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# Muhammad Zubair

#### SUMMARY

I am a hard working, honest individual. I am a good timekeeper, always willing to learn new skills. I am friendly, helpful and polite, have a good sense of humour. I am able to work independently in busy environments and also within a team setting.

I have 12 years banking experience in micro and commercial banking in Pakistan.

### WORK EXPERIENCE

## Relationship Manager

Aug 2017 - May 2023

**HBL Bank** 

Determined customers' financial services need and prepare proposals to sell services that address these needs.

Contacted prospective customers to present information and explain available services.

Reviewed business trends to advise customers regarding expected fluctuations.

### **EDUCATION**

MBA Marketing 2017

Minhaj University Lahore Pakistan

### SKILLS

- · SIA Badge Holder
- · UK Driving Licence

### LANGUAGES

- Urdu Expert
- · English Intermediate