## Richa Sharma

Design Engineer(civil)

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## **Profile**

Design Engineer with 4years of experience in design and review pre-engineered building specialist in steel structures (like steel rigid frame and its sub parts, connections details, sheeting, Roof ventilator design, façade design. After completing my MBA (marketing) I worked as a Sales executive closely with Managers and Technical team for getting profitable business to the company. dedicated, hardworking and potential candidate.

## **Education**

BTECH (Civil Engineering), RGPV BHOPAL M.P., JULY 2013

MBA(Marketing), Rajasthan Vidyapeeth University, JULY 2019

## **Employment History**

Design Engineer-PEB steel Lloyd (I) limited, Pithampur (July 2013 – October 2017)

- Responsible for preparing Design package and project report, Design Estimate, Detail drawings, Project initial planning to site execution, architecture planning, budget proposal review.
- Software Skill Experience in using software (i.e. STAAD Pro, AutoCAD 2D etc.), Microsoft office.
- Worked to ensure a positive and hassle-free customer experience.

Sales Executive-Lloyd insulation Pvt Limited, Pune (August 2019 — January 2020)

- Responsible for elicitation of stakeholder requirements (internal and external both) over drawings and design documents / consultant comments and feedback, walkthrough meetings with clients. Preparing budget proposal for bid.
- Settled any customer disputes in a professional and pleasant manner.