the end of EDA I noticed the different of Segmentation A,B,C and D

Process:

2

Extract Features

- Categorical Features.
- Derived Features.

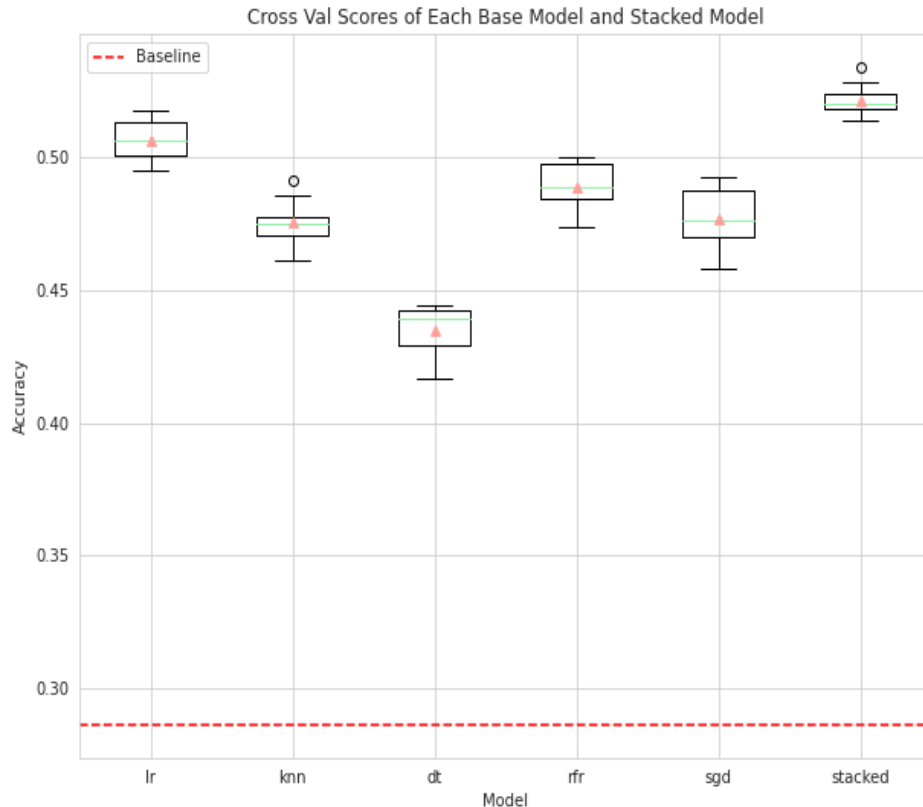
Process:

3

Data Modlling

- Scale Data
- Split the data.
- Baseline Model
- Build Classifications models:
(Logistic Regression,
Decision Tree, Random
Forest, KNN ,SGD, Stacking)

lr, Score: 0.5065689168934869
knn, Score: 0.47552061126642187
dt, Score: 0.4350509068588474
rfr, Score: 0.4889682728082165
sgd, Score: 0.47663569925581417
stacked, Score: 0.5217518981079227



Process:

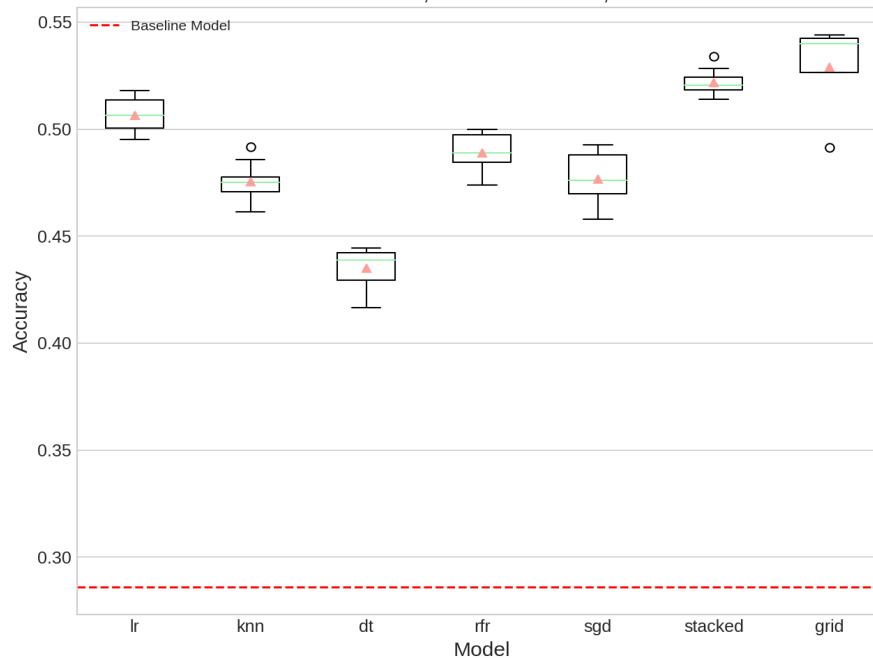
6

Optimizing the Model:

- optimizing the Stacking model

Grid model score: 0.5288825842692313

Cross Val Scores of Each Base Model, Stacked Model, and Best Tuned Stacked Model



Tech used:



seaborn



matplotlib



NumPy



pandas

Thank you for
listening



Github:

