

Chia Shanq Yeet

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D.O.B: 12 May 1988 | Gender: Male

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40170 Shah Alam, Selangor.



EDUCATION

MONASH UNIVERSITY	2010
<ul style="list-style-type: none">• Bachelor of Science (Biotechnology) (Honours) – Full research year by invitation only• CGPA: 3.75/4.00, First Class Honours• Receiver of 50% scholarship by Monash University.• Performed experiments and regression analysis (excel) on various materials (i.e. clay, rice husks) to study the material properties and their respective heavy metal absorptions for pollutant removal purpose.• Performed optimization work and analysis on the selected material for potential industrial application.	
MONASH UNIVERSITY	2009
<ul style="list-style-type: none">• Bachelor of Science (Biotechnology) – CGPA 3.13/4.00	
TAYLOR'S COLLEGE	2006
<ul style="list-style-type: none">• South Australian Matriculation – TER 90.80 (Top 9.2% program wide)• Receiver of Tan Sri Dato's Cr. Loy Hean Heong Merit Scholarship.	
SUBANG JAYA HIGH SCHOOL	2005
<ul style="list-style-type: none">• Sijil Pelajaran Malaysia (SPM) – 8As, 4Bs + 1A (GCE O Level English)	

WORK EXPERIENCE

Years of working experience: 6 Years 8 months

UNIQUE BUDGET SDN BHD	Selangor, Malaysia
<i>Assistance Project Manager</i>	April 2014 - Present
<ul style="list-style-type: none">• Managed and Completed 3 Infrastructure works for serviced apartment project with total contract value of more than RM17.0mil for SP Setia Berhad, currently managing a RM12.0mil health institution project.• Managing over 35 workers – covering work planning, execution, measurement, control and monitoring.• Averted a crisis with potential loss of RM1.2mil due to LAD cost of RM40k per day with critical decision making, risk aversion plan and schedule restructuring work.• Reduced task specific cost and production efficiency, i.e. kerb casting from RM15/meter to RM7/meter, paver block laying from 8 units/day to 14 units/day by implementing new working structure, reporting hierarchy, work monitoring system and reward system.• Increased number of skilled workers (specific task expertise as compared to general worker) from 20% to over 80% with implementation of mentoring system and leader rewarding system.• Engaged in the full lifecycle of project management planning, responsible for execution of all tasks described in the project plan, resource planning and allocation and deliverable quality control.• Responsible for managing and ensuring good communication and information flow between stakeholders.• Responsible for project management documentation work with compliance to ISO requirement.	
THE GREEN UNITER SDN BHD	Selangor, Malaysia
<i>Co-Founder</i>	October 2014 - Present
<ul style="list-style-type: none">• Heading design and development of an e-marketplace system costing RM70k, with targeted launching by December 2016.• Leading the planning and design of operation and customer loyalty framework.• Leading the strategic planning of business launching, business development, digital marketing, content marketing and social media marketing.	

UNIQUE ECO SYSTEMS SDN BHD*Co-Founder*

Selangor, Malaysia

April 2013 – September 2014

- Successfully won the Malaysia sole distributorship (competing with 4 other applicants) for a direct selling brand, ENJO by **ENJO International GmbH, Austria**.
- Achieved a personal sale of over RM100k within 9 months with startup cost of RM70k.
- Conducted sales presentation to over 350 individuals.
- Speaker on topic of Chemical Free Cleaning at The 4th International Greentech and Eco-Products Exhibition & Conference Malaysia 2013, KLCC.
- The spokesperson for business reporting and planning meeting with ENJO International GmbH.
- Led business development planning and responsible for recruiting and training of sales personnel.

UNITED OVERSEAS BANK (MALAYSIA) BERHAD

Selangor, Malaysia

Account Relationship Manager (promoted to Manager ranking on 1 January 2013) November 2010 – May 2013

- Achieved the top 10 in KPI performance nationwide (more than 90 Relationship Officers) for FYE 2012.
- Managed a portfolio of over 20 SMEs with revenue size ranging from RM40mil to RM200mil.
- Headed the organization of 2 events of annual team building events for area team of over 25 people.
- Built rapport and trust with business key persons of all clients within portfolio.
- Responsible for: client solicitation, client's business requirement elicitation, financial analysis, market research, prepare credit proposal and facilitate financial facilities drawdown and utilization.

MONASH UNIVERSITY

Selangor, Malaysia

Laboratory Demonstrator and Tutor – School of Science

March 2010 – October 2010

- Provided tutoring and lab experiment techniques demonstration to over 80 students.
- Responsible for assessment and grading of student's lab report (contributes to final subject grading)

CONTINUING EDUCATION & PROFESSIONAL CERTIFICATION

- Project Management Professional (Project Management Institute) – Candidate (2016)
- Business Relationship Management Professional (BRM Institute) (2016)
- Business Analytics Specialization – University of Pennsylvania, Wharton (Coursera) (2016)
- Business Analysis Practitioner – Business-Analysis-Excellence Pvt Ltd (IIBA Endorsed) (2016)
- Business Analysis Master Practitioner – Business-Analysis-Excellence Pvt Ltd (IIBA Endorsed) (2016)
- Diploma in Business Management & Entrepreneurship – ALISON (2016)
- Sun Tzu Art of War Certification – Science of Strategy Institute – Candidate (2016)
- The Blue Ocean Strategy Certification – Malaysia Blue Ocean Strategy Institute (2016)
- Mind Mapping Mastery – Udemy (2016)
- Practitioner of Neuro-Linguistic Programming – Asia Mind Dynamics, ABNLP Approved 2013)
- Practitioner of Time Line Therapy™ – Asia Mind Dynamics, ABNLP Approved (2013)
- Language and Behavior Profile for Coaching – Asia Mind Dynamics (2013)

VOLUNTRY, COMMUNITY & LEADERSHIP EXPERIENCE

- Member of Business Network International (BNI) (2013-2014)
- Head of Clubs and Societies - Monash University Student Association (2008)
- Student mentor for Monash University's Induction week (2008-2009)
- Committee of various university events by Monash University Student Association (2007-2009)
- Club & Society Officer for Malaysian Nature Society of Monash University (2007-2008)
- Executive Committee of Disciplinary Board – SMK Subang Jaya (2005)
- Discipline Officer of Scout Movement SMK Subang Jaya (2005)
- Executive Committee of Peer Counselling Club SMK Subang Jaya (2005)

OTHERS

- Fluent (Spoken and Written) in English, Mandarin, Bahasa Melayu and Cantonese.
- Proficiency in Microsoft Office.