

# Practice Project

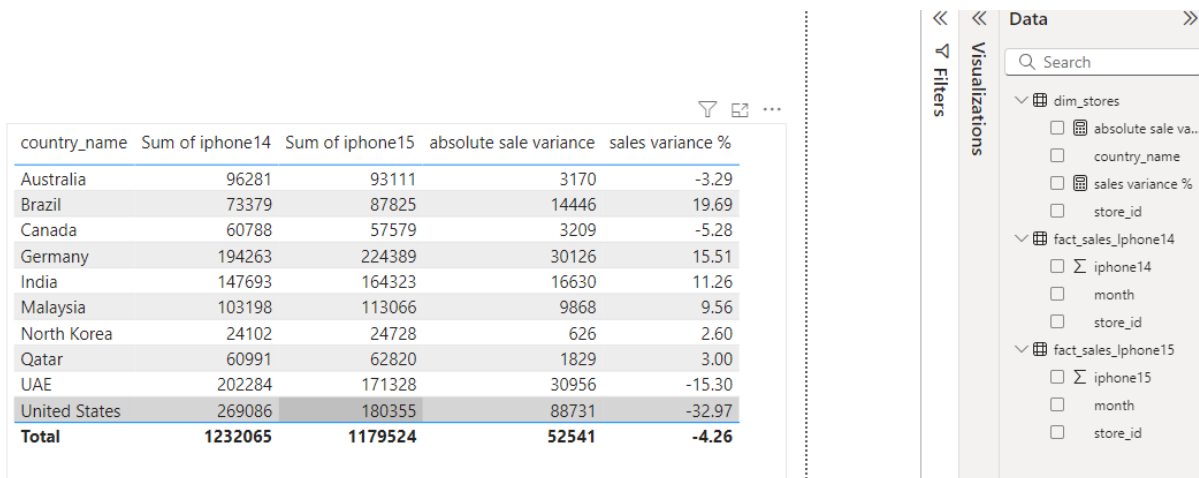
## Objective:

Conduct a comparison analysis of iPhone 15 sales and iPhone 14 sales.

## Datasets:

1. fact\_sales Iphone14.csv
2. fact\_sales Iphone15.csv
3. dim\_stores.csv

## Analysis in Power BI:



The screenshot displays a Power BI interface. On the left, a table shows sales data for various countries, comparing iPhone 14 and iPhone 15 sales. The table includes columns for country\_name, Sum of iphone14, Sum of iphone15, absolute sale variance, and sales variance %. The 'United States' row is highlighted. On the right, the 'Data' pane is visible, showing a search bar and a list of data sources: dim\_stores, fact\_sales\_iphone14, and fact\_sales\_iphone15. Each source has a list of fields with checkboxes for selection.

country_name	Sum of iphone14	Sum of iphone15	absolute sale variance	sales variance %
Australia	96281	93111	3170	-3.29
Brazil	73379	87825	14446	19.69
Canada	60788	57579	3209	-5.28
Germany	194263	224389	30126	15.51
India	147693	164323	16630	11.26
Malaysia	103198	113066	9868	9.56
North Korea	24102	24728	626	2.60
Qatar	60991	62820	1829	3.00
UAE	202284	171328	30956	-15.30
United States	269086	180355	88731	-32.97
<b>Total</b>	<b>1232065</b>	<b>1179524</b>	<b>52541</b>	<b>-4.26</b>

## New Measure Created in Power BI:

```
1 absolute sale variance = ABS(SUM(fact_sales_Iphone15[iphone15])-SUM(fact_sales_Iphone14[iphone14]))
```

```
1 sales variance % = DIVIDE(SUM(fact_sales_Iphone15[iphone15])-SUM(fact_sales_Iphone14[iphone14]),SUM(fact_sales_Iphone14[iphone14])) * 100
```

## Analysis in Excel:

Row Labels	Sum of iphone14	Sum of iphone15	Absolute Sales Variance	Sales Variance %
Australia	96281	93111	3170	-3.29%
Brazil	73379	87825	14446	19.69%
Canada	60788	57579	3209	-5.28%
Germany	194263	224389	30126	15.51%
India	147693	164323	16630	11.26%
Malaysia	103198	113066	9868	9.56%
North Korea	24102	24728	626	2.60%
Qatar	60991	62820	1829	3.00%
UAE	202284	171328	30956	-15.30%
United States	269086	180355	88731	-32.97%
Grand Total	1232065	1179524	52541	-4.26%

☐ store\_id  
☒ country\_name  
fact\_sales Iphone14  
☐ month  
☐ store\_id  
☒ iphone14  
☒ fx: Absolute Sales Variance  
☒ fx: Sales Variance %  
fact\_sales Iphone15

Drag fields between areas below:

Filters

Columns  
Σ Values

Rows  
country\_name

Σ Values  
Sum of iphone14  
Sum of iphone15  
Absolute Sales Variance  
Sales Variance %

## New Measure Created in Excel:

Measure

?

×

Table Name:

fact\_sales Iphone14

Measure Name:

Absolute Sales Variance

Value Description:

Formula:

fx

Check DAX Formula

=ABS([Sum of iphone15]-[Sum of iphone14])

Measure

?

×

Table Name:

fact\_sales\_iphone14

Measure Name:

Sales Variance %

Value Description:

Formula:

fx

Check DAX Formula

=([Sum of iphone15]-[Sum of iphone14])/[Sum of iphone14]

Category:

General

Date

Number

Currency

TRUE\FALSE

Format:

Percentage

Decimal Places:

2

☐ Use 1000 separator (,)

OK

Cancel