# Muhammad Danish

danesh\_76@yahoo.com

07365226495

62, Chesterfield Road, Greater London. E10 6EN.

I am a self-motivated, enthusiastic, reliable, hard-working and physically fit person. I am a mature team worker and adaptable to all challenging situations. I can be able to work well both in a team environment as well as using own initiative. I can be able to work well under pressure and adhere to strict deadlines. I believe that a person should work on developing their professional skills and learning new things all the time. I seek new challenges and try to think out of the box while looking for creative solutions to a given problem.

# Work Experience: -

Barwood security support (London)

Retail security officer

2024-Till to date.

* Patrolling the retail store premises.
* Investigating disturbances as well as monitoring the entry and exit points of the retail store.
* Confidently calling for help in emergency situations and operating theft detecting devices.
* Effectively dealing with large crowds and building positive customer relations.
* Close coordination with SOC regarding store monitoring.

Zameen Media Pvt Ltd.

Sales Manager

2017-2022

* Ensure that clients are thoroughly briefed about relevant property units and the sale team equipped with the knowledge and tools needed to effectively demonstrate and market properties to potential buyers.
* Understanding client’s requirements and effectively communicating them to the sales team.
* Managing and leading the sales force while ensuring that the team are coached, trained, and have the necessary skill to meet the sale targets.
* Build my interpersonal and time management skills to achieve team goals and collective objectives.
* Follow up with clients to understand evolving changes in requirements and to ensure customer satisfaction and repeat business.
* Maintain good relationships with customer and actively seek out new business opportunities through networking and relationships building.

Mobilink (Orascom telecom company)

Customer services Representative

2012-2014

* Providing customer services at high end and facilitating them as soon as possible.
* Helping customers and addressing their issue through system.
* Handling different software (Seibel, CRM, Nadra) to work efficiently and timely.
* Achieving the daily kpis and achieving the target set by the team leader.

# Educational Details

University Of Peshawar

Bachelors in arts.

2008 to 2010.

Edwards College, Peshawar.

F.Sc in Computer science.

2006 to 2007.

# Skills

* Multitasking abilities with vision to achieve collective goals and hitting deadlines and milestones.
* Interpersonal skills to influence and convince others and grow network effect.
* Customer service and communication skills to satisfy the end user by completing their requirements and needs.
* Teamwork at the core to achieve workspace goals and help others to achieve their objectives.
* Leadership and management skills where needed and apply them to lead on tasks and challenges.
* Decision making and taking ownership and responsibility in challenging times.
* Innovative, continuous learner and desire to make the best use of time for growth and development.

# Hobbies

Swimming

Travelling

Snooker

# Languages

English

Urdu

Punjabi