Quiz 2 - Salesforce Admin / Developer

Total points   3/10   ?

APSCHE LT Phase 2 (6 Mar 24)

Email *

soumyaalapati04@gmail.com

Student Name *

Alapati Lakshmi Soumya Sri

Gender *

○ Male

◉ Female

Phone Number *

9014670244

College Name *

Sri Vasavi Degree College

✕   1.Which Salesforce feature allows administrators to define the level   *0/1
of access users have to objects and fields?

○   a) Profiles

○   b) Permission Sets

◉   c) Role Hierarchy   ✕

○   d) Organization-wide Defaults

Correct answer

◉   a) Profiles

✕   2.Which of the following is required for the role hierarchy to work? *   0/1

☑   a)The object should have the grant access using hierarchies enabled in the   ✓
organization wide default

☐   b)The record should be owned by a user that have a subordinate role

☐   c)The object should have the grant access using hierarchies disabled in the
organization wide default

☐   d)The record should not be owned by a user that have a subordinate role

Correct answer

☑   a)The object should have the grant access using hierarchies enabled in the
organization wide default

☑   b)The record should be owned by a user that have a subordinate role

✕ 3.How to provide security for the Records? * 0/1

○ a)App

○ b)OWD

◉ c)Permission set ✕

○ d)profiles

Correct answer

◉ b)OWD

✓ 4.Global insurance will use Salesforce to collect lead (prospect/ someone who shows interest in our product/services) information from different sources. The information collected about a lead will vary greatly depending on if the lead is interested in life insurance or business insurance. Which of the following Salesforce features can be configured for this requirement? *1/1

○ a. custom objects

○ b. Visualforce pages

◉ c. Record Type ✓

○ d. Tab Settings

✗ 5.ABC company wants to capture some additional information while *0/1
selling to accounts that belong to government authorities. Which of
the these steps represent the best solution? Choose any 2 answers

☑ a. Step 1: Create Validation rules for the account fields specific to government ✗
accounts.

☑ b.Step 2: Create a custom object called 'Government Accounts' ✗

☐ c. Step 1: Create a record type to identify government accounts.

☐ d. Step 2: Create a separate account page layout for government accounts.

Correct answer

☑ c. Step 1: Create a record type to identify government accounts.

☑ d. Step 2: Create a separate account page layout for government accounts.

✓ 6.An object can have multiple pagelayouts * 1/1

⦿ a. TRUE ✓

◯ b. FALSE

✓ 7.Grant access using hierarchies cannot be disabled for standard *1/1
objects

⦿ a. TRUE ✓

◯ b. FALSE

✗ 8.For each and every record there is one and only one record owner * 0/1

○ a. TRUE

◉ b. FALSE ✗

Correct answer

◉ a. TRUE

✗ 9.The profile of the record owner is what determines access to that *0/1
record for the rest of the organization via sharing settings

◉ a. TRUE ✗

○ b. FALSE

Correct answer

◉ b. FALSE

✗ 10.For how many days deleted records will be available in recycle *0/1
bin?

○ a. 15

◉ b. 30 ✗

○ c. 60

○ d. 45

Correct answer

◉ a. 15

Choose Your Track *

◉ Salesforce Admin/ Developer

Please rate your overall satisfaction with the Training *

◉ Very satisfied

○ Satisfied

○ Neutral

○ Dissatisfied

○ Very dissatisfied

Did the Training met your expectations? *

◉ Exceeds expectations

○ Meets expectations

○ Below expectations

The presenters were knowledgeable. (on a scale of 1 to 5 with 1 being low and 5 being the high) *

	1	2	3	4	5	
Low	○	○	○	◉	○	High

The quality of the trainer was good. *

	1	2	3	4	5	
Unacceptable	○	○	○	◉	○	Outstanding

The presentations were interesting and practical. *

	1	2	3	4	5	
Poor	○	○	○	◉	○	Excellent

The presenters met the training objectives. *

	1	2	3	4	5	
Poor	○	○	○	◉	○	Excellent

Let us know if you have any specific concerns *

No