



# DRONE PILOT TRAINING FRANCHISE PROSPECTUS

Indian Institute of Drones

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# Read What Our Franchisee Are Saying



**Capt. Virendra Panchal**  
Instructor, Bharuch branch

“IID is a good Knowledge partner and Supports us always any time and in any problem”

“I believe Indian institute of drones is transforming people into new technology of Drones”



**Sudhir Kumar**  
Franchise head, Hyderabad Branch



**Sivakumar H G**  
Branch coordinator, Bangalore Branch

“Multiplex Drone Collaborating with the Indian Institute of Drones was a great journey and wish the same future”

“Working with IID is very pleasant, from the first step onwards IID guides your all through the way”



**Vinoth Kumar C**  
Franchise head, Chennai Branch



## Organisation

Indian Institute of Drones (IID), with Government registered Regn No. 4/1267/159/206/67 specializes in training Professional Pilots and aerospace engineers who have the willingness to carryout UAV piloting, operations, with great emphasis on safety and security issues. The training at the institute will be carried out by highly qualified Instructors having more than 2000 hours of combined flying experience, providing the learners an in-depth knowledge in unmanned flying and unmanned systems technologies as per the DGCA CAR.

## Location

IID is a Training wing of Johnnette Technologies Pvt Ltd, is present in 3 different locations at Noida, Chennai, Podili which have very good connectivity. Podili location primarily conducts fixed-wing training and is also our Flight Test Centre. We have 2 Franchises as of publishing this document and 1 partner in India. 2 International partners in UAE & Bangladesh.

## Training Services

Indian Institute of Drones offers a wealth of value-added products and services to assist our customers in managing their day-to-day Drone solution needs. Additional information about them is available either via IID's web sites and IID White Papers. Why should an enterprise deploying the new, cloud-enabled business model select IID as a partner? IID is a market leader with expertise in Drone technology and Drone-based solutions. Students will benefit from IID's wide array of solutions, experience and professional service expertise. We offer training in both online and offline courses. Unlike many institutions in the world, we ensure importance being laid on practical training than theoretical training to keep up with the highest flight safety standards at par with military training methodology.

# DRONE TRAINING FRANCHISE

## Eligibility to become a IID Franchisee

- Should be an active drone pilot
- Must have undergone a proper drone pilot training
- If the franchisee is not a drone pilot, then at least one of his team member should be a pilot
- If none of the team member is an active pilot, then the nominated person must undergo drone pilot training
- The Nominated member should also undergo Train-the-Trainer program
- Should be a citizen of India
- Should be a resident of India
- Should be above 18 years of age
- Should know the local language

## Benefits of becoming a Franchisee

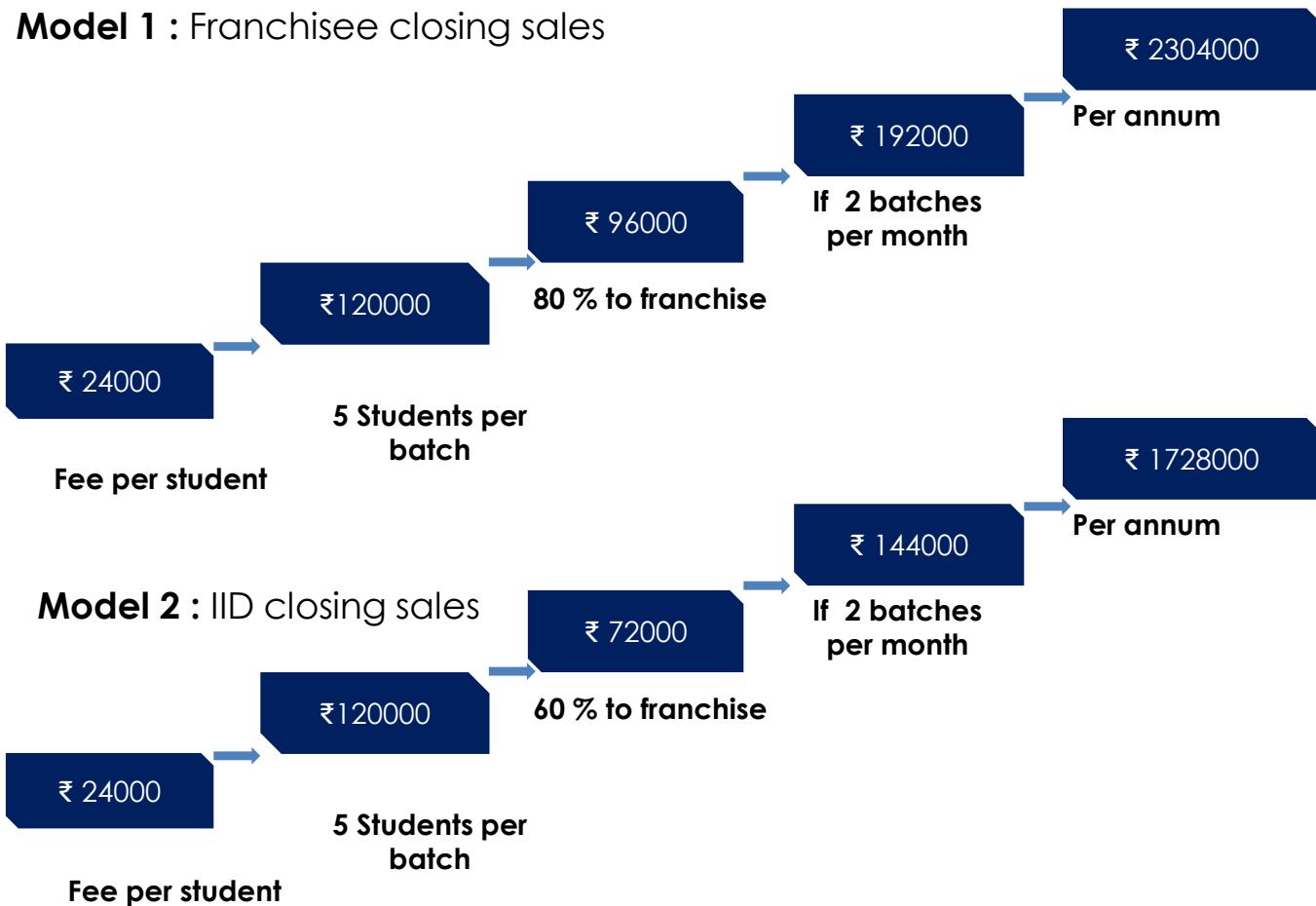
- Proven business model with a track record of commercial success
- Our business model can fit in to your own personal environment

- Opportunity to become a geographic leader in a unique industry
- Experienced management backing with full support package
- Full brand marketing support included in the package -
- No need to create a website, design a logo or a brochure Brand associated with service excellence, fun, safety and success
- Comprehensive training programmes in sales and, indeed, all business skills are offered
- Already proven methodologies textbooks and teaching materials, software and services, products and processes
- Creating a sustainable, professional working environment which you enjoy and feel proud of, making it tangible
- Creating holistic differences to the lives of drone professionals



# Business Model & How it Works (Case Study)

## Model 1 : Franchisee closing sales



Expenditure			
Expendables	5 Students / 3 Days	Two Batches Per Month (Rs)	
Course Material	150 * 5	750*2	1500
Food	150*5*3	2250*2	4500
T-Shirt	270*5	1350*2	2700
Office rent			15000
Electricity			3500
Running Expense			5000
Instructor Salary			20000
<b>TOTAL</b>	<b>Per Month</b>		<b>₹ 52,200</b>
<b>TOTAL</b>	<b>Per Year</b>		<b>₹ 6,26,400</b>

Annual Income – Annual expenditure as per Model 1 is ₹ 23,04,000 – ₹ 6,26,400 = ₹ 16,77,600

Annual Income – Annual expenditure as per Model 2 is ₹ 17,28,000 – ₹ 6,26,400 = ₹ 11,01,600

\*This case study is based on the least number of students per batch

\*these numbers are projections only and not actuals

# How to make money as a Franchisee (Case Study)

Suppose you invest Rs 6 lacs (Rs 4.9 lac Fee) + (Rs 1 lac Office setup)

First month you train 10 Students at Rs 24,000. Your Revenue at 60 % is Rs 1,44,000

Second month you train 20 Students at Rs 24,000. Your Revenue at 60 % is Rs 2,88,000

Third month you train 20 Students. Your Revenue is Rs 2,88,000

Fourth month you train 20 Students. Your Revenue is Rs 2,88,000

**You Break even in the third month**

**You get ROI in the fourth month**

\*This case study is based on the least number of students per batch

\*These numbers are projections only and not actuals

# Marketing & Branding your Franchisee

We will help you launch your IID Franchise to create maximum local awareness in your franchise territory. This will be paid for from your Franchise Package Fee. The following are some of the areas that can be targeted:

- Sales training; lead generation; relationship building
- Pre-launch contact to existing & potential new clients in your territory
- Personalized emails to existing IID clients to introduce & promote your new business
- Targeted client mailing – IID brochure & intro letter
- Establishing contact with local, regional & national construction companies
- Presence on IID website promoting your franchise
- Social media / LinkedIn launch activity
- Webinars and Events will be conducted on regular basis

## Selection Criteria

As a Franchisee few desired skills and abilities needs to be demonstrated. The following attributes are very essential for a smooth operation of a franchise, Hence IID makes sure that the franchisee encompass these skills



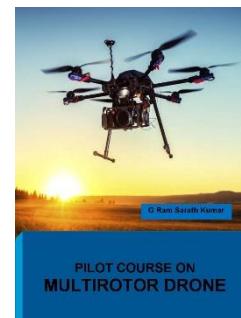
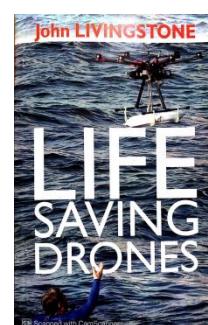
# DRONE TRAINING FRANCHISE

## What will YOU receive from IID as a Franchisee

When you take on a franchise, unlike starting your own business, you're not alone, and that can be a great comfort. As a franchisor, IID makes sure you know how much support you get from us, what other people's experiences are and how much help the company offers those people when the going get tough. How much support do other franchisees receive, or are they left to their own devices. One of the hardest things is asking for help when things are going wrong. Hence, we assure you that proper support is provided, and we are willing to help, so that process is easier.

Apart from this the below mentioned essentials will also be provided,

- DGCA approved and exempted DRONE -Johnnette JR5
- Drone Simulator – 1
- Training for instructor – 2 days instructor training
- Instructor certificate and Instructor Pilot card will be issued from IID head office.
- Hard copy for the entire course material (1 set)
- IID T- Shirt – 2
- IID Cap -2
- IID Backpack -2
- Knowledge book -2
- pilot course on Multirotor Drone Book - 1
- IID Logbook – 1
- IID Indemnity bond - soft copy
- IID Feedback forms - soft copy
- All IID course materials and presentations soft copies will be provided



# Train-the-Trainer Program for the Prospective Franchisee

Train - the -trainer is a two days dedicated training program where the franchisee will learn how to implement franchise business strategies. This program is for certified drone pilots only.

DAY	ACTIVITY
DAY 1	<p><b>1. How to Run a franchise</b></p> <ul style="list-style-type: none"><li>1.1 Hire the right team</li><li>1.2 Pay attention to your customer service &amp; reputation</li><li>1.3 Be prepared to do a lot of marketing &amp; advertising</li><li>1.4 Focus on customer retention</li></ul> <p><b>2. Franchise administration</b></p> <ul style="list-style-type: none"><li>2.1 Training room facilities</li><li>2.2 Drone lab details faculty lab assistant details</li><li>2.3 Maintaining IID student details (soft copy/ hardcopy).</li></ul>
DAY 2	<p><b>1. Legal obligations</b></p> <ul style="list-style-type: none"><li>1.1 Financial</li><li>1.2 Marketing</li><li>1.3 Administrative</li><li>1.4 Territory development</li></ul> <p><b>2. Drone Flight training for your students</b></p> <ul style="list-style-type: none"><li>2.1 Pre - Flight checks supervision.</li><li>2.2 Psychology of students.</li><li>2.3 Motivating your students.</li><li>2.4 Supervision during training on essentials like rotating the quadcopter to different angles, and fly it left/right and forwards/backwards until they are comfortable flying a quadcopter without it facing the same direction as you instructed them and more.</li><li>2.5 Assessment and certification of your students.</li></ul>

# Franchise Drone Equipment

## JR 5 Multirotor with NPNT module



Johnnette JR 5 is a multirotor drone with 4 carbon blades. Its light structure and motor allow for extreme maneuverability with manual piloting. It is designed for automatic flights and can carry out missions for inspection of infrastructure, structures, network lines or industrial sites etc in automatic or manual mode. Also it has GPS for accuracy, thereby making it fail safe. JR5 is the ultimate NPNT compliant DGCA approved and exempted drone.



*Images shown are for illustration purposes only*

# Our Johnnette JR – 5 model has been exempted for conducting RPAS training by MoCA

GOVERNMENT OF INDIA  
OFFICE OF THE  
DIRECTOR GENERAL OF CIVIL  
AVIATION  
OPP.SAFDARJUNG AIRPORT,  
NEW DELHI – 110003  
Aircraft Engineering Directorate



भारत सरकार  
महानिदेशक नामकर विभाग  
का कायोलय  
सफदरजंग एयरपोर्ट के समन्वे  
नई दिल्ली - ११० ००३  
विमान अभियांत्रिकी निदेशालय

Reference No./मामा: DGCA-27046/16/2020-AFD-DGCA  
Dated/दिनांक: 14<sup>th</sup> August, 2020

Accountable manager  
Pioneer Flying Academy Pvt. Ltd.  
B-126, Yashwant Place,  
Chankypuri,  
New Delhi-110021.

(Kind attention: Ms Saroj Joshi, Accountable manager)

**Subject: Permission for conducting remote pilot training at Pioneer Flying Academy Pvt. Ltd. using Remotely Piloted Aircraft Systems-Regd.**

Sir/Madam,

This has reference to letter No. PFAP/DGCA/OPS/2020-08 dated 18<sup>th</sup> July 2020 and e-mail dated 14<sup>th</sup> August, 2020 regarding permission for conducting pilot training at Pioneer Flying Academy Pvt. Ltd., Aligarh using Remotely Piloted Aircraft Systems.

Based on the information provided and undertaking, this office hereby accords exemption from CAR Section 3, Series X, Part I, Pioneer Flying Academy Pvt. Ltd., Aligarh for conducting remote pilot training using Remotely Piloted Aircraft Systems. The above stated exemption shall be valid for a period of 1 year from the date of issue of this letter or until the operationalization of Digital Sky Platform, whichever is earlier.

However, this exemption shall be valid only if all conditions and limitations as stated in Annexure I to this letter are strictly adhered to. In case of violation of any condition, this exemption shall become null and void.

Incl.: As stated

(G. Rajasekar)  
Joint Director General of Civil Aviation  
for Director General of Civil Aviation

**Exemptions and Limitations:** This exemption is subject to the following conditions and limitations:

**Exemption:** This exemption is granted to Pioneer Flying Academy Pvt. Ltd., Aligarh for conducting pilot training at Pioneer Flying Academy Pvt. Ltd., Aligarh using Remotely Piloted Aircraft Systems.

The exemption to Pioneer Flying Academy Pvt. Ltd., Aligarh from the relevant provisions of section 3, Series X, Part I, is subject to exemption from Rule 15A of the Aircraft Rules, 1937.

Pioneer Flying Academy Pvt. Ltd., Aligarh shall obtain necessary clearances from (a) Local Air Traffic Control (ATC), (b) Ministry of Defence, (c) Ministry of Home Affairs, (d) Air Defence clearance from Air Force and (e) Airport Authority of India (AAI) prior to operation of Remotely Piloted Aircraft Systems (RPAS).

Pioneer Flying Academy Pvt. Ltd., Aligarh shall only operate the RPAS which has been duly disclosed to Government of India and issued with a valid Drone Acknowledgement Number (DAN) (i.e. DIDA00U31 for JR-5 model).

Pioneer Flying Academy Pvt. Ltd., Aligarh shall obtain the TPM (Training Procedure Manual) from Directorate of Flying Training, DGCA, prior to the actual operations.

Pioneer Flying Academy Pvt. Ltd., Aligarh shall take necessary permission regarding Aerial Photography, if applicable, from Directorate of Regulations & Information, DGCA.

Photographs/video-graphs, if taken through RPAS shall be used by The Pioneer Flying Academy Pvt. Ltd., Aligarh only. Pioneer Flying Academy Pvt. Ltd., Aligarh shall be responsible for RPAS and data collected through RPAS.

Operation of RPAS shall be restricted to day operations (from sunrise to sunset), within Line Of Sight (VLOS).

Pioneer Flying Academy Pvt. Ltd., Aligarh shall indemnify DGCA from any legal cases or other issues arising due to these operations.

Pioneer Flying Academy Pvt. Ltd., Aligarh shall ensure that the RPAS is in working order and shall be responsible for any eventualities due to malfunction / disorientation of RPAS.

In case of any injury to any person due to physical contact with the equipment, Pioneer Flying Academy Pvt. Ltd., Aligarh shall be responsible for medico-legal issues.

Pioneer Flying Academy Pvt. Ltd., Aligarh shall have adequate level of insurance to cover damage to third party resulting from accident / incident occurred during the operation of RPAS.

Pioneer Flying Academy Pvt. Ltd., Aligarh shall ensure that hazardous material or variable are not carried in / using the RPAS under any circumstances.

Pioneer Flying Academy Pvt. Ltd., Aligarh shall ensure safety, security and privacy of public, operator etc. Further, in case of any eventuality, DGCA shall not be held responsible.

Pioneer Flying Academy Pvt. Ltd., Aligarh shall not operate the RPAS in no-fly zones specified in 3.1 of the CAR Section 3, Series X, Part I without the approval of concerned Ministries/

It shall not be operated in the vicinity of airport as per the provisions of the CAR. If operated near an airport, approval from Airports Authority of India (AAI) shall be taken in advance regarding area of operations of RPAS.

Pioneer Flying Academy Pvt. Ltd., Aligarh shall ensure that only trained / experienced bona fide operators the RPAS.

This letter shall not override other restrictions / SOP on Remotely Piloted Aircraft System issued by other Government Agencies.

In case of incident/accident during any phase of the operations, reports to be submitted to Directorate of DGCA.

14.8.2020.



## Johnnette-JR 5 Drone Specification

Aircraft Dimensions	65cmx 65mm x 32.5cm
Battery Quantity	1
Aircraft Weight	2005 grams
Propeller	ABS
Frame	Carbon Fibre
Receiver	6 Channel
Transmitter	2.4 GHz
LIPO Battery	3Cell 5200MAH
GPS Receiver	UBLOX M8N
Max Speed	14 Kmph
Range	500m
Operational Altitude	100m AGL
Max Endurance	upto 11 min
Power Type	Electric motor
Battery	Lithium Polymer
Wind Resistance	10-15 km/hr
Transport	Can be transported by car, airplane and ship
Operating Frequency	2.400 GHz
Operating Temperature	14° to 104° F (-10° to 40° C)
Battery Capacity	5200mah
Battery Voltage	11.1v
Cell Type	3s
Max Continuous Discharge	40C
Operating Temperature	14° to 104° F (-10° to 40° C)
Charge Temperature	41° to 104° F (5° to 40° C)
Discharge Rate	25C

# Terms and Conditions

- 
- The Franchisee will be receiving Johnnette-JR5 Drone from the Franchisor, which is included in the franchisee package to conduct drone pilot training at the franchisee's premises.
  - The warranty period for Johnnette-JR5 Drone will be for 6 months, after which the franchisee will have to apply for AMC which will be 13% of the actual cost of the drone as an option.
  - Any Incident/Accident that is caused to the Drone provided by the franchisee must be reported to the franchisor by email. The franchisor will respond to this email within the next 48 hours.
  - If the technical issue cannot be resolved by the franchisor over call/email, then the technical support team may require to travel to the franchisee's location if needed. The cost of travelling, stay and food for the technical team must be borne by the franchisee till the time the issue is resolved. There will also be a service charge on per day basis.
  - Financial implication on damage caused will be determined based on the fault caused either by pilot error or by drone design fault post assessment of the drone's condition.

## Regulatory & Technical Support from IID



All support regarding the Drone regulations of DGCA will be advised to the franchisee as a limited franchise partner of IID.

**Call** : +91 807-461-1720  
**Email** : cc@johnnette.in  
**Time** : 09:30 am – 05:30 pm  
Monday – Friday

All Technical support will be provided by the franchisor as per the requirement. In order to avail the technical support, the franchisee shall contact the franchisor.



# DOCUMENTATION

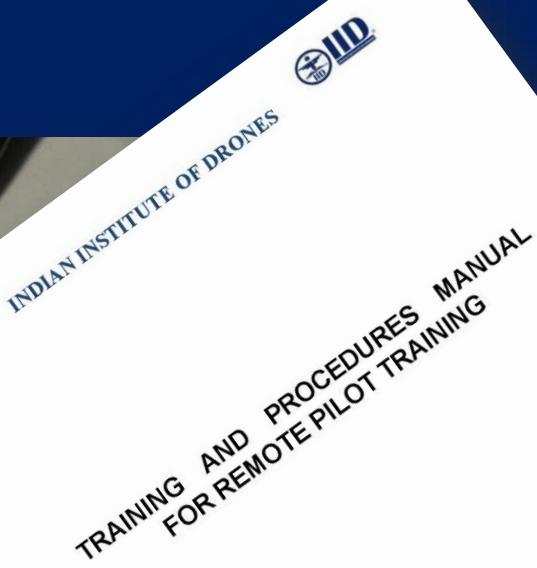
## Training and Procedures Manual (TPM)

The Training and Procedures Manual describes the way the organization conducts its activities in accordance with Civil Aviation Requirements Section 3, Series X Part 1.

The Franchisor will be providing the Training and Procedure Manual to the Franchisee. The Franchisee must strictly adhere to the TPM provided by the Franchisor. The manual consist of training organization's philosophy, policies, procedures and practices and in accordance with the CAR Section 3 Series X Par1.

The structure of the manual is easy to understand, appropriate for the information documented and clearly identified through headings and other formatting devices

The Training and Procedures Manual is reviewed and tested under realistic conditions before its use. The validation process is included using the critical aspects of the information contained in the manual to verify its effectiveness. Routine interaction among groups within the organization is carried out as a part of validation process.



# Franchise Checklist

DESCRIPTION	YES/NO
<b>1. Existing/ Proposed Location of the Centre</b> <ul style="list-style-type: none"> <li>1.1 Prime Location/ On Road etc.</li> <li>1.2 Owned/ on lease/ Rent etc/ Commercial/</li> <li>1.3 Residential if rented, any terms of Rent.</li> <li>1.4 Visibility from Road &amp; Parking Area.</li> <li>1.5 Familiarity of the location</li> </ul>	
<b>2. Total carpet area and its set up</b>	
<b>3. Infrastructure of Centre</b> <ul style="list-style-type: none"> <li>3.1 No. of Classrooms</li> <li>3.2 Total No. of students it can train at a time</li> <li>3.3 Seating capacity of the classroom &amp; furniture's</li> <li>3.4 Air conditioning</li> <li>3.5 Training Aids such as overhead projectors boards &amp; markets/ chalks etc.</li> <li>3.6 Computer/ TV/ VCR/ based Classroom</li> <li>3.7 UPS for computer System</li> <li>3.8 Is there any room for Counseling and management</li> <li>3.9 Conference / meeting room</li> <li>3.10 No. of Drone Labs &amp; total no. of Drones.</li> <li>3.11 Software used and their source</li> <li>3.12 Drone availability and their names</li> <li>3.13 Any specialized multimedia lab with CD- ROM/Speakers/Headphones</li> <li>3.14 Any educational CD available</li> <li>3.15 Networking in lab</li> <li>3.14 Internet Connection &amp; Type</li> <li>3.15 No. of Modem/ Printers &amp; its Configuration</li> <li>3.16 Staff room available or not</li> <li>3.17 Any almirah or Lockers for the staff members</li> <li>3.18 Generator for Power Backup</li> </ul>	
<b>4. Faculty/ Lab Assistants/ Supporting Staff*</b> <ul style="list-style-type: none"> <li>4.1 No. of Centre manager/ Centre Head/ Technical Head</li> <li>4.2 No. of Instructor</li> <li>4.3 No. of Network Administrators</li> <li>4.4 No. of Senior Faculties</li> <li>4.5 No. of Junior Faculties</li> <li>4.6 No. of Lab Assistants</li> <li>4.7 No. of Clerical staff</li> <li>4.8 No. of Counselors</li> <li>4.9 Any other Support Staff</li> </ul>	
<b>5. Academic qualification &amp; Experience of Faculties*</b> (Name and Qualification of the following) <ul style="list-style-type: none"> <li>5.1 Centre Manager/ Centre Head/ Technical Head/ System Administrator</li> <li>5.2 Instructor</li> <li>5.3 Network Administrator</li> <li>5.4 No. of Senior Faculties</li> <li>5.5 No. of Junior Faculties</li> <li>5.6 No. of Lab Assistants</li> </ul>	
<b>6. Library</b> <ul style="list-style-type: none"> <li>6.1 No. of books in Library</li> <li>6.2 No. of Newspapers/ Periodicals/ Magazines</li> <li>6.3 No. of Technical and Non-Technical books</li> <li>6.4 Seating arrangement in library</li> <li>6.5 No. of students can be accommodated at time</li> </ul>	

## Qualification Documents

DESCRIPTION	YES/NO
1. Name of the Firm/Company/Institution/Society	
2. Name of Head of organization	
3. Address Website, if any, then URL	
4. Telephone	
5. Status of the Firm/Institution 5.1 Limited/ Proprietary/ Pvt. Limited/ Society etc. 5.2 Date of Incorporation/ Commencement of business 5.3 Nature of Business	
6. Qualification of the Owner/ Management	
7. Existing/ Proposed Location of the Centre 7.1 Prime Location 7.2 Owned/ on lease/ Rent etc/ Commercial/ Residential if rented, any terms of Rent. 7.3 Visibility from Road & Parking Area. 7.4 Familiarity of the location	
8. Address Proof	
9. Age Proof	

# FINANCIAL IMPLICATION

## How much is needed to become a IID Franchisee



\*Johnnette JR5 drone is included only in 1<sup>st</sup> year's starter kit

\*In the 2<sup>nd</sup> yr and 3<sup>rd</sup> franchise kit will be provided

## Royalty to IID

Sales	Royalty
If the franchisee (you) generates the lead and if he/she converts the lead into sale	20 % of the actual fee + GST collected from that student has to be paid to IID
If the franchisor (IID) generates the lead and if he/she converts the lead into sale	40 % of the actual fee + GST collected from that student has to be paid to IID

## FAQs

### 1. Where will the Flying training be held?

The training will be held at the nearest Public park or open ground near the Franchise office with intimation to the local police office if required. Approval of land owner is necessary before commencing flying training at that location.

### 2. Who will conduct the actual training?

The Instructor/s appointed by the Franchisee will be giving the training and the certification will be provided by the franchisor.

### 3. Who must attend the training?

You can train anyone who is intending to use drones for their professional operations with proper Identity Card and Indian Nationals only. Approval from IID has to be taken before enrolling foreign nationals.

### 4. How long will the training take overall?

Each training program is designed for specific purpose. Students may refer to website for more information on this.

### 5. How much time will be devoted to each topic?

Each topic has specific requirements and it takes sometimes more time to make students understand on some topics, therefore time is variable.

### 7. How will trainees be tested on their knowledge?

The information will be provided in the Training Procedure Manual provided by the Franchisor.

### 8. What will happen if a trainee fails? Does not attend? Demonstrates a poor attitude?

If the trainee fails in the test conducted by the franchisee, the trainee will be asked to join the next immediate batch and redo the course . If the trainee fails to attend the Course, he will be asked to join in the next immediate course which is scheduled. If the trainee demonstrates poor attitude, the instructor should give him a warning. If he still persists to demonstrate poor attitude which disturbs the environment of the class, he will be asked to leave immediately and the fee which the trainee has paid won't be refunded.



## **Appendix A – Details of Current Franchisees and Partners**

---

### **Hyderabad (Telangana)**

Neerudu Devarpriyam Sudhir  
Drone World Technologies Pvt Ltd

### **Chennai (Tamil nadu)**

Vinoth Kumar C  
Indian Institute of Drones

### **Baruch (Gujarat)**

Capt Virendra Panchal  
Udaan Group

### **Coimbatore (Tamil nadu)**

Vishwanath  
Indian Institute of Drones

### **Bangalore (Karnataka)**

Shiva Kumar H G  
Multiplex Drones

### **Kozhikode (Kerala)**

Siva Prasad K  
Autonomous Industries Pvt Ltd

### **Guwahati (Assam)**

Gulshan Jalan  
SBG Enterprise

### **Vijayawada (Andhra Pradesh)**

Pilli Pavan Kumar  
Indian Institute of Drones

### **Dehradun (Uttarakhand)**

Mudit Sharma  
Wings Inc

### **Visakhapatnam (AP)**

Pilli Pavan Kumar  
Indian Institute of Drones

### **Mumbai (Maharashtra)**

Rakesh Kumar Rai  
Dronasthra Energy Flights Pvt Ltd

### **Pune (Maharashtra)**

Vijaykumar Pandit Phalake  
Indian Institute of Drones

### **Fujairah (UAE)**

Mosabbah Almesmari  
Melaaha Drones

### **Dhaka (Bangladesh)**

Shahin Matubber  
Aerial Intellehgence & Geoinformatics

## Appendix B – List of approved Franchise Locations

1	Agartala
2	Aizawl
3	Bangalore
4	Bhubaneswar
5	Chandigarh
6	Chennai
7	Coimbatore
8	Daman
9	Dehradun
10	Gangtok
11	Guwahati
12	Hyderabad
13	Imphal
14	Indore
15	Itanagar
16	Jabalpur
17	Jaipur
18	Kailashahar
19	Kavaratti
20	Kohima
21	Kolkata
22	Kozhikode
23	Kurnool
24	Leh
25	Lucknow
26	Mumbai
27	Nagpur

28	Panaji
29	Patna
30	Pondicherry
31	Port Blair
32	Pune
33	Raipur
34	Rajkot
35	Ranchi
36	Shillong
37	Shimla
38	Srinagar
39	Surat
40	Thiruvananthapuram
41	Tiruchirappalli
42	Udaipur
43	Vijayawada
44	Visakhapatnam
45	Warangal



## Appendix C

### IID Partnership with FTO for small category drone training

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**Pioneer**  
Flying Academy P Ltd

Date : 27/08/2020

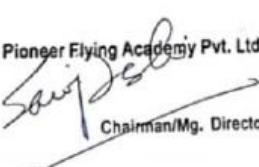
TO WHOM SO EVER IT MAY CONCERN

---

Pioneer Flying academy Pvt Ltd, Aligarh (PFAPL) with reference to letter no.AV-29017/17/2020-SdnIT -MOCA, dated 14<sup>th</sup> August 2020 has been exempted for conducting remote Pilot training using Remotely Piloted Aircraft (RPA) JR-5.

Remote Pilot training will be conducted in partnership with Indian Institute of drones ,(A training wing of Johnnette Technologies Pvt Ltd). The training will be for small category Remotely piloted aircraft for which Johnnette JR-5 model/DAN :DIDA00U31 which has been voluntarily disclosed to Government of India will be used, which is also NPNT compliant.

The responsible person from Indian institute of Drones is Lt Cdr John Livingstone (retd) ,Accountable Manager,Johnnette Technologies Pvt Ltd.

For Pioneer Flying Academy Pvt. Ltd.  
  
Chairman/Mg. Director

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Regd. Office: B-126, Yashwant Place, Chanakyapuri, New Delhi - 110021, Phone: 91-11-24107462, Fax: 91-11-26885553  
E-mail: info@pioneerflyingacademy.com, pioneerflying\_academy@hotmail.com Website: www.pioneerflyingacademy.com,  
**AIRFIELDS: ALIGARH (U.P.), Tel.: 91 - 571 - 2763301, NEEMUCH (M.P.)**

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# Appendix D –Approved TPM By DGCA For Conducting Small Category Drone Training

CIVIL AVIATION DEPARTMENT  
OFFICE OF THE



भारत सरकार

नागर विमानन विभाग

महानिदेशक नागर विमानन का कार्यालय

सफदरजंग एयरपोर्ट के सामने

नई दिल्ली - ११० ००३

DIRECTOR GENERAL OF CIVIL AVIATION  
OPP. SAFDARJUNG AIRPORT, NEW DELHI – 110 003  
TELEPHONE: 091-011-24657277  
E-Mail:dft.dgca@nic.in

संख्या : AV.22011/19/2006-FG  
दिनांक : 12.10.2020

To

The Accountable Manager,  
Pioneer Flying Academy Pvt. Ltd.  
B-126, Yashwant Place  
Chanakyapuri,  
New Delhi-110021

**Subject: Approval of Training and Procedure Manual.**

Sir,

Training and Procedure Manual Issue 1, Rev. No. 00 dated 09.10.2020 of Remotely Piloted Aircraft System (RPAs) of your FTO has been reviewed and accepted. You may collect the same from DFT, DGCA Hq.

These manuals shall be reviewed and resubmitted to DGCA for acceptance whenever any amendment is required to any portion of these manuals in view of any changes in the Aircraft Act, Rules, CAR, Circulars, guidelines or order issued by DGCA and any related regulations of state or central government from time to time.

Yours Faithfully

(M.T. Bokade)

Director of Flying Training  
For Director General of Civil Aviation.

## Appendix E – DGCA Acknowledgement

GOVERNMENT OF INDIA  
OFFICE OF THE  
DIRECTOR GENERAL OF CIVIL AVIATION  
OPP. SAFDARJUNG AIRPORT, NEW DELHI – 110 003  
AIRCRAFT ENGINEERING DIRECTORATE  
Tele-Fax: +91-11-24623211  
E-mail: lalit.dgca@nic.in



आरत सरकार  
महानिदेशक नागर विमानन का कार्यालय  
सफदरजंग परपोर्ट के सामने  
नई दिल्ली - ११०००३  
वायुयान इंजीनियरिंग निदेशालय  
Reference No.: संख्या: 05-13/2014-AED-Vol-VII  
Dated: दिनांक: 17-July-2018

M/s Indian Institute of Drones,  
BS 87, Sector 70,  
Near Sapphire School,  
Noida 201 301

(Kind Attn.: John Livingstone, Founder & Executive Director)

Subject: Drone Workshop at Directorate General of Civil Aviation

Sir,

This is to acknowledge that Indian Institute of Drones conducted a workshop on Drone Technology at Directorate General of Civil Aviation, New Delhi on 1<sup>st</sup> June, 2018. The workshop was well conducted and quite satisfactory.

Yours faithfully

(Lalit Gupta)  
Joint Director General of Civil Aviation  
for Director General of Civil Aviation

## Appendix F – Franchisee Certificate Template

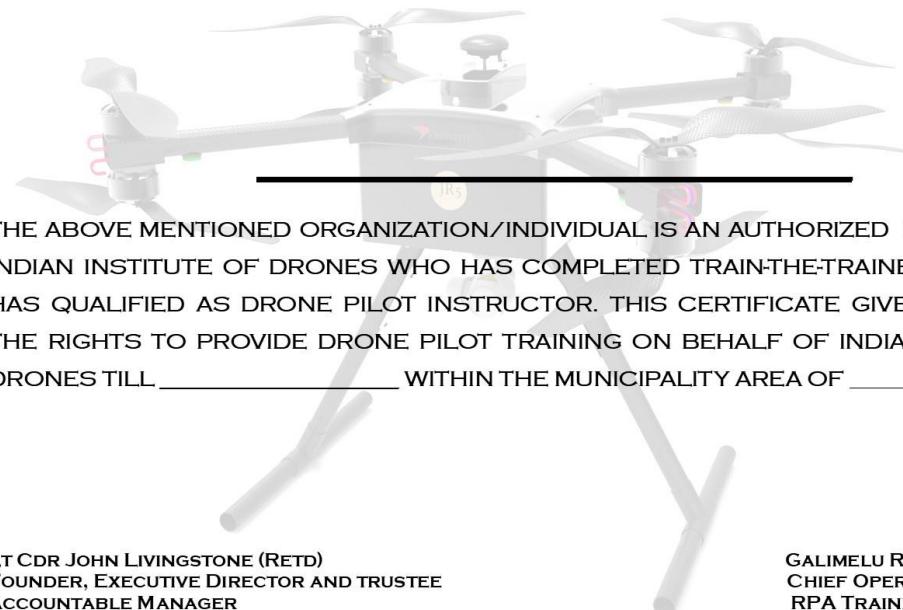
### Sample 1 : Franchisee Certification

# INDIAN INSTITUTE OF DRONES™



(GOVT OF INDIA REG NO. 4/1267/159/206/67)  
IID IS ACKNOWLEDGED BY DGCA, REF NO. 5-13/2014-AED Vol-VII, DATED : 13 JUL 2018

## AUTHORIZED FRANCHISEE



THE ABOVE MENTIONED ORGANIZATION/INDIVIDUAL IS AN AUTHORIZED FRANCHISEE OF INDIAN INSTITUTE OF DRONES WHO HAS COMPLETED TRAIN-THE-TRAINER COURSE AND HAS QUALIFIED AS DRONE PILOT INSTRUCTOR. THIS CERTIFICATE GIVES FRANCHISEE THE RIGHTS TO PROVIDE DRONE PILOT TRAINING ON BEHALF OF INDIAN INSTITUTE OF DRONES TILL \_\_\_\_\_ WITHIN THE MUNICIPALITY AREA OF \_\_\_\_\_ CITY.

Lt Cdr JOHN LIVINGSTONE (RETD)  
FOUNDER, EXECUTIVE DIRECTOR AND TRUSTEE  
ACCOUNTABLE MANAGER  
INDIAN INSTITUTE OF DRONES

GALIMELU RAM SARATH KUMAR  
CHIEF OPERATIONS OFFICER  
RPA TRAINER  
INDIAN INSTITUTE OF DRONES

### Sample 2 : Instructor Card

		Indian Institute of Drones Certified UAV/Drone Instructor (Govt. Regd No. : 4/1267/159/206/67)
NAME :		
INSTRUCTOR NO.:		
DATE :		
Authorized Signatory		PHOTO
If found please return to : INDIAN INSTITUTE OF DRONES WP-11, C Block, Sector 71, Noida, Uttar Pradesh, 201307, India, Mob No +91 8074611720 <a href="http://www.indianinstituteofdrones.com">www.indianinstituteofdrones.com</a>		

# Appendix G – Franchisee Application Form

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## FRANCHISE APPLICATION FORM

### **Personal Particulars**

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Full Name: \_\_\_\_\_ Date of Birth: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ (Mob) \_\_\_\_\_ (Home) \_\_\_\_\_

Email Address: \_\_\_\_\_ Sex: Male/Female

Nationality: \_\_\_\_\_ Marital Status: \_\_\_\_\_

Relevant Personal Skills: \_\_\_\_\_

Which City(ies) are you interested in running an IID franchise: \_\_\_\_\_

### **Academic Qualifications**

---

Highest Education Level: \_\_\_\_\_ Name of Institution: \_\_\_\_\_

Are you a Certified Drone Pilot?

Yes

No

If yes, from where did you receive the certification: \_\_\_\_\_

### **Employment / Business History**

---

Current Employer or Business Owned: \_\_\_\_\_ Position: \_\_\_\_\_

Business Address: \_\_\_\_\_

Describe Duties / Responsibilities: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

# CONTACT US NOW



Indian Institute of Drones

director@iiodrones.com

[www.indianinstituteofdrones.com](http://www.indianinstituteofdrones.com)

+91 8074611720