

Sales Code Protocol

Channel Partner	LogicTree Manager	Channel Manager	Channel Affiliate
3 - Alpha	2 - Numeric	2 - Numeric	3 - Numeric

Descriptions:

Channel Partner - Promotes HUB Systems to their members and aids in signing Affiliate Partners to use System and resell to their Clients

LogicTree IT Manager - Individual affiliated with the Company, responsible for working with Channel Manager, Affiliate and Client to facilitate sales, and direct sales

Channel Manager - Not directly affiliated with the Company, responsible for working with the Channel Partner in promoting Systems to Affiliates

Channel Affiliate - Company or individual selling subscriptions to their clients.

Platform - The System Platform is identified by the "Signup" Button used

Examples

Channel Partners

ID	Name
LTS	LogicTree IT Solutions
SMB	SMB nation
CRI	Crime Stoppers USA
REA	Real Estate Association
SBT	Small Biz Thoughts

Platforms



LogicTree IT Managers

ID	Name
00	None
99	Office
10	Don Fraser
11	Seth Weinger
12	Brook Ilges

Channel Managers

ID	Name
00	None
10	Bob Nitrio
11	Tom McKay

Channel Affiliates

ID	Name
123	Tom McKay
111	John Doe
321	Crime Stopper Unit 1489
999	LogicTree
350	Jerry Brown
999	LogicTree IT Solutions

Sales Code
Channel Partner
LT Manager
Channel Manager
Channel Affiliate

SMB1210321
SMB nation
Brook Ilges
Bob Nitrio
Jerry Brown

REA0011111
Real Estate Association
None
Tom McKay
John Doe

CRI1100321
Crime Stoppers USA
Seth Weinger
None
Crime Stopper Unit 1489

LTS9900999
LogicTree IT Solutions
Office
None
LogicTree

LTS9900999
LogicTree IT Solutions
Office
None
LogicTree IT Solutions

Platform

