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Sharing Excess
2020 | Annual Report



A Letter From the Founder

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2020 has rapidly accelerated the need for human compassion, love, and unity on a scale that many were unprepared for. The pandemic put our model, and our very existence, to the test. I'm proud to say that we rose to the occasion by dedicating 100% of our focus, energy, and innovation on making life better for the communities we serve.

This year, Sharing Excess doubled its projected impact for 2020 by reaching one million pounds of food delivered during an unprecedented increase in food insecurity. We achieved a 25% average monthly growth rate by innovating new ways to rescue and distribute food excess when it was harder than ever to do so. Despite all challenges, Sharing Excess gained more volunteers, raised more funds, and moved more food than the previous two years combined. We could not have done this without an outpouring of support from our partners, donors, advisors, and team members.

We have learned that under extreme circumstances and pressure, Sharing Excess stands strong. There is still so much to be done— but this year, we validated that our model can withstand in times of crisis and uncertainty.



Evan Ehlers

Founder and Executive Director

**In 2020, we reached
one million pounds
of food delivered**

We grew at a 25% monthly
growth rate, moving 955,738
pounds this year alone!

**Pounds of
Food Delivered**

1,000,000

750,000

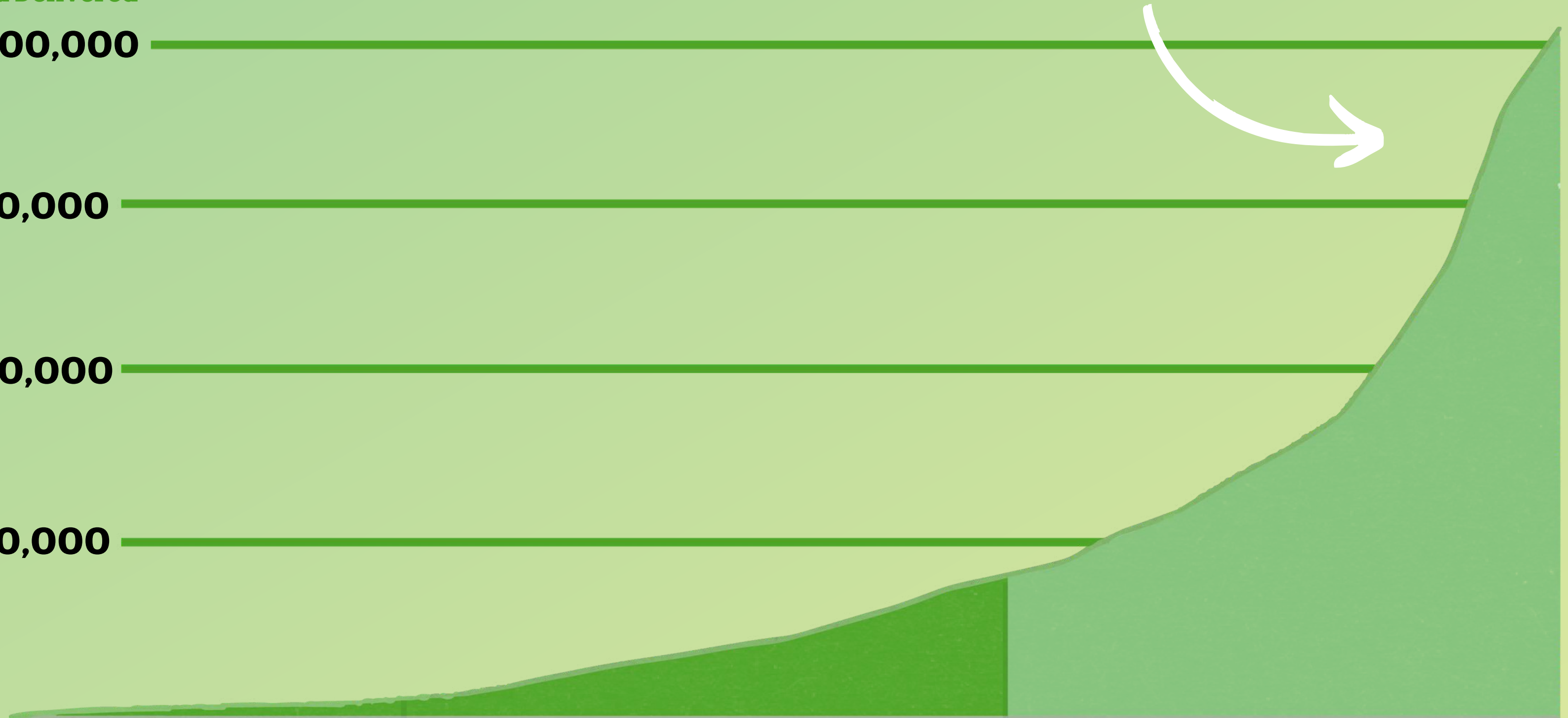
500,000

250,000

2018

2019

2020



#OneMillionBreakdown



\$6.2 M

Retail Value*

*Calculations based on estimated vendor average retail values per food category and the: ReFED Economic Analysis, RTS Food Waste in America

The food we've rescued from grocery stores, restaurants, and food suppliers has an estimated retail value of \$6.2 million ...and we gave it all out for free!



1,072,700

Pounds of CO2 Reduced*

*Calculations based on FAO Food Waste Footprint, Science Direct Environmental impacts of food waste, <http://Reset.org> Global Food Waste

When food ends up in landfills, it releases greenhouse gases into the atmosphere. As a planet, if we stopped wasting food altogether, we'd eliminate 8% of our total emissions.

#OneMillionBreakdown



Every community we connect with is unique, and that's why we love what we do. Thank you for welcoming us with open arms across the city.



Sharing Excess rescues food 7 days a week, ensuring that every meal finds a home. Keep an eye out for our new food rescue van driving around town!

#OneMillionBreakdown



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Food Partners

From large chains to small businesses, we help partners make the most of their food surplus. Together, we prevent waste, and help local communities thrive.

Made possible by a movement of

257

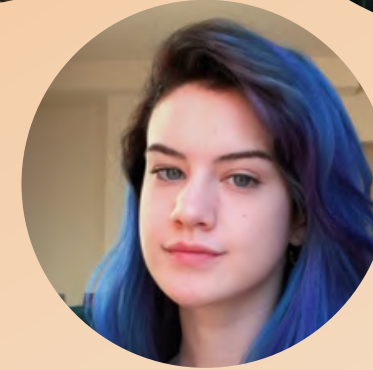
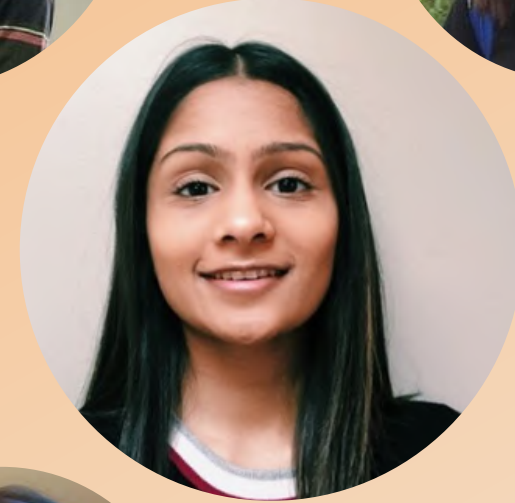
People



It takes an army of volunteers, drivers, and team members to move all this food to where it's needed most. Simply put, they are the magic behind Sharing Excess.

Faces of Sharing Excess

Sharing Excess is proudly powered by college students. Our team is comprised of 30+ talented members working in core departments like distribution, technology, campus, fundraising, and marketing. Collaborating remotely across the USA, our team members can work from anywhere – including six international students in Vietnam, England, Puerto Rico and India.



West Philly Distribution Facility

To meet a 300% increase in demand in 2020, Sharing Excess has innovated new ways to get fresh food out to the public as efficiently as possible. With our new distribution site (West Philadelphia's only food bank) we are able to increase our capacity by 10x. Complete with a forklift for large deliveries, we utilize the facility to store non-perishables, host volunteers, pack boxes, and park our food rescue van.



Food Rescue Van

One of the biggest contributors our growth this year has been our newly leased food rescue van, which can transport up to 5,000 pounds at a time. This branded XL Ford Transit travels all throughout the Philadelphia region - and beyond. With this upgrade, we can host pop-ups throughout the city and rescue larger amounts of food excess than ever before.



Pop ups

As a response to many community organizations closing during the pandemic, Sharing Excess adapted a safe way of directly serving the community through “pop-up” food distribution sites. Each week, we work with community leaders to identify a central location within a struggling community, where we distribute hundreds of grocery boxes to individuals and families. In 2020, we have reached over 20,000 people in North, West, and South Philadelphia with our pop-ups.





Pickup

Trader Joe's Arch Street

Location:

1324 Arch Street, Philadelphia, PA, 19

More

Get Directions



Copy Address



Pickup Instructions:

Turn on hazards and pull over, call when arrived

Arrived At Pickup

Mobile App

With our new food rescue mobile app, Sharing Excess gets one step closer to a building a scalable food rescue model for chapters to use in cities across the USA. Developed in-house by our tech team, this software allows us to streamline the process of donating and transporting food excess for donors and recipients. Similar to Uber, it allows drivers to receive route guidance from our coordinators, record their pickup data, and track personal impact.





Home Deliveries

Sharing Excess utilizes a network of 90+ volunteers to help deliver food to homebound individuals. We do not believe that a physical ailment or environmental circumstance should limit a person from accessing fresh and free food. Each week, we coordinate and deliver fresh groceries and non-perishables to seniors and immunocompromised individuals. The innovation behind this newest venture is supported by our partnership with the USDA's Farmers to Families Food Box Program, allowing us to bring large amounts of fresh food directly to doorsteps.

This year, we raised **\$206,809.93**

Here are the incredible funders
backing our work:

Pray Family Fund • Anukampa Fund • Carriker Family Foundation

GIANT

LAVAZZA
PROFESSIONAL

Kellogg's



Advisory Board

In 2020, we officially formed our advisory board. These industry leaders (with hearts of gold) will be guiding the sustainable growth, values, and expansion of Sharing Excess through 2021 and beyond.



Terri Wiggins
American Heart Association
National Vice President,
Equity in Science Operations



Garret Gillin
215 Marketing
Principal



Quazi Khaled
Insomnia Cookies
Chief Financial Officer



Paul Madarieta
The Giant Company
Director of Urban Retail

Thank You

We couldn't have made it through
this crazy year without your
support.

If you'd like to donate:

**TEXT SHAREXS
TO 41444**

Join us in 2021 as we
continue our journey
to free food for all.

LET'S

FREE

FOOD 