- 1. Import the dataset and do usual exploratory analysis steps like checking the structure & characteristics of the dataset
- 1. Data type of columns in a table.

SCHEMA	DETAILS	PREVIEW	LINEAGE					
∓ Fil	Iter Enter property nam	e or value						
	Field name	Туре	Mode	Key	Collation	Default Value	Policy Tags 🔞	Description
	order_id	STRING	NULLABLE					
	payment_sequential	INTEGER	NULLABLE					
	payment_type	STRING	NULLABLE					
	payment_installments	INTEGER	NULLABLE					
	payment_value	FLOAT	NULLABLE					

2. Time period for which the data is given.

```
SELECT
order_id,
order_purchase_timestamp,
EXTRACT (YEAR FROM order_purchase_timestamp) as YEAR,
EXTRACT (QUARTER FROM order_purchase_timestamp) as QUARTER,
EXTRACT(MONTH FROM order_purchase_timestamp) as MONTH
FROM `Assignment.orders_dataset`
ORDER BY order_purchase_timestamp
LIMIT 10
```

Insights: -

YEAR WISE data from 2016 -2018.

QUARTER WISE – 3^{rd} Quarter in 2016 – 4^{th} Quarter in 2018

Month Wise - Sep 2016 to Oct 2018

Query result screen shot : -

Quer	ry results					≛	SAVE RESULTS ▼	 	\$
JOB IN	NFORMATION RESU	LTS JS0	N EXECUTION DE	ETAILS EXECU	TION GRAPH PREVIE	w			
Row	order_id ▼	order_p	ourchase_timestamp 🔻	YEAR ▼	QUARTER -	MONTH ▼			,
1	2e7a8482f6fb09756ca50c1	0d 2016-0	9-04 21:15:19 UTC	2016	3	9			
2	e5fa5a7210941f7d56d0208	e4 2016-0	9-05 00:15:34 UTC	2016	3	9			
3	809a282bbd5dbcabb6f2f72	4fc 2016-0	9-13 15:24:19 UTC	2016	3	9			
4	bfbd0f9bdef84302105ad71	2db 2016-0	9-15 12:16:38 UTC	2016	3	9			
5	71303d7e93b399f5bcd537	2016-1	0-02 22:07:52 UTC	2016	4	10			
6	3b697a20d9e427646d9256	79 2016-1	0-03 09:44:50 UTC	2016	4	10			
7	be5bc2f0da14d8071e2d45	151 2016-1	0-03 16:56:50 UTC	2016	4	10			
8	65d1e226dfaeb8cdc42f665	42 2016-1	0-03 21:01:41 UTC	2016	4	10			
9	a41c8759fbe7aab36ea07e0	38 2016-1	0-03 21:13:36 UTC	2016	4	10			
10	d207cc272675637bfed006	2ed 2016-1	0-03 22:06:03 UTC	2016	4	10			

3. Cities and States of customers ordered during the given period.

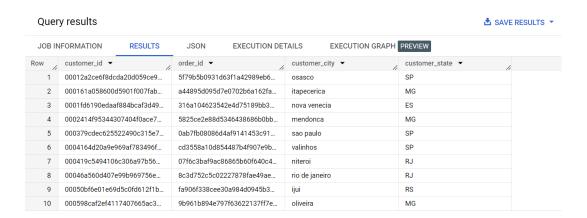
```
SELECT
    c.customer_id,
    order_id,
    c.customer_city,
    c.customer_state

FROM `Assignment.customers_dataset` c
JOIN `Assignment.orders_dataset` as o
ON c.customer_id = o.customer_id
WHERE EXTRACT(YEAR FROM order_purchase_timestamp) BETWEEN 2016 and 2018
ORDER BY c.customer_id
LIMIT 10
```

Insights:-

Incorrect city names have resulted in different rows if data is grouped by city.

Query result screenshot: -



2. In-depth Exploration:

1. Is there a growing trend on e-commerce in Brazil? How can we describe a complete scenario? Can we see some seasonality with peaks at specific months?

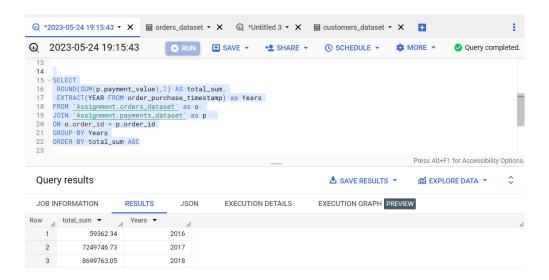
```
ROUND(SUM(p.payment_value),2) AS total_sum,
EXTRACT(YEAR FROM order_purchase_timestamp) as Years
FROM `Assignment.orders_dataset` as o
```

JOIN `Assignment.payments_dataset` as p

ON o.order_id = p.order_id

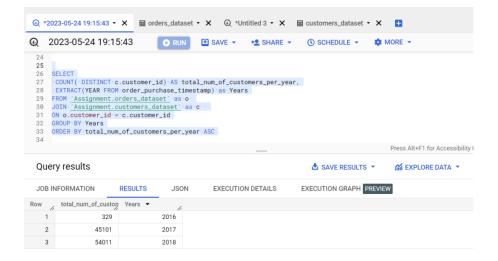
GROUP BY Years
ORDER BY total sum ASC

SELECT



```
SELECT
```

```
COUNT( DISTINCT c.customer_id) AS total_num_of_customers_per_year,
EXTRACT(YEAR FROM order_purchase_timestamp) as Years
FROM `Assignment.orders_dataset` as o
JOIN `Assignment.customers_dataset` as c
ON o.customer_id = c.customer_id
GROUP BY Years
ORDER BY total num of customers per year ASC
```



Insights:-

There is a definite increase in e commerce over the duration on which data is processed. We can see an increase in total number of customers per year as well as increase in total sum of payments per year.

```
SELECT

EXTRACT(YEAR from order_purchase_timestamp) as YEAR,

EXTRACT(MONTH from order_purchase_timestamp) as MONTH,

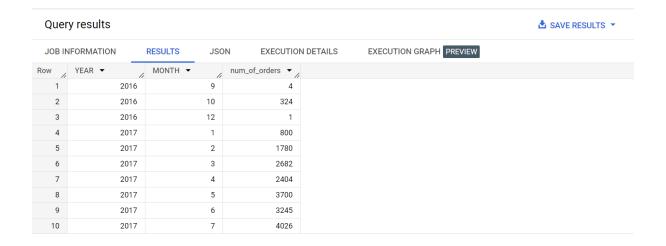
COUNT(order_id) as num_of_orders

FROM `Assignment.orders_dataset` as o

GROUP BY YEAR, MONTH

ORDER BY YEAR, MONTH

LIMIT 10
```



Insights:-

With the growth of e commerce in Brazil from 2016 to 2018 more users start to place orders. Hence we see an increase in number of orders each year with the month of Nov 2017 hitting the peak in terms of total orders placed.

Max orders each year are placed during the 3^{nd} and 4^{th} Quarter i.e Between the Jul-Dec

2. What time do Brazilian customers tend to buy (Dawn, Morning, Afternoon or Night)?

```
SELECT
COUNT(d.order_id) as num_orders,
d.Part_of_day
FROM
(
SELECT
order id,
order_purchase_timestamp,
   WHEN EXTRACT(TIME FROM order_purchase_timestamp) BETWEEN "05:00:00" AND "05:30:00"
   THEN "Dawn"
   WHEN EXTRACT(TIME FROM order_purchase_timestamp) BETWEEN "06:00:00" AND "11:59:59"
   THEN "Morning"
   WHEN EXTRACT(TIME FROM order_purchase_timestamp) BETWEEN "1:00:00" AND "16:59:59"
   THEN "Afternoon"
   WHEN EXTRACT(TIME FROM order_purchase_timestamp) BETWEEN "1:00:00" AND "18:59:59"
   THEN "Evening"
   ELSE "Night"
END AS Part_of_day
FROM `Assignment.orders dataset`
ORDER BY order_purchase_timestamp
) as d
GROUP BY d.Part_of_day
ORDER BY num_orders
```



Insights: -

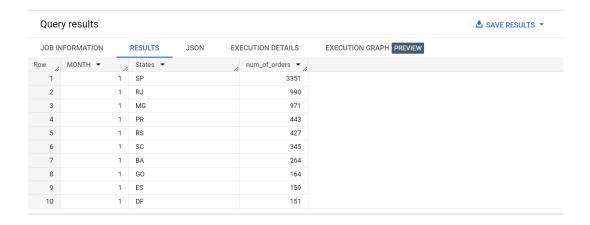
Max customers tend to buy during afternoon and night.

- 3. Evolution of E-commerce orders in the Brazil region:
- 1. Get month on month orders by states.

Month on month data comparison among all states.

SELECT

```
EXTRACT(MONTH from order_purchase_timestamp) as MONTH,
c.customer_state as States,
COUNT(order_id) as num_of_orders
FROM `Assignment.orders_dataset` as o
JOIN `Assignment.customers_dataset` as c
ON c.customer_id = o.customer_id
GROUP BY States, MONTH
ORDER BY MONTH,num_of_orders DESC
LIMIT 10
```



States: SP, RJ and MG lead in total number of orders per month for each month when data checked over total duration available.

Month on month data comparison for each state separately.

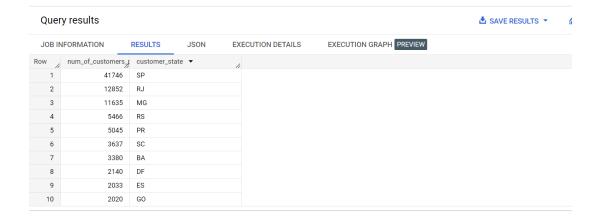
```
SELECT*,
LAG(d.num_of_orders,1) OVER (PARTITION BY d.States ORDER BY d.MONTH) as prev_month_order,
LEAD(d.num_of_orders,1) OVER (PARTITION BY d.States ORDER BY d.MONTH) as next_month_order
FROM
(
SELECT DISTINCT
c.customer_state as States,
EXTRACT(MONTH from order_purchase_timestamp) as MONTH,
COUNT(order_id) as num_of_orders,
FROM `Assignment.orders_dataset` as o
JOIN `Assignment.customers dataset` as c
ON c.customer_id = o.customer_id
GROUP BY States, MONTH
) as d
ORDER BY d.States, d.MONTH
LIMIT 10
```



2. Distribution of customers across the states in Brazil.

```
SELECT
COUNT(DISTINCT customer_id) as num_of_customers_per_state,
customer_state

FROM `Assignment.customers_dataset`
GROUP BY customer_state
ORDER BY num_of_customers_per_state DESC
LIMIT 10
```



- 4. Impact on Economy: Analyze the money movement by e-commerce by looking at order prices, freight and others.
- 1. Get % increase in cost of orders from 2017 to 2018 (include months between Jan to Aug only) You can use "payment_value" column in payments table

```
ROUND(((e.total_payments - e.previous_year_cost)/e.total_payments) * 100 ,2) as
cost_inc_precentage
FROM
SELECT *,
LAG(d.total_payments,1) OVER (ORDER BY d.Year) as previous_year_cost
FROM
(
SELECT
EXTRACT(YEAR from order_purchase_timestamp) as Year,
SUM(payment_value) as total_payments
FROM `Assignment.orders_dataset` as o
JOIN `Assignment.payments_dataset` as p
ON o.order_id = p.order_id
WHERE EXTRACT(YEAR from order_purchase_timestamp) IN(2017,2018) AND
EXTRACT(MONTH from order_purchase_timestamp) BETWEEN 1 AND 8
GROUP BY Year
ORDER BY Year
) as d
) as e
ORDER BY e.Year
```

Query results

JOB IN	IFORMATION	RESULTS	JSON	EXECUTION	N DETAILS EX	ECUTION GRAPH PREVIEW
Row	Year ▼	total_pay	ments 🔻 pre	vious_year_cost	cost_inc_precentage	
1	201	3669022	119999	nuli	nuli	
2	201	18 8694733	839999 366	59022.119999	57.8	

2. Mean & Sum of price and freight value by customer state

```
SELECT
    c.customer_state,
    SUM(oi.price) as sum_price,
    AVG(oi.price) as mean_price,
    SUM(oi.freight_value) as freight_value_per_state

FROM `Assignment.order_items_dataset` as oi
JOIN `Assignment.orders_dataset` as o
ON oi.order_id = o.order_id
```

```
JOIN `Assignment.customers_dataset` as c
ON o.customer_id = c.customer_id

GROUP BY c.customer_state
ORDER BY c.customer_state
LIMIT 10
```

Quer	y results					
JOB IN	IFORMATION	RESULTS	JSON	EXECUTION DETAILS	EXECUTION GRA	PH PREVIEW
Row /	customer_state	• h	sum_price ▼	mean_price ▼	freight_value_per_sta	
1	AC		15982.94999999	173.7277173913	3686.749999999	
2	AL		80314.8	1 180.8892117117	15914.589999999	
3	AM		22356.84000000.	135.4959999999	5478.889999999	
4	AP		13474.29999999.	164.3207317073	2788.500000000	
5	BA		511349.9900000.	134.6012082126	100156.6799999	
6	CE		227254.7099999.	153.7582611637	48351.58999999	
7	DF		302603.9399999.	125.7705486284	50625.49999999	
8	ES		275037.3099999	121.9137012411	49764.59999999	
9	GO		294591.9499999.	126.2717316759	53114.97999999	
10	MA		119648.2199999.	. 145.2041504854	31523.77000000	

5. Analysis on sales, freight and delivery time

```
SELECT
  order_status,
  COUNT(order_id) as num_of_orders
FROM `Assignment.orders_dataset`
GROUP BY order_status
ORDER BY order_status
```

Quer	y results				
JOB IN	FORMATION	RESULTS	JSON	EXECUTION DETAILS	EXECUTION GRAPH PREVIEW
Row	order_status ▼	li	num_of_orders	-	
1	approved			2	
2	canceled		62	25	
3	created			5	
4	delivered		9647	78	
5	invoiced		31	4	
6	processing		30)1	
7	shipped		110	07	
8	unavailable		60	09	

We see that we have different number of orders based on their order status. It is found when the date in order_dataset is ordered by order status. Only orders with status as delivered, shipped and some orders which were cancelled after the product was shipped have an actual date value order_deliver_carrier_date populated for them in the table. Rest all orders have NULL. This means only the above mentioned orders have freight value populated for them. Hence in the below query while calculating freight value we have filtered the status condition to meet this requirement.

1. Calculate days between purchasing, delivering and estimated delivery

SELECT

order_status,

order_purchase_timestamp,

order_estimated_delivery_date,

DATE_DIFF(order_estimated_delivery_date,order_purchase_timestamp, DAY) as est_del_time,

order_delivered_customer_date,

DATE_DIFF(order_delivered_customer_date,order_purchase_timestamp, DAY) as act_del_time,

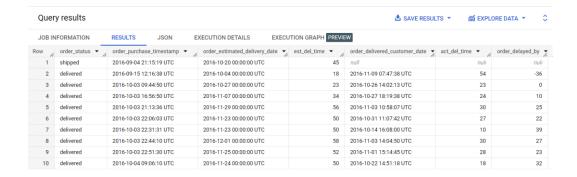
DATE_DIFF(order_estimated_delivery_date, order_delivered_customer_date, DAY) as order_delayed_by

FROM 'Assignment.orders_dataset'

WHERE order_status IN ("delivered", "shipped", "cancelled") AND order_delivered_carrier_date IS NOT NULL

ORDER BY order_purchase_timestamp

LIMIT 10



- 2. Find time_to_delivery & diff_estimated_delivery. Formula for the same given below:
 - time_to_delivery = order_delivered_customer_dateorder_purchase_timestamp
 - diff_estimated_delivery = order_estimated_delivery_dateorder_delivered_customer_date

3. Group data by state, take mean of freight_value, time_to_delivery, diff_estimated_delivery.

SELECT

c.customer_state,

ROUND(AVG(DATE_DIFF(order_estimated_delivery_date,order_purchase_timestamp, DAY)),2) as time_to_delivery,

ROUND(AVG(DATE_DIFF(order_estimated_delivery_date,order_delivered_customer_date, DAY)),2) as diff_estimated_delivery,

ROUND(AVG(oi.freight_value),2) as avg_freight_value

FROM 'Assignment.orders_dataset' as o

INNER JOIN 'Assignment.order_items_dataset' as oi

ON o.order_id = oi.order_id

INNER JOIN 'Assignment.customers_dataset' as c

ON o.customer_id = c.customer_id

WHERE order_status IN ("delivered", "shipped", "cancelled") AND order_delivered_carrier_date IS NOT NULL

GROUP BY c.customer_state

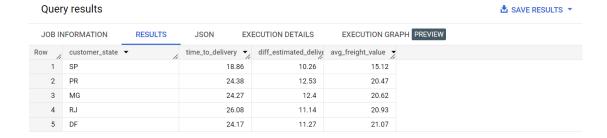
ORDER BY avg_freight_value

LIMIT 10

Quer	y results					≛ SAVE RESULTS ▼
JOB IN	NFORMATION	RESULTS	JSON EX	ECUTION DETAILS	EXECUTION GRA	APH PREVIEW
Row	customer_state -	. //	time_to_delivery 🔻	diff_estimated_delive	avg_freight_value	
1	SP		18.86	10.26	15.12	
2	PR		24.38	12.53	20.47	
3	MG		24.27	12.4	20.62	
4	RJ		26.08	11.14	20.93	
5	DF		24.17	11.27	21.07	
6	SC		25.51	10.66	21.49	
7	RS		28.27	13.2	21.66	
8	ES		25.24	9.77	22.05	
9	GO		26.63	11.37	22.51	
10	MS		25.69	10.34	23.36	

- 4. Sort the data to get the following:
- 5. Top 5 states with highest/lowest average freight value sort in desc/asc limit 5

Same query as above except ORDER BY avg_freight_value DESC in last second line and LIMIT 5 after that.



Same query as above except ORDER BY avg_freight_value DESC in last second line and LIMIT 5 after that.

Quer	y results						
JOB IN	FORMATION	RESULTS	JSON EX	ECUTION DETAILS	EXECUTION GRA	APH PREVIEW	
Row /	customer_state	▼	time_to_delivery 🔻	diff_estimated_delive	avg_freight_value		
1	RR		45.9	17.43	43.32		
2	PB		32.53	12.15	42.82		
3	RO		38.7	19.08	41.33		
4	AC		40.7	20.01	40.07		
5	PI		29.86	10.68	39.04		

6. Top 5 states with highest/lowest average time to delivery

SELECT

c.customer_state,

 $ROUND(AVG(DATE_DIFF(order_estimated_delivery_date, order_purchase_timestamp, DAY)), 2)$ as $avg_time_to_delivery,$

ROUND(AVG(DATE_DIFF(order_estimated_delivery_date,order_delivered_customer_date, DAY)),2) as avg_diff_estimated_delivery,

ROUND(AVG(oi.freight_value),2) as avg_freight_value

FROM 'Assignment.orders_dataset' as o

INNER JOIN 'Assignment.order_items_dataset' as oi

ON o.order_id = oi.order_id

INNER JOIN 'Assignment.customers_dataset' as c

ON o.customer_id = c.customer_id

WHERE order_status IN ("delivered", "shipped", "cancelled") AND order_delivered_carrier_date IS NOT NULL

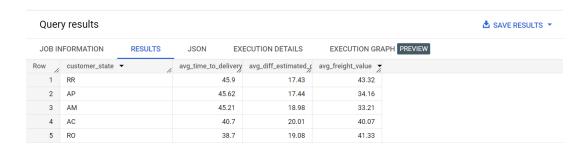
GROUP BY c.customer_state

ORDER BY avg_time_to_delivery

LIMIT 5

Quer	y results					
JOB IN	IFORMATION	RESULTS	JSON EX	ECUTION DETAILS	EXECUTION GRA	PH PREVIE
Row /	customer_state	▼	avg_time_to_delivery	avg_diff_estimated_c	avg_freight_value	
1	SP		18.86	10.26	15.12	
2	DF		24.17	11.27	21.07	
3	MG		24.27	12.4	20.62	
4	PR		24.38	12.53	20.47	
5	ES		25.24	9.77	22.05	

Highest time to delivery. Same query as above, except ORDER BY avg_time_to_delivery DESC in last second line.



7. Top 5 states where delivery is really fast/ not so fast compared to estimated date

SELECT

c.customer_state,

ROUND(AVG(DATE_DIFF(order_estimated_delivery_date,order_purchase_timestamp, DAY)),2) as avg_time_to_delivery,

ROUND(AVG(DATE_DIFF(order_estimated_delivery_date,order_delivered_customer_date, DAY)),2) as avg_diff_estimated_delivery,

ROUND(AVG(oi.freight_value),2) as avg_freight_value

FROM 'Assignment.orders_dataset' as o

INNER JOIN 'Assignment.order_items_dataset' as oi

ON o.order_id = oi.order_id

INNER JOIN 'Assignment.customers_dataset' as c

ON o.customer_id = c.customer_id

WHERE order_status IN ("delivered", "shipped", "cancelled") AND order_delivered_carrier_date IS NOT NULL

GROUP BY c.customer_state

ORDER BY avg_diff_estimated_delivery

LIMIT 5

Quer	y results						▲ SAVE RESULTS ▼
JOB IN	FORMATION	RESULTS	JSON EX	ECUTION DETAILS	EXECUTION GRA	APH PREVIEW	
Row	customer_state	▼	avg_time_to_delivery	avg_diff_estimated_c	avg_freight_value		
1	AL		32.09	7.98	35.92		
2	MA		30.48	9.11	38.33		
3	SE		30.36	9.17	36.69		
4	ES		25.24	9.77	22.05		
5	BA		29.15	10.12	26.41		

Delivery not so fast : -

Same query except ORDER BY avg_diff_estimated_deliveryDESC in last second line.

Quer	y results					
JOB IN	IFORMATION	RESULTS	JSON EX	ECUTION DETAILS	EXECUTION GRA	APH PREVIEW
Row	customer_state	▼	avg_time_to_delivery	avg_diff_estimated_c	avg_freight_value	
1	AC		40.7	20.01	40.07	
2	RO		38.7	19.08	41.33	
3	AM		45.21	18.98	33.21	
4	AP		45.62	17.44	34.16	
5	RR		45.9	17.43	43.32	

6. Payment type analysis:

1. Month over Month count of orders for different payment types

SELECT*,

LAG(d.num_orders,1) OVER (PARTITION BY d.payment_type ORDER BY d.payment_type,d.Month) as previous_month_orders,

LEAD(d.num_orders,1) OVER (PARTITION BY d.payment_type ORDER BY d.payment_type,d.Month) as next_month_orders

FROM

(

SELECT

payment_type,

EXTRACT(MONTH FROM o.order_purchase_timestamp) as Month,

COUNT(o.order_id) as num_orders

FROM 'Assignment.payments_dataset' as p

JOIN 'Assignment.orders_dataset' as o

ON o.order_id = p.order_id

GROUP BY payment_type, Month

ORDER BY payment_type, Month

) as d

ORDER by d.payment_type, d.Month

Quer	ry results						♣ SAVE RESULTS
JOB IN	NFORMATION	RESULTS	JSON EX	ECUTION DETAILS	EXECUTION GRA	PH PREVIEW	
Row /	payment_type 🔻	li	Month ▼	num_orders ▼	previous_month_orde	next_month_orders	
1	UPI		1	1715	nuli	1723	
2	UPI		2	1723	1715	1942	
3	UPI		3	1942	1723	1783	
4	UPI		4	1783	1942	2035	
5	UPI		5	2035	1783	1807	
6	UPI		6	1807	2035	2074	
7	UPI		7	2074	1807	2077	
8	UPI		8	2077	2074	903	
9	UPI		9	903	2077	1056	
10	UPI		10	1056	903	1509	

2. Count of orders based on the no. of payment instalments.

SELECT

payment_installments,

COUNT(o.order_id) as num_orders

FROM 'Assignment.payments_dataset' as p

JOIN 'Assignment.orders_dataset' as o

ON o.order_id = p.order_id

GROUP BY payment_installments

ORDER BY payment_installments

LIMIT 10

Quer	y results					▲ SAVE RESULTS
JOB IN	NFORMATION	RESULTS	JS0N	EXECUTION DETAILS	EXECUTION GRAPH PREVIEW	
Row /	payment_installm	ent num_orders	· /			
1	C		2			
2	1		52546			
3	2		12413			
4	3		10461			
5	4		7098			
6		i	5239			
7	6		3920			
8	7		1626			
9	8		4268			
10	ç		644			