

Cookies on Hospitality Net

We use cookies to ensure that we give you the best experience on our website. If you continue to browse the site, we'll assume that you are happy to receive cookies on the Hospitality Net website. To find out more about the cookies we use [click here](#).

CLOSE

The Internet of Things: The Impact on the Travel and Hotel Industry

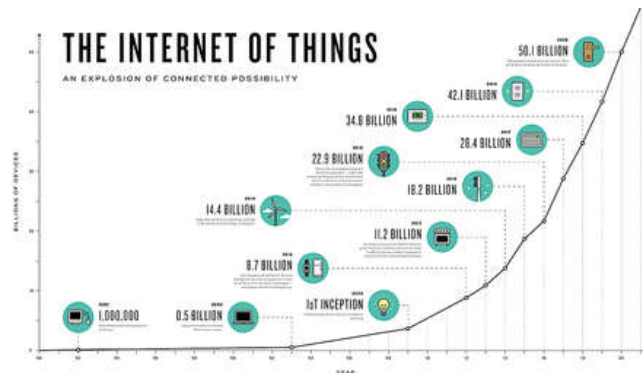
Converging Technologies for Smart Environments

The Internet of Things (IoT) is a relatively large topic that is widely circulating around these days, but I think it is very important to point out its practical implementations. According to HOSPA in 2013 there was one device connected to the internet per person on earth. They forecast that by 2020, this number will increase to 9 devices per person. Currently, 80 'things' connect to the internet every second but we will see this figure rise to more than 250 'things' connected to the internet every second in just the next few years. This trend will have a huge impact on the travel and hotel industry, which are already major beneficiaries of new and future 'connected' innovations.



Perhaps the most visible IoT innovations to affect the travel and hotel industry are the smart devices that have hit the market in the last several years. According to research by the SMA, two out of three people plan to purchase a smart home device in the next year. These innovations are giving rise to similar IoT technologies for use in travel and hotels-- for example, connected mini bars that feature removal sensors for auto-charging guests, and smart suitcases that can be tracked and monitored.

Mobility and convenience are two shared critical components of travel and IoT, making them a natural fit. By taking advantage of IoT solutions currently on the market, hotel and travel companies can realize increased operational efficiency and more personalized guest experience.



The Internet of Things: The Impact on the Travel and Hotel Industry
(source: The Connectivist)

Facilities and Operations

Smart sensors in connected devices such as 'smart' thermostats, drop-cams, coffee makers, connected mirrors, robot butlers and smart lightbulbs can work together to automatically personalize environmental conditions for guests based on their proximity and movement patterns. Lighting and temperature can be automatically adjusted based on sensor data from IoT devices, increasing efficiency and eliminating waste. In the airline industry, gate agents can locate late passengers through NFC beacons, expediting departures.

Personalized Service Delivery

Travelers and guests can experience dramatic improvements in service with the latest 'smart' innovations. Hotels can automatically send electronic key cards to their guests' mobile devices, providing a comprehensive self-check-in and room key service. Smart locks with NFC readers can allow guests to restricted access to facilities on demand for improved security. Moreover, for returning guests, hotels can save room preferences and automatically load them at each visit, ensuring all guests enjoy a consistent, customized experience.

Logistics and Security

Last but not least, the day-to-day business functions of travel and hotel businesses can be dramatically improved through the automation provided by IoT innovations. Hotels can track supply chains more efficiently through sensor-enabled shipments, allowing them to plan for any contingency and prevent service disruptions to guests. Hotels and airlines can also easily and more cost-effectively deploy security mechanisms in facilities and structures, with centralized management of these IoT-enabled cameras and proximity sensors possible from any desktop or mobile device.

These IoT solutions are all available on the market now. Future IoT products and innovations will no doubt bring even more dramatic transformations in the travel and hotel industry. Companies should prepare by incorporating IoT into their current initiatives to take advantage of future innovations when they arrive.

The Internet of Things is here to stay, and this landscape will become even more interesting...and complex. How the travel industry and hospitality industry embraces this "technology" will ultimately

center on revenue generation and retention.

About Puzzle Partner (www.puzzlepartner.co)

Puzzle Partner is a boutique marketing agency that specializes in helping travel and hospitality technology innovators, startups, and emerging companies achieve winning performance and dramatic growth. With an influential network and industry expertise, Puzzle Partner empowers companies to realize outstanding results by delivering relevant, proven and effective tactical marketing and strategic business development services, rooted in the skills of our people and tested through real-world experience. Whether its brand building, public relations, demand generation, messaging, strategic introductions or market awareness, Puzzle Partner is ready to help. To learn more visit www.puzzlepartner.co.

#PUZZLEPARTNER

hetras - Guest engagement and its impact on top line revenues <https://t.co/EE5PskOxel> #hotelmarketing #revenue management <https://t.co/CjuA4dLsol>
yesterday



Puzzle Partner - Sell the problem you solve, not the product!
2 days ago



Alan Young - July can't come soon enough @CT10Racing @JDCMotorSports @IMSA @PuzzlePartner <https://t.co/M9JDVmn3aS>
2 days ago



Alan Young - I am going to start discussing @IMSA and @IndyCar in my tweets. If u want to hear about #travel #tech & #startups plz follow @puzzlepartner
2 days ago



Puzzle Partner - What is #Experiential #Travel and Why Does It Matter to Hotel and Travel Brands? <https://t.co/ynwww2lqv> via @hospitalitynet
2 days ago



SYZGY New York - RT @1HotelNews: What is Experiential Travel and Why Does It Matter to Hotel and Travel Brands? .. <https://t.co/0sN2pCTHN9> #HotelTrends #Puz...
2 days ago



Hotel News Resource - What is Experiential Travel and Why Does It Matter to Hotel and Travel Brands? .. <https://t.co/0sN2pCTHN9> #HotelTrends #PuzzlePartner
2 days ago



GrowthMarketing Conf - @PuzzlePartner we wrote a post about retargeting ads that you might find useful. Let me know what you think: <https://t.co/xxWnUFKibS>
2 days ago



Puzzle Partner - Why Successful People Spend 10 Hours A Week Just Thinking @BrianScudamore <https://t.co/H9XLCwmomO> via @Inc #timeout
4 days ago



Puzzle Partner - OMG!!! Oyo Rooms #startup raises \$100 million from Softbank, others via @htTweets <https://t.co/Rus7VWrckG>
4 days ago



#PUZZLEPARTNER on Twitter