# Maksym Shapovalov

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## **SUMMARY**

Experienced Business Analytics Specialist focused on Power BI reporting, data modeling, and optimization. Skilled in DAX, Power Query, SQL, and ETL processes to ensure data quality and impactful insights.

#### **EXPERIENCE**

# **Logistics Coordinator**

AgCertain Inc | Boone, IA | August 2023 - September 2024

- Produced interactive Power BI dashboards that visualized critical enterprise techniques, bearing in mind data-driven decision-making and a 30% increase in operational efficiency.
- Designed and applied a Visual Basic computerized file processing system that decreased the time for preparing documents by 85% and eliminated all human mistakes, greatly increasing departmental manufacturing.
- Coordinated deliver chain and logistics sports, optimizing and streamlining inventory and warehouse management approaches to acquire a 20% boom in cargo performance and an incredible lower in transport errors.

## **Data Analysis and Visualization Developer**

PASS Inc | Green Cove Springs, FL | May 2022 - January 2023

- Employed information visualization techniques and analytical tools, streamlining enterprise operations by 30% and greatly grow operational efficiency, to analyze and transform uncooked data into comprehensive, actionable reports.
- Analyzed and converted raw facts into actionable reports the use of facts visualization techniques, and analytical gear, efficaciously streamlining enterprise operations and extensively boosting operational efficiency.
- Designed and automated strong ETL techniques that drastically increased information processing speed through 50% even as maintaining facts integrity, accuracy, and compliance with company-wide governance requirements.

# **Marketing Analytics Specialist**

Knopmax-Ukraine LLC | Kyiv, Ukraine | August 2017 - February 2022

- Implemented data-driven strategies to understand consumer preferences and behavior, resulting in a 20% increase in customer engagement and a 15% boost in loyalty through customized, targeted marketing campaigns.
- Developed actionable insights to guide strategic product positioning and targeted digital marketing strategies. To drive revenue growth while optimizing overall market impact.
- Executed data-backed initiatives to refine product positioning and enhance digital marketing efforts, maximizing campaign reach and successfully increasing ROI.

## **Customs Data Analyst**

Customs Service of Ukraine | Kyiv, Ukraine | May 1997 - April 2016

- Deployed advanced analytics to analyze high-risk transactions tracking export, import operations. This resulted in a 30% increase in pre-customs clearance accuracy and overall operational efficiency.
- Improved customs clearance procedures at all stages, successfully implemented automation tools and sophisticated data analytics to optimize operational workflows and significantly increase overall productivity by 25%.
- Established a comprehensive reporting system, which increased compliance rates by more than 20% and made sure that all procedures were rigorously regulated and audit ready.

#### **CERTIFICATION**

## **Advanced Power BI Certificate**

Des Moines Area Community College, Iowa, USA, 2024

Google Ads Measurement Certification

Completion ID: 289278169, Iowa, USA, 2024

# **EDUCATION**

## Master's Equivalent in Financial Management

Interregional Academy of Personnel Management, Kyiv, Ukraine, 2006 - 2008

Master's Equivalent in Jurisprudence

Institute of Internal Affairs, Donetsk, Ukraine, 2001 - 2003

#### **SKILLS**

**Power BI**: Reporting, Data Modeling, Dashboards Visualization (ETL, DAX, SQL) **Web Development**: Full-Stack (Flask, Python, HTML, CSS), Version Control (Git)

Web Design: WordPress, Shopify

**Digital Marketing**: Google Ads (Shopping), Social Media Ads **Languages**: Ukrainian & Russian (native), English (intermediate)