

# Quiz 3 - Salesforce Admin / Developer

Total points 10/15 ?

APSCHE LT Phase 2 (13 Mar 24)

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0 of 0 points

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✗ 1. Two custom objects, A and B, are in a parent-child relationship. A record of object B cannot exist without a related record of Object A. When a record of custom object A is deleted, all associated custom object B records are also deleted. Based on the given information, which of the following statements is true? Choose 1 answer \*0/1

- ☐ a. There is a master-detail relationship field on Object B to Object A
- ☐ b. There is a master-detail relationship field on Object A to Object B
- ☒ c. There is a lookup relationship field on object B to object A ✗
- ☐ d. There is a lookup relationship field on Object A to Object B

Correct answer

- ☒ a. There is a master-detail relationship field on Object B to Object A

✓ 2. A Salesforce Administrator is building an application for which a master-detail relationship needs to be created between the Account object and a custom object. What is true regarding the relationship? Choose 1 answer \*1/1

- ☒ a. The standard object can only be on the master side of this relationship ✓
- ☐ b. The custom object can be on the master or detail side of this relationship
- ☐ c. The standard object can be on the master or detail side of this relationship



✗ 3. Which of the following statements are true about a master-detail relationship in Salesforce? \*0/1

- ☒ a. The relationship field is not required on the page layout of the detail object. ✗
- ☐ b. By default, records can be reparented in master-detail relationships
- ☐ c. The security settings of the detail records depend on the master record.

Correct answer

- ☒ c. The security settings of the detail records depend on the master record.

✓ 4. Western Containers wants to track their suppliers for parts. A supplier can supply various parts, and the company always ensures that there are multiple suppliers for each part, in case a part is out of stock at one of the suppliers. What is the best way to model this in Salesforce? \*1/1

- ☐ a. Create a lookup relationship from the Supplier Object to the Part Object.
- ☒ b. Create a many-to-many relationship by creating a new junction object between the Supplier and Part Objects ✓
- ☐ c. Create a master-detail relationship from the Supplier Object to the Part Object
- ☐ d. Create a lookup relationship from the Part object to the Supplier Object



✗ 5. What is true regarding a lookup relationship? \*

0/1

- ☒ a. A lookup relationship is used when two objects need to be linked tightly. ✗
- ☐ b. The Objects in the relationship can have different owners
- ☐ c. Lookup fields are required on the child object
- ☐ d. When you delete the parent, child records will also get deleted in the case of Lookup Relationship.

Correct answer

- ☒ b. The Objects in the relationship can have different owners

✓ 6. An app builder is building a recruitment management application. \*1/1  
The application requires the ability to hold details regarding job positions, candidates and their applications to one or more job positions. Which of the following represents the best data model to achieve this requirement?

- ☐ a. Define three unrelated objects, namely, Candidate, Position and Application
- ☐ b. Define the Position object as a parent object, and, then Candidate and Application as child objects
- ☒ c. Define the Position and Candidate objects as parent objects, and then Application as a junction object ✓
- ☐ d. Define the Position object as a parent object, the Candidate object as a child of Position , and Application as a child of Candidate



✓ 7. Sam has created a custom application for recruitment in Salesforce by using custom objects that represent Candidates and Positions. A junction object called 'Application' has also been created. Which of the following statements is true with regard to the 'Application' object? \*1/1

- ☐ a. The Application object cannot have a tab
- ☐ b. Data cannot be imported to the Application object
- ☒ c. The Application object cannot be on the master side of a master-detail relationship ✓
- ☐ d. The Application object cannot be part of a lookup relationship

✗ 8. What will happen to a roll-up summary field when attempting to convert a master-detail relationship to a lookup relationship? \*0/1

- ☐ a. Nothing, as the conversion to the lookup relationship will not be allowed
- ☐ b. The roll-up summary field will be converted to a Number field
- ☒ c. The roll-up summary field will be deleted as long as it's not referenced in any formula field ✗
- ☐ d. Nothing, as the roll-up summary field will not be affected after the conversion

Correct answer

- ☒ a. Nothing, as the conversion to the lookup relationship will not be allowed



✓ 9. A Salesforce admin is having trouble converting a master-detail relationship into a lookup relationship. What could be the possible reason? \*1/1

- ☒ a. A roll-up summary field exists on the master object ✓
- ☐ b. The object has reached the maximum number of lookup relationships
- ☐ c. There is already a lookup relationship with the same object
- ☐ d. The relationship field is marked as required

✓ 10. Record Types have been defined on the Account object. What does this mean? \*1/1

- ☐ a. Different fields can be defined for each record type.
- ☐ b. Different users can be assigned to each record type.
- ☒ c. Different picklist values can be defined for each record type. Different page layouts can be assigned for each record type. ✓

✓ 11. On a custom object in Salesforce, which of the following allows a user to make multiple selections from a list of values? \*1/1

- ☐ a. picklist.
- ☒ b. multi select picklist. ✓
- ☐ c. dependent picklist
- ☐ d. multi select checkbox



✗ 12. A custom object called 'Feedback' has been created to store the feedback received from each customer. There is a requirement to display the average feedback score of each customer on their account record. Which of the following combinations of Salesforce features can be used to meet this requirement? \*0/1

- ☐ a. Master-Detail relationship, roll-up summary fields and a formula field.
- ☐ b. Process Builder
- ☐ c. Formula field
- ☒ d. Lookup relationship, roll-up summary fields, and a formula field ✗

Correct answer

- ☒ a. Master-Detail relationship, roll-up summary fields and a formula field.

✓ 13. Which of the following functions are available when defining a roll-up summary field? \*1/1

- ☐ a. MOD,MIN,AVG
- ☒ b. MIN,MAX,COUNT ✓
- ☐ c. AVG,SUM,MOD
- ☐ d. SUM,COUNT,MOD



✓ 14. How can we Find a Custom Object in Salesforce ? \*

1/1

- ☐ a. \_\_B
- ☐ b. \_\_A
- ☒ c. \_\_C
- ☐ d. \_\_D



✓ 15. To collect the user inputs values which Flow Elements do we use?

\*1/1

- ☐ a. Get Records Element
- ☐ b. Action Element
- ☒ c. Screen Element
- ☐ d. Sub-flow Element



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Choose Your Track \*

- ☒ Salesforce Admin/ Developer





Please rate your overall satisfaction with the Training \*

- ☐ Very satisfied
- ☒ Satisfied
- ☐ Neutral
- ☐ Dissatisfied
- ☐ Very dissatisfied

Did the Training met your expectations? \*

- ☐ Exceeds expectations
- ☒ Meets expectations
- ☐ Below expectations

The presenters were knowledgeable. (on a scale of 1 to 5 with 1 being low and 5 being the high) \*

- |     |                       |                       |                       |                       |                                  |      |
|-----|-----------------------|-----------------------|-----------------------|-----------------------|----------------------------------|------|
|     | 1                     | 2                     | 3                     | 4                     | 5                                |      |
| Low | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input checked="" type="radio"/> | High |

The quality of the trainer was good. \*

- |              |                       |                       |                       |                                  |                       |             |
|--------------|-----------------------|-----------------------|-----------------------|----------------------------------|-----------------------|-------------|
|              | 1                     | 2                     | 3                     | 4                                | 5                     |             |
| Unacceptable | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input checked="" type="radio"/> | <input type="radio"/> | Outstanding |



The presentations were interesting and practical. \*

	1	2	3	4	5	
Poor	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Excellent

The presenters met the training objectives. \*

	1	2	3	4	5	
Poor	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	Excellent

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