

Richa Sharma

Business Executive

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Profile

Business executive with sales and marketing experience of 6 months. I started my career as a civil engineer and after completing my MBA i worked as a management executive closely with different stakeholders (internal and external both) for getting profitable business to the company. dedicated, hardworking and potential candidate.

Education

BTECH (Civil Engineering), RGPV BHOPAL M.P, JULY 2013

MBA(Marketing), Rajasthan Vidyapeeth University, JULY 2019

Employment History

Business Executive-Lloyd insulation Pvt Limited, Pune (August 2019 — January 2020)

- Responsible for elicitation of stakeholder requirement (internal and external both) over drawings and design documents / consultant comments and feedback, walkthrough meetings with clients. Preparing budget proposal for bid.
- Settled any customer disputes in a professional and pleasant manner.

Design Engineer-PEB steel Lloyd (I) limited, Pithampur (July 2013 – October 2017)

- Responsible for preparing Design package and project report, Design Estimate, Detail drawings, Project initial planning to site execution, architecture planning, budget proposal review.
- Software Skill - Experience in using software (i.e. STAAD Pro, AutoCAD 2D etc.), Microsoft office.
- Worked to ensure a positive and hassle-free customer experience.