### **Hammad Sheikh**

Phone: +44 7774250177 Email: <a href="mailto:engrh704@gmail.com">engrh704@gmail.com</a> Skype: live:.cid.401289b107f0c1a0

### **Profile**

Competent electrical engineer interested in an electrical engineering position to exercise my knowledge as an electrical engineer. I'm creative and able to handle multiple tasks simultaneously with high professionalism and accuracy. I've a great leadership qualities and enjoy to work with a team. I've vast experience in leading the team, planning, development and project management skills.

### **Education**

BS Electrical Power Engineering COMSATS University Islamabad, Pakistan

Grade obtained: First class honours (70.85%)

Course Started: 15/08/17 Completed1: 15/08/21 Graduated: 15/09/21

Subjects studied: Power Electronics, Power Transmission and Distribution, Power Generation,

Electrical Circuit Analysis, Electronics, Power Systems Analysis

# **Work Experience**

Company Name: GreenWend Energy Pvt Ltd

Nature of the business: Renewable Energy

Address: Peshawar, Pakistan

Designation: Business Development Manager (Technical Sales and Marketing)

Duration: 01-01- 2022 to 31-12-2022

**Duties and Responsibilities:** 

- Meeting and communicating with customers in-store and at site locations.
- Providing customers with technical information on various solar systems and equipment available in the store.
- Arranging solar installations for customers.
- Providing customers with accurate order details and quotes.

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- Generating and contacting potential customers Providing engineering input from initial assessment through to technical and economic feasibility.
- Team Management Plan, direct, coordinate and develop strategies for the installation, service and workshop team for the successful completion of tasks to ensure client satisfaction.
- Delivering & providing comprehensive support and advice students across a range of programmes and subjects area.
- Liaising with departments to ensure smooth running of programmes, highlighting and escalating any potential concerns with the programme delivery as appropriate.

## Skills Gained

- ✓ Leadership skills.
- ✓ Interpersonal skills.
- ✓ CriticalThinking.
- ✓ BusinessDevelopment.
- ✓ Building professional relations.
- ✓ Communication and time management skills.
- ✓ Planning and decision-making skills.
- ✓ Analytical and problem-solving skills.

## **Professional achievements**