

# Salesforce Admin/Developer Grand Assessment

Long-Term Virtual Internship 2024

The respondent's email (**kenguvajyothi85@gmail.com**) was recorded on submission of this form.

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Quiz Begins



1) Permission Sets in Salesforce are used to \*

- ☐ a) Replace Profiles
- ☒ b) Extend the privileges of a user without changing their profile
- ☐ c) Restrict data access
- ☐ d) Field Level Security

2) Which of the following is a key task of Salesforce user management? \*

- ☐ a) Generating automated workflows
- ☒ b) Creating and assigning user profiles
- ☐ c) Importing product catalogs
- ☐ d) Managing marketing campaigns

3) What is the primary purpose of Organization-wide Defaults in Salesforce? \*

- ☐ a) To define field-level security
- ☒ b) To define record-level security
- ☐ c) To set default values for fields
- ☐ d) To set sharing rules for specific records



4) What is the role of a Profile in Salesforce? \*

- ☐ a) To define page layouts
- ☐ b) To define record types
- ☒ c) To control access to objects and field level security
- ☐ d) To define workflow rules

5) What is the purpose of Field-level security in Salesforce? \*

- ☒ a) To control access to specific fields on objects
- ☐ b) To control access to entire objects
- ☐ c) To control access to reports and dashboards
- ☐ d) To control access to external data sources

6) What is the role of the Role Hierarchy in Salesforce? \*

- ☐ a) To control access to reports and dashboards
- ☐ b) To define record types
- ☐ c) To set default values for fields
- ☒ d) To determine data visibility based on role hierarchy



7) What is the purpose of IP Restrictions in Salesforce? \*

- ☒ a) To restrict access based on the user's IP address
- ☐ b) To restrict access based on the user's role
- ☐ c) To restrict access to specific records
- ☐ d) To restrict access to reports and dashboards

8) What is the purpose of Object-level security in Salesforce? \*

- ☐ a) To control access to specific fields on objects
- ☒ b) To control access to entire objects
- ☐ c) To control access to reports and dashboards
- ☐ d) To control access to external data sources

9) What is the purpose of the "App Launcher" in Salesforce? \*

- ☒ a) To switch between different Salesforce apps
- ☐ b) To customize the user interface
- ☐ c) To launch external applications
- ☐ d) To create new records



10) Which Salesforce feature enables users to easily access \*  
items—like records, reports, dashboards, and other  
applications—that they use frequently?

- ☐ a) Sidebar
- ☐ b) App Launcher
- ☐ c) Tabs
- ☒ d) Recent Items

11) What is Salesforce Navigation Setup commonly used for? \*

- ☐ a) Performing data imports and exports
- ☒ b) Configuring and customizing the navigation menu
- ☐ c) Designing custom objects and fields
- ☐ d) Managing user permissions and roles

12) Which functionality does Salesforce Navigation Setup primarily provide? \*

- ☒ a) Enabling users to access different Salesforce features and functionalities
- ☐ b) Creating email templates and campaigns
- ☐ c) Analyzing sales and customer data
- ☐ d) Generating reports and dashboards



13) What is the role of Salesforce Navigation Setup in managing online profiles? \*

- ☐ a) Setting the object and field-level security
- ☐ b) Configuring sharing settings for specific records
- ☐ c) Assigning permission sets to individual users
- ☒ d) Defining which user groups can access Salesforce navigation items

14) What is the purpose of a Summary Formula in a Salesforce Report? \*

- ☒ a) To calculate totals or aggregates based on report data
- ☐ b) To filter records based on specific criteria
- ☐ c) To group records together
- ☐ d) To customize the report layout

15) What is Apex? \*

- ☒ a) A programming language for building applications on the Salesforce platform
- ☐ b) A database management system
- ☐ c) A marketing automation tool
- ☐ d) A customer relationship management system



16) Which of the following is true about Apex? \*

- ☐ a) It is a declarative language
- ☐ b) It runs on the client-side
- ☒ c) It is strongly typed
- ☐ d) It does not support object-oriented programming

17) Which keyword is used to define an Apex class? \*

- ☒ a) class
- ☐ b) apex
- ☐ c) object
- ☐ d) interface

18) What is a trigger in Salesforce? \*

- ☐ a) A rule that automates the assignment of records to users
- ☒ b) A programmatic event handler that executes code before or after records are inserted, updated, or deleted
- ☐ c) A user interface component for creating custom reports
- ☐ d) A workflow action that sends email notifications



19) When does a "before" trigger execute in Salesforce? \*

- ☐ a) After the record has been inserted into the database
- ☐ b) Before the record is inserted into the database
- ☐ c) After the record has been updated in the database
- ☒ d) Before the record is updated in the database

20) Which trigger context variable can be used to access the old field values of a record in a "before update" trigger? \*

- ☐ a) Trigger.old
- ☐ b) Trigger.new
- ☐ c) Trigger.newMap
- ☒ d) Trigger.oldMap

21) What is the purpose of the "after" trigger in Salesforce? \*

- ☐ a) To validate user input before records are inserted
- ☐ b) To perform calculations on record fields
- ☒ c) To execute code after records have been inserted, updated, or deleted
- ☐ d) To display error messages to users





22) When does a "after update" trigger execute in Salesforce? \*

- ☐ a) Before the record is updated in the database
- ☒ b) After the record has been updated in the database
- ☐ c) After the record has been inserted into the database
- ☐ d) Before the record is inserted into the database

23) What are context variables in Salesforce? \*

- ☐ a) Variables used to store data in Visualforce pages
- ☒ b) Variables used to store information about the execution context of an Apex code
- ☐ c) Variables used to define the context of a user session
- ☐ d) Variables used to track user interactions in Lightning components

24) What is the purpose of the Trigger.isInsert context variable in Salesforce? \*

- ☐ a) To determine if records are being inserted into the database
- ☒ b) To determine if a trigger is executing during an insert operation
- ☐ c) To determine if a trigger is executing before or after an insert operation
- ☐ d) To determine if a trigger is executing in bulk mode



25) What is the primary purpose of a before trigger in Salesforce? \*

- ☐ a) To perform actions after records have been inserted.
- ☒ b) To perform validation rules before records are saved to the database.
- ☐ c) To execute workflow rules before records are updated.
- ☐ d) To handle asynchronous processing of records.

26) What is Asynchronous Apex in Salesforce? \*

- ☒ a) A method to execute Apex code in separate threads
- ☐ b) A method to execute Apex code in same thread
- ☐ c) A method to execute Apex code without any limits
- ☐ d) A method to execute Apex code with lower governor limits

27) Which of the following are examples of Asynchronous Apex execution? \*

- ☐ a) Batch Apex
- ☐ b) Scheduled Apex
- ☐ c) Future methods
- ☒ d) All of the above



28) What is Batch Apex used for? \*

- ☒ a) To process large volumes of data by dividing it into smaller batches
- ☐ b) To execute Apex code at a specific time or on a recurring schedule
- ☐ c) To execute Apex code in parallel with other transactions
- ☐ d) "To handle callouts to external systems from Apex code"

29) What is Scheduled Apex used for? \*

- ☐ a) To process large volumes of data in smaller batches
- ☒ b) To execute Apex code at a specific time or on a recurring schedule
- ☐ c) To execute Apex code in parallel with other transactions
- ☐ d) To handle callouts to external systems from Apex code

30) How are future methods declared in Apex? \*

- ☐ a) By calling the method directly from another Apex class
- ☒ b) By annotating the method with the @future annotation
- ☐ c) By specifying the method in a scheduled job
- ☐ d) By implementing the Callable interface

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Choose Your Track \*

☒ Salesforce (Admin/Developer)

Please rate your overall satisfaction with the Training \*

- ☐ Very satisfied
- ☒ Satisfied
- ☐ Neutral
- ☐ Dissatisfied
- ☐ Very dissatisfied

Did the Training met your expectations? \*

- ☐ Exceeds expectations
- ☒ Meets expectations
- ☐ Below expectations



The presenters were knowledgeable. (on a scale of 1 to 5 with 1 being low and 5 being the high) \*

Low

1 ☐

2 ☐

3 ☐

4 ☐

5 ☒

High

The quality of the trainer was good. \*

Unacceptable

1 ☐

2 ☐

3 ☐

4 ☐

5 ☒

Outstanding



The presentations were interesting and practical. \*

Poor

1 ☐

2 ☐

3 ☐

4 ☐

5 ☒

Excellent

The presenters met the training objectives. \*

Poor

1 ☐

2 ☐

3 ☐

4 ☐

5 ☒

Excellent

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