

Dennis Summary Report

Dennis Food Service is a 100% employee-owned broadline foodservice distributor headquartered in Hampden, Maine. The company supplies a comprehensive range of food (fresh produce, meats, dairy, frozen, dry) and non-food items (packaging, disposables, supplies) to various foodservice operations, including restaurants, schools, and institutions, primarily across New England.



Select a Year
 All

Select a Month
 Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Total Revenue
126.01M

Average Revenue
2.31K

Total G. Profit
86.89M

Average G. Profit
1.59K

Total Cost
39.13M

Average Cost
39.13M

Total Units Sold
4M

Top 3 Products
 Carlota
 Magnum
 Quad

Year	YOY%	QOQ%
2014	0.00%	0%
2015	3.50%	3.23%
2016	-3.58%	2.86%
2017	36.06%	4.61%

Revenue by ProductName

340
Black Monk ▲ 15740516.7
Bing ▲ 9874722.55
VanHelen ▲ 9836318.8
Linder ▲ 8850459.05

Gross Profit by Year & Quarter

Quarter	2014 Q1	2014 Q2	2014 Q3	2014 Q4	2015 Q1	2015 Q2	2015 Q3	2015 Q4	2016 Q1	2016 Q2	2016 Q3	2016 Q4	2017 Q1	2017 Q2	2017 Q3	2017 Q4
Q1	4.9M	5.2M	4.8M	4.8M	5.0M	4.9M	5.5M	5.1M	4.6M	5.1M	5.3M	4.8M	6.5M	6.7M	6.8M	6.8M

Total Revenue by SubCategory

SubCategoryName	Total Revenue
Extra	63M
Super	27M
Micro	18M
Regular	18M

Gross Profit by ProductName

ProductName	Gross Profit
Quad	22.26M
Carlota	15.10M
Magnum	13.13M
Black Monk	10.82M
Bing	6.85M
VanHelen	6.83M
Linder	6.06M
Alder	5.84M

Gross Profit by Town

Town	Gross Profit
Frankfurt	28M
Berlin	24M
Dresden	9M
Prague	9M
Copenhagen	9M
Brno	5M
Ostrava	4M

Gross Profit by Country

Country	Gross Profit	Percentage
Germany	60.3M	(69.4%)
Czech republic	17.77M	(20.45%)
Denmark	8.82M	(10.15%)

Total Cost ,Revenue & G.Profit by SalesRepName

SalesRepName	Total Cost	Total Revenue	Gross Profit
El Bob	3.97M	12.77M	8.81M
Bill Muray	3.97M	12.79M	8.82M
Ellie Gill	3.98M	12.82M	8.84M
Mark Spancer	4.02M	12.95M	8.93M
Jan Novotny	4.05M	13.04M	8.99M
John White	8.47M	27.28M	18.81M
Ellen Woody	10.66M	34.35M	23.68M

86.89M

Gross Profit

4M

Sum of Units

1.59K

Average G.Profit