

ZACHARIAH S. SHAREK

Publications

- Swift, S. A., Moore, D. A., Sharek, Z. S., & Gino, F. (2013). Inflated applicants: Attribution errors in performance evaluation by professionals. *PLoS One*, 8(7), e69258.
 - Sharek, Z. S., Schoen, R. E. & Loewenstein, G. (2012). Bias in the Evaluation of Conflict of Interest Policies. *Journal of Law, Medicine & Ethics*, 40(2), 368-382.
 - Gino, F., Sharek, Z. S., Moore, D. A. (2011). Keeping the illusion of control under control: Ceilings, floors, and imperfect calibration. *Organizational Behavior and Human Decision Processes*, 114(2), 104-114.
 - Moore, D. A., Swift, S. A., Sharek, Z. S., & Gino, F. (2010). Correspondence bias in performance evaluation: Why grade inflation works. *Personality and Social Psychology Bulletin*, 36(6), 843-852.
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Publications under Review or Preparation

- Swift, S. A., Sharek, Z. S., Gino, F., & Moore, D. A. On the Robustness and Generality of the Correspondence Bias. Under review at *Journal of Consumer Research*.
 - Sharek, Z. S. & Moore, D. A. The Illusion of the Illusion of Control. In preparation for submission to *Psychological Review*. This is adapted from my dissertation.
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Conference Presentations & Proceedings

- Sharek, Z. S., Swift, S. A., Moore, D. A., & Gino, F. (2010, June) On the robustness and generality of the correspondence bias. Behavioral Decision Research in Management, Pittsburgh, PA.
- Swift, S. A., Sharek, Z. S., Moore, D. A., & Gino, F. (2010, June) Seeing through performance: Attribution errors in performance evaluation by experts. Behavioral Decision Research in Management, Pittsburgh, PA.
- Sharek, Z. S., Swift, S. A., Gino, F., & Moore, D. A. (2009, October). On the robustness and generality of the correspondence bias. Association for Consumer Research, Pittsburgh, PA.
- Moore, D. A., Swift, S. A., Sharek, Z. S., & Gino, F. (2008, November). Correspondence bias in performance evaluation and the benefits of having been graded leniently. Society of Judgment and Decision Making Conference, Chicago, Illinois.
- Gino, F., Sharek, Z. S., & Moore, D. A. (2008, October). The illusion of the illusion of control. Association for Consumer Research, San Francisco, California.
- Sharek, Z. S., Moore, D. A., Swift, S. A., & Gino, F. (2008, August). Reducing, enhancing and eliminating the correspondence bias. Academy of Management, Anaheim, California.
- Sharek, Z. S., Moore, D. A., Swift, S. A., & Gino, F. (2007, August). Correspondence bias in performance evaluation. Academy of Management, Philadelphia, Pennsylvania.