

All values in USD

region
division

All
All

Market Performance vs Target

Market	NetSales 19	NetSales 20	NetSales 21	2021 -Target	2021 - Target %
Australia	\$3.9M	\$10.7M	\$21.0M	-\$2.2M	90.5%
Austria	Data Unavailable	\$0.1M	\$2.8M	-\$0.3M	89.5%
Bangladesh	\$0.5M	\$2.3M	\$7.0M	-\$0.7M	90.7%
Canada	\$4.8M	\$12.2M	\$35.1M	-\$5.1M	87.4%
China	\$1.4M	\$5.4M	\$22.9M	-\$2.1M	91.7%
France	\$4.0M	\$7.5M	\$25.9M	-\$2.2M	92.2%
Germany	\$2.6M	\$4.7M	\$12.0M	-\$1.5M	88.7%
India	\$30.8M	\$49.8M	\$161.3M	-\$9.6M	94.4%
Indonesia	\$2.5M	\$6.2M	\$18.4M	-\$2.4M	88.5%
Italy	\$2.9M	\$4.5M	\$11.7M	-\$1.0M	91.8%
Japan	Data Unavailable	\$1.9M	\$7.9M	-\$0.3M	96.0%
Netherlands	\$0.2M	\$3.4M	\$8.0M	-\$0.7M	92.4%
New Zealand	Data Unavailable	Data Unavailable	Data Unavailable	-\$12.8M	Data Unavailable
Norway	Data Unavailable	\$2.5M	\$13.7M	-\$1.4M	90.5%
Pakistan	\$0.6M	\$4.7M	\$5.7M	-\$0.5M	91.5%
Philippines	\$5.7M	\$13.4M	\$31.9M	-\$2.5M	92.7%
Poland	\$0.4M	\$2.8M	\$5.2M	-\$0.9M	84.7%
Portugal	\$0.7M	\$3.6M	\$11.8M	-\$0.5M	95.9%
South Korea	\$12.8M	\$17.3M	\$49.0M	-\$4.4M	91.8%
Spain	Data Unavailable	\$1.8M	\$12.6M	-\$1.8M	87.6%
Sweden	\$0.1M	\$0.2M	\$1.8M	-\$0.2M	90.0%
United Kingdom	\$2.0M	\$8.1M	\$34.2M	-\$3.0M	92.0%
USA	\$11.5M	\$31.9M	\$87.8M	-\$10.2M	89.6%
Grand Total	\$87.5M	\$196.7M	\$598.9M	-\$54.9M	91.6%