

N SHANMUKHA SAI

Salesforce Developer

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Hyderabad

PROFILE

Results-driven Salesforce Developer with 2 years of experience in designing, developing, and implementing customized solutions for clients. Proven ability to collaborate with cross-functional teams to meet project goals and deliver high-quality Salesforce solutions. Seeking an opportunity to utilize my technical expertise and innovative thinking to drive business growth and enhance customer experience.

EXPERIENCE

02/2022 - Present

Pune

Salesforce Developer

Twopir Consulting Pvt Ltd

Achievements/Tasks

- Introduced innovative tools to enhance lead quality and elevate marketing efforts.
- Generated customized reports and dashboards, providing valuable insights to management on sales performance, pipeline dynamics, and key metrics.
- Successfully implemented and managed third-party integrations with new tools, improving lead quality and automating data exchange with other platforms.
- Executed thorough data cleansing initiatives, eliminating duplicate data and establishing parameters to ensure data integrity.
- Configured and customized Salesforce objects, fields, page layouts, validation rules, and workflow automation to align precisely with business requirements.
- Played a key role in creating and managing user profiles, roles, and permission sets to guarantee appropriate data access and security levels.
- Implemented pick lists, lookups, master-detail relationships, and record types to enhance and ensure data quality.
- Developed Apex triggers, classes, Visualforce pages, and controllers to optimize business processes and enhance user experience.
- Conducted comprehensive unit testing and actively participated in system integration testing, ensuring high-quality deliverables with minimal defects.
- Integrated third-party applications using REST and SOAP APIs, contributing to the enhanced functionality and connectivity of the Salesforce ecosystem.

EDUCATION

2016 - 2019

B. Tech | Mechanical Engineering

Bharat Institute of Engineering and Technology

Percentage **57%**

2013 - 2016

Diploma | Mechanical Engineering

Princeton College of Engineering and Technology

Percentage **68%**

2012 - 2013

SSC (10th)

Chalapathi Public School

GPA **7.8 / 10**

SKILLS

Apex	Data Migration	Service Cloud	Deployment	Report & Dashboard	Sales Cloud
Aura Component	Visualforce page	Integrations.			

SOFTWARE PROFICIENCY:

Salesforce Lightning Experience	Salesforce Classic	Microsoft Excel
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CERTIFICATION

Salesforce Certified Platform Developer I

Issuing organization Salesforce

LANGUAGES

English	Telugu	Hindi
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INTEREST

- Swimming
- Traveling
- Bike Riding