



# Corporate Profile

**Gurgaon's leading real estate consultancy**

Investment Advisory

Corporate Leasing

Asset Management



[www.realsta.com](http://www.realsta.com)





# About Realsta

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**Headquarter:** Gurugram, Haryana  
**Founded:** 2012

Realsta Infratech Pvt. Ltd. is a leading real estate consultancy in Gurgaon, renowned for its data-driven approach and deep expertise as a real estate advisory in Gurgaon and its micro-markets. We oversee the entire asset lifecycle, encompassing corporate leasing, asset management, investment advisory, smart fully managed workspaces, interior design, and an in-house monetization ecosystem, all under one roof.

This integrated ecosystem optimizes returns and mitigates risk for a distinguished clientele, including UHNIs, NRIs, and global brands such as Vistara and Sebia.

14+ Years

# About the Founder

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Dishant Malik is the Founder and CEO of Realsta Infratech Pvt. Ltd., the leading real estate advisory firm based in Gurugram. With over 14 years of industry experience, he has successfully advised and facilitated real estate strategies for numerous multinational corporations and high-net-worth individuals. He is known for his strategic thinking, client-first approach, and in-depth market expertise.

Dishant has positioned Realsta as a trusted name in commercial real estate. His vision continues to shape the company's growth, driving innovative, transparent, and high-impact solutions in a rapidly evolving market.





# Our Goals

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## Vision

To become the leading global name in Grade-A commercial real estate investment.

## Mission

Deliver exceptional long-term value to clients by identifying, engineering and executing the highest yield opportunities in Grade-A commercial assets.

# Growing steadily

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Today, Realsta has become a trusted name in real estate, with our expertise in investing, leasing, and value creation serving MNCs and UHNIs.

## 2012

### REALSTA WAS FOUNDED

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Realsta began with a clear vision: to establish a tech-driven, client-centric real estate advisory firm that provides comprehensive solutions under one roof.

## 2015

### CORPORATE LEASING

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As we secured our first major corporate leasing deal, it validated our approach and reinforced our belief that success stems from fostering enduring relationships.

## 2021

### ASSET MANAGEMENT

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Established as a trusted name in commercial real estate, we managed substantial wealth and assets, advising MNCs and HNI investors.

## 2023

### VENTURING INTO DUBAI

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Our expansion into Dubai reflected a steadfast commitment to delivering innovative, transparent, and comprehensive real estate solutions globally.

# Our Services

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**01**

## Investment Advisory

- Investment Strategy Advisory
- Transaction Advisory
- Financial Structuring Advisory

**02**

## Corporate Leasing

- Office Space Selection
- Leasing Services & Aid
- Branding and Customization

**03**

## Asset Management

- Asset Performance Optimization
- Tenant and Lease Management
- Portfolio Strategy & Diversification
- Property Facilities Management
- Exit Strategy and Disposition Planning



# Our Results

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## ₹1,360+ Cr. Funds Under Advice

Our platform helps UHNIs & NRIs invest in Gurgaon commercial properties like Emaar Digital Greens, offering high-yield, resilient portfolios.



## 2.86 lakh sq. ft. Under Management

We manage real estate with institutional rigor, boosting efficiency, tenant experience, and long-term value through proactive oversight.



## 22+ lakh sq. ft. Space Leased

We lease premium office spaces like Magnum Global Park, matching global enterprises with top assets for customized requirements.



## 14+ Years of Experience

Our data-driven investment strategies deliver risk-adjusted returns for global clients in high-demand serviced office clusters.



# Our Strengths

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## Blue-Chip Real Estate

Every asset is a rigorously selected, Grade-A opportunity, ensuring top-tier investments in prime real estate markets across high demand sectors.

## Downside Risk Mitigation

Our underwriting model prioritizes capital protection, then amplifies returns via strategic, high-value real estate investments.

## Hyperlocal Expertise

Deep market intel uncovers asymmetric opportunities early, driving alpha for institutional & global investors in different kinds of properties.

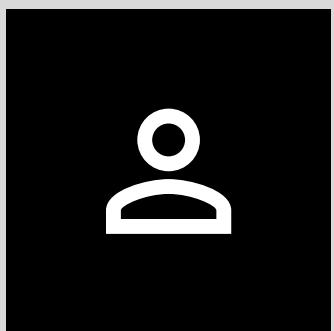
## In-House Monetization Ecosystem

Our end-to-end model integrates acquisition, tenant profiling, office design, property management & exit, ensuring stable, long-term value.



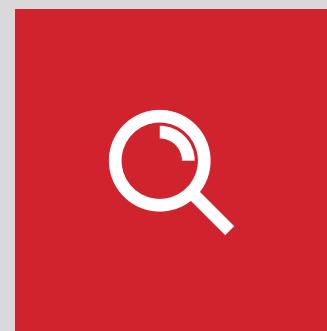
# Our Values

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## Reliability

With over 14 years of market presence, both MNCs and UHNIs trust us to manage their wealth and assets. We remained steadfast even during the COVID pandemic.



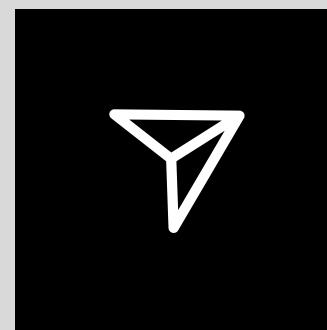
## Transparency

Built on honesty, our data-driven transparency fosters trust, enabling informed investments with greater confidence and returns.



## Expertise

We follow a results-driven approach with specialized expertise in investing, leasing, and value creation, enabling us to understand the market in depth.



## Performance

Focused on long-term, risk-adjusted returns, our strategy delivers superior performance over traditional assets for sustained growth.

# Our Team

Our core leadership comprises industry veterans, seasoned in the niche, ensuring cohesive direction towards organizational goals.

**Dishant Malik**

Founder & Chief Executive Officer (CEO)

After a successful career as a commercial pilot in the US, he returned to India to build in real estate with focus, discipline & vision.

**Ankit Arora**

Chief Operating Officer (COO)

With over a decade of real estate experience, he excels in liaison, business strategy, and administration, proving to be a key asset.

**Abhimanyu Syaal**

Director - Sales

A seasoned real estate pro with strong strategy skills, solid education, and a robust network driving our growth.

**Sahil Kapoor**

Director - Leasing

With years in corporate leasing, he delivers tailored solutions - lease negotiation, contract management, and strategic space planning.

# Grade A Offices



## Grade A Offices

Grade A offices at prime addresses with branding, optional managed services & 14+ yrs of trust by brands like Vistara, Sebia & more.

# 700+ Clients

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**SONY****PHILIPS****sebia****Walmart** **TOSHIBA****McKinsey & Company****WYNDHAM HOTELS & RESORTS****G A B I T**



## Our Contact

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With ₹1,360+ crore in advised capital and 22 lakh sq. ft. leased space, we follow a disciplined, high-conviction strategy across top micro-markets. With local insight and strong capital, we build and scale strategic real estate assets with lasting value.