



# FINEDGE TRAINING INSTITUTE

Authorised Training Partner of BFSI SSC – NSDC, Government of India



## ONLINE BFSI CERTIFICATE COURSES

Co branded certificate from BFSI SSC and Findege

# ABOUT US



**Mr. SHARAN MASHYAL**  
Founder

Sharan Mashyal is the founder and director of Finedge Training Institute, an NSDC-affiliated BFSI Sector Skill Council training partner. With over two decades of professional experience in the Banking and Financial Services Industry (BFSI), he has played a key role in bridging the gap between academic learning and employability skills.

Throughout his career, he has **mentored over 500+ professionals and students**, many of whom now hold successful positions in leading banks and financial institutions. Having served in a leadership roles in ING Vysya bank, HDFC bank, India bull housing finance.

Under his leadership, Finedge Training Institute has emerged as a trusted platform for career readiness and placement in the BFSI sector. The institute focuses on practical, job-oriented training designed to make fresh graduates industry-ready for roles in banking operations, lending, and customer service.

Sharan has actively collaborated with national skill missions, BFSI SSC, and government initiatives to promote youth employability. He and his institute were invited by the Government of Karnataka to the Bangalore Skill Summit 2025 in recognition of their contribution to skill development and

**Vision:** *"To empower India's graduates with practical skills, professional confidence, and direct access to high quality careers in the BFSI sector."*



## Mr. BHARATH SONDUR

### Independent Director – Finedge Training Institute

Mr. Bharath Sondur brings over 30 years of leadership experience across the banking, financial services, and public policy sectors. He has held senior leadership positions in leading institutions such as Suryoday Small Finance Bank and Arohan Financial Services and has contributed significantly to the areas of financial inclusion, microfinance, and retail banking transformation.

Currently serving as a **Strategic Advisor to the Government of Karnataka**, he works on initiatives related to credit cooperatives and financial empowerment of underserved communities. He has also served as a senior subject matter expert with the Boston Consulting Group (BCG) and as a fellow of the Indian Administrative Fellowship, a prestigious program supported by the Nudge Institute and the Government of Karnataka.

Mr. Sondur holds executive education credentials from INSEAD (Singapore and Fontainebleau), IMD Lausanne, and the Indian School of Business (ISB), Mohali, and is a certified Independent Director with ESG expertise from the Indian Institute of Corporate Affairs (IICA).

At Finedge Training Institute, he contributes strategic guidance on governance, institutional partnerships, and skill ecosystem development. His expertise in public-private collaboration, financial inclusion, and leadership development strengthens the institute's mission to create a robust pathway from learning to employability in the BFSI sector.



## **Mr. HARIKUMAR KRISHNAMOORTHY**

### **Honorary Advisor – Finedge Training Institute**

Mr. Hari Krishnamurthy brings over two decades of rich experience in the financial services industry, combining deep domain expertise with a strong commitment to developing talent and driving organizational growth. His professional journey spans financial consulting, legal advisory, property management, and professional training, making him a well-rounded leader and mentor within the BFSI ecosystem.

Having served in leadership roles at reputed organizations such as LIC and IDFC, Hari has successfully led high-performing teams, managed multi-crore portfolios, and implemented strategies that enhanced operational efficiency and business outcomes. His hands-on leadership and deep understanding of financial systems enable him to translate complex financial concepts into practical, real-world learning.

Over the course of his career, Hari has mentored more than 1,000 individuals, helping them build successful careers in the banking and financial services sector. His passion for guiding and nurturing talent has made a lasting impact on both individuals and institutions.

As an Honorary Advisor at Finedge Training Institute, Hari provides strategic direction to strengthen our training initiatives with a focus on industry relevance, employability, and skill transformation. His vision and expertise continue to bridge the gap between academic learning and corporate expectations, empowering the next generation of BFSI professionals to achieve sustainable success.

# INTRODUCTION

## THE EVOLVING LANDSCAPE OF BFSI

As the saying goes, change is the only constant —and nowhere is this more relevant than in today's financial world. Emerging technologies, digital innovations, and evolving business models are reshaping how the Banking, Financial Services, and Insurance (BFSI) sector operates.

Modern professionals recognize the need to stay ahead with industry-relevant and future-ready skills, seeking flexible and practical learning experiences that match the pace of transformation.

With the rapid growth of digital banking, data analytics, and financial technology (FinTech), traditional management learning alone is no longer enough. Organizations now demand professionals who combine business acumen with digital intelligence, capable of using technology and data to drive growth and innovation.

At **Finedge Training Institute**, we bridge this gap by delivering programs that integrate financial expertise with digital proficiency. Our goal is to empower learners to lead confidently in the BFSI ecosystem —equipped with the knowledge, tools, and insights to build **successful, future-ready careers**.





# WHY PURSUE AN ONLINE BFSI CERTIFICATE *FROM* FINEDGE TRAINING INSTITUTE ONLINE?

The Banking, Financial Services, and Insurance (BFSI) sector is one of the fastest-growing industries, offering immense opportunities for skilled professionals. With rapid digital transformation, automation, and data-driven decision-making, the need for trained experts is higher than ever.



**FAST GROWING  
SECTOR**



**INDUSTRY ALIGNED  
CURRICULUM**



**DIGITAL  
TRANSFORMATION**



**PRACTICAL  
EXPOSURE**



**HIGH CAREER  
DEMAND**



**EXPERT  
FACULTY**



**100% ONLINE  
LEARNING**



**SKILL  
ENHANCEMENT**



**PLACEMENT  
SUPPORT**



**CAREER GROWTH  
OPPORTUNITIES**

If you aim to build a secure, future-ready, and high-growth career, this program is your gateway to success in the BFSI world.

# COURSE DETAILS

**BFSI Job Accelerator Program 30 Days to Your First Job!**

## PROGRAM MODULES:

1. **Banking Fundamentals** - Retail, Corporate & Digital Banking
2. **NBFC & Insurance Basics** - Products & Process
3. **Mutual Funds & Wealth Management** - Investor Advisory Skills
4. **Credit & Collections** - Loan Processing & Recovery Skills
5. **Operations & Compliance** - Back-Office & Regulatory Skills Awareness
6. **Soft Skills & Interview Prep** - Communication, Sales & Mock Interviews

## WHAT YOU'LL GAIN:

1. 100% Placement Assistance with BFSI recruiters
2. Industry Expert Trainers with 10+ years experience
3. Practical Case Studies & Role Plays
4. Resume Building & HR Interview Training
5. Certification on Completion

## WE ARE RUNNING 4 COURSES

1. BFSI Career Accelerator program
2. Investment Banking Course
3. Corporate Governance in BFSI Sector Course
4. Treasury, Forex & Trade Finance Course



# COURSE BENEFITS

## Train for Top Jobs In:

- Banking & Financial Services
- Treasury & Trade Finance
- Compliance & Governance
- Investment Banking

## Get Placed As:

- Relationship Manager
- Customer Service Officer
- Investment Banking Analyst
- Corporate Finance Executive
- Governance & Risk Associate
- Internal Auditor Support
- Treasury Operations Assistant
- Trade Finance Executive





**We are officially affiliated with BFSI SSC and NSDC**

Finedge Training Institute is proud to be an Associate Training Partner with the BFSI Sector Skill Council of India, under NSDC / Skill India / NCVET.



*A proud moment for **Finedge Training Institute** – honored to be invited to the Bengaluru Skill Summit 2025.*

**Dr. Sharan Prakash Patil,**  
Hon'ble Minister for Skill Development,  
Government of Karnataka.

This recognition reflects our active contribution to the state's mission of enhancing youth employability and BFSI sector skill development.



## **Event: Bangalore Skill Summit 2025**

### **Highlights:**

- Interaction with Dr. Sharan Prakash Patil, Hon'ble Minister for Skill Development, Govt. of Karnataka
- Discussion on collaboration opportunities with Karnataka Skill Development Authority (KSDA)
- Networking with industry leaders, training partners, and universities focused on BFSI skills initiatives

# GET ACCESS TO 150+ HIRING COMPANIES

 <p>LIC HOUSING FINANCE LTD</p>	 <p>UGRO CAPITAL</p>	 <p>SBI</p>	 <p>L&amp;T Finance</p>
 <p>HDFC BANK We understand your world</p>	 <p>BAJAJ FINSERV</p>	 <p>Bank of India</p>	 <p>ICICI Bank</p>
 <p>SMFG</p>	 <p>बैंक ऑफ बड़ौदा Bank of Baroda</p>	 <p>FEDERAL BANK YOUR PERFECT BANKING PARTNER</p>	 <p>kotak</p>
 <p>TATA CAPITAL Count on us</p>	 <p>AXIS BANK</p>	 <p>IDFC FIRST Bank</p>	 <p>ADITYA BIRLA CAPITAL FINANCE</p>

# STUDENT TESTIMONIALS



## MALLAMMA

The online BFSI program from Finedge gave me the flexibility to study while working. The mentors were supportive, and the course content was practical and career-focused.



## VEERESH

Even though the program is online, the learning feels personal. Real-time case studies and mentor sessions made my BFSI journey smooth and successful.



## VIBHA

Finedge Training Institute helped me gain the right skills and confidence to start my career in banking. I'm now proudly placed in a leading financial company —thank you, Finedge!



# BFSI CAREER ACCELERATOR PROGRAM

## Launch Your Career in Banking & Financial Services

### Program Overview

A structured, industry-focused online training designed to make students job-ready for frontline roles in banking, NBFCs, insurance and fintech. The program blends practical learning, real-world case studies, soft skills, and dedicated placement assistance.

### Curriculum Snapshot

#### Week 1 – Foundations of BFSI

- Overview of Banking, NBFCs & Fintech
- Retail & Digital Banking Basics
- KYC, AML & Documentation
- Communication & Customer interactions

#### Week 2 – Products & Customer Handling

- Deposits, Loans, Cards, Insurance & Mutual Funds
- Sales skills, objection handling, and customer engagement
- Service Excellence & Relationship Building

#### Week 3 – Operations & Credit

- Branch Operations & Back-Office Processes
- Credit Lifecycle, Verification & Risk Basics
- Loan Processing, Collections & Recovery

#### Week 4 – Job Readiness Training

- Resume & LinkedIn Optimization
- Mock Interviews & Role-Plays
- Final Assessment & Certification

### Key Features

- 100% Online Training
- Live Instructor-Led Classes
- Certification on Completion
- Resume, LinkedIn & Interview Preparation
- Real-World Assignments & Role-Plays
- Placement Assistance with Banks, NBFCs, Insurance & Finance Companies

### Career Paths

- Relationship Manager
- Customer Service Officer
- Branch Operations Executive
- Credit Processing Associate
- Insurance & Financial Services Associate
- Collections & Verification Roles

### Ideal For

- Graduates (any stream)
- Fresher graduates seeking BFSI careers
- Early professionals looking to switch into Banking & Finance

### Training Mode

- Live Online Classes
- Recorded Sessions Access
- Assignments & Case Studies
- Dedicated Placement Support



# CERTIFICATE COURSE IN INVESTMENT BANKING

**Build Strong Foundations for a High-Growth Career in Finance**

## Program Overview

The Certificate Course in Investment Banking is a short-term, intensive training program designed to introduce learners to the core concepts of investment banking, capital markets, financial analysis, and deal processes. This course is ideal for beginners and does not require deep mathematics—concepts are taught in a practical, easy-to-understand format.

## Curriculum Snapshot

### Module 1 – Introduction to Investment Banking

- What investment banks do
- Front office, middle office, back office functions
- Buy-side vs. sell-side overview

### Module 2 – Capital Markets & Products

- Equity, debt & derivatives overview
- IPO, FPO, QIP, bond issues
- Role of investment banks in capital raising

### Module 3 – Financial Statements & Valuation Basics

- Understanding P&L, Balance Sheet & Cash Flow
- Simple valuation concepts:
- Comparable company analysis
- Precedent transactions
- DCF (conceptual overview)
- No complex math – only simplified practical understanding

### Module 4 – M&A & Deal Processes

- What is Mergers & Acquisitions
- Deal lifecycle: sourcing → valuation → due diligence → closing
- Pitchbooks, teasers & information memorandums (conceptually explained)

### Module 5 – Job Readiness Training for Finance Roles

- Resume & LinkedIn optimization for finance profiles
- Interview preparation
- Overview of beginner-level finance roles

## Key Features

- Structured 1-month online program
- Fundamentals of Investment Banking & Capital Markets
- Practical learning with examples and case-based discussions
- Excel-based financial understanding (beginner-friendly)
- Certification upon completion
- Job-readiness support for finance roles

## Career Paths

- Investment Banking Analyst (Junior/Intern roles)
- Equity Research Associate
- Financial Analyst
- Capital Markets Analyst
- Corporate Finance Executive
- Business/Research Analyst

## Ideal For

- Graduates from any stream
- MBA/BBA/BCom students
- Freshers interested in Finance & Investment Banking
- Professionals looking to shift into finance roles

## Training Mode

- 100% Online
- Live Instructor-Led Sessions
- Recorded Access & Assignments
- Certification + Career Guidance

# CERTIFICATE COURSE IN CORPORATE GOVERNANCE IN THE BFSI SECTOR

**Master the Governance, Ethics & Compliance Frameworks of Banks  
and Financial Institutions**

## Program Overview

A focused online certification designed to teach the foundations of corporate governance, regulatory compliance, ethical practices, and risk controls followed across banking, NBFCs, insurance and financial institutions. Beginner-friendly and ideal for freshers aspiring for governance, compliance, and audit roles.

## Curriculum Snapshot

### Module 1 – Corporate Governance Overview

- Meaning, principles & governance structures
- Board roles, committees & decision-making

### Module 2 – Regulatory Framework (RBI, SEBI, IRDAI, PFRDA)

- Key governance and compliance guidelines
- Supervisory structure & reporting norms

### Module 3 – Compliance & Internal Controls

- KYC, AML, Fair practices code
- Internal auditor, risk policies & monitoring

### Module 4 – Ethics & Conduct

- Ethical decision-making
- Customer rights & grievance redressal
- Data protection & confidentiality

### Module 5 – Governance in Banking Operations

- Operational risk management
- Fraud prevention measures
- Governance at branch level

### Module 6 – Job Readiness Training

- Governance & compliance job roles
- Resume & LinkedIn prep
- Interview basics

## Key Features

- 100% Online Program
- Live Instructor-Led Sessions
- Compliance, Risk & Governance Fundamentals
- Practical Examples from BFSI Institutions
- Assignments & Real Scenarios
- Certification + Job Readiness Support

## Career Paths

- Compliance Assistant
- Governance & Risk Associate
- KYC/AML Associate
- Internal Auditor Support
- Operations Control Analyst

## Ideal For

- Graduates (any stream)
- Freshers seeking compliance/governance roles
- Early professionals wanting BFSI risk & governance exposure

## Training Mode

- Live Online Classes
- Recorded Session Access
- Assignments & Practical Tasks
- Certification on Completion

# CERTIFICATE COURSE IN TREASURY, FOREX & TRADE FINANCE

## Learn Core Banking Functions in Treasury Operations, Foreign Exchange & International Trade

### Program Overview

A practical, beginner-friendly online certification designed to introduce learners to treasury operations, foreign exchange markets, and trade finance processes used in banks, NBFCs, and financial institutions. This course simplifies complex concepts and prepares candidates for operations, trade desk, and support roles.

### Curriculum Snapshot

#### Module 1 – Introduction to Treasury & Financial Markets Overview

- Role of Treasury in banks
- Money market, capital market overview
- Liquidity management, ALM basics

#### Module 2 – Foreign Exchange (Forex) Fundamentals

- Exchange rate basics (spot, forward, swap)
- Participants in FX market
- Currency risk & hedging concepts
- FEMA basics

#### Module 3 – Treasury Products

- Import & export processes
- Letters of Credit (LC), Bank Guarantees (BG)
- Bills, collections & document scrutiny
- UCP 600 basics

#### Module 4 – Trade Finance Essentials

- Ethical decision-making
- Customer rights & grievance redressal
- Data protection & confidentiality

#### Module 5 – Compliance, Risk & Documentation

- KYC & AML in trade transactions
- FEMA & regulatory reporting
- Operational risk in treasury & trade desks

### Key Features

- 100% Online Training
- Live Instructor-Led Sessions
- Practical understanding of Treasury, Forex & Trade Finance
- Case studies & real banking examples
- Assignments + Conceptual clarity
- Certification & Job-Readiness Support

### Career Paths

- Treasury Operations Assistant
- Trade Finance Executive
- Forex & Remittance Associate
- Banking Operations – Trade Desk
- Risk & Compliance Support Roles

### Ideal For

- Graduates (any stream)
- Freshers aiming for banking operations & trade roles
- Early finance professionals seeking specialized exposure

#### Module 6 – Job Readiness Training

- Governance & compliance job roles
- Resume & LinkedIn prep
- Interview basics

# CONTACT FOR ADMISSION

## **FINEDGE TRAINING INSTITUTE**

BFSI Career Readiness & Placement Support

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Sunkadakatte, Bengaluru – 560091



Chat with us instantly







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**GET TRAINED. GET PLACED.  
START YOUR BFSI CAREER.**

**READY TO ADVANCE  
YOUR CAREER?**

**APPLY NOW**

Speak to a Program Advisor:

 **+91 84313 05295 / 080-23335777**

or

Visit our website

 **[www.finedgetraininginstitute.com](http://www.finedgetraininginstitute.com)**

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