```
In [91]:
          import warnings
          warnings.filterwarnings('ignore')
          import pandas as pd
          import matplotlib.pyplot as plt
          from sklearn.model_selection import train_test_split
          from sklearn.linear_model import LogisticRegression
          from sklearn.preprocessing import LabelEncoder
          from sklearn.metrics import accuracy_score,confusion_matrix,classification_report,roc_auc_score,roc_curve
          from sklearn.preprocessing import StandardScaler
          bank_data=pd.read_csv('bank-full.csv',sep=';')
 In [5]:
          bank data
Out[5]:
                               iob
                                     marital education default balance housing loan
                                                                                        contact day month duration campaign
                                                                                                                                pdays previo
                  age
                    58
                       management
                                                                  2143
                                                                                                   5
                                                                                                                 261
                                                                                                                              1
                                                                                                                                    -1
               0
                                     married
                                                tertiary
                                                                                       unknown
                                                           no
                                                                            yes
                                                                                  no
                                                                                                        may
                   44
                                                                    29
                                                                                                   5
                                                                                                                 151
               1
                          technician
                                      single
                                             secondary
                                                                                       unknown
                                                                                                                                    -1
                                                           no
                                                                            yes
                                                                                  no
                                                                                                        may
                                                                     2
                                                                                                   5
                                                                                                                  76
                        entrepreneur
                                     married
                                             secondary
                                                           no
                                                                            yes
                                                                                  yes
                                                                                       unknown
                                                                                                        may
                                                                                                                                    -1
               3
                   47
                          blue-collar
                                     married
                                              unknown
                                                                  1506
                                                                                       unknown
                                                                                                   5
                                                                                                                  92
                                                                                                                                    -1
                                                                                                        may
                                                           no
                                                                            yes
                                                                                  no
                   33
                                                                                                   5
                                                                                                                 198
                           unknown
                                      single
                                              unknown
                                                                     1
                                                                                       unknown
                                                                                                                                    -1
                                                           no
                                                                             no
                                                                                  no
                                                                                                        may
                                                                     ...
            45206
                   51
                          technician
                                    married
                                                tertiary
                                                                   825
                                                                                         cellular
                                                                                                 17
                                                                                                                 977
                                                                                                                              3
                                                                                                                                    -1
                                                           no
                                                                             no
                                                                                  no
                                                                                                        nov
                   71
                                                                                                                              2
           45207
                             retired
                                    divorced
                                                primary
                                                           no
                                                                  1729
                                                                                         cellular
                                                                                                 17
                                                                                                        nov
                                                                                                                 456
                                                                                                                                    -1
                                                                             no
                                                                                  no
           45208
                   72
                                    married
                                             secondary
                                                                  5715
                                                                                         cellular
                                                                                                 17
                                                                                                                1127
                                                                                                                              5
                                                                                                                                   184
                             retired
                                                           no
                                                                             no
                                                                                  no
                                                                                                        nov
            45209
                   57
                          blue-collar
                                                                   668
                                                                                                                 508
                                                                                                                                    -1
                                     married
                                             secondary
                                                           no
                                                                             no
                                                                                  no
                                                                                       telephone
                                                                                                 17
                                                                                                        nov
           45210
                                                                                                                                   188
                   37
                        entrepreneur
                                                                  2971
                                                                                         cellular
                                                                                                 17
                                                                                                                 361
                                    married
                                             secondary
                                                           no
                                                                             no
                                                                                  no
                                                                                                        nov
          45211 rows × 17 columns
          bank_data.shape
 In [6]:
Out[6]: (45211, 17)
```

```
In [7]: bank_data.dtypes
Out[7]: age
                       int64
        job
                      object
        marital
                     object
        education
                     object
                     object
        default
                      int64
        balance
        housing
                     object
                     object
        loan
        contact
                      object
        day
                      int64
                     object
        month
                      int64
        duration
        campaign
                       int64
        pdays
                      int64
        previous
                      int64
                     object
        poutcome
                      object
        У
        dtype: object
In [8]: bank data.isnull().sum()
Out[8]: age
                      0
                      0
        job
        marital
                      0
        education
                      0
        default
                      0
        balance
                      0
        housing
                      0
        loan
                      0
                      0
        contact
        day
                      0
        month
                      0
        duration
                      0
        campaign
                      0
        pdays
                      0
        previous
                      0
        poutcome
                      0
                      0
        dtype: int64
```

In [10]: bank_data.drop(labels=['day','month'],axis=1,inplace= True)

In [11]: bank_data

Out[11]:

	age	job	marital	education	default	balance	housing	loan	contact	duration	campaign	pdays	previous	poutcome	
0	58	management	married	tertiary	no	2143	yes	no	unknown	261	1	-1	0	unknowr	
1	44	technician	single	secondary	no	29	yes	no	unknown	151	1	-1	0	unknowr	
2	33	entrepreneur	married	secondary	no	2	yes	yes	unknown	76	1	-1	0	unknowr	
3	47	blue-collar	married	unknown	no	1506	yes	no	unknown	92	1	-1	0	unknowr	
4	33	unknown	single	unknown	no	1	no	no	unknown	198	1	-1	0	unknowr	
45206	51	technician	married	tertiary	no	825	no	no	cellular	977	3	-1	0	unknowr	
45207	71	retired	divorced	primary	no	1729	no	no	cellular	456	2	-1	0	unknowr	
45208	72	retired	married	secondary	no	5715	no	no	cellular	1127	5	184	3	success	
45209	57	blue-collar	married	secondary	no	668	no	no	telephone	508	4	-1	0	unknowr	
45210	37	entrepreneur	married	secondary	no	2971	no	no	cellular	361	2	188	11	othei	

45211 rows × 15 columns

 \blacktriangleleft

In [32]: label=LabelEncoder() # initialize the labelencoder

```
In [33]: bank_data['job']=label.fit_transform(bank_data.job)
    bank_data['marital']=label.fit_transform(bank_data.marital)
    bank_data['education']=label.fit_transform(bank_data.education)
    bank_data['default']=label.fit_transform(bank_data.default)
    bank_data['housing']=label.fit_transform(bank_data.housing)
    bank_data['loan']=label.fit_transform(bank_data.loan)
    bank_data['contact']=label.fit_transform(bank_data.contact)
    bank_data['poutcome']=label.fit_transform(bank_data.poutcome)
    bank_data['y']=label.fit_transform(bank_data.y)
    bank_data
```

Out[33]:

	age	job	marital	education	default	balance	housing	loan	contact	duration	campaign	pdays	previous	poutcome	У
0	58	4	1	2	0	2143	1	0	2	261	1	-1	0	3	0
1	44	9	2	1	0	29	1	0	2	151	1	-1	0	3	0
2	33	2	1	1	0	2	1	1	2	76	1	-1	0	3	0
3	47	1	1	3	0	1506	1	0	2	92	1	-1	0	3	0
4	33	11	2	3	0	1	0	0	2	198	1	-1	0	3	0
45206	51	9	1	2	0	825	0	0	0	977	3	-1	0	3	1
45207	71	5	0	0	0	1729	0	0	0	456	2	-1	0	3	1
45208	72	5	1	1	0	5715	0	0	0	1127	5	184	3	2	1
45209	57	1	1	1	0	668	0	0	1	508	4	-1	0	3	0
45210	37	2	1	1	0	2971	0	0	0	361	2	188	11	1	0

45211 rows × 15 columns

Model Building

train_test_split

```
In [69]: x=bank_data.drop(labels='y',axis=1)
y=bank_data[['y']]

In [70]: x.shape,y.shape

Out[70]: ((45211, 14), (45211, 1))

In [71]: x_train,x_test,y_train,y_test=train_test_split(x,y,test_size=0.20,random_state=12,shuffle=True)

In [72]: x_train.shape,y_train.shape

Out[72]: ((36168, 14), (36168, 1))

In [73]: x_test.shape,y_test.shape

Out[73]: ((9043, 14), (9043, 1))
```

Model Training

Model Test

training accuracy

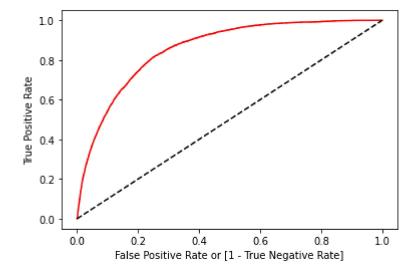
```
In [77]: y_pred_train=logistic_model.predict(x_train)
In [78]: accuracy_score(y_train,y_pred_train)
Out[78]: 0.8687237336872373
In [79]: confusion_matrix(y_train,y_pred_train)
Out[79]: array([[29425, 2504],
                [ 2244, 1995]], dtype=int64)
In [80]: print(classification report(y train,y pred train))
                       precision
                                    recall f1-score
                                                        support
                    0
                            0.93
                                       0.92
                                                 0.93
                                                          31929
                    1
                                       0.47
                                                           4239
                            0.44
                                                 0.46
                                                          36168
                                                 0.87
             accuracy
                                                 0.69
                                                          36168
            macro avg
                            0.69
                                       0.70
         weighted avg
                            0.87
                                                          36168
                                       0.87
                                                 0.87
```

ROC CURVE || AOC CURVE

```
In [83]: roc_curve(y, logistic_model.predict_proba (x)[:,1])
Out[83]: (array([0.00000000e+00, 2.50488452e-05, 5.00976905e-05, ...,
                 9.91483393e-01, 9.91483393e-01, 1.00000000e+00]),
                                                   , ..., 0.99981093, 1.
          array([0.
                           , 0.
                                       , 0.
                           ]),
                 1.
          array([1.9999999e+00, 9.99999995e-01, 9.99999899e-01, ...,
                 7.24527904e-03, 7.19420380e-03, 1.69755773e-05]))
In [86]: fpr, tpr, thresholds = roc curve(y, logistic model.predict proba (x)[:,1])
         auc = roc_auc_score(y_train,y_pred_train)
         print(auc)
         plt.plot(fpr, tpr, color='red', label='logit model ( area = %0.2f)'%auc)
         plt.plot([0, 1], [0, 1], 'k--')
         plt.xlabel('False Positive Rate or [1 - True Negative Rate]')
         plt.ylabel('True Positive Rate')
```

0.6961029311385486

Out[86]: Text(0, 0.5, 'True Positive Rate')



training accuracy

```
In [64]: y_pred_test=logistic_model.predict(x_test)
In [65]: accuracy_score(y_test,y_pred_test)
Out[65]: 0.8727192303439124
```

Model Optimization

```
In [97]: std scaler=StandardScaler()
          scaled x=std scaler.fit transform(x)
          scaled x
 Out[97]: array([[ 1.60696496, -0.10381968, -0.27576178, ..., -0.41145311,
                  -0.25194037, 0.44489814],
                 [0.28852927, 1.42400783, 1.3683719, ..., -0.41145311,
                  -0.25194037, 0.44489814],
                 [-0.74738448, -0.71495069, -0.27576178, \ldots, -0.41145311,
                  -0.25194037, 0.44489814],
                 [2.92540065, 0.20174582, -0.27576178, ..., 1.43618859,
                   1.05047333, -0.56617504],
                 [1.51279098, -1.02051619, -0.27576178, ..., -0.41145311,
                  -0.25194037, 0.44489814],
                 [-0.37068857, -0.71495069, -0.27576178, ..., 1.4761376]
                   4.52357654, -1.57724822]])
 In [98]: x train,x test,y train,y test=train test split(scaled x,y,test size=0.20,random state=12,shuffle=True)
 In [99]: logistic model.fit(x train,y train)
 Out[99]: LogisticRegression(class_weight={0: 1, 1: 3})
In [102]: scly pred train=logistic model.predict(x train)
```

```
In [104]: | accuracy_score(y_train,scly_pred_train)
Out[104]: 0.8779031187790312
In [105]: confusion_matrix(y_train,scly_pred_train)
Out[105]: array([[29532, 2397],
                 [ 2019, 2220]], dtype=int64)
In [106]: print(classification_report(y_train,scly_pred_train))
                        precision
                                      recall f1-score
                                                         support
                              0.94
                                                  0.93
                     0
                                        0.92
                                                           31929
                     1
                              0.48
                                        0.52
                                                  0.50
                                                            4239
                                                  0.88
                                                           36168
               accuracy
                                                  0.72
                                                           36168
             macro avg
                              0.71
                                        0.72
          weighted avg
                              0.88
                                        0.88
                                                  0.88
                                                           36168
In [111]: scaly_pred_test=logistic_model.predict(x_test)
In [114]: | accuracy_score(y_test,scaly_pred_test)
Out[114]: 0.8822293486674776
  In [ ]:
```