UNVEILING THE SECRETS OF AIRBNB IN NYC: DATA METHODOLOGY

1. Importing libraries and reading the data

```
In [1]: import pandas as pd
   import numpy as np
   import matplotlib.pyplot as plt
   import seaborn as sns

In [2]: inp0 = pd.read_csv(r'C:\Users\nyk\Downloads\AB_NYC_2019.csv')
   inp0.head(10)
```

Out[2]:

	id	name	host_id	host_name	neighbourhood_group	neighbourhood	latitude	longitude	room_type	price	minimum_nights	number_of_revie
0 25	39	Clean & quiet apt home by the park	2787	John	Brooklyn	Kensington	40.64749	-73.97237	Private room	149	1	
1 25	95	Skylit Midtown Castle	2845	Jennifer	Manhattan	Midtown	40.75362	-73.98377	Entire home/apt	225	1	
2 36	647	THE VILLAGE OF HARLEMNEW YORK!	4632	Elisabeth	Manhattan	Harlem	40.80902	-73.94190	Private room	150	3	
3 38	31	Cozy Entire Floor of Brownstone	4869	LisaRoxanne	Brooklyn	Clinton Hill	40.68514	-73.95976	Entire home/apt	89	1	2
4 50)22	Entire Apt: Spacious Studio/Loft by central park	7192	Laura	Manhattan	East Harlem	40.79851	-73.94399	Entire home/apt	80	10	

2. Creating features

2.1 categorizing the "availability_365" column into 5 categories

```
def availability 365 categories function(row):
    Categorizes the "minimum_nights" column into 5 categories
    if row <= 1:
        return 'very Low'
    elif row <= 100:
        return 'Low'
    elif row <= 200 :
        return 'Medium'
    elif (row <= 300):
        return 'High'
    else:
        return 'very High'
```

2.3 categorizing the "number_of_reviews" column into 5 categories

```
def number of reviews categories function(row):
    Categorizes the "number of reviews" column into 5 categories
    if row <= 1:
        return 'very Low'
    elif row \leftarrow 5:
        return 'Low'
    elif row <= 10 :
        return 'Medium'
    elif (row <= 30):
        return 'High'
    else:
        return 'very High'
```

2.2 categorizing the "minimum_nights" column into 5 categories

```
def minimum night categories function(row):
    Categorizes the "minimum nights" column into 5 categories
    if row <= 1:
         return 'very Low'
    elif row \zeta = 3:
         return 'Low'
    elif row \langle = 5 :
         return 'Medium'
    elif (row \langle = 7 \rangle:
         return 'High'
    else:
         return 'very High'
```

2.4 categorizing the "price" column into 5 categories

```
inp@.price.describe()
         48895.000000
count
           152.720687
mean
std
           240.154170
min
            0.000000
25%
            69.000000
50%
           106.000000
75%
           175.000000
         10000.000000
max
Name: price, dtype: float64
```

3. Fixing columns

```
# To see Non-Null counts and data types
inp0.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 48895 entries, 0 to 48894
Data columns (total 20 columns):
    Column
                                    Non-Null Count Dtype
    id
                                    48895 non-null int64
                                    48879 non-null object
    name
    host id
                                    48895 non-null int64
                                    48874 non-null object
    host name
    neighbourhood group
                                    48895 non-null object
    neighbourhood
                                    48895 non-null object
    latitude
                                    48895 non-null float64
    longitude
                                    48895 non-null float64
    room type
                                    48895 non-null object
    price
                                    48895 non-null int64
    minimum nights
                                    48895 non-null int64
    number of reviews
                                    48895 non-null int64
    last review
                                    38843 non-null object
    reviews per month
                                    38843 non-null float64
    calculated host listings count 48895 non-null int64
    availability 365
                                    48895 non-null int64
 16 availability 365 categories
                                   48895 non-null object
    minimum night categories
                                   48895 non-null object
 18 number of reviews categories
                                 48895 non-null object
 19 price categories
                                    48895 non-null object
dtypes: float64(3), int64(7), object(10)
memory usage: 7.5+ MB
```

3. Fixing columns

```
: import warnings
  warnings.filterwarnings("ignore")
  inp0.last review = pd.to datetime(inp0.last review)
  inp0.last review
          2018-10-19
  0
          2019-05-21
                 NaT
          2019-05-07
          2018-11-19
  48890
                 NaT
  48891
                NaT
  48892
                NaT
  48893
                NaT
                 NaT
  48894
  Name: last review, Length: 48895, dtype: datetime64[ns]
: inp0.columns
: Index(['id', 'name', 'host id', 'host name', 'neighbourhood group',
         'neighbourhood', 'latitude', 'longitude', 'room type', 'price',
         'minimum nights', 'number of reviews', 'last_review',
         'reviews per month', 'calculated host listings count',
         'availability_365', 'availability_365_categories',
         'minimum night categories', 'number of reviews categories',
         'price categories'],
        dtype='object')
```

4. Data types

4.1 Categorical

```
inp0.columns
: Index(['id', 'name', 'host id', 'host name', 'neighbourhood group',
         'neighbourhood', 'latitude', 'longitude', 'room type', 'price',
         'minimum nights', 'number of reviews', 'last review',
         'reviews per month', 'calculated host listings count',
         'availability 365', 'availability 365 categories',
         'minimum night categories', 'number of reviews categories',
         'price categories'],
        dtype='object')
: # Categorical nominal
  categorical columns = inp0.columns[[0,1,3,4,5,8,16,17,18,19]]
  categorical columns
: Index(['id', 'name', 'host name', 'neighbourhood group', 'neighbourhood',
         'room type', 'availability 365 categories', 'minimum night categories',
         'number of reviews categories', 'price categories'],
        dtype='object')
```

4.2 Numerical

:

	price	minimum_nights	number_of_reviews	reviews_per_month	calculated_host_listings_count	availability_365
0	149	1	9	0.21	6	365
1	225	1	45	0.38	2	355
2	150	3	0	NaN	1	365
3	89	1	270	4.64	1	194
4	80	10	9	0.10	1	0

: inp0[numerical_columns].describe()

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	price	minimum_nights	number_of_reviews	reviews_per_month	calculated_host_listings_count	availability_365
count	48895.000000	48895.000000	48895.000000	38843.000000	48895.000000	48895.000000
mean	152.720687	7.029962	23.274466	1.373221	7.143982	112.781327
std	240.154170	20.510550	44.550582	1.680442	32.952519	131.622289
min	0.000000	1.000000	0.000000	0.010000	1.000000	0.000000
25%	69.000000	1.000000	1.000000	0.190000	1.000000	0.000000
50%	106.000000	3.000000	5.000000	0.720000	1.000000	45.000000

4.3 Coordinates and date

: coordinates = inp0.columns[[5,6,12]] inp0[coordinates]

:

	neighbourhood	latitude	last_review
0	Kensington	40.64749	2018-10-19
1	Midtown	40.75362	2019-05-21
2	Harlem	40.80902	NaT
3	Clinton Hill	40.68514	2019-05-07
4	East Harlem	40.79851	2018-11-19
•••			
48890	Bedford-Stuyvesant	40.67853	NaT
48891	Bushwick	40.70184	NaT
48892	Harlem	40.81475	NaT
48893	Hell's Kitchen	40.75751	NaT
48894	Hell's Kitchen	40.76404	NaT

48895 rows × 3 columns

5. Missing values

```
: # To see the number of missing values
  inp0.isnull().sum()
  id
                                          0
                                         16
  name
  host id
  host name
                                         21
  neighbourhood group
  neighbourhood
  latitude.
  longitude
  room type
                                          0
  price
  minimum nights
  number of reviews
  last review
                                     10052
  reviews per month
                                     10052
  calculated host listings count
  availability 365
  availability 365 categories
                                          0
  minimum_night_categories
                                          0
  number of reviews categories
  price categories
  dtype: int64
```

- Two columns (last_review , reviews_per_month) has around 20.56%
 missing values name and host_name has 0.3% and 0.4 % missing values
- We need to see if the values are, MCAR: It stands for Missing completely at random.
- The reason behind the missing value is not dependent on any other features or if it is
- MNAR: It stands for Missing not at random. There is a specific reason behind the missing value.
- There is no dropping or imputation of columns as we are just analysing the dataset and not making a model. Also most of the features are important for our analysis.

5.1 Missing values Analysis

```
# Selecting the data with missing values for 'last review' feature
inp1 = inp0.loc[inp0.last review.isnull(),:]
inp1
```

```
5.2 Missing values Analysis ('neighbourhood group' feature)
# Count of 'neighbourhood group' with missing values
inp1.groupby('neighbourhood group').neighbourhood group.count()
neighbourhood group
Bronx
                  215
Brooklyn
                3657
Manhattan
           5029
Queens
                1092
Staten Island
                   59
Name: neighbourhood_group, dtype: int64
# Count of 'neighbourhood group'
inp0.groupby('neighbourhood group').neighbourhood_group.count()
neighbourhood group
Bronx
                  1091
Brooklyn
                20104
Manhattan
                 21661
Oueens
                  5666
Staten Island
                373
Name: neighbourhood group, dtype: int64
```

```
(inp1.groupby('neighbourhood_group').neighbourhood_group.count()/inp0.groupby('neighbourhood_group').neighbourhood_group.count())
neighbourhood group
Bronx
                 19.706691
Brooklyn
                 18.190410
```

Manhattan 23.216841

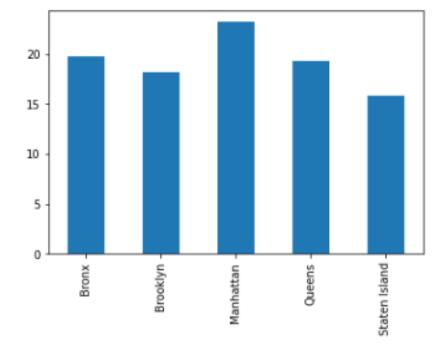
Queens 19.272856

Staten Island 15.817694

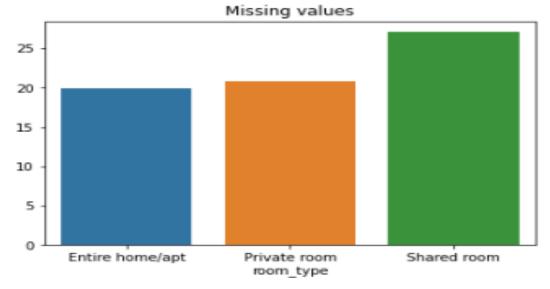
Name: neighbourhood_group, dtype: float64

```
((inp1.groupby('neighbourhood_group').neighbourhood_group.count()/inp0.groupby('neighbourhood_group').neighbourhood_group.count()
```

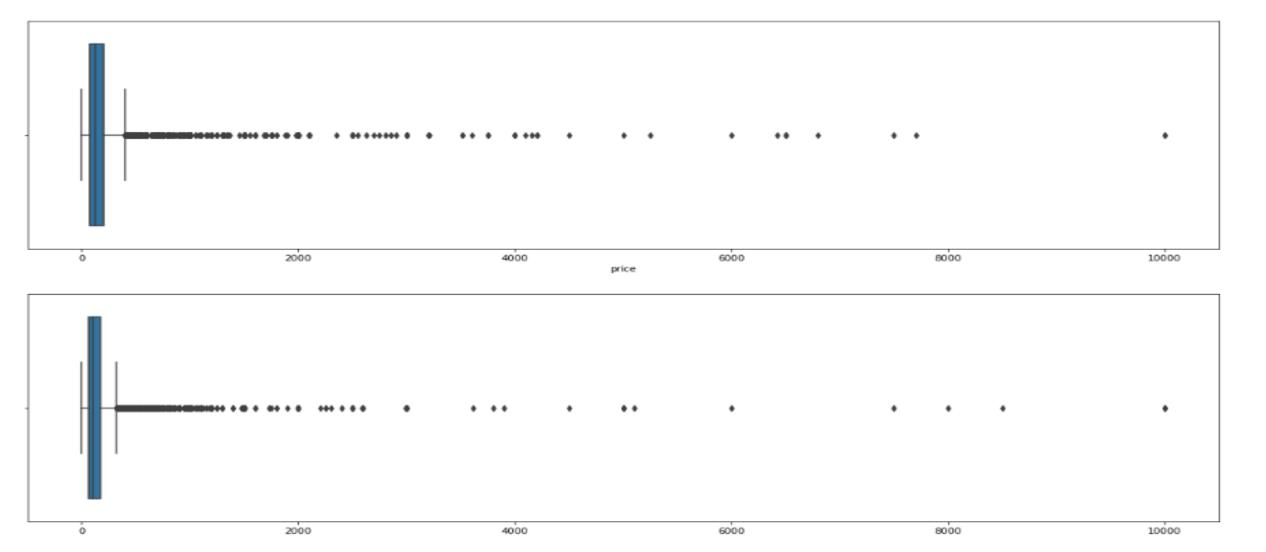
: <AxesSubplot:xlabel='neighbourhood_group'>



5.3 Missing values Analysis ('room_type' feature)



'Shared room' has the highest missing value percentage (27 %) for 'last_review' feature while to other room types has only about 20 %.



- The pricing is higher when 'last_review' feature is missing .
- reviews are less likely to be given for shared rooms
- When the prices are high reviews are less likely to be given
- The above analysis seems to show that the missing values here are not MCAR (missing completely at random)

6. Univariate Analysis

]: inp0.name.value_counts()

6.1 name

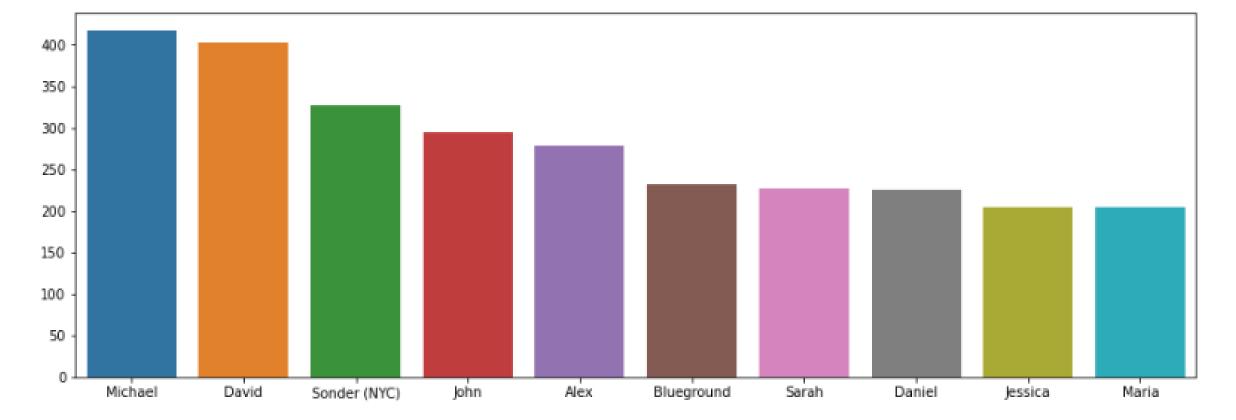
```
]: Hillside Hotel
                                                          18
   Home away from home
                                                          17
   New york Multi-unit building
                                                          16
   Brooklyn Apartment
                                                          12
   Loft Suite @ The Box House Hotel
                                                          11
   Brownstone garden 2 bedroom duplex, Central Park
                                                           1
   Bright Cozy Private Room near Columbia Univ
                                                           1
   1 bdrm/large studio in a great location
                                                           1
   Cozy Private Room #2 Two Beds Near JFK and J Train
   Trendy duplex in the very heart of Hell's Kitchen
   Name: name, Length: 47896, dtype: int64
   6.2 host id
   inp0.host_id.value_counts()
: 219517861
                327
   107434423
                232
   30283594
                121
   137358866
                103
   16098958
   23727216
   89211125
   19928013
   1017772
   68119814
   Name: host_id, Length: 37457, dtype: int64
```

6.3 host name

```
inp0.host name.value counts()
Michael
                     417
David
                     403
Sonder (NYC)
                     327
John
                     294
Alex
                     279
Rhonycs
Brandy-Courtney
Shanthony
Aurore And Jamila
Ilgar & Aysel
Name: host name, Length: 11452, dtype: int64
```

```
inp0.host_name.value_counts().index[:10]
```

```
# Top 10 host's
plt.figure(figsize=(15,5))
sns.barplot(x = inp0.host_name.value_counts().index[:10] , y = inp0.host_name.value_counts().values[:10])
plt.show()
```



6.4 neighbourhood_group

]: inp0.neighbourhood_group.value_counts()

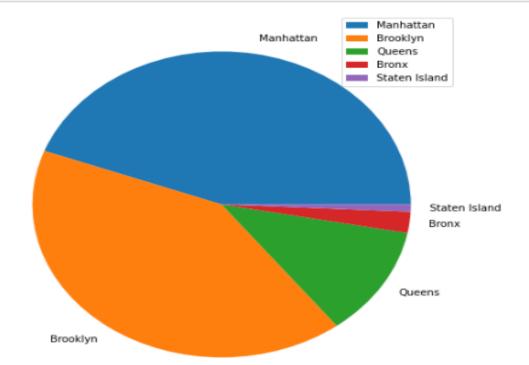
]: Manhattan 21661 Brooklyn 20104 Queens 5666 Bronx 1091 Staten Island 373

Name: neighbourhood_group, dtype: int64

What are the neighbourhoods they need to target?

81 % of the listing are Manhattan and Brooklyn neighbourhood group

```
: plt.figure(figsize=(8,8))
plt.pie(x = inp0.neighbourhood_group.value_counts(normalize= True) * 100,labels = inp0.neighbourhood_group.value_counts(normalize= plt.legend()
plt.show()
```



6.5 neighbourhood

```
inp0.neighbourhood.value counts()
Williamsburg
                       3920
Bedford-Stuyvesant
                      3714
Harlem
                       2658
Bushwick
                       2465
Upper West Side
                      1971
Fort Wadsworth
Richmondtown
New Dorp
Rossville
Willowbrook
Name: neighbourhood, Length: 221, dtype: int64
```

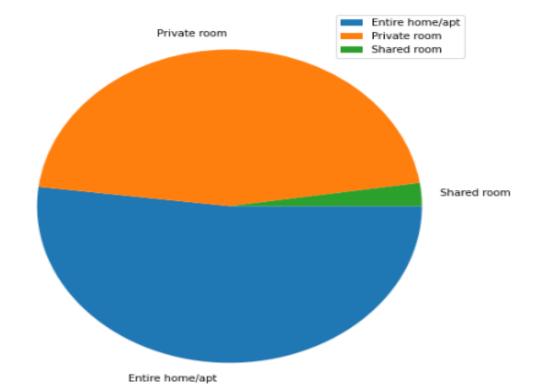
6.6 room_type

```
inp0.room_type.value_counts()
```

Entire home/apt 25409 Private room 22326 Shared room 1160

Name: room_type, dtype: int64

```
plt.figure(figsize=(8,8))
plt.pie(x = inp0.room_type.value_counts(normalize= True) * 100,labels = inp0.room_type.value_counts(normalize= True).index,counte
plt.legend()
plt.show()
```

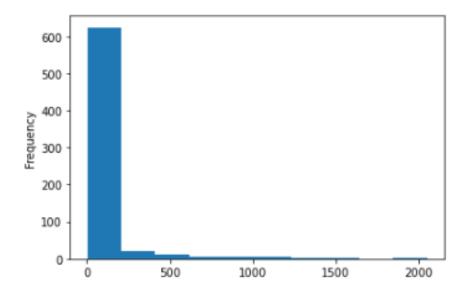


6.7 price

```
inp0.price.value_counts()
100
       2051
150
       2047
50
       1534
60
       1458
200
       1401
       . . .
780
386
888
483
          1
338
Name: price, Length: 674, dtype: int64
```

inp0.price.value_counts().plot.hist()

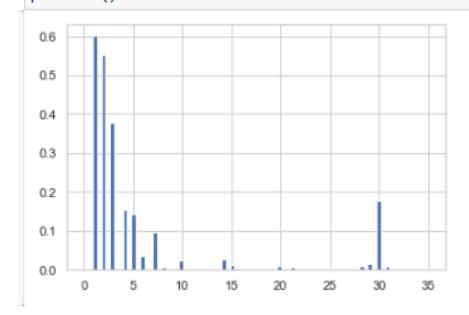
<AxesSubplot:ylabel='Frequency'>



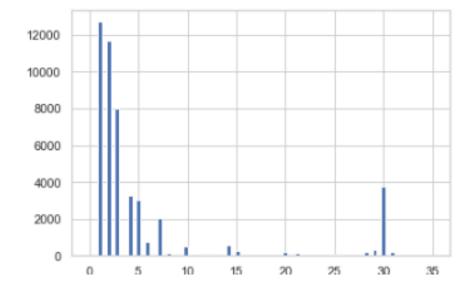
6.8 minimum_nights

```
inp0.minimum nights.value counts()
       12720
       11696
       7999
30
       3760
4
        3303
186
366
68
87
36
Name: minimum nights, Length: 109, dtype: int64
inp0.minimum_nights.describe()
         48895.000000
count
             7.029962
mean
std
            20.510550
min
            1.000000
25%
             1.000000
50%
             3.000000
75%
             5.000000
          1250.000000
max
Name: minimum nights, dtype: float64
```

```
plt.hist(data = inp0, x = 'minimum_nights',bins=80,range=(0,35),density=True)
plt.show()
```



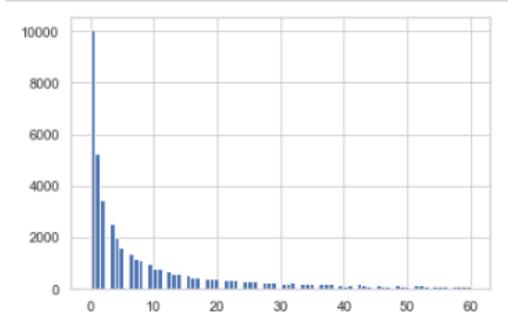
```
plt.hist(data = inp0, x = 'minimum_nights',bins=80,range=(0,35))
plt.show()
```



6.9 number_of_reviews

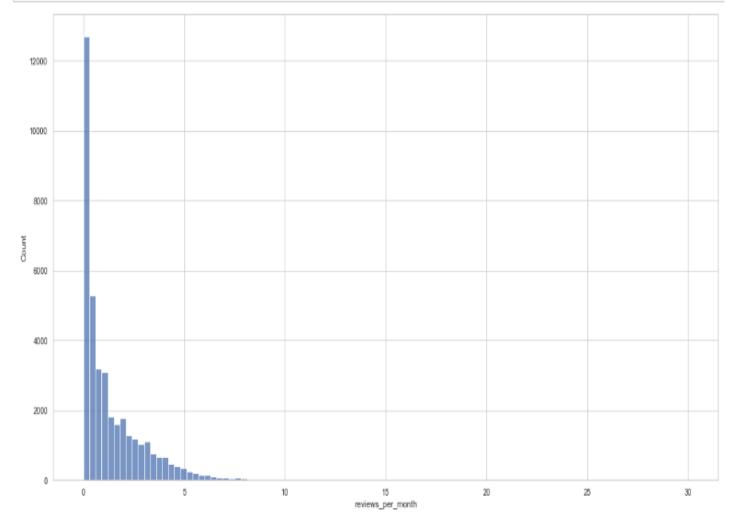
```
inp0.number_of_reviews.describe()
         48895.000000
count
            23.274466
mean
std
            44.550582
min
            0.000000
25%
            1.000000
50%
            5.000000
75%
            24.000000
           629.000000
max
Name: number_of_reviews, dtype: float64
```

```
plt.hist(data = inp0, x = 'number_of_reviews',bins=80,range=(0,60))
plt.show()
```



6.10 reviews_per_month

```
plt.figure(figsize = (20,10))
sns.histplot(data = inp0, x = 'reviews_per_month',bins=100,binrange=(0,30))
plt.show()
```



inp0.reviews_per_month.describe()

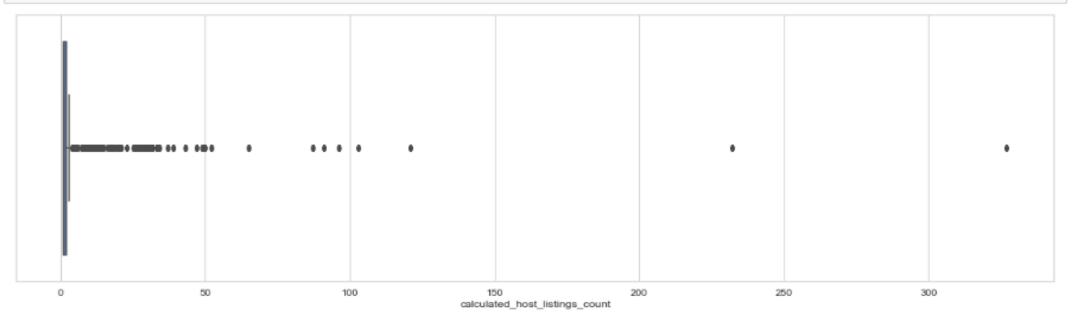
count	38843.000000	
mean	1.373221	
std	1.680442	
min	0.010000	
25%	0.190000	
50%	0.720000	
75%	2.020000	
max	58.500000	
	and the second s	

Name: reviews_per_month, dtype: float64

6.11 calculated_host_listings_count

```
inp0.calculated_host_listings_count.describe()
         48895.000000
count
             7.143982
mean
std
            32.952519
min
            1.000000
25%
            1.000000
50%
             1.000000
75%
             2.000000
           327.000000
max
Name: calculated_host_listings_count, dtype: float64
```

```
plt.figure(figsize = (20,6))
sns.boxplot(data = inp0 , x = 'calculated_host_listings_count')
plt.show()
```



6.12 availability_365

0

50

100

```
inp0.availability_365.describe()
count
          48895.000000
            112,781327
mean
            131.622289
std
min
              0.000000
25%
              0.000000
50%
           45.000000
75%
            227.000000
            365.000000
max
Name: availability_365, dtype: float64
plt.figure(figsize = (12,4))
sns.boxplot(data = inp0 , x = 'availability 365')
plt.show()
```

200

availability_365

250

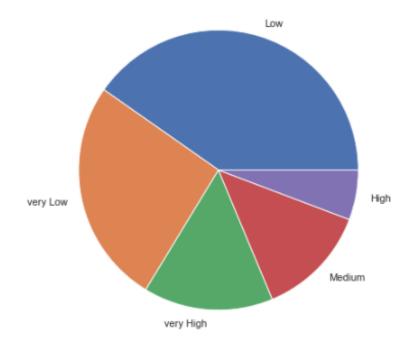
300

350

6.13 minimum_night_categories

```
: inp0.minimum_night_categories.value_counts(normalize= True)*100
                40.280192
  Low
  very Low
                26.014930
  very High
              14.997444
  Medium
                12.960425
  High
                 5.747009
  Name: minimum_night_categories, dtype: float64
 plt.figure(figsize=(12,7))
 plt.title('Minimum night categories', fontdict={'fontsize': 20})
 plt.pie(x = inp0.minimum_night_categories.value_counts(),labels=inp0.minimum_night_categories.value_counts().index)
 plt.show()
```

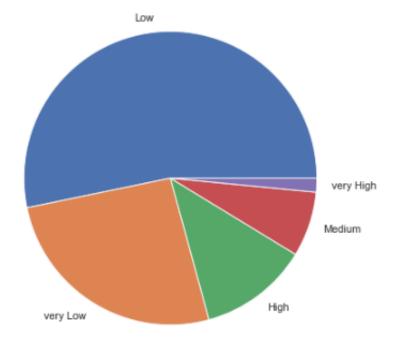
Minimum night categories



6.14 number_of_reviews_categories

```
inp0.number_of_reviews_categories.value_counts()
   Low
                  26032
                  12720
   very Low
   High
                   5893
   Medium
                   3503
   very High
                    747
   Name: number_of_reviews_categories, dtype: int64
plt.figure(figsize=(12,7))
plt.title('number_of_reviews_categories', fontdict={'fontsize': 20})
plt.pie(x = inp0.number_of_reviews_categories.value_counts(),labels=inp0.number_of_reviews_categories.value_counts().index)
plt.show()
```

number_of_reviews_categories



6.15 price_categories

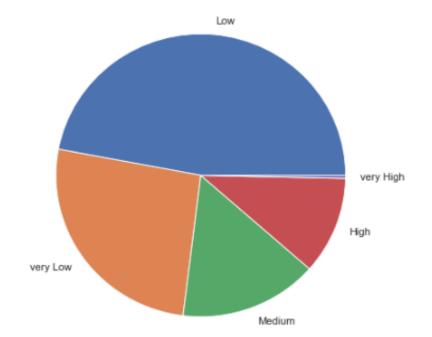
inp0['price_categories'].value_counts() Low 22998 very Low 12720 Medium 7556 High 5447 very High 174 Name: price categories, dtype: int64

What is the pricing ranges preferred by customers?

'Low' price ranges are preferred by customers followed by very 'Low' price ranges.

```
plt.figure(figsize=(12,7))
plt.title('price_categories', fontdict={'fontsize': 20})
plt.pie(x = inp0.price_categories.value_counts(),labels=inp0.price_categories.value_counts().index,)
plt.show()
```

price_categories



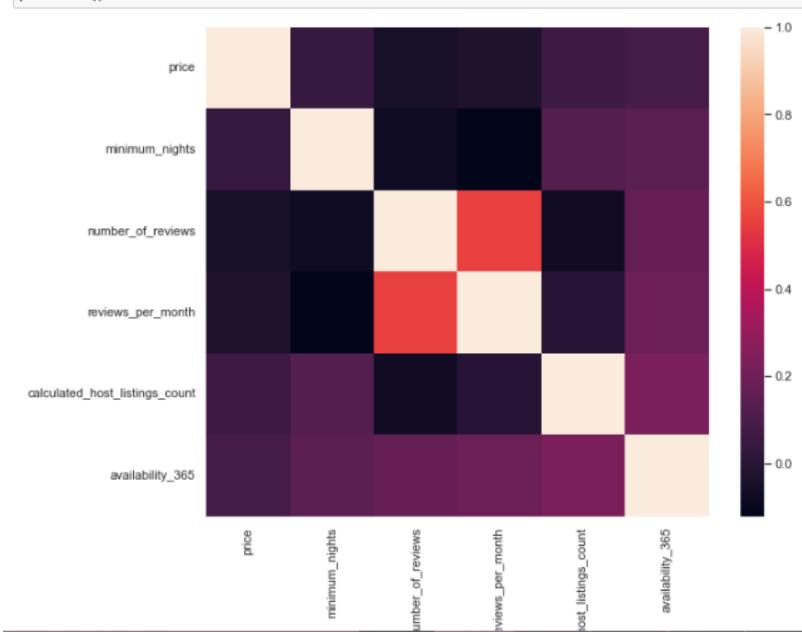
7. Bivariate and Multivariate Analysis

7.1 Finding the correlations

: inp0[numerical_columns].corr()

	price	minimum_nights	number_of_reviews	reviews_per_month	calculated_host_listings_count	availability_365
price	1.000000	0.042799	-0.047954	-0.030608	0.057472	0.081829
minimum_nights	0.042799	1.000000	-0.080116	-0.121702	0.127960	0.144303
number_of_reviews	-0.047954	-0.080116	1.000000	0.549868	-0.072376	0.172028
reviews_per_month	-0.030608	-0.121702	0.549868	1.000000	-0.009421	0.185791
calculated_host_listings_count	0.057472	0.127960	-0.072376	-0.009421	1.000000	0.225701
availability_365	0.081829	0.144303	0.172028	0.185791	0.225701	1.000000

```
plt.figure(figsize=(10,8))
sns.heatmap(data = inp0[numerical_columns].corr())
plt.show()
```



7.2 Finding Top correlations

corr_matrix

	price	minimum_nights	number_of_reviews	reviews_per_month	calculated_host_listings_count	availability_365
price	1.000000	0.042799	0.047954	0.030608	0.057472	0.081829
minimum_nights	0.042799	1.000000	0.080116	0.121702	0.127960	0.144303
number_of_reviews	0.047954	0.080116	1.000000	0.549868	0.072376	0.172028
reviews_per_month	0.030608	0.121702	0.549868	1.000000	0.009421	0.185791
calculated_host_listings_count	0.057472	0.127960	0.072376	0.009421	1.000000	0.225701
availability_365	0.081829	0.144303	0.172028	0.185791	0.225701	1.000000

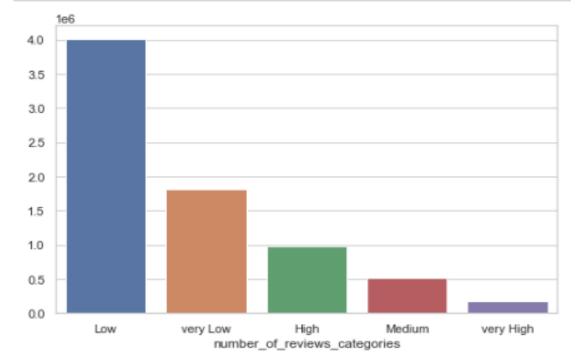
Top meaningful correlations

dtype: float64

```
# Top meaningful correlations
sol[1:8]
calculated host listings count
                                 availability 365
                                                                    0.225701
reviews per month
                                 availability 365
                                                                    0.185791
number of reviews
                                 availability 365
                                                                    0.172028
minimum nights
                                 availability 365
                                                                    0.144303
                                 calculated host listings count
                                                                    0.127960
                                 reviews per month
                                                                    0.121702
price
                                 availability 365
                                                                    0.081829
```

7.3 number_of_reviews_categories and prices

```
plt.figure(figsize=(8,5))
sns.barplot(x = x1.index,y = x1.values)
plt.show()
```



What is the pricing ranges preferred by customers?

The total price for 'Low' or 'very Low' number_of_reviews_categories are high.

7.4 ('room_type' and 'number_of_reviews_categories')

	id	name	host_id	host_name	neighbourhood_group	neighbourhood	latitude	longitude	room_type	price	minimum_nights	number_of_revie
0	2539	Clean & quiet apt home by the park	2787	John	Brooklyn	Kensington	40.64749	-73.97237	Private room	149	1	
1	2595	Skylit Midtown Castle	2845	Jennifer	Manhattan	Midtown	40.75362	-73.98377	Entire home/apt	225	1	
2	3647	THE VILLAGE OF HARLEMNEW YORK!	4632	Elisabeth	Manhattan	Harlem	40.80902	-73.94190	Private room	150	3	
3	3831	Cozy Entire Floor of Brownstone	4869	LisaRoxanne	Brooklyn	Clinton Hill	40.68514	-73.95976	Entire home/apt	89	1	2
4	5022	Entire Apt: Spacious Studio/Loft by central park	7192	Laura	Manhattan	East Harlem	40.79851	-73.94399	Entire home/apt	80	10	
4												+

The various kinds of properties that exist w.r.t. customer preferences.?

Entire home/apt have more reviews than Shared rooms

'Shared room' are less likely to give reviews. only 16 %

7.5 'room_type' and 'price_categories'

```
pd.crosstab(inp0['room_type'], inp0['price_categories'])
```

price_categories	High	Low	Medium	very High	very Low
room_type					
Entire home/apt	3714	13086	4262	120	4227
Private room	1620	9597	3170	52	7887
Shared room	113	315	124	2	606

7.6 'room_type' and 'reviews_per_month'

```
inp0.room type.value counts()
Entire home/apt
                   25409
Private room
                   22326
Shared room
                   1160
Name: room type, dtype: int64
inp0.groupby('room type').reviews per month.mean()
room_type
Entire home/apt
                  1.306578
Private room
                  1.445209
Shared room
                  1.471726
Name: reviews per month, dtype: float64
inp0.groupby('room type').reviews per month.median()
room_type
Entire home/apt
                   0.66
Private room
                  0.77
Shared room
                  0.98
Name: reviews per month, dtype: float64
inp0.groupby('room type').reviews per month.sum()
room type
Entire home/apt
                  26565.34
```

25529.62

1245.08

Name: reviews_per_month, dtype: float64

Private room

Shared room

For each 'room_type' there are ~1.4 reviews per month on average.

7.7 minimum_night_categories and reviews_per_month

Customer's are more likely to leave reviews for low number of minimum nights

Adjustments in the existing properties to make it more customer-oriented.?

minimum_nights should be on the lower side to make properties more customer-oriented

7.8 'availability_365_categories', 'price_categories' and 'reviews_per_month'

```
inp0.availability_365_categories.value_counts()

very Low 17941
Low 11829
very High 8108
Medium 5792
High 5225
Name: availability 365 categories, dtype: int64
```

If the combination of availability and price is very high, reviews_per_month will be low on average.

Very high availability and very low price are likely to get more reviews.

		reviews_per_month
availability_365_categories	price_categories	
High	High	0.598431
	Low	2.200373
	Medium	1.056111
	very High	0.342308
	very Low	3.289381
Low	High	0.638307
	Low	1.783956
	Medium	0.883844
	very High	0.803750
	very Low	2.896114
Medium	High	0.591070
	Low	1.993565
	Medium	1.157492
	very High	0.517500
	very Low	2.893918
very High	High	0.428464
	Low	1.490562
	Medium	0.694283
	very High	0.276571
	very Low	2.208077
very Low	High	0.337780
	Low	0.508051
	Medium	0.276970
	very High	0.480588
	very Low	0.673759