

**ACI Limited**  
**Staff Engagement Proposal**

**Department :** Branded Commodity Sales

**Location :** Anywhere in Bangladesh

**Job Title :** Trainee Territory Manager/ Territory Manager

**Job Grade/ :** M 03-04

**Salary Range**

	Number Required	Present Strength	Sanctioned Strength	Total After Approval
Approval required	05	00	00	05

**Type of Employment:**  
(Please Tick)

☒ Permanent

☐ Contractual

☐ Casual

**Expected Joining Date:** October 2023

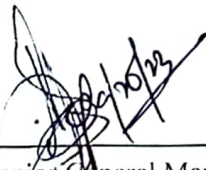
**Justification for manpower:**

Currently, we are hiring incumbents from similar industries only. This is helping to hire knowledge & skilled resources for the businesses but we have found that these recruits and the current set of team members lack the potential to absorb the leadership roles in 3 to 5 years horizon. Also, we were not hiring fresh talents and enabling our leadership team to develop a future-ready talent pool for the organization. To open up this talent pipeline we would like to hire fresh university graduates as trainees. Exploring such, we have observed that fresh entrants often bring a fresh perspective and a willingness to learn. They may not have preconceived notions or habits that need to be unlearned, making them more adaptable to the company's sales processes and culture. Moreover, trainees can be molded and trained according to the company's specific sales methodologies, product knowledge, and customer engagement strategies. This allows organizations to develop sales professionals with the skills they value most. We will take those trainees from our existing approved headcount. As the position is new for Branded Commodities, so, we have raised the SEP for that position.

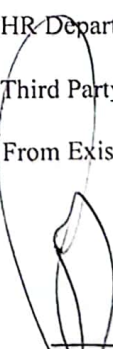
**Preferred method of recruitment:**

☒ Bdjobs.com Job Portal  
☐ Notice Board Circular  
☐ Already Located (CV Enclosed)

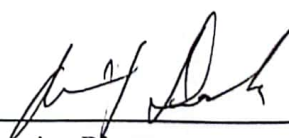
☒ HR Department CV Bank  
☒ Third Party/Own Source  
☐ From Existing Employees

  
\_\_\_\_\_  
Senior General Manager  
Date:

  
\_\_\_\_\_  
Business Director, Salt & PC  
Date:

  
\_\_\_\_\_  
Business Director  
Date:

  
\_\_\_\_\_  
Director, HR  
Date:

  
\_\_\_\_\_  
Managing Director,  
ACI Limited  
Date: