Quiz 2 - Salesforce Admin / Developer

Total points 3/10 ❓

APSCHE LT Phase 2 (6 Mar 24)

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X   1.Which Salesforce feature allows administrators to define the level of   *0/1
     access users have to objects and fields?

○   a) Profiles

○   b) Permission Sets

◉   c) Role Hierarchy   X

○   d) Organization-wide Defaults

Correct answer

◉   a) Profiles

X   2.Which of the following is required for the role hierarchy to work? *   0/1

☑   a)The object should have the grant access using hierarchies enabled in the   ✓
     organization wide default

☐   b)The record should be owned by a user that have a subordinate role

☐   c)The object should have the grant access using hierarchies disabled in the
     organization wide default

☐   d)The record should not be owned by a user that have a subordinate role

Correct answer

☑   a)The object should have the grant access using hierarchies enabled in the
     organization wide default

☑   b)The record should be owned by a user that have a subordinate role

✗ 3.How to provide security for the Records? *   0/1

○ a)App

○ b)OWD

◉ c)Permission set   ✗

○ d)profiles

Correct answer

◉ b)OWD

✓ 4.Global insurance will use Salesforce to collect lead (prospect/   *1/1
someone who shows interest in our product/services) information from
different sources. The information collected about a lead will vary greatly
depending on if the lead is interested in life insurance or business
insurance. Which of the following Salesforce features can be configured
for this requirement?

○ a. custom objects

○ b. Visualforce pages

◉ c. Record Type   ✓

○ d. Tab Settings

✕ 5.ABC company wants to capture some additional information while selling to accounts that belong to government authorities. Which of the these steps represent the best solution? Choose any 2 answers *0/1

☑ a. Step 1: Create Validation rules for the account fields specific to government accounts. ✕

☑ b.Step 2: Create a custom object called 'Government Accounts' ✕

☐ c. Step 1: Create a record type to identify government accounts.

☐ d. Step 2: Create a separate account page layout for government accounts.

Correct answer

☑ c. Step 1: Create a record type to identify government accounts.

☑ d. Step 2: Create a separate account page layout for government accounts.

✓ 6.An object can have multiple pagelayouts * 1/1

◉ a. TRUE ✓

○ b. FALSE

✓ 7.Grant access using hierarchies cannot be disabled for standard objects * 1/1

◉ a. TRUE ✓

○ b. FALSE

✗ 8.For each and every record there is one and only one record owner *   0/1

- ○ a. TRUE
- ◉ b. FALSE   ✗

Correct answer

- ◉ a. TRUE

✗ 9.The profile of the record owner is what determines access to that record for the rest of the organization via sharing settings   *0/1

- ◉ a. TRUE   ✗
- ○ b. FALSE

Correct answer

- ◉ b. FALSE

✗ 10.For how many days deleted records will be available in recycle bin? *   0/1

- ○ a. 15
- ◉ b. 30   ✗
- ○ c. 60
- ○ d. 45

Correct answer

- ◉ a. 15

Choose Your Track *

◉ Salesforce Admin/ Developer

Please rate your overall satisfaction with the Training *

○ Very satisfied

◉ Satisfied

○ Neutral

○ Dissatisfied

○ Very dissatisfied

Did the Training met your expectations? *

○ Exceeds expectations

◉ Meets expectations

○ Below expectations

The presenters were knowledgeable. (on a scale of 1 to 5 with 1 being low and 5 *
being the high)

	1	2	3	4	5	
Low	○	○	○	◉	○	High

The quality of the trainer was good. *

	1	2	3	4	5	
Unacceptable	○	○	○	◉	○	Outstanding

The presentations were interesting and practical. *

	1	2	3	4	5	
Poor	○	○	○	◉	○	Excellent

The presenters met the training objectives. *

	1	2	3	4	5	
Poor	○	○	○	◉	○	Excellent

Let us know if you have any specific concerns *

No