



FINEDGE TRAINING INSTITUTE

Authorised Training Partner – BFSI Sector Skill Council of India
(Recognised by NSDC, Skill India & NCVET)



**ONLINE
BFSI
CERTIFICATE COURSES**

| Co-branded certificates from BFSI SSC and Finedge

ABOUT US



Mr. SHARAN MASHYAL
Founder

Mr. Sharan Mashyal is the Founder and Director of Finedge Training Institute, an NSDC-recognised training partner under the BFSI Sector Skill Council of India. With over two decades of experience in the Banking and Financial Services Industry (BFSI), he has played a key role in bridging the gap between academic learning and employability skills.

He has **mentored over 500 professionals and students**, many of whom now work in leading banks and financial institutions. He has served in leadership roles at ING Vysya Bank, HDFC Bank, and Indiabulls Housing Finance.

Under his leadership, Finedge Training Institute has emerged as a trusted platform for career readiness and placement in the BFSI sector. The institute focuses on practical, job-oriented training designed to make fresh graduates industry-ready for roles in banking operations, lending, and customer service.

He has actively collaborated with national skill missions, BFSI SSC, and government initiatives to promote youth employability. He and his institute were invited by the Government of Karnataka to the Bangalore Skill Summit 2025 in recognition of their contribution to skill development and industry alignment.

Vision:

"To empower India's graduates with practical skills, professional confidence, and direct access to high-quality careers in the BFSI sector."



Mr. BHARATH SONDUR

Independent Director – Finedge Training Institute

Mr. Bharath Sondur brings over 30 years of leadership experience across the banking, financial services, and public policy sectors. He has held senior leadership positions in leading institutions such as Suryoday Small Finance Bank and Arohan Financial Services and has contributed significantly to the areas of financial inclusion, microfinance, and retail banking transformation.

Currently serving as a **Strategic Advisor to the Government of Karnataka**, he works on initiatives related to credit cooperatives and financial empowerment of underserved communities. He has also served as a senior subject matter expert with the Boston Consulting Group (BCG) and as a Fellow of the Indian Administrative Fellowship, a prestigious program supported by The Nudge Institute and the Government of Karnataka.

Mr. Bharath Sondur holds executive education credentials from INSEAD (Singapore and Fontainebleau), IMD Lausanne, and the Indian School of Business (ISB), Mohali, and is a certified Independent Director with ESG expertise from the Indian Institute of Corporate Affairs (IICA).

At Finedge Training Institute, he contributes strategic guidance on governance, institutional partnerships, and skill ecosystem development. His expertise in public-private collaboration, financial inclusion, and leadership development strengthens the institute's mission to create a robust pathway from learning to employability in the BFSI sector.



Mr. HARIKUMAR KRISHNAMOORTHY

Honorary Advisor – Finedge Training Institute

Mr. Hari Krishnamurthy brings over two decades of rich experience in the financial services industry, combining strong domain expertise with a commitment to talent development and driving organizational growth. His professional journey spans financial consulting, legal advisory, property management, and professional training, making him a well-rounded leader and mentor within the BFSI ecosystem.

Having served in leadership roles at LIC and IDFC, Hari has successfully led high-performing teams, managed large portfolios, and implemented strategies that enhanced operational efficiency and business outcomes. His hands-on leadership and deep understanding of financial systems enable him to translate complex financial concepts into practical, real-world learning.

Over the course of his career, Hari has mentored more than 1,000 individuals, helping them build successful careers in the banking and financial services sector. His passion for guiding and nurturing talent has made a lasting impact on both individuals and institutions.

As an Honorary Advisor at Finedge Training Institute, Hari provides strategic direction to strengthen our training initiatives with a focus on industry relevance, employability, and skill transformation. His vision and expertise continue to bridge the gap between academic learning and corporate expectations, empowering the next generation of BFSI professionals to achieve sustainable success.

INTRODUCTION

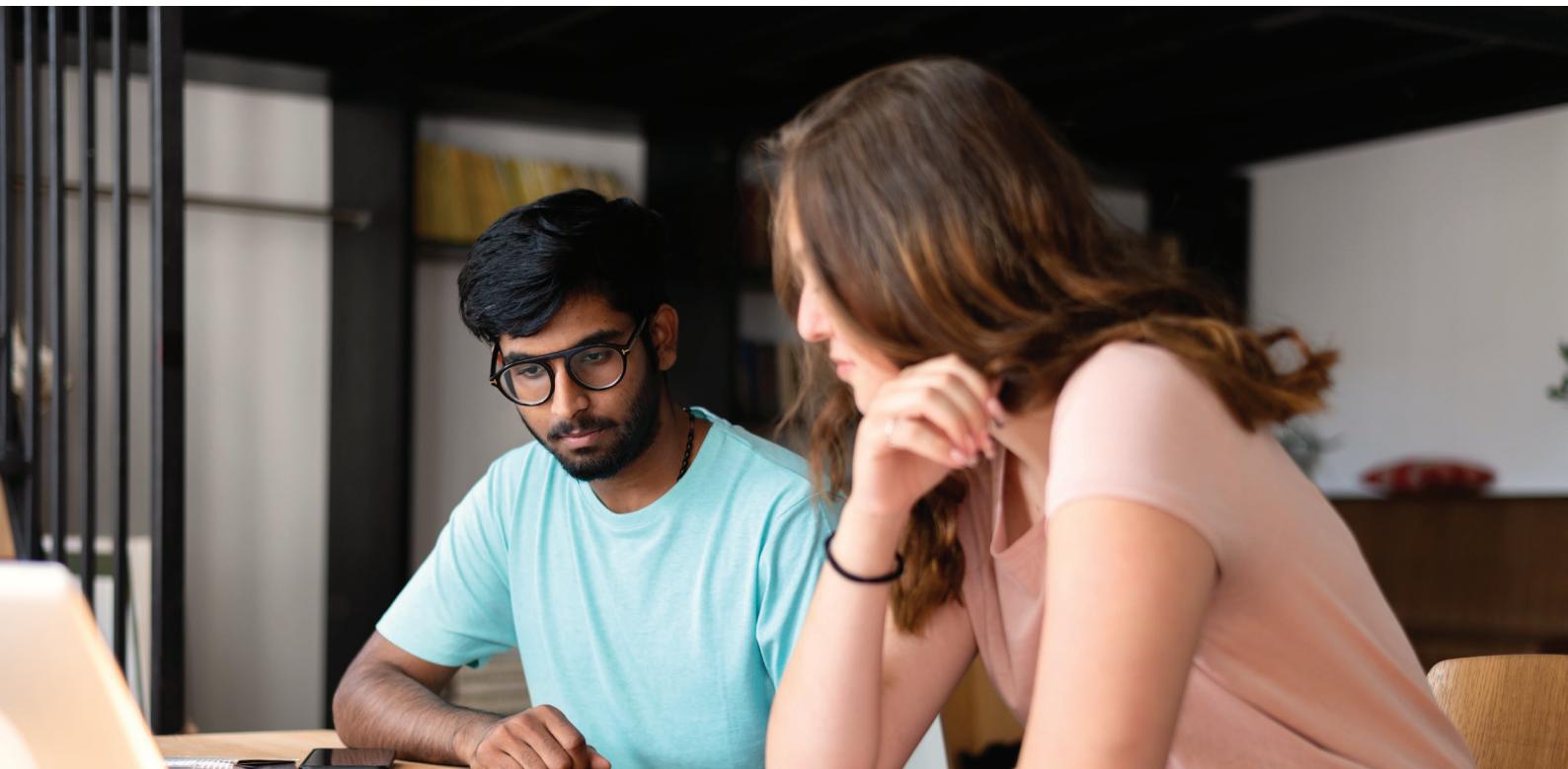
THE EVOLVING LANDSCAPE OF BFSI

As the saying goes, change is the only constant – and nowhere is this more relevant than in today's financial world. Emerging technologies, digital innovations, and evolving business models are reshaping how the Banking, Financial Services, and Insurance (BFSI) sector operates.

Modern professionals recognize the need to stay ahead with industry-relevant and future-ready skills, seeking flexible and practical learning experiences that match the pace of transformation.

With the rapid growth of digital banking, data analytics, and financial technology (FinTech), traditional management learning alone is no longer enough. Organizations now demand professionals who combine business acumen with digital intelligence, capable of using technology and data to drive growth and innovation.

At **Finedge Training Institute**, we bridge this gap by delivering programs that integrate financial expertise with digital proficiency. Our goal is to empower learners to lead confidently in the BFSI ecosystem – equipped with the knowledge, tools, and insights to build **successful, future-ready careers**.



WHY PURSUE AN ONLINE BFSI CERTIFICATE FROM FINEDGE TRAINING INSTITUTE?

The Banking, Financial Services, and Insurance (BFSI) sector is one of the fastest-growing industries, offering immense opportunities for skilled professionals. With rapid digital transformation, automation, and data-driven decision-making, the need for trained experts is higher than ever.



Fast-Growing Sector



Industry-aligned curriculum



Digital transformation



Practical exposure



High career demand



Expert faculty



100% online learning



Skill enhancement



Placement support



Career growth opportunities

If you aim to build a secure, future-ready, and high-growth career, this program is your gateway to success in the BFSI world.

COURSE DETAILS

PROGRAM MODULES:

1. **Banking Fundamentals** - Retail, Corporate & Digital Banking
2. **NBFC & Insurance Basics** - Products & Processes
3. **Mutual Funds & Wealth Management** - Investor Advisory Skills
4. **Credit & Collections** - Loan Processing & Recovery Skills
5. **Operations & Compliance** - Back-Office & Regulatory Skills Awareness
6. **Soft Skills & Interview Prep** - Communication, Sales & Mock Interviews

WHAT YOU'LL GAIN:

1. 100% Placement Assistance with BFSI recruiters
2. Industry Expert Trainers with 10+ years of experience
3. Practical Case Studies & Role Plays
4. Resume Building & HR Interview Training
5. Certification on Completion

WE OFFER 4 COURSES

1. BFSI Career Accelerator program
2. Investment Banking
3. Corporate Governance in BFSI Sector
4. Treasury, Forex & Trade Finance



COURSE BENEFITS

Train for Top Jobs In:

- Banking & Financial Services
- Treasury & Trade Finance
- Compliance & Governance
- Investment Banking

Get Placed As:

- Relationship Manager
- Customer Service Officer
- Investment Banking Analyst
- Corporate Finance Executive
- Governance & Risk Associate
- Internal Auditor Support
- Treasury Operations Assistant
- Trade Finance Executive



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A proud moment for Finedge Training Institute – honoured to be invited to the Bengaluru Skill Summit 2025.

Dr. Sharan Prakash Patil,
Hon'ble Minister for Skill Development,
Government of Karnataka

This recognition reflects our active contribution to the state's mission of enhancing youth employability and BFSI sector skill development.



Event: Bangalore Skill Summit 2025

Highlights:

- Interaction with Dr. Sharan Prakash Patil, Hon'ble Minister for Skill Development, Govt. of Karnataka
- Discussion on collaboration opportunities with Karnataka Skill Development Authority (KSDA)
- Networking with industry leaders, training partners, and universities focused on BFSI skills initiatives

GET ACCESS TO 150+ HIRING COMPANIES

			
 We understand your world			
		 YOUR PERFECT BANKING PARTNER	
 Count on us			

STUDENT TESTIMONIALS



MALLAMMA

The online BFSI program from Finedge gave me the flexibility to study while working. The mentors were supportive, and the course content was practical and career-focused.



VEERESH

Even though the program is online, the learning feels personal. The real-time case studies and mentor sessions made my BFSI journey smooth and successful.



VIBHA

Finedge Training Institute helped me gain the right skills and confidence to start my career in banking. I'm now proudly placed in a leading financial company – thank you, Finedge!



BFSI CAREER ACCELERATOR PROGRAM

Launch Your Career in Banking & Financial Services

Program Overview

A structured, industry-focused online training designed to make students job-ready for frontline roles in banking, NBFCs, Insurance and Fintech. The program blends practical learning, real-world case studies, soft skills, and dedicated placement assistance.

Curriculum Snapshot

Week 1 – Foundations of BFSI

- Overview of Banking, NBFCs & Fintech
- Retail & Digital Banking Basics
- KYC, AML & Documentation
- Communication & Customer Interactions

Week 2 – Products & Customer Handling

- Deposits, Loans, Cards, Insurance & Mutual Funds
- Sales skills, objection handling, and customer engagement
- Service Excellence & Relationship Building

Week 3 – Operations & Credit

- Branch Operations & Back-Office Processes
- Credit Lifecycle, Verification & Risk Basics
- Loan Processing, Collections & Recovery

Week 4 – Job Readiness Training

- Resume & LinkedIn Optimization
- Mock Interviews & Role-Plays
- Final Assessment & Certification

Key Features

- 100% Online Training
- Live Instructor-Led Classes
- Certification on Completion
- Resume, LinkedIn & Interview Preparation
- Real-World Assignments & Role-Plays
- Placement Assistance with Banks, NBFCs, Insurance & Finance Companies

Career Paths

- Relationship Manager
- Customer Service Officer
- Branch Operations Executive
- Credit Processing Associate
- Insurance & Financial Services Associate
- Collections & Verification Roles

Ideal For

- Graduates (any stream)
- Fresh graduates seeking BFSI careers
- Early professionals looking to switch into Banking & Finance

Training Mode

- Live Online Classes
- Recorded Sessions Access
- Assignments & Case Studies
- Dedicated Placement Support

CERTIFICATE COURSE IN INVESTMENT BANKING

Build Strong Foundations for a High-Growth Career in Finance

Program Overview

The Certificate Course in Investment Banking is a short-term, intensive training program designed to introduce learners to the core concepts of investment banking, capital markets, financial analysis, and deal processes. This course is ideal for beginners and does not require advanced mathematics – concepts are taught in a practical, easy-to-understand format.

Curriculum Snapshot

Module 1 – Introduction to Investment Banking

- What investment banks do
- Front office, middle office, back office functions
- Buy-side vs. sell-side overview

Module 2 – Capital Markets & Products

- Equity, debt & derivatives overview
- IPO, FPO, QIP, bond issues
- Role of investment banks in capital raising

Module 3 – Financial Statements & Valuation Basics

- Understanding P&L, Balance Sheet & Cash Flow
- Simple valuation concepts
- Comparable company analysis
- Precedent transactions
- DCF (conceptual overview)
- No complex mathematics – only simplified, practical understanding

Module 4 – M&A & Deal Processes

- What is Mergers & Acquisitions
- Deal lifecycle: sourcing → valuation → due diligence → closing
- Pitchbooks, teasers & information memoranda (conceptually explained)

Module 5 – Job Readiness Training for Finance Roles

- Resume & LinkedIn optimization for finance profiles
- Interview preparation
- Overview of beginner-level finance roles

Key Features

- Structured 1-month online program
- Fundamentals of Investment Banking & Capital Markets
- Practical learning with examples and case-based discussions
- Excel-based financial understanding (beginner-friendly)
- Certification upon completion
- Job-readiness support for finance roles

Career Paths

- Investment Banking Analyst (Junior/Intern roles)
- Equity Research Associate
- Financial Analyst
- Capital Markets Analyst
- Corporate Finance Executive
- Business/Research Analyst

Ideal For

- Graduates from any stream
- MBA/BBA/BCom students
- Freshers interested in Finance & Investment Banking
- Professionals looking to shift into finance roles

Training Mode

- 100% Online
- Live Instructor-Led Sessions
- Recorded Access & Assignments
- Certification + Career Guidance

CERTIFICATE COURSE IN CORPORATE GOVERNANCE IN THE BFSI SECTOR

Master the Governance, Ethics & Compliance Frameworks of Banks and Financial Institutions

Program Overview

A focused online certification designed to teach the foundations of corporate governance, regulatory compliance, ethical practices, and risk controls followed across banking, NBFCs, insurance and financial institutions. Beginner-friendly and ideal for freshers aspiring for governance, compliance, and audit roles.

Curriculum Snapshot

Module 1 – Corporate Governance Overview

- Meaning, principles & governance structures
- Board roles, committees & decision-making

Module 2 – Regulatory Framework (RBI, SEBI, IRDAI, PFRDA)

- Key governance and compliance guidelines
- Supervisory structure & reporting norms

Module 3 – Compliance & Internal Controls

- KYC, AML, Fair Practices Code
- Internal auditor, risk policies & monitoring

Module 4 – Ethics & Conduct

- Ethical decision-making
- Customer rights & grievance redressal
- Data protection & confidentiality

Module 5 – Governance in Banking Operations

- Operational risk management
- Fraud prevention measures
- Governance at branch level

Module 6 – Job Readiness Training

- Governance & compliance job roles
- Resume & LinkedIn prep
- Interview basics

Key Features

- 100% Online Program
- Live Instructor-Led Sessions
- Compliance, Risk & Governance Fundamentals
- Practical Examples from BFSI Institutions
- Assignments & Real Scenarios
- Certification + Job Readiness Support

Career Paths

- Compliance Assistant
- Governance & Risk Associate
- KYC/AML Associate
- Internal Auditor Support
- Operations Control Analyst

Ideal For

- Graduates (any stream)
- Freshers seeking compliance/governance roles
- Early professionals wanting BFSI risk & governance exposure

Training Mode

- Live Online Classes
- Recorded Session Access
- Assignments & Practical Tasks
- Certification on Completion

CERTIFICATE COURSE IN TREASURY, FOREX & TRADE FINANCE

Learn Core Banking Functions in Treasury Operations,
Foreign Exchange & International Trade

Program Overview

A practical, beginner-friendly online certification designed to introduce learners to treasury operations, foreign exchange markets, and trade finance processes used in banks, NBFCs, and financial institutions. This course simplifies complex concepts and prepares candidates for operations, trade desk, and support roles.

Curriculum Snapshot

Module 1 – Introduction to Treasury & Financial Markets Overview

- Role of Treasury in Banks
- Money market, capital market overview
- Liquidity management, ALM basics

Module 2 – Foreign Exchange (Forex) Fundamentals

- Exchange rate basics (spot, forward, swap)
- Participants in the FX market
- Currency risk & hedging concepts
- FEMA basics

Module 3 – Treasury Products

- Money market instruments (CP, CD, T-bills)
- Forex products: forwards, swaps, options (conceptual)
- Interest rate products & derivatives (simplified view)

Module 4 – Trade Finance Essentials

- Import & Export processes
- Letters of Credit (LC), Bank Guarantees (BG)
- Bills, collections & document scrutiny
- UCP 600 basics

Module 5 – Compliance, Risk & Documentation

- KYC & AML in trade transactions
- FEMA & regulatory reporting
- Operational risk in treasury & trade desks

Key Features

- 100% Online Training
- Live Instructor-Led Sessions
- Practical understanding of Treasury, Forex & Trade Finance
- Case studies & real banking examples
- Assignments + Conceptual clarity
- Certification & Job-Readiness Support

Career Paths

- Treasury Operations Assistant
- Trade Finance Executive
- Forex & Remittance Associate
- Banking Operations – Trade Desk
- Risk & Compliance Support Roles

Ideal For

- Graduates (any stream)
- Freshers aiming for banking operations & trade roles
- Early finance professionals seeking specialized exposure

Module 6 – Job Readiness Training

- Treasury & Trade finance job roles
- Resume & LinkedIn optimization
- Interview basics for banking operations

CONTACT FOR ADMISSION

FINEDGE TRAINING INSTITUTE

BFSI Career Readiness & Placement Support

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Chat with us instantly.





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**GET TRAINED.
GET PLACED.
START YOUR BFSI CAREER.**

**READY TO ADVANCE
YOUR CAREER?**

APPLY NOW

Speak to a Program Advisor:

+91 84313 05295 / 080-23335777

or

Visit our website

www.finedgetraininginstitute.com

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