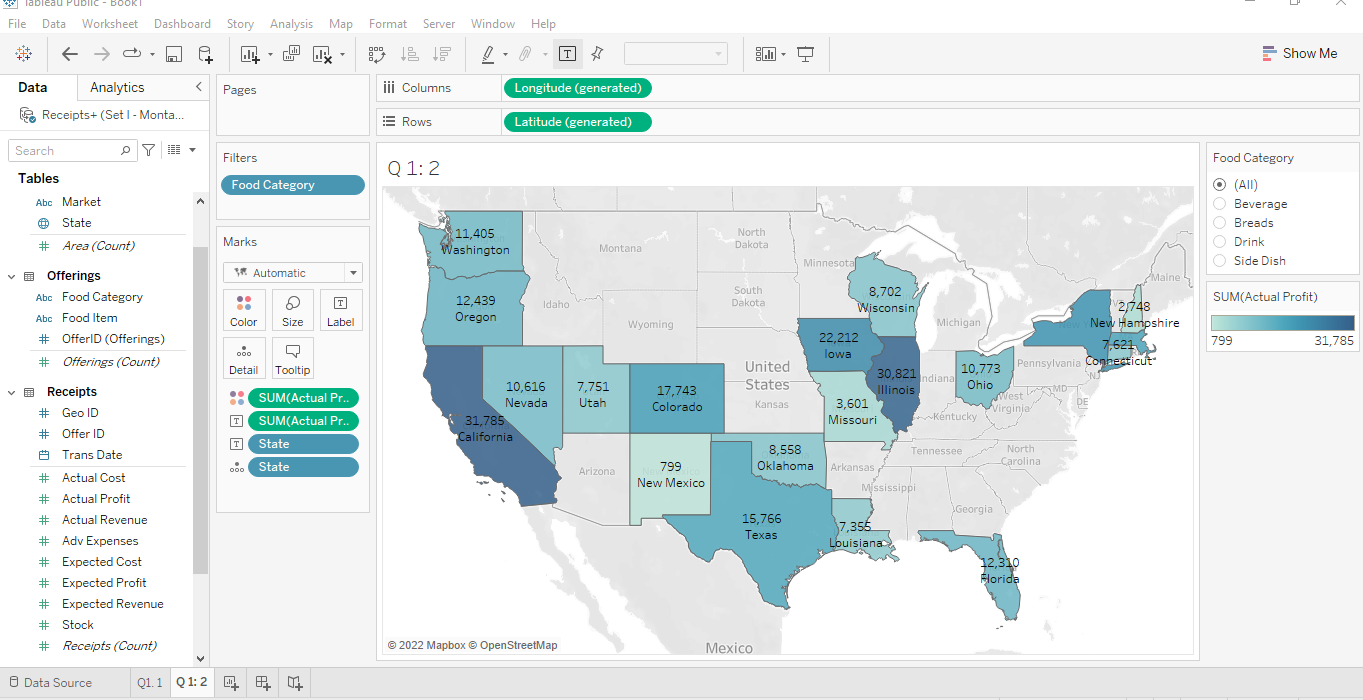
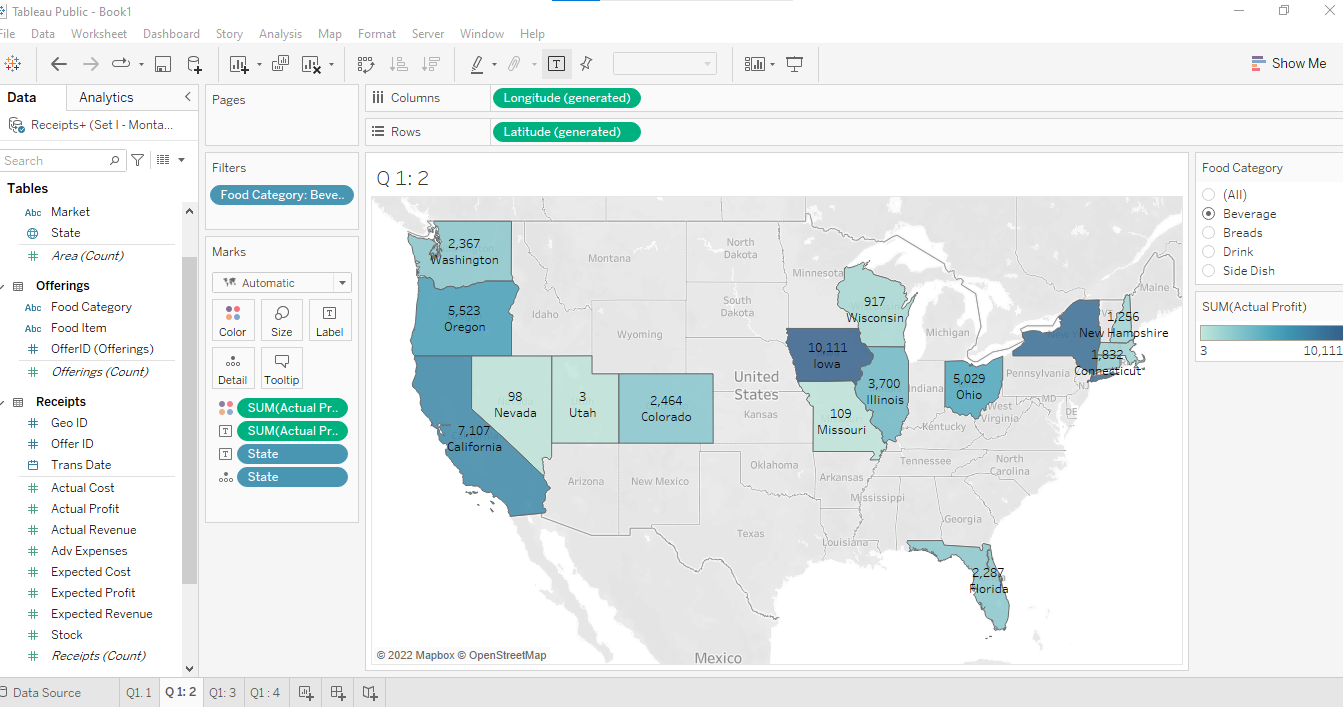
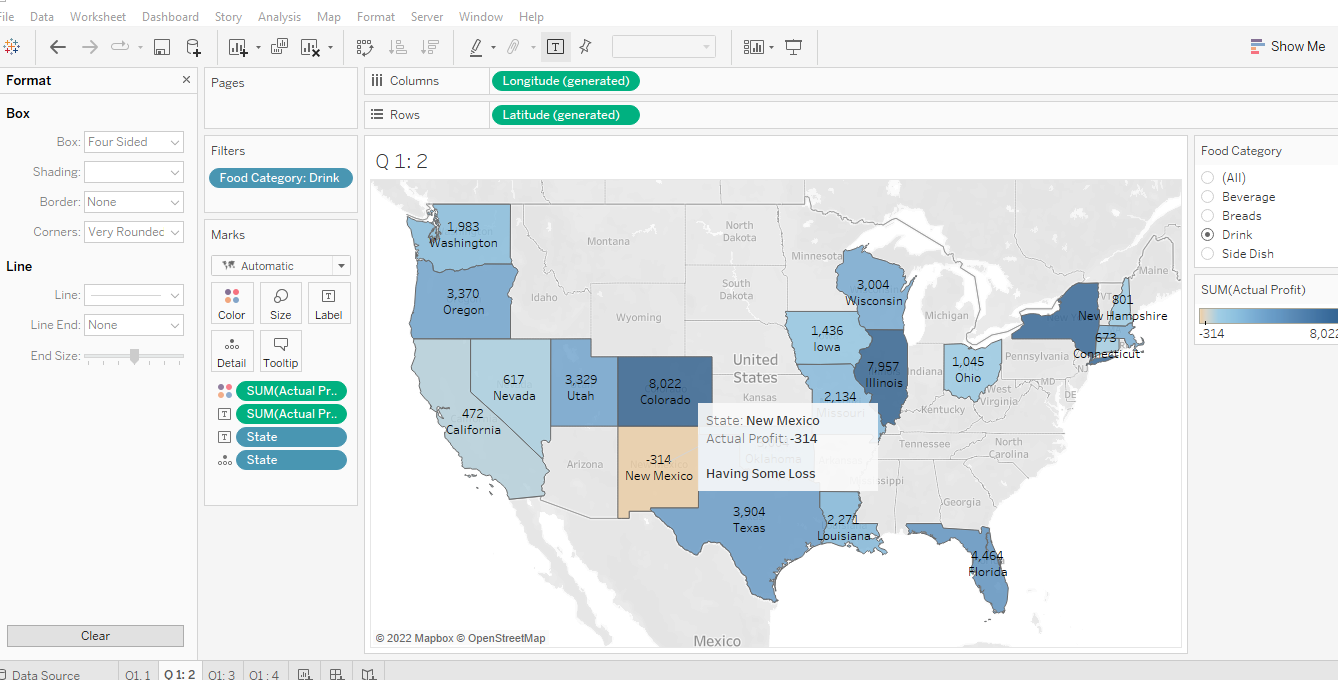


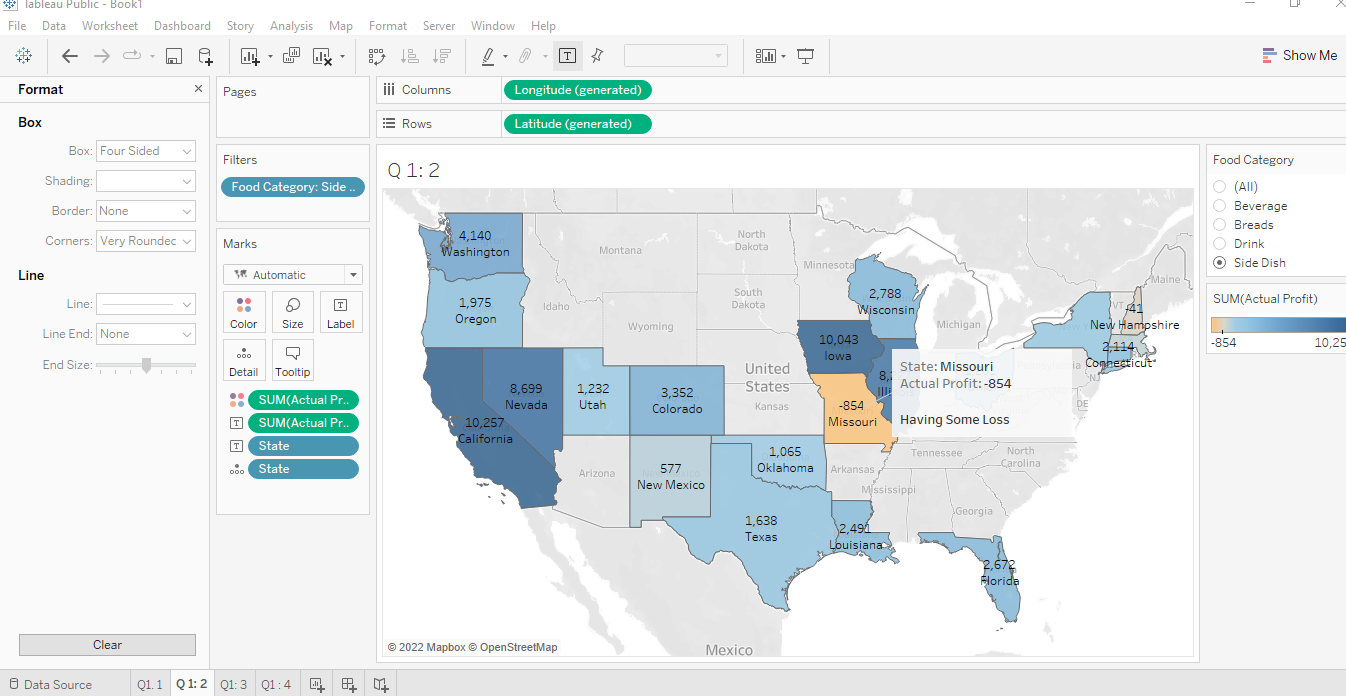
**Q1: 1:** Cock Food item have highest moderate customer base 71.18%

**Q 1: 2: There are two state having loss New Maxico and Massorri**

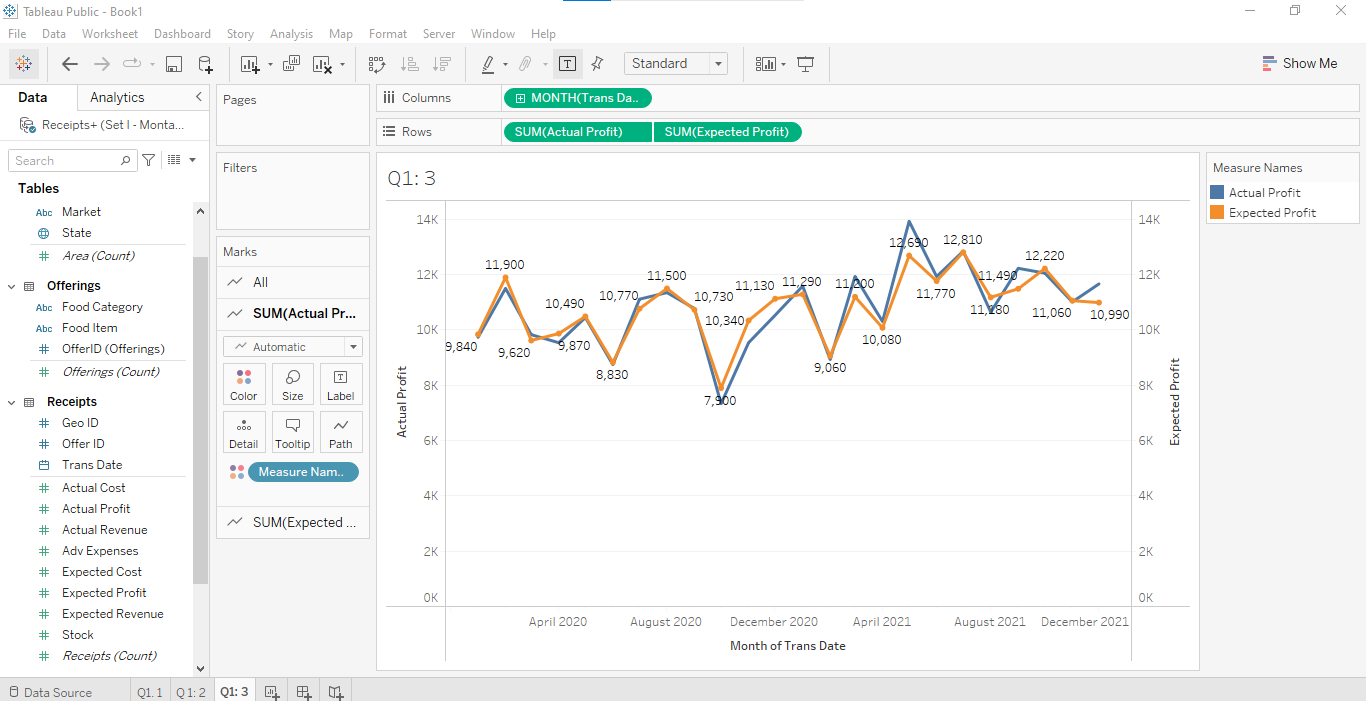
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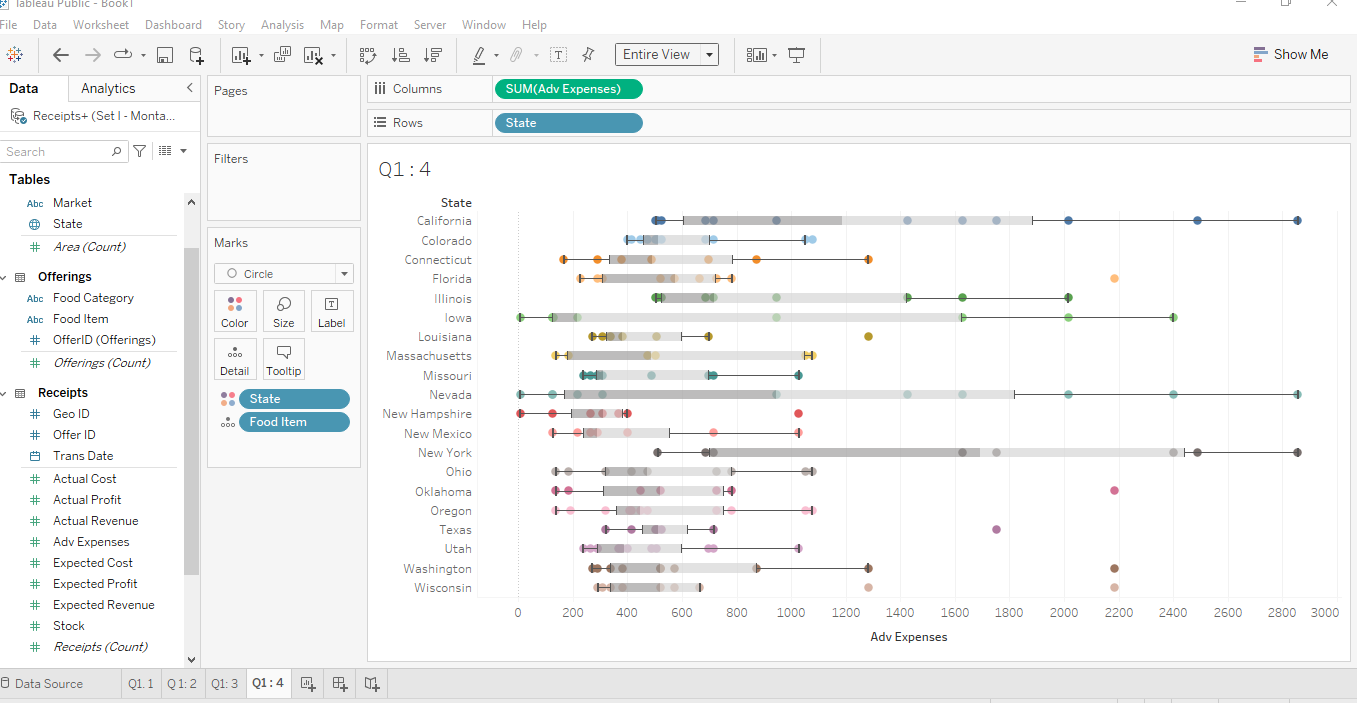
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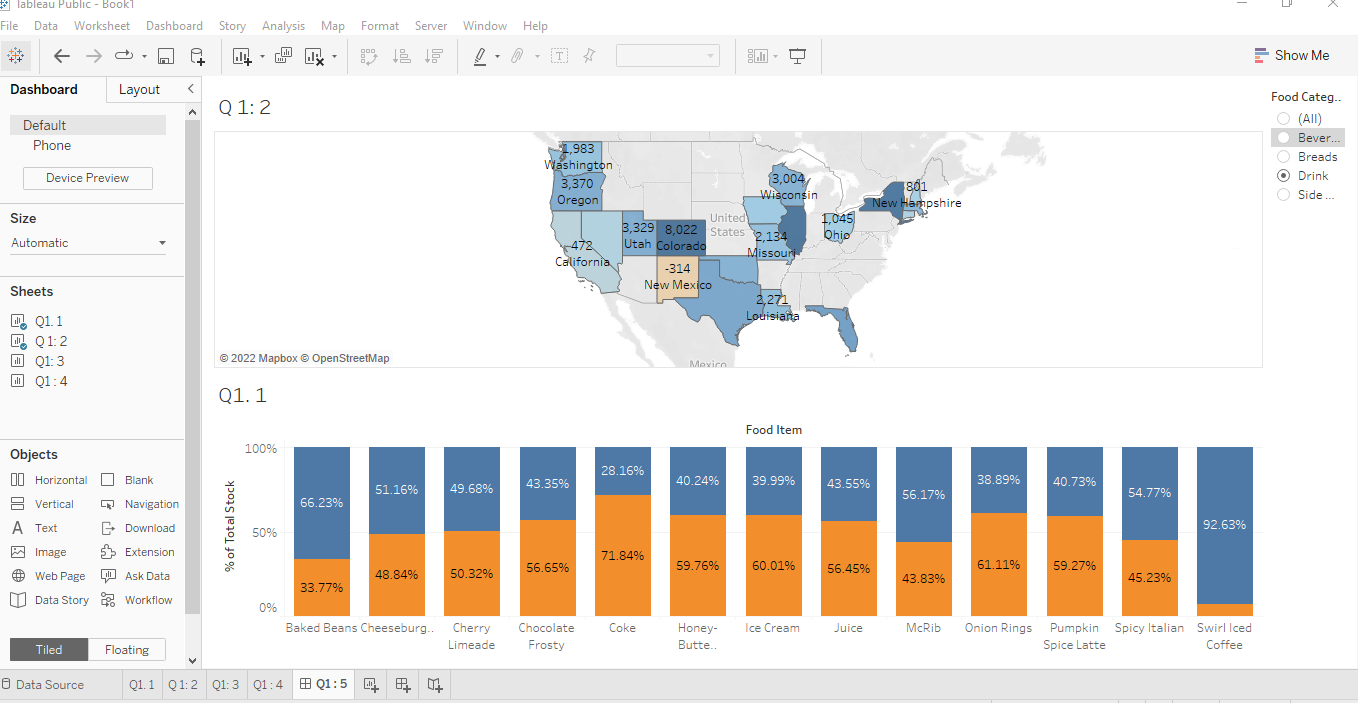
**Q 1: 3: The months were actual profit is less than expected profit February 2020,April 2020,Aug 2020,June 2020,OCT 2020,Feb 2021,Aug 2021,Nov 2021**

****

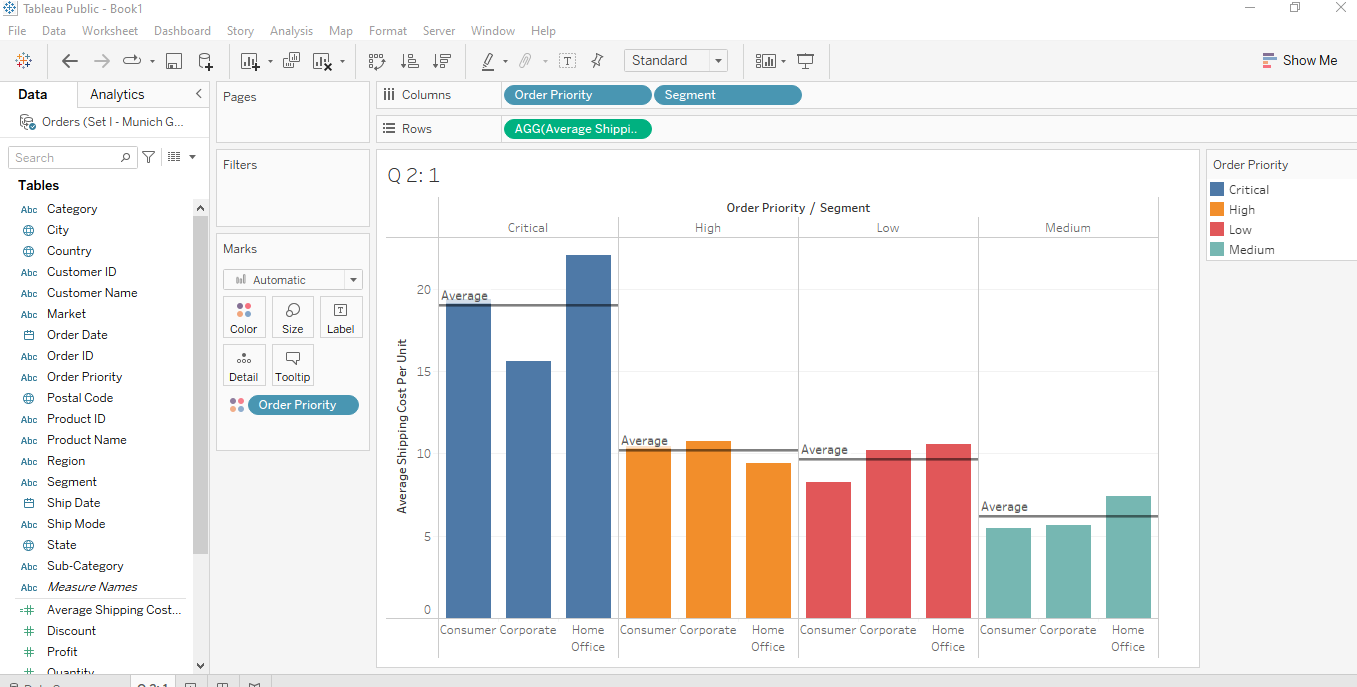
**Q 1: 4: There are 7 states having outliers**

****

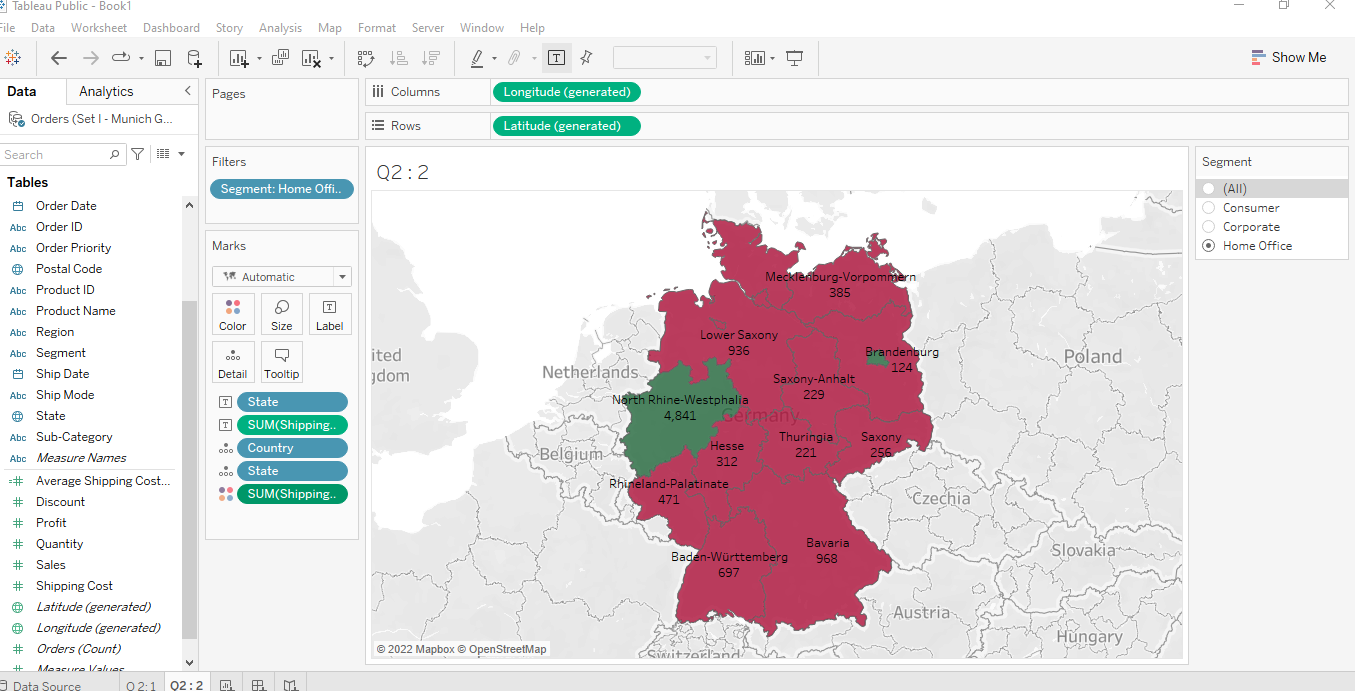
**Q 1: 5:**

****

**Q 2: 1**

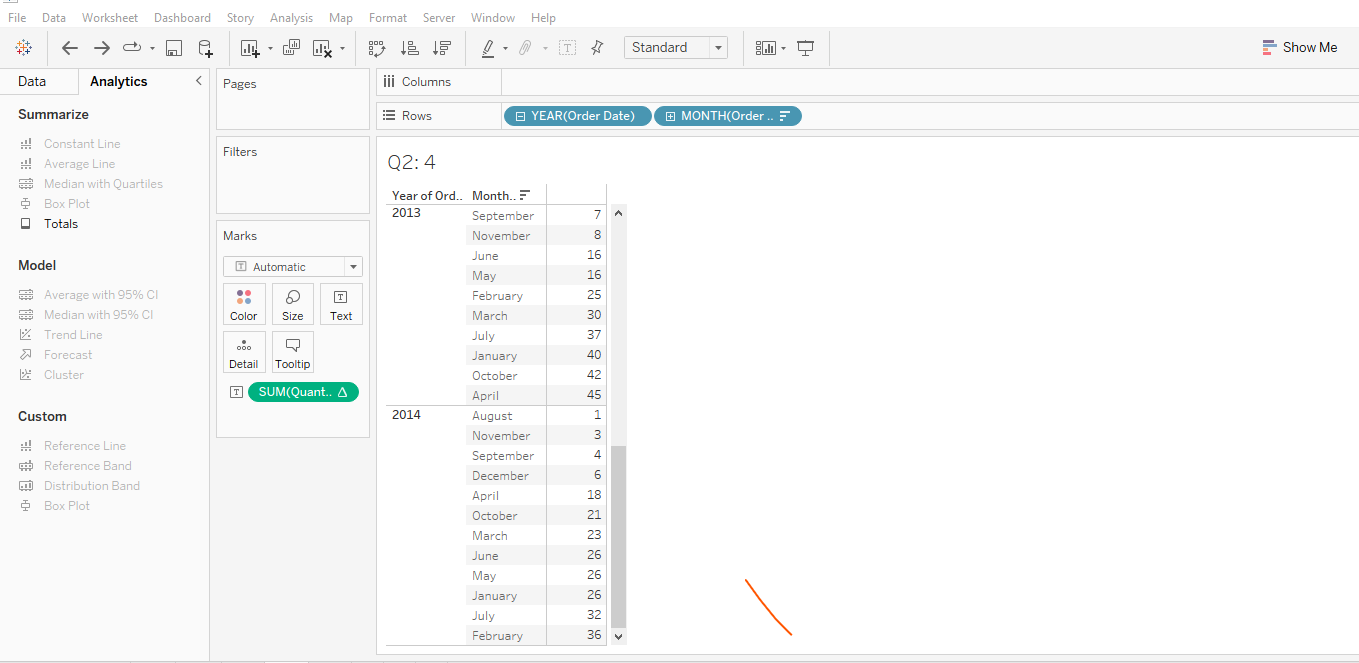
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**Q 2 : 2 Home office segment has more no of state below 1000**

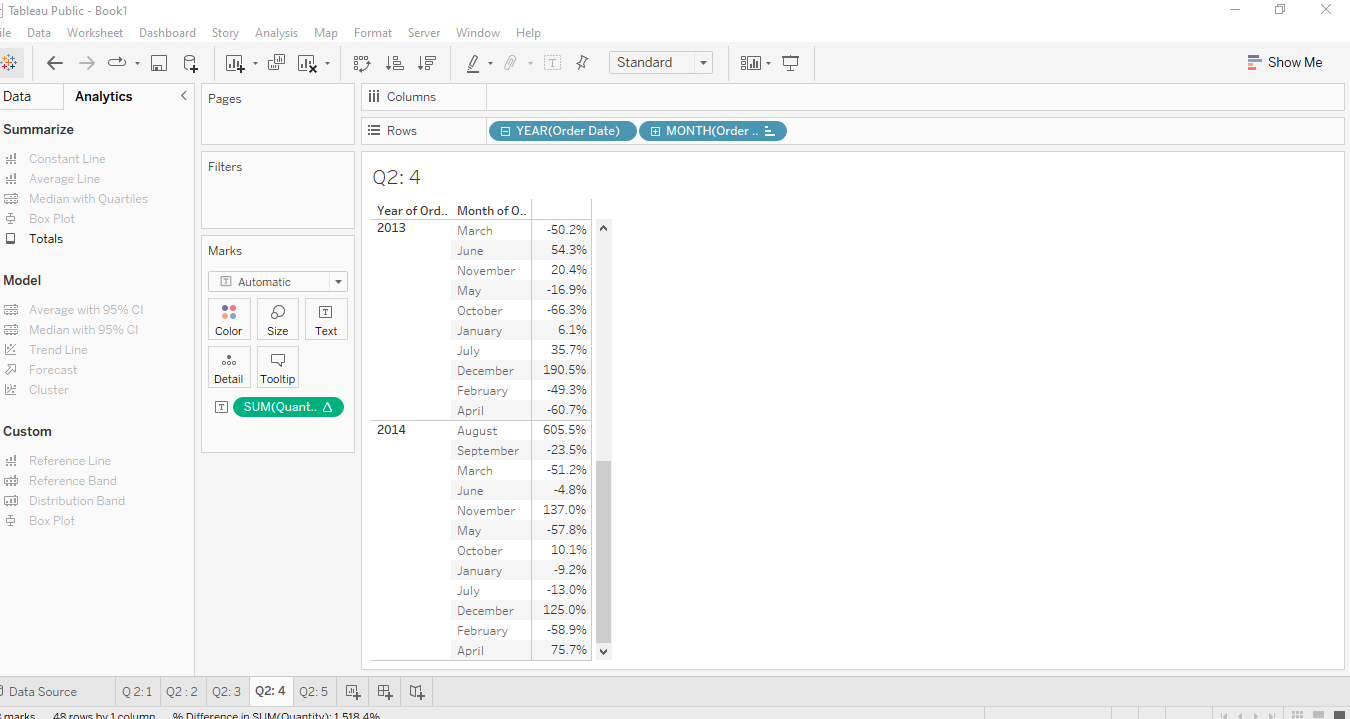
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**Q2: 3:**

**Q2: 4 \* Arrange in Rank Wise**

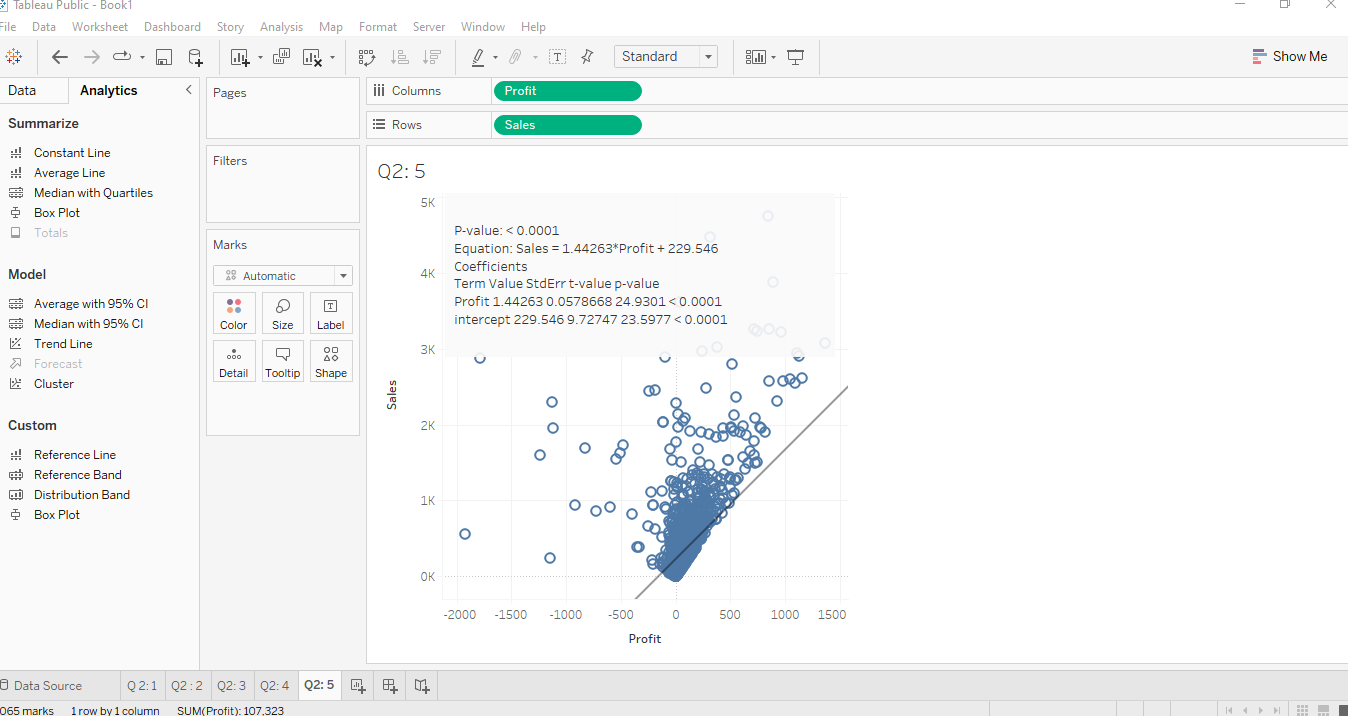
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**Q 2: 4 % Differnce is**

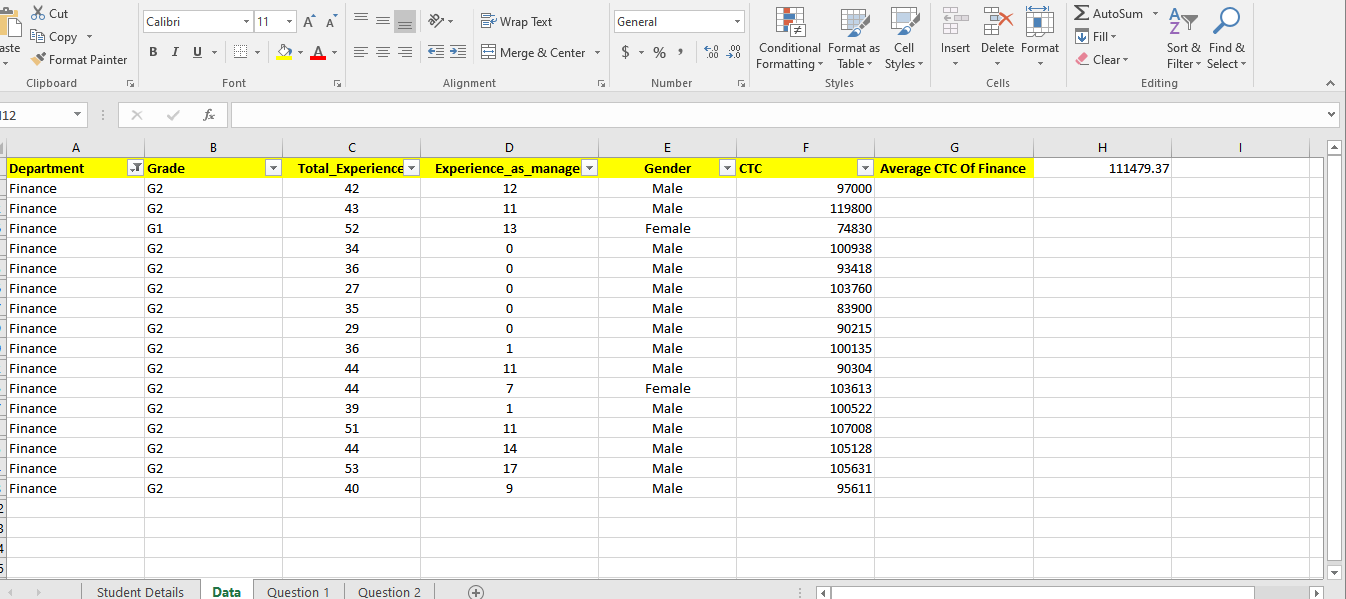
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**Q 2: 5 Profit is 3999.954 if we achieve sales of 6000**

**Sales is 3114.806 if we want to achieve profit of 2000**

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**Q 1: a Average CTC of Finance Depeartment is 111479.37**

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**Q 1 : b**