

Financial Statements	Historical			Projections			
\$ in millions	2021	2022	2023	2024	2025	2026	2027

Income Statement

Revenue	1,000.0	1,100.0	1,200.0	1,314.5	1,440.0	1,577.5	1,728.1
Cost of Goods Sold	-600.0	-700.0	-750.0	-815.6	-893.5	-978.8	-1,072.2
Operating expense	-100.0	-120.0	-130.0	-139.1	-152.4	-166.9	-182.8
Operating profits	300.0	280.0	320.0	359.8	394.2	431.8	473.0
Interest Income	6.0	5.0	7.0	9.3	11.4	14.3	17.9
Interest expense	-13.0	-14.0	-15.0	-14.8	-14.8	-14.8	-14.8
Pretax Profits	293.0	271.0	312.0	354.3	390.8	431.3	476.2
Tax Expense	-70.0	-60.0	-68.0	-80.1	-88.4	-97.5	-107.7
Net Income	223.0	211.0	244.0	274.2	302.4	333.8	368.5

Margins & growth rates

Revenue Growth Rate	0.0	0.1	0.1	0.1	0.1	0.1	0.1
Gross Profit margin	0.4	0.4	0.4	0.4	0.4	0.4	0.4
Operating As % of revenue	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Taxrate	0.2	0.2	0.2	0.2	0.2	0.2	0.2
<u>Memo: COGS grwoths rate</u>	0.0	0.0	0.0	0.1	0.1	0.1	0.1
<u>Memo: Depreciation in OPEX and COGS</u>	-25.0	-25.0	-25.0	-27.4	-30.0	-32.9	-36.0
<u>Memo: Capex</u>	-35.0	-35.0	-35.0	-38.3	-39.4	-43.2	-47.3
<u>Memo: Amortization in OPEX and COGS</u>	-10.0	-15.0	-19.0	-20.8	-22.8	-25.0	-27.4
<u>Memo: Purchase of intangible assets</u>	-16.0	-18.0	-20.0	-21.9	-24.0	-26.3	-28.8
<u>Memo: % Of interest earned on cash</u>	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<u>Memo: % Of interest rate on debt</u>	0.0	0.0	0.0	0.1	0.1	0.1	0.1

Balance Sheet

Cash and cash equivalents	150.0	200.0	310.0	380.4	475.6	598.0	750.8
Accounts receivable	96.0	120.0	150.0	164.3	180.0	197.2	216.0
Inventory	250.0	300.0	345.0	375.2	411.0	450.2	493.2
Prepaid exp	20.0	30.0	45.0	49.3	54.0	59.2	64.8
Current Assets	516.0	650.0	850.0	588.8	645.0	706.6	774.0
Property plant & Equipments	200.0	250.0	260.0	271.0	280.4	290.7	302.1

Intangible Assets	50.0	60.0	90.0	91.1	92.3	93.6	95.1
Non-Current Assets	250.0	310.0	350.0	362.1	372.7	384.3	397.1
Total Assets	766.0	960.0	1,200.0	950.8	1,017.7	1,090.9	1,171.1
Accounts Payable	45.0	47.0	49.0	53.3	58.4	63.9	70.0
Accrued Expenses	23.0	30.0	36.0	39.4	43.2	47.3	51.8
Other Current Liabilities	112.0	120.0	150.0	164.3	180.0	197.2	216.0
Total Current Liabilities	180.0	197.0	235.0	257.0	281.6	308.5	337.9
Revolver	0.0	12.0	5.0	5.0	5.0	5.0	5.0
Long Term Debts	150.0	165.0	180.0	180.0	180.0	180.0	180.0
Other Liabilities	45.0	47.0	49.0	49.0	49.0	49.0	49.0
Total Liabilities	375.0	421.0	469.0	491.0	515.6	542.5	571.9
Common stock & APIC	35.0	38.0	42.0	44.0	49.0	54.0	59.0
Tresuary stock	-145.0	-178.0	-190.0	-165.0	-185.0	-205.0	-225.0
Other comprehensive income	-10.0	-19.0	-32.0	-32.0	-32.0	-32.0	-32.0
Retained Earnings	511.0	698.0	911.0	612.8	670.1	731.5	797.2
Total Equity	391.0	539.0	731.0	459.8	502.1	548.5	599.2
Total Liability & Equity	766.0	960.0	1,200.0	950.8	1,017.7	1,091.0	1,171.1
Balance	0.0	0.0	0.0	0.0	0.0	0.0	0.0

Cash Flow Statement

Net Income	-	-	-	274.2	302.4	333.8	368.5
Depreciation & Amortization	-	-	-	48.2	52.8	57.8	63.4
Accounts receivable	-	-	-	-14.3	-15.7	-17.2	-18.8
Inventory	-	-	-	-30.2	-35.8	-39.2	-43.0
Prepaid exp	-	-	-	-4.3	-4.7	-5.2	-5.6
Accounts Payable	-	-	-	4.3	5.1	5.6	6.1
Accrued Expenses	-	-	-	3.4	3.8	4.1	4.5
Other Current Liabilities	-	-	-	14.3	15.7	17.2	18.8
Cash Flow From Operations	-	-	-	295.7	323.6	356.9	393.9
Capex	-	-	-	-38.3	-39.4	-43.2	-47.3
Revolver	-	-	-	0.0	0.0	0.0	0.0
Purchase of intangible assets	-	-	-	-21.9	-24.0	-26.3	-28.8
Cash for investing activities	-	-	-	-60.3	-63.4	-69.5	-76.1
Long Term Debt	-	-	-	0.0	0.0	0.0	0.0
Other Liabilities	-	-	-	0.0	0.0	0.0	0.0
Issuance of Common stock	-	-	-	5.0	5.0	5.0	5.0
Repurchases	-	-	-	-20.0	-20.0	-20.0	-20.0

Other comprehensive income	-	-	-	0.0	0.0	0.0	0.0
Dividends	-	-	-	-150.0	-150.0	-150.0	-150.0
Cash from financing activities	-	-	-	-165.0	-165.0	-165.0	-165.0
Total Change in Cash	-	-	-	70.4	95.1	122.4	152.8

Schedules

Common Stock & APIC BOP	-	-	-	39.0	44.0	49.0	54.0
New Issuance of common stock	-	-	-	5	5	5	5
Common Stock & APIC EOP	-	-	-	44.0	49.0	54.0	59.0

Treasury Stock BOP	-	-	-	-145.0	-165.0	-185.0	-205.0
New Purchases	-	-	-	-20	-20	-20	-20
Treasury Stock EOP	-	-	-	-165.0	-185.0	-205.0	-225.0

Retained Earning BOP	-	-	-	911.0	1035.2	1187.7	1371.5
Net Income	-	-	-	274.2	302.4	333.8	368.5
Common Dividends	-	-	-	-150	-150	-150	-150
Retained Earning EOP	-	-	-	1035.2	1187.7	1371.5	1590.0

Notes or Assumptions

- 1 COGS is considered as the % of revenue
- 2 Tax rate is calculated by dividing tax expense by pretax income/ profits.
- 3 The more revenue is likely to generate the more will be the accounts receivable
- 4 Revenue growth rate is calculated as Previous revenue / current - 1.
- 5 Gross profit margin = Revenue / COGS
- 6 Account receivable = Previous acc. Recev. * (1+ Revnue Growth Rate)
- 7 COGS rate = Forecasted COGS / Recent Cogs - 1
- 8 Expenses grows with the growth in business
- 9 For non-current assets PP&E = Prev. + Capex - Dep.
- 10 For intangible assets = Prev. - Purchase + Ammortization
- 11 BOP = **Beginning of the period**, EOP = **End of the period**
- 12 APIC - Additional paid in capital
- 13 Cash & Cash Equivalent = End of prev. yr. - Total change in cash