

# 1-Hour Lab Assignment: Customer Purchase Analysis

**Objective:** Practice Data Wrangling, Visualization, Logistic Regression, and Decision Trees using a real-world styled dataset.

**Dataset:** new\_customer\_purchase\_dataset.csv

**Target Variable:** Purchase (YES / NO)

## PART A: Data Wrangling (15 Minutes)

- 1 Load the dataset using pandas and display first five rows.
- 2 Convert Gender into numeric values.
- 3 Encode Purchase variable as binary (YES=1, NO=0).
- 4 Check for missing values and basic statistics.

## PART B: Data Visualization (15 Minutes)

- 1 Plot histogram of Monthly Income.
- 2 Plot bar chart of Purchase distribution.
- 3 Create scatter plot between Brand Awareness and Quality Rating colored by Purchase.

## PART C: Logistic Regression (15 Minutes)

- 1 Split the dataset into training and testing sets.
- 2 Train Logistic Regression model.
- 3 Evaluate using accuracy, confusion matrix, and classification report.
- 4 Interpret the model results.

## PART D: Decision Tree (15 Minutes)

- 1 Train Decision Tree classifier using Gini Index.
- 2 Visualize the decision tree.
- 3 Identify root node, internal node, and leaf node.
- 4 Write two IF–THEN rules from the tree.

## Reflection Questions

- 1 Why is Decision Tree more interpretable than Logistic Regression?
- 2 Which model would you recommend to a business manager and why?
- 3 What happens if decision tree depth increases too much?