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Pittsburgh, Dec. 20, 2011

Hollie Kawecki
Deloitte Consulting LLP
2500 One PPG PL
Pittsburgh, PA
15222-5401 United States

Dear Ms. Kawecki,

I am currently a 1st year student in the MBA program at the Tepper School of Business at Carnegie Mellon University. Even before arriving to business school, I was aware of Deloitte as one of the pioneers in the use of business analytics to drive strategy and actionable results. That same emphasis on fact-based decision making was what led me to choose Tepper. When looking for a post-MBA career, I am primarily considering fit rather than industry or functional area. Working at Deloitte would provide me with the fast-paced innovative environment that I am seeking, and my analytical, communication and leadership skills would be a good match with the firm. I am now writing to request the opportunity to interview for the Strategy and Operations Summer Associate position.

Before attending Tepper, I worked as a physicist at Brookhaven National Laboratory, a federal laboratory funded by the U.S. Dept. of Energy. In that role, I was part of a team of approximately 500 scientists from 70 institutions, located in 13 countries, working on experiments that aim to understand the behavior of matter in the early universe. Both during my PhD at MIT, and continuing on at Brookhaven, the scientific work I performed was intrinsically team based, allowing me to develop strong communication skills and the ability to lead teams of very diverse and highly skilled people towards a common goal. I was twice charged with leading the internal review process for proposed publications, which involved collecting feedback from the entire team, and working with the primary authors to incorporate it in the manuscript. In both cases, the drafts were submitted to prime scientific journals within the expected time window and accepted for publication following the journals' review process.

Returning to school to pursue an MBA was a challenging decision, driven by a thirst to achieve a direct and more immediate impact in "real world" situations, which I was missing in my research career. Working at Deloitte would give me the opportunity to influence a wide range of strategic decisions made by businesses across many industries, and quickly see the results of my team's work. Here at Tepper, the core classes have provided me with an integrated view of business across functional areas, as well as practical analytical tools that I look forward to using this summer. Through successful participation in case competitions I have applied my analytical, team work and presentation skills to concrete business problems, developing a sense for how strategic issues are analyzed and how to derive insights and conclusions from incomplete information in ambiguous situations.

The experiences and skills I developed through my work in research and at Tepper would allow me to make immediate contributions to my team at Deloitte during the summer. The company's focus on "executable strategy" inspires my drive to work there. I look forward to the opportunity to interview for the internship position.

Thank you in advance for your time and consideration.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Carla M. Vale', with a stylized flourish at the end.

Carla M. Vale