

Says

What have we heard them say?
What can we imagine them saying?

What are their wants, needs, hopes, and dreams?

What other thoughts might influence their behavior?



1.What type of service you provide?

3.why is

customer

service so

important?

2.Why is solving this problem important to your organization?

4.What is IT important that a service business

does?

Staff
Augumentation.

| Product
Development
|
| Business
technology
services

Service business are significant because they provide an intangible value that customers touch or hold but can experience.

Problem solving is important because it helps people solve problems in their lives and work.

Employeesneed problemsolving skills tohelp themsucceed in theirjobs

Thinks

It can be the difference between a hot IPO and just keeping the lights on Providing great customer service can generate more marketing and sales opportunities.



Preparation and maintenance of zoho books for Techpro Solution

Enhanced security

Customer and employee

Increased productivity

Accurate and speedy processing of information.

Better marketing Increased productivity

Enhanced decision making.

Streamlined processes.

Does

What behavior have we observed? What can we imagine them doing?







