Salesforce Admin/Developer Grand Assessment

Long-Term Virtual Internship 2024

The respondent's email (**chandrikalathaalladi5@gmail.com**) was recorded on submission of this form.

Student Name *

Alladi Chandrika Latha

Gender *

- ○ Male
- ◉ Female

Phone Number *

8801092222

College Name *

Sri Vasavi Degree college Tadepalligudem

Quiz Begins

1) Permission Sets in Salesforce are used to *

- [ ] a) Replace Profiles
- [x] b) Extend the privileges of a user without changing their profile
- [ ] c) Restrict data access
- [ ] d) Field Level Security

2)Which of the following is a key task of Salesforce user management? *

- [ ] a) Generating automated workflows
- [x] b) Creating and assigning user profiles
- [ ] c) Importing product catalogs
- [ ] d) Managing marketing campaigns

3) What is the primary purpose of Organization-wide Defaults in Salesforce? *

- [ ] a) To define field-level security
- [x] b) To define record-level security
- [ ] c) To set default values for fields
- [ ] d) To set sharing rules for specific records

4) What is the role of a Profile in Salesforce? *

- [ ] a) To define page layouts
- [ ] b) To define record types
- [x] c) To control access to objects and field level security
- [ ] d) To define workflow rules

5) What is the purpose of Field-level security in Salesforce? *

- [x] a) To control access to specific fields on objects
- [ ] b) To control access to entire objects
- [ ] c) To control access to reports and dashboards
- [ ] d) To control access to external data sources

6) What is the role of the Role Hierarchy in Salesforce? *

- [ ] a) To control access to reports and dashboards
- [ ] b) To define record types
- [ ] c) To set default values for fields
- [x] d)To determine data visibility based on role hierarchy

7) What is the purpose of IP Restrictions in Salesforce? *

- [x] a) To restrict access based on the user's IP address
- [ ] b) To restrict access based on the user's role
- [ ] c) To restrict access to specific records
- [ ] d) To restrict access to reports and dashboards

8) What is the purpose of Object-level security in Salesforce? *

- [ ] a) To control access to specific fields on objects
- [x] b) To control access to entire objects
- [ ] c) To control access to reports and dashboards
- [ ] d) To control access to external data sources

9) What is the purpose of the "App Launcher" in Salesforce? *

- [x] a) To switch between different Salesforce apps
- [ ] b) To customize the user interface
- [ ] c) To launch external applications
- [ ] d) To create new records

10) Which Salesforce feature enables users to easily access items—like records, reports, dashboards, and other applications—that they use frequently? *

- ○ a) Sidebar
- ○ b) App Launcher
- ○ c) Tabs
- ◉ d) Recent Items

11) What is Salesforce Navigation Setup commonly used for? *

- ○ a) Performing data imports and exports
- ◉ b) Configuring and customizing the navigation menu
- ○ c) Designing custom objects and fields
- ○ d) Managing user permissions and roles

12) Which functionality does Salesforce Navigation Setup primarily provide? *

- ◉ a) Enabling users to access different Salesforce features and functionalities
- ○ b) Creating email templates and campaigns
- ○ c) Analyzing sales and customer data
- ○ d) Generating reports and dashboards

13) What is the role of Salesforce Navigation Setup in managing online profiles? *

- a) Setting the object and field-level security
- b) Configuring sharing settings for specific records
- c) Assigning permission sets to individual users
- d) Defining which user groups can access Salesforce navigation items

14) What is the purpose of a Summary Formula in a Salesforce Report? *

- a) To calculate totals or aggregates based on report data
- b) To filter records based on specific criteria
- c) To group records together
- d) To customize the report layout

15) What is Apex? *

- a) A programming language for building applications on the Salesforce platform
- b) A database management system
- c) A marketing automation tool
- d) A customer relationship management system

16) Which of the following is true about Apex? *

- [x] a) It is a declarative language
- [ ] b) It runs on the client-side
- [ ] c) It is strongly typed
- [ ] d) It does not support object-oriented programming

17) Which keyword is used to define an Apex class? *

- [x] a) class
- [ ] b) apex
- [ ] c) object
- [ ] d) interface

18) What is a trigger in Salesforce? *

- [ ] a) A rule that automates the assignment of records to users
- [x] b) A programmatic event handler that executes code before or after records are inserted, updated, or deleted
- [ ] c) A user interface component for creating custom reports
- [ ] d) A workflow action that sends email notifications

19) When does a "before" trigger execute in Salesforce? *

- a) After the record has been inserted into the database
- b) Before the record is inserted into the database
- c) After the record has been updated in the database
- (●) d) Before the record is updated in the database

20) Which trigger context variable can be used to access the old field values of a record in a "before update" trigger? *

- a) Trigger.old
- b) Trigger.new
- c) Trigger.newMap
- (●) d) Trigger.oldMap

21) What is the purpose of the "after" trigger in Salesforce? *

- a) To validate user input before records are inserted
- b) To perform calculations on record fields
- (●) c) To execute code after records have been inserted, updated, or deleted
- d) To display error messages to users

22) When does a "after update" trigger execute in Salesforce? *

- a) Before the record is updated in the database
- b) After the record has been updated in the database
- c) After the record has been inserted into the database
- d) Before the record is inserted into the database

23) What are context variables in Salesforce? *

- a) Variables used to store data in Visualforce pages
- b) Variables used to store information about the execution context of an Apex code
- c) Variables used to define the context of a user session
- d) Variables used to track user interactions in Lightning components

24) What is the purpose of the Trigger.isInsert context variable in Salesforce? *

- a) To determine if records are being inserted into the database
- b) To determine if a trigger is executing during an insert operation
- c) To determine if a trigger is executing before or after an insert operation
- d) To determine if a trigger is executing in bulk mode

25) What is the primary purpose of a before trigger in Salesforce? *

- [ ] a) To perform actions after records have been inserted.
- [x] b) To perform validation rules before records are saved to the database.
- [ ] c) To execute workflow rules before records are updated.
- [ ] d) To handle asynchronous processing of records.

26) What is Asynchronous Apex in Salesforce? *

- [ ] a) A method to execute Apex code in separate threads
- [x] b) A method to execute Apex code in same thread
- [ ] c) A method to execute Apex code without any limits
- [ ] d) A method to execute Apex code with lower governor limits

27) Which of the following are examples of Asynchronous Apex execution? *

- [ ] a) Batch Apex
- [ ] b) Scheduled Apex
- [ ] c) Future methods
- [x] d)All of the above

28) What is Batch Apex used for? *

- [x] a) To process large volumes of data by dividing it into smaller batches
- [ ] b) To execute Apex code at a specific time or on a recurring schedule
- [ ] c) To execute Apex code in parallel with other transactions
- [ ] d) "To handle callouts to external systems from Apex code"

29) What is Scheduled Apex used for? *

- [ ] a) To process large volumes of data in smaller batches
- [x] b) To execute Apex code at a specific time or on a recurring schedule
- [ ] c) To execute Apex code in parallel with other transactions
- [ ] d) To handle callouts to external systems from Apex code

30) How are future methods declared in Apex? *

- [ ] a) By calling the method directly from another Apex class
- [x] b) By annotating the method with the @future annotation
- [ ] c) By specifying the method in a scheduled job
- [ ] d) By implementing the Callable interface

Choose Your Track *

- (●) Salesforce (Admin/Developer)

Please rate your overall satisfaction with the Training *

- (●) Very satisfied
- ( ) Satisfied
- ( ) Neutral
- ( ) Dissatisfied
- ( ) Very dissatisfied

Did the Training met your expectations? *

- (●) Exceeds expectations
- ( ) Meets expectations
- ( ) Below expectations

The presenters were knowledgeable. (on a scale of 1 to 5 with 1 being low and 5 being the high) *

	1	2	3	4	5	
Low	( )	( )	( )	( )	(●)	High

The quality of the trainer was good. *

	1	2	3	4	5	
Unacceptable	○	○	○	○	◉	Outstanding

The presentations were interesting and practical. *

	1	2	3	4	5	
Poor	○	○	○	○	◉	Excellent

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Poor	○	○	○	○	◉	Excellent

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