Saleeja Fatima

Ambitious professional with a background in Digital Business Management, knowledgeable in digital marketing, e-commerce, and data analytics. Proficient in utilizing digital tools and platforms to enhance business operations and customer engagement. Quick learner with a strong interest in emerging technologies and market trends. Strong analytical skills and a passion for innovation and continuous improvement in the digital business landscape.

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WORK EXPERIENCE

SIA-Door Supervisor

ResponSec Ltd

04/2023 - 05/2024

Achievements/Tasks

- Performed work on security attachments for concerts, sporting events, festivals, and stages.
- Ensured that prohibited items are handled properly.
- Conducted regular patrols of premises to ensure safety and security, identifying and addressing potential security breaches.
- Provided excellent customer service by assisting visitors and staff with inquiries and ensuring a safe and welcoming environment.
- Collaborated with team members to develop and implement effective security protocols and emergency response plans.
- Ensured compliance with company policies and legal regulations, including health and safety standards.

Kitchen Porter

Spuntino Restaurant (Heathrow airport)

02/2023 - 04/2023

Achievements/Tasks

- Worked well in busy kitchen settings, coordinating and partnering with other staff to complete tasks efficiently.
- Ensured kitchen equipment, crockery and utensils were spotlessly clean after shifts, ready for next service.
- Assisted in food preparation by washing, peeling, and chopping ingredients as directed by chefs.
- Received and stored deliveries, ensuring proper stock rotation and storage practices to maintain food quality and safety.

Procurement Head

Afia Noor Textile Industries

04/2020 - 01/2023 Achievements/Tasks Lahore

- Led the procurement department, overseeing the sourcing and purchasing of raw materials, textiles, and components necessary for tarpaulin production.
- Negotiated contracts and agreements with suppliers, securing favorable terms and establishing long-term partnerships.
- Managed supplier relationships, monitoring performance and ensuring compliance with contractual terms and company policies.
- Utilized Salesforce CRM to manage supplier relationships, track procurement activities, and analyze data for informed decisionmaking.
- Implemented procurement software and systems to streamline operations and enhance efficiency.

EDUCATION

MSC

University of Portsmouth

01/2023 - 02/2024

Course

 Digital Business Management

SKILLS

Procurement & Supply Chain Management

CRM Management (Salesforce) Inventory Management

Customer Service Operational Efficiency

Attention to Detail Adaptability Market Research

SAP Procurement Module

House # 17, Brook road, Ilford, London, United Kingdom

AWARDS

Distinction Holder in MSC

Scholarship Holder

LANGUAGES

English

Full Professional Proficiency

INTERESTS

